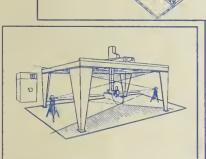
Current Industrial Reports

# Manufacturing Technology: Factors Affecting Adoption 1991





U.S. Department of Commerce Economics and Statistics Administration BUREAU OF THE CENSUS

# **Acknowledgments**

The 1991 Survey of Manufacturing Technology: Factors Affecting Adoption was a complex project that relied on the talents and efforts of many people. Although the participation of all of these individuals was crucial to the success of the project, a number of them deserve special acknowledgment.

Primary direction for the program was provided by **Charles Waite**, Associate Director for Economic Programs. This report was prepared in the Industry Division under the general direction of **John Govoni**, Chief, Industry Division. **Robert N. Tinari**, Assistant Chief for Current Industrial Programs, was responsible for the overall management of this project. **Donna McCutcheon**, Chief, Current Programs Processing Branch; **Stacey Cole**, Chief, Research and Methodology Staff; and **Deborah Tasky**, Chief, Electronic and Information Systems Staff, guided the planning and implementation of this project.

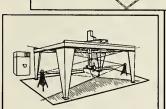
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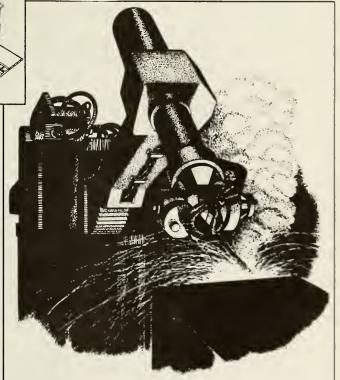
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Technology:
Factors Affecting
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# Manufacturing Technology: Factors Affecting Adoption 1991

#### INTRODUCTION

Although advanced technologies can play a critical role in improving American industry's position in the global economy, only limited information is available on their use. Data on the level and trend of diffusion, use, and factors affecting adoption of advanced technologies will provide important information that is missing for analyzing productivity, investment and competitiveness. More comprehensive information is also needed to better understand the application of technology to the manufacturing process, how its use is changing over time, and how advanced technology is influencing manufacturing operations.

In an effort to address this important issue, the Bureau of the Census began developing a series of surveys designed to measure the prevalence and patterns of use of advanced manufacturing technologies and to expand understanding of key factors in the adoption of technology.

In 1988, the Bureau of the Census conducted the first Survey of Manufacturing Technology (SMT). The survey measured the prevalence of 17 advanced technologies in selected manufacturing industries. In addition, information was collected on future plans to use technology and, if there were no plans to use, the reasons why not. Finally, data were collected on selected characteristics of manufacturing plants using and not using technology. These characteristics included employment size, age of plant, manufacturing process used, market for most products, market price for most products, and whether or not products were shipped to Federal Government defense agencies or prime contractors to those agencies.

The survey results were published in May 1989 in a report titled, "Manufacturing Technology: 1988." The report was enthusiastically received by policy-makers in Government, decision-makers in private industry, and analysts with an interest in the use and diffusion of technology in the manufacturing sector. Clearly, there was a need for accurate, reliable information on the prevalence of advanced technologies. However, it became equally clear, based on feedback received from the data users, that more detailed information concerning the factors affecting the adoption of advanced technologies by manufacturers was also needed.

Based on this, in 1990, the Census Bureau began developing a second technology survey aimed at gathering information about factors that may affect manufacturers' decisions to adopt technology. The goal was to produce reliable measures of how technologically advanced various industries are; past and future levels of investment in technology; the length of time it takes to acquire technology; the cost of training associated with the introduction of technology; the most significant problems encountered in acquiring technology; the most significant barriers to acquisition; the major benefits derived from technology; and selected plant characteristics including employment size, age of plant, unionization, percentage of products exported, total value of all goods and services, shipments to Federal defense agencies or prime contractors, and foreign ownership.

During the developmental phase of the project, the Census Bureau consulted with a broad cross-section of Government, private industry and academic experts to obtain their guidance and feedback. All agreed that there was a need for the data and that no other data sources were available. Based on the feedback received from these groups, we proceeded with our development of the second survey.

#### Scope of the Survey

The SMT is a sample survey of 10,088 establishments with 20 or more employees selected to represent a total universe of 44,818 manufacturing establishments classified in Standard Industrial Classification (SIC) Major Groups 34 through 38. After adjustments to account for plants that were out of business, the universe was estimated at 42,250.

SIC Major Group	Description
34	Fabricated Metal Products
35	Industrial Machinery and Equipment
36	Electronic and Other Elec- tric Equipment
37	Transportation Equipment
38	Instruments and Related

These major groups accounted for 43 percent of all employees and value added as reported in the 1987 Census of Manufactures.

The SMT questionnaire was designed to measure the degree to which manufacturing establishments use technologically advanced equipment and software and to what degree plant characteristics influence usage. The equipment and software were categorized into four general areas: design and engineering, fabrication and machining, materials handling, and inspection and quality control.

For a complete description of the topics covered by the survey, see appendix A, Report Form.

#### Methodology

Test of Procedures and Methods. In 1988, a similar survey, "Manufacturing Technology: 1988" was conducted to collect information on the prevalence of 17 advanced technologies. Since this had been the first survey of its kind, a test of the survey procedures and methods was conducted. This test consisted of mailing questionnaires to a non-random sample of 300 manufacturing establishments. The test was designed to provide information on the appropriateness and accuracy of the questions, clarity of survey definitions and instructions, extent of respondent burden, identification of the person most knowledgeable about the company and the company's plans to adopt advanced technologies, plant versus company-level reporting, and response rates. The results of the test indicated that the questionnaire and survey procedures worked well and only minor modifications to the questionnaire were required.

Since the 1988 test had been successful, questionnaires were mailed to only a few establishments for the current survey. The same type of input was requested in regard to the questionnaire, including the clarity and appropriateness of questions and burden estimate. Feedback resulted in some minor changes, including the rewording of questions to emphasize that the survey is plant based and that the questionnaire should not be completed for all plants within a company. This particular change also alleviated concerns regarding the response burden estimate.

Mailout and Followup Activities. The sample of 10,088 establishments with 20 or more employees was mailed in October 1991. Two mail followups were made to delinguent cases during November and December. A nonresponse followup was conducted by telephone for approximately 1,250 delinquent cases. By the close of the telephone followup, approximately 800 delinquent cases remained. A third form was mailed to the remaining delinquent establishments, resulting in the completion of an additional 360 forms before closing out the data keying operations. The data collection phase of the survey was completed in May 1992.

Survey Response Rates. The information presented below provides a breakdown of the response and nonresponse for the survey:

8,999	Completed reports
315	Out of business
81	Out of scope of the survey
526	Refusals
114	Postmaster returns (no better address found)
53	Miscellaneous (contact unavailable, sold/no successor found, plant idle, etc.)
10,088	Total sampled cases

From this information, a response rate that reflects the percentage of sampled plants that returned completed questionnaires was calculated. For the SMT, the overall response rate was 92.8 percent. It was calculated as follows:

- 1. Total sampled cases mailed (10,088) out-of-business cases (315) - out-of-scope cases (81) = total active, in-scope cases (9,692)
- 2. Total completed cases (8,999) / total active, in-scope cases (9,692) = response rate (92.8 percent)

Another useful indicator is the refusal rate. This rate is based on the number of refusals received from plants actually contacted and reflects the degree of cooperation with the survey. The refusal rate for this survey was 5.5 percent. It was calculated as follows:

- 1. Total sampled cases mailed (10,088) out-of-business cases (315) - out-of-scope cases (81) - postmaster returns (114) - miscellaneous cases (53) = total cases contacted (9,525)
- 2. Refusal cases (526) / total cases contacted (9,525) = refusal rate (5.5 percent)

# **Chapter 1. General Summary**

The SMT was designed to measure the degree to which manufacturing establishments use technologically advanced equipment and software and the degree to which plant characteristics influence usage. The survey collected information on both the costs and benefits associated with the various types of technologically advanced equipment, as well as on factors affecting adoption. The technologically advanced equipment and software were categorized into four areas: design and engineering, fabrication and machining, materials handling, and inspection and quality control. Listed below is a brief description of each technology classification, followed by a general summary of the survey results. For a complete definition of the individual technologies included in each group, see appendix B, "Explanation of Terms".

- Design and Engineering: Computer-aided design (CAD) and/or computer-aided engineering (CAE), CAD output used to control manufacturing machines (CAD/Computer-Aided Manufacturing (CAM)), digital representation CAD output used in procurement activities.
- Fabrication and Machining: Flexible manufacturing cell(s)(FMC) or flexible manufacturing systems (FMS), NC/CNC machines, materials working laser(s), pick and place robot(s), and other robots.
- Materials Handling: Automatic storage and retrieval system (AS/RS) and automatic guided vehicle system (AGVS).
- 4. Inspection and Quality Control: Automated sensor-based inspection and/or testing equipment used on incoming or in-process materials or on final products; local area network (LAN) for technical data; LAN for factory use; intercompany computer network linking subcontractors, suppliers, and/or customers; programmable controller(s); and computer(s) used for control on the factory floor.

Of the four technology groups, design and engineering equipment appears to have the highest usage rate, with 23 percent (9,920) of the plants indicating that 75 percent or more of their operations depend on this type of equipment. Materials handling equipment seems to be used least, with 41 percent (17,448) of the plants reporting that this equipment is not applicable to their operations and 43 percent (18,167) relying on it for less than 10 percent of their operations. Usage of technologically advanced equipment is expected to increase only slightly over the next 3

years. The number of plants using this type of equipment for less than 10 percent of operations is expected to decrease by an average of 8 percent for all technology groups, while the number of plants reporting technology usage in each of the remaining categories (10 to 24 percent, 25 to 49 percent, 50 to 74 percent, and 75 percent or more) is expected to increase by 1 to 2 percent.

The majority of plants reporting usage of equipment in each of the technology groups indicate total investment in technologically advanced equipment and software to be less than \$100,000 over the past 3 years. Twenty-five percent (10,723) of plants using fabrication and machining equipment reported investments of \$100,000 to \$1 million, which is the highest in this category for any of the technology groups. For those establishments using technologically advanced equipment, the time needed to install the equipment and have it fully operational was generally less than 3 months.

The impact of technologically advanced equipment and software on education and training costs appeared to be most significant for plants using design and engineering, and fabrication and machining equipment, where approximately 39 percent of plants reported both moderate and marginal increases. Sixty percent (25,559) of plants reported that education and training costs associated with materials handling equipment were not applicable to operations. For those plants that incurred costs, the amount was generally less than \$10,000 for all four technology groups.

The most commonly reported problem in the acquisition or use of technologically advanced equipment and software over the past 3 years was overall cost, as indicated by an average of 66 percent of plants reporting in each of the technology groups. Cost of education and training and lack of financial justification were the second and third most cited problems, respectively.

The majority of plants in each of the technology groups have no firm plans to acquire additional equipment. Minor upgrades were anticipated by approximately 25 percent of plants using design and engineering, and fabrication and machining equipment. Costs for future acquisitions, when applicable, were generally expected to be under \$100,000.

An average of 82 percent of plants reporting in each of the technology groups foresee equipment cost as the most significant barrier to future acquisitions. The second and third most cited barriers for three of the technology groups (excluding materials handling) are cost of software and cost of training, respectively. Forty-three percent (5,843) of plants reporting usage of materials handling equipment indicated insufficient benefits as the second most frequent barrier.

Quality improvement was the benefit most frequently cited by plants using design and engineering equipment and fabrication and machining equipment, as reported by 45 percent (18,960) and 47 percent (19,997) of plants, respectively. Seventy percent (29,636) of plants reported that benefits associated with materials handling equipment were not applicable to operations, as did 48 percent (20,300) of plants reporting on benefits associated with inspection and quality control equipment.

Table 1-1. Percentage of Operations Dependent on Technologically Advanced Equipment and Software

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)	Materials handling (C)	Inspection and quality control (D)
Less than 10 percent. 10 percent to 24 percent. 25 percent to 49 percent. 50 percent to 74 percent. 75 percent or more.	3,914 3,793 5,233	11,258 6,313 5,822 4,611 4,242	18,167 2,908 1,340 1,034 998	13,414 6,231 3,729 3,334 3,830
Not applicable		9,835 170	17,448 356	11,389 324

Table 1-2. Total Investment in Technologically Advanced Equipment and Software over the Last 3 Years

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)		Inspection and quality control (D)
Less than \$100,000 \$100,000 to less than \$1 million \$1 million to less than \$5 million \$5 million to less than \$10 million \$10 million or more.  Not applicable Not specified	22,949 6,982 1,084 193 138 10,623 282	16,372 10,723 2,988 495 508 10,958	20,229 1,969 299 61 65 19,073	23,399 4,467 648 114 82 13,100

Table 1-3. Average Length of Time from Placement of Order to Full Operation of Technologically Advanced Equipment and Software

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)	Materials handling (C)	Inspection and quality control (D)
Less than 3 months 3 months to less than 6 months 6 months to less than 1 year 1 year to less than 2 years 2 years to less than 3 years 3 years or more.	6,281 1,995 422 120	15,440 7,991 3,956 816 94 32	13,189 3,005 1,123 268 55 71	17,091 4,803 1,716 282 107 46
Not applicable	13,984 549	13,478 444	23,660 879	17,430 776

Table 1-4. Impact of Technologically Advanced Equipment and Software on Education and Training Costs

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)		Inspection and quality control (D)
Increased significantly Increased moderately. Increased marginally. No change Decreased  Not applicable Not specified	5,640 8,375 8,218 5,087 253 14,363 314	4,547 8,235 8,286 5,682 243 15,023	1,073 2,250 4,350 8,365 146 25,559	3,106 5,755 7,836 7,143 405 17,630 377

Table 1-5. Cost of Education and Training Related to the Use of Technologically Advanced Equipment and Software over the Last 3 Years

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)	Materials handling (C)	Inspection and quality control (D)
Less than \$10,000 \$10,000 to less than \$50,000. \$50,000 to less than \$100,000. \$100,000 to less than \$250,000 \$250,000 to less than \$500,000 \$500,000 to less than \$1 million \$1 million to less than \$5 million \$5 million or more.	17,152 8,118 1,947 876 277 105 60 28	16,920 6,978 1,995 1,042 311 143 87 31	13,764 2,050 520 211 66 21 19	17,654 4,809 1,391 526 171 60 43
Not applicable	13 <b>,2</b> 08 480	14,209 535	24,709 872	16,800 778

Table 1-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Equipment and Software

Plant characteristic	Design and engineering (A)		Materials handling (C)	Inspection and quality control (D)
Encountered problems	12,030	12,458	6,122	9,125
Overall cost	7,957	8,369	3,850	5,994
Cost of education and training	4,053	3,963	1,454	3,132
Worker resistance		1,987	872	1,640
Time to develop software	3,538	2,387	1,119	2,059
Cost to develop software	2,275	1,533	1,041	1,474
Increased maintenance expenses	1,522	2,966	663	949
Need for market expansion	1,067	1,595	478	797
Lack of financial justification	3,966	3,943	2,731	.3,362
Lack of technical support from vendors	2,509	2,486	909	1,423
Other	1,445	1,282	579	900
Did not encounter problems	29,864	28,989	34,870	32,115
Not specified	357	803	1,260	1,010

Table 1-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Equipment and Software over the Next 3 Years

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)	Materials handling (C)	Inspection and quality control (D)
Anticipate barriers	16,445	19,076	13,487	15,555
Cost of equipment	13,340	16,488	10,851	12,519
Cost of software	9,003	7,022	5,060	6,816
Cost of education and training	5,397	5,840	3,180	5,120
Lack of skilled work force	3,165	5,005	1,951	3,087
Lack of benefits	4,021	4,963	5,843	4,461
Union contract	149	656	333	303
Lack of information on technology	946	1,092	′ 936	1,074
Lack of management support	1,742	1,813	1,579	1,722
Incompatibility with other equipment	1,205	1,371	1,145	868
Lack of product marketability	1,042	1,402	686	898
Lack of technical support from vendors	839	1,007	669	772
Other	1,790	2,378	1,688	1,779
Do not anticipate barriers	25,310	22,504	27,580	25,702
Not specified	496	671	1,184	994

Table 1-8. Benefits Derived from the Use of Technologically Advanced Equipment and Software

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)	Materials handling (C)	Inspection and quality control (D)
Labor cost reduction.	14,438	17,126	7,246	9,967
Quality improvement	18,960	19,997	4,740	18,162
Flexibility increase	11,543	8,053	3,814	5,616
Setup time reductions	3,640	7,851	1,424	3,168
Equipment utilization increase	2,469	4,154	1,847	2,628
Inventory reduction	1,103	2,831	4,715	1,945
Lead time reduction	8,589	6,482	3,232	3,499
Marketing advantage		3,713	1,265	5,554
Other	879	550	680	804
Not applicable	15,063	15,327	29,636	20,300
Not specified	773	, 593	556	1,012

Table 1-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Equipment and Software in 3 Years

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)		Inspection and quality control (D)
Less than 10 percent.  10 percent to 24 percent.  25 percent to 49 percent.  50 percent to 74 percent.  75 percent or more.	7,197 4,532 4,275 5,171 10,542	8,255 6,894 6,484 5,558 5,060	4,555 2,224	9,962 6,808 4,598 3,940 4,371
Not applicable	10,034 501	9,696 303	18,760 749	11,941 631

Table 1-10. Plans to Acquire Technologically Advanced Equipment and Software over the Next 3 Years

Plant characteristic	Design and engineering (A)	Fabrication and machining (B)		Inspection and quality control (D)
Total replacement (75 percent or more)	6,220 10,745	390 6,561 10,408 13,543		467 5,039 8,310 13,749
Not applicable		10,972 377	22,171 802	14,117 569

Table 1-11. Anticipated Cost to Acquire Technologically Advanced Equipment and Software over the Next 3 Years

Plant characteristic	Design and engineering (A)			Inspection and quality control (D)
Less than \$100,000 . \$100,000 to less than \$1 million . \$1 million to less than \$5 million . \$5 million to less than \$10 million . \$10 million or more .	6,278 668 106	13,607 12,393 2,716 453 323	14,881 2,800 360 47 41	19,776 5,341 579 101 55
Not applicable		12,426 333	23,207 915	15,748 651

### Chapter 2. Design and Engineering

Design and Engineering includes the following technologies:

- Computer-aided design (CAD) and/or computer-aided engineering (CAE)
- CAD output used to control manufacturing machines (CAD/Computer-Aided Manufacturing (CAM))
- Digital representation of CAD output used in procurement activities

Usage of design and engineering equipment appeared highest for plants classified in SIC major groups 35 (Industrial Machinery and Equipment), 36 (Electronic and Other Electric Equipment), and 38 (Instruments and Related Products), with an average of 27 percent of plants using this equipment in 75 percent or more of operations. Design and engineering equipment was used least in SIC major groups 34 (Fabricated Metal Products) and 37 (Transportation Equipment) with 57 percent (7,628) and 51 percent (2,051), respectively, reporting that this equipment was not applicable to operations or was used in less than 10 percent of operations. The percentage of plant operations dependent on this type of equipment is expected to increase slightly over the next 3 years. The percentage of plants using this type of equipment in less than 10 percent of operations is expected to decrease by 4 percent, while usage reported in three of the remaining four categories (10 to 24 percent, 25 to 49 percent, and 75 percent or more) is expected to increase by 1 to 2 percent. The percentage of plants indicating usage in 50 to 74 percent of operations is expected to remain unchanged.

Fifty-four percent (22,949) of plants indicated total investments (excluding education and training) in design and engineering equipment to be less than \$100,000 over the past 3 years. Plants with less than 500 employees or having value of shipments under \$10 million tended to invest less than \$100,000, compared with those having 500 or more employees or shipments of \$10 million or more, who were more likely to invest \$100,000 to \$1 million.

Forty-five percent (18,864) of plants indicated the average length of time to install design and engineering

equipment and have it fully operational to be less than 3 months. Plants with 500 or more employees or having shipments of \$50 million or more tended to take longer, usually 3 to 6 months.

The majority of plants indicated that costs for education and training associated with design and engineering usage were not applicable to their operations. Of plants reporting such costs, however, 41 percent (17,152) indicated expenditures to be less than \$10,000 over the past 3 years. Plants with 500 or more employees or having value of shipments of \$25 million or more reported costs slightly higher, ranging from \$10,000 to \$50,000.

Overall cost was the problem most often cited in the acquisition or use of design and engineering equipment, as reported by 66 percent (7,957) of the plants. Education and training costs and lack of financial justification were the second and third most commonly reported problems, respectively. The percentage of plants reporting overall cost as a problem increased with an increase in the age of the plant, with an increase in employment size, and with an increase in plant value of shipments.

The majority of plants in each of the five industries have no firm plans to acquire design and engineering equipment over the next 3 years. Plants with 100 or more employees or having shipments of \$10 million or more anticipate minor upgrades.

For those plants anticipating acquisitions, the majority expect costs to remain under \$100,000. Plants with 500 or more employees or shipments of \$50 million or more expect slightly higher costs, between \$100,000 and \$1 million. Barriers to future acquisitions include equipment cost, followed by software cost, and education and training costs.

The most commonly reported benefit derived from using design and engineering equipment for each of the industries was a reduction in labor cost, followed by improved quality and increased flexibility. The percentage of plants deriving these benefits increased with an increase in employment size and, with the exception of "increased flexibility," increased as the plants' value of shipments increased.

Table 2-1. Percentage of Operations Dependent on Technologically Advanced Design and Engineering Equipment and Software by Plant Characteristic

Plant characteristic	Number	Less than	10 percent to 24 percent	25 percent to 49 percent	50 percent to	75 percent	Not	No
	of plants (A)	10 percent (B)	(C)	49 percent (D)	74 percent (E)	or more (F)	applicable (G)	specified (H)
	( )	(-)	(-)	(-)	()	( )	(-)	( , ,
Major Group:  34, Fabricated Metal Products	13,353	3,382	995	1,040	1,266	2,327	4,246	97
35, Industrial Machinery and Equipment	14,037	2,673	1,418	1,390	1,939	3,845	2,693	7
Equipment	7,004 4,003	1,290 842	728 360	653 281	1,037 444	1,966 839	1,287 1,209	4- 3(
38, Instruments and Related Products	3,854	716	414	429	548	943	763	4
Age of plant:								
Less than 5 years	6,005	1,212	482	540	727	1,673	1,337	3-
5 years to 14 years	13,803	2,803	1,317	1,142	1,700	3,316	3,438	8
15 years to 29 years	12,685	2,597	1,206	1,143	1,734	2,941	2,960	10:
30 years or more	9,424	2,278	906	923	1,068	1,975	2,209	6
Not specified	334	12	4	46	4	15	254	
Number of employees:								
Less than 20	4,955	1,168	352	255	273	516	2,343	4
20 to 99	24,899	5,852	2,038	2,136	2,765	5,407	6,531	17
100 to 499	10,144	1,696	1,283	1,086	1,767	3,117	1,134	6
500 to 999	1,252	96	152	182	253	508	55	
1,000 or more	801	61	82	108	167	363	17	
Not specified	199	29	7	27	9	10	117	
Inionized plants:								
Yes Contract in effect:	7,842	1,918	784	795	1,051	1,654	1,604	3
Yes	7,587	1,838	776	774	1,030	1,600	1,532	3
No	256	80	8	21	20	54	72	
No	34,244	6,943	3,118	2,973	4,180	8,263	8,514	25
Not specified	165	41	12	25	3	3	80	
ercentage of products exported:								
None	12,099	2,763	993	757	896	1,803	4,802	8
Less than 10 percent	19,125	4,262	1,783	1,899	2,427	4,557	4,063	13
10 percent to 19 percent	5,653	1,073	567	644	968	1,662	711	2
20 percent to 49 percent	3,925	557	436	387	739	1,390	384	3
50 percent or more	967	128	84	84	185	421	64	
Not specified	481	119	50	21	18	86	174	1
/alue of goods and services:								
Less than \$750,000	2,078	377	132	155	152	146	1,088	2
\$750,000 to less than \$1 million	1,917	535	121	99	45	280	828	
\$1 million to less than \$5 million	17,806	4,621	1,550	1,353	1,668	3,172	5,324	11
\$5 million to less than \$10 million	7,853	1,524	750	704	1,130	2,236	1,443	e
\$10 million to less than \$25 million	6,464	1,077	652	762	1,151	1,997	784	4
\$25 million to less than \$50 million	2,827	414	358	329	520	957	232	1
\$50 million to less than \$100 million	1,467	156	175	184	273	541	134	
\$100 million or more	1,283 556	118 80	143 33	155 52	261	553 38	47 318	
Products made to military	556	30	33	32	33	30	010	
specifications:								
Yes	16,650	3,637	1,428	1,546	2,271	4,224	3,440	10
No	22,010	4,676	2,156	1,952	2,634	4,833	5,597	16
Don't know	3,350	549	312	277	323	844	1,023	2
Not specified	241						,	

Table 2-1. Percentage of Operations Dependent on Technologically Advanced Design and Engineering Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11.107	2,081	1,150	1,086	1,727	3.095	1,880	88
1 percent to 24 percent	8,950	1,773	932	844	1,351	2,519	1,457	73
25 percent to 74 percent	1,285	178	139	153	272	335	193	15
75 percent or more	578	90	76	59	66	165	123	15
Don't know	294	40	4	30	37	75	108	
No	29.173	6,516	2,581	2,529	3,260	6.432	7.653	200
Don't know	1,801	294	167	160	244	386	548	200
Not specified	170	11	15	18	3	6	117	
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	3,352	1,618	1,666	2,525	4.613	3.097	100
1 percent to 24 percent	11,232	2,248	1,119	1,135	1,590	3,071	2,013	56
25 percent to 74 percent	3,220	623	300	283	557	899	520	38
75 percent or more	1,295	236	121	120	236	384	194	4
Don't know	1,223	245	78	128	142	259	369	1
No	14,929	3,311	1,332	1,248	1,553	3,072	4.284	128
Don't know	10,057	2,196	953	862	1,150	2,204	2,630	62
Not specified	294	42	10	18	6	32	187	
Foreign owned <sup>1</sup> :								
Yes	3,349	545	366	358	500	987	576	17
No	37,340	8,120	3,391	3,276	4,515	8,538	9,249	250
Don't know	1,142	155	122	130	198	348	186	3
Not specified	420	81	35	29	20	46	187	21

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-2. Total Investment in Technologically Advanced Design and Engineering Equipment and Software over the Last 3 Years by Plant Characteristic

•								
Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Major Group:  34, Fabricated Metal Products  35, Industrial Machinery and Equipment.  36, Electronic and Other Electric Equipment.  37, Transportation Equipment.  38, Instruments and Related Products	13,353 14,037 7,004 4,003 3,854	7,320 8,253 3,583 1,835 1,958	1,342 2,594 1,611 652 784	85 336 329 105 229	35 34 48 31 46	7 26 38 39 26	4,446 2,755 1,337 1,298 786	118 39 57 43 25
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more. Not specified	6,005 13,803 12,685 9,424 334	3,291 7,788 6,882 4,894 95	1,146 1,983 2,125 1,727	175 270 359 274 6	39 54 35 64 1	21 20 41 55 1	1,296 3,586 3,167 2,354 219	36 103 75 57 10
Number of employees: Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	2,280 14,990 5,206 300 96 78	169 2,737 3,211 584 266 15	2 197 418 226 237 5	30 38 48 76	2 17 22 97	2,451 6,785 1,201 65 22 99	54 158 52 7 7 2
Unionized plants: Yes. Contract in effect: Yes. No. No. Not specified	7,842 7,587 256 34,244 165	4,155 4,015 140 18,717 77	1,477 1,443 34 5,494 12	284 279 5 799 1	64 63 1 129	58 58 - 79	1,747 1,671 76 8,805 72	57 57 - 221 3
Percentage of products exported:  None Less than 10 percent 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more. Not specified	12,099 19,125 5,653 3,925 967 481	6,121 11,052 3,132 1,961 397 287	873 3,046 1,447 1,206 373 38	68 424 246 240 98 7	16 71 30 57 17 3	13 42 20 49 12 2	4,863 4,395 745 410 69 141	147 94 34 3 1 2
Value of goods and services:  Less than \$750,000  \$750,000 to less than \$1 million  \$1 million to less than \$5 million  \$5 million to less than \$10 million  \$25 million to less than \$50 million  \$50 million to less than \$100 million  \$100 million or more.  Not specified	2,078 1,917 17,806 7,853 6,464 2,827 1,467 1,283 556	820 1,038 10,670 4,800 3,585 1,184 439 210 203	112 45 1,316 1,371 1,816 1,199 637 468 18	1 - 98 91 172 175 197 337	- 27 4 23 12 28 99	- - 2 - 6 21 104 4	1,133 798 5,590 1,512 841 240 143 54 313	12 37 105 73 28 10 2
Products made to military specifications: Yes No Don't know Not specified	16,650 22,010 3,350 241	9,319 11,915 1,618	2,896 3,578 499 10	522 485 73 3	92 90 12	76 53 8	3,677 5,705 1,112 130	68 183 29 2

Table 2-2. Total Investment in Technologically Advanced Design and Engineering Equipment and Software over the Last 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	6,259	2,269	423	73	76	1,956	50
1 percent to 24 percent	8,950	5,234	1,813	280	39	36	1,522	26
25 percent to 74 percent	1,285	646	316	64	16	16	205	22
75 percent or more	578	252	101	67	16	23	118	3
Don't know	294	126	39	13	2	2	112	0
No	29,173	15,872	4,388	595	110	56	7,926	226
Don't know	1,801	767	319	65	10	5	632	2
Not specified	170	51	6	1		-	109	2
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	9,625	3,286	543	89	82	3.285	61
1 percent to 24 percent	11,232	6,618	1,999	350	54	50	2,138	24
25 percent to 74 percent	3,220	1,767	689	133	19	15	560	37
75 percent or more	1,295	668	334	30	9	11	242	
Don't know	1,223	572	264	30	7	5	344	
No	14,929	7,754	2,142	321	75	35	4,465	136
Don't know	10,057	5,472	1,546	215	29	19	2,694	82
Not specified	294	99	8	5	-	1	179	2
Foreign owned <sup>1</sup> :								
Yes	3,349	1,635	847	189	31	21	624	3
No	37,340	20,604	5,798	800	137	110	9,617	273
Don't know	1,142	550	277	84	23	6	199	3
Not specified	420	160	60	11	2	1	183	2

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-3. Average Length of Time from Placement of Order to Full Operation of Technologically Advanced Design and Engineering Equipment and Software by Plant Characteristic

			,						
Plant characteristic	Number of plants	Less than 3 months	3 months to less than 6 months	6 months to less than 1 year	1 year to less than 2 years	2 years to less than 3 years	3 years	Not appli- cable	Not specified
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(1)
Major Group: 34, Fabricated Metal Products	13,353 14,037 7,004 4,003 3,854	5,800 6,995 3,032 1,452 1,585	1,358 2,120 1,404 653 747	473 575 443 259 245	88 108 103 48 76	21 60 11 12 16	3 4 21 1 5	5,446 3,988 1,894 1,529 1,127	163 188 95 49 55
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified	6,005 13,803 12,685 9,424 334	2,931 6,491 5,626 3,747 69	842 1,891 1,936 1,604	252 531 601 600 12	39 108 115 159	9 51 35 26	0 1 2 32	1,875 4,562 4,165 3,143 238	57 169 204 114 5
Number of employees: Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	1,673 12,246 4,371 358 159	236 2,572 2,637 496 325	91 710 786 193 199 15	13 142 158 60 50	. 23 50 31 7 8	1 14 5 4 8 3	2,827 8,843 2,045 115 45 110	92 323 110 18 6
Unionized plants: Yes. Contract in effect: Yes. No. No. Not specified	7,842 7,587 256 34,244 165	2,988 2,883 105 15,829 47	1,536 1,511 25 4,739 6	494 458 36 1,491	132 132 - 291	28 28 - 92	23 23 - 12	2,571 2,485 86 11,313 100	72 67 4 476 1
Percentage of products exported: None Less than 10 percent 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more. Not specified	12,099 19,125 5,653 3,925 967 481	4,809 8,928 2,752 1,768 432 177	865 2,864 1,175 1,006 . 271	329 898 334 367 58 8	64 195 53 76 28 6	32 53 23 1 10	3 21 4 4 - 3	5,790 5,923 1,239 686 160 187	207 243 73 18 8
Value of goods and services:  Less than \$750,000  \$750,000 to less than \$1 million  \$1 million to less than \$5 million  \$5 million to less than \$10 million  \$10 million to less than \$25 million  \$25 million to less than \$50 million  \$50 million to less than \$100 million  \$100 million or more  Not specified	7,853 6,464 2,827 1,467 1,283	3,048 1,024 474 330	1,181 1,506 924 495 485	1 27 478 313 332 360 201 265	1 7 116 40 98 37 46 73 5	40 30 22 11 6 10	15 - 4 1 - 4 8 3	1,275 903 7,078 2,202 1,390 445 230 103 358	59 84 163 123 67 25 10 9
Products made to military specifications: Yes No Don't know Not specified		9,624 1,339	3,213 381	872 991 118 15	149 237 37 -	50 57 13	24 10 1	4,862 7,567 1,420 135	

Table 2-3. Average Length of Time from Placement of Order to Full Operation of Technologically Advanced Design and Engineering Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 3 months (B)	3 months to less than 6 months (C)	6 months to less than 1 year (D)	1 year to less than 2 years (E)	2 years to less than 3 years (F)	3 years or more (G)	Not appli- cable (H)	Not specified (I)
Prime contractor to defense agencies: Yes: Percent of products shipped  1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	11,107 8,950 1,285 578 294 29,173 1,801 170	5,214 4,439 519 153 103 13,004 608 39	2,181 1,679 311 141 51 3,873 211	718 536 111 58 13 1,201 74 2	· 121 77 14 28 2 275 26	53 46 3 4 - 67	10 7 1 2 - 22 3	2,699 2,088 296 190 125 10,356 817	112 79 30 3 - 375 62
Subcontractor to defense agencies: Yes: Percent of products shipped  1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	16,971 11,232 3,220 1,295 1,223 14,929 10,057 294	8,562 5,833 1,584 651 494 6,168 4,083	2,703 1,730 600 237 137 2,105 1,469	884 589 176 77 42 659 445 6	160 93 40 20 7 129 132	47 12 31 4 - 63 10	20 16 - 3 1 3 12	4,373 2,836 725 302 510 5,620 3,759 233	222 123 66 1 32 181 146
Foreign owned <sup>1</sup> : Yes No Don't know Not specified	3,349 37,340 1,142 420	1,365 16,916 470 113	758 5,225 268 30	243 1,638 94 20	51 328 39 4	10 105 1 3	3 31 1	873 12,614 267 231	46 484 1 18

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-4. Impact of Technologically Advanced Design and Engineering Equipment and Software on Education and Training Costs by Plant Characteristic

Plant characteristic	Number of plants (A)	Increased signifi- cantly (B)	Increased moder- ately (C)	Increased marginally (D)	No change (E)	Decreased (F)	Not applicable (G)	Not specified (H)
Major Group: 34, Fabricated Metal Products	13,353 14,037 7,004 4,003 3,854	1,408 2,140 1,119 469 504	2,079 3,259 1,455 725 857	2,620 2,655 1,381 725 836	1,434 1,762 1,022 424 445	79 47 77 12 39	5,630 4,081 1,910 1,595 1,146	103 92 40 53 27
,	-,!						,,,,,	
Age of plant: Less than 5 years	6,005 13,803 12,685 9,424 334	864 1,752 1,647 1,371 7	1,189 2,770 2,601 1,794	1,096 2,581 2,672 1,835 34	788 1,905 1,350 1,016 28	26 148 48 32	2,005 4,575 4,242 3,307 235	36 72 126 71 9
Number of employees:								
Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	322 2,983 1,803 288 240	468 4,442 2,681 458 305 21	350 4,692 2,609 340 187 40	720 3,111 1,115 74 41 27	16 158 72 5 2	3,014 9,336 1,806 81 19 107	65 177 57 8 6
Unionized plants:								
YesContract in effect:	7,842	1,144	1,627	1,632	767	34	2,601	37
Yes	7,5 <sup>′</sup> 87 256	1,099 45	1,606 21	1,594 38	729 37	34	2,487 114	37 -
NoNot specified	34,244 165	4,494 2	6,737 11	6,523 63	4,321 -	219	11,675 87	.276
Percentage of products exported:								
None Less than 10 percent 10 percent to 19 percent 20 percent to 49 percent 50 percent or more Not specified	12,099 19,125 5,653 3,925 967 481	1,171 2,551 1,040 657 196 26	1,689 3,935 1,223 1,167 289 73	1,524 4,060 1,336 958 242 97	1,457 2,207 742 520 99 62	56 154 30 13 -	6,102 6,038 1,264 604 142 212	100 180 17 6 -
Value of goods and conjugat								
Value of goods and services: Less than \$750,000 \$750,000 to less than \$1 million \$1 million to less than \$5 million \$5 million to less than \$10 million \$10 million to less than \$25 million \$25 million to less than \$25 million \$50 million to less than \$100 million \$100 million or more. Not specified	2,078 1,917 17,806 7,853 6,464 2,827 1,467 1,283	102 140 1,984 1,116 1,134 508 284 346	152 178 2,909 1,655 1,580 887 489 468	161 140 2,784 1,879 1,762 754 372 303 62	226 311 2,427 979 649 251 121 87	15 101 59 26 32 11 1	7,473 2,109 1,280 380	32 35 128 56 34 14 5 9
	550	2.5		J.				_
Products made to military specifications: Yes No Don't know Not specified	16,650 22,010 3,350 241	2,496 2,701 435 9	3,543 4,181 640 10	3,501 4,120 561 37	1,803 2,877 374 33	131 12		115 175 24

Table 2-4. Impact of Technologically Advanced Design and Engineering Equipment and Software on Education and Training Costs by Plant Characteristic—Continued

				,	,	,		
Plant characteristic	Number of plants	Increased signifi- cantly	Increased moder- ately	Increased marginally	No change	Decreased	Not applicable	Not specified
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	1.760	2,589	2,577	1,165	73	2.879	64
1 percent to 24 percent	8,950	1,365	2,097	2,164	984	47	2.247	47
25 percent to 74 percent	1,285	245	317	261	112	12	325	14
75 percent or more	578	94	142	100	46	7	187	3
Don't know	294	55	34	53	24	8	120	-
No	29,173	3,696	5,473	5,286	3,683	166	10.653	216
Don't know	1,801	175	306	333	222	14	716	35
Not specified	170	9	7	23	17	-	115	
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	2,556	3,861	3,649	2,010	172	4,630	93
1 percent to 24 percent	11,232	1,694	2,537	2,517	1,317	110	3,005	53
25 percent to 74 percent	3,220	456	808	678	397	14	843	24
75 percent or more	1,295	265	304	225	142	44	310	4
Don't know	1,223	140	212	230	154	4	471	11
No	14,929	1,882	2,563	2,597	1,784	57	5,925	120
Don't know	10,057	1,186	1,927	1,929	1,275	24	3,615	101
Not specified	294	16	24	43	18		194	
Foreign owned <sup>1</sup> :								
Yes	3.349	542	814	737	357	16	860	22
No.	37,340	4,893	7,213	7,200	4,508	224	13.036	266
Don't know	1,142	175	295	240	162	8	257	4
Not specified	420	30	52	40	60	6	209	22

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-5. Cost of Education and Training Related to the Use of Technologically Advanced Design and Engineering Equipment and Software over the Last 3 Years by Plant Characteristic

Engineering	Lquipin	terit and	Software	Over the	Last 5	rears by	riant on	aracteris	tic .		
Plant characteristic	Number of plants (A)	Less than \$10,000 (B)	\$10,000 to less than \$50,000 (C)	\$50,000 to less than \$100,000 (D)	\$100,000 to less than \$250,000 (E)	\$250,000 to less than \$500,000 (F)	\$500,000 to less than \$1 million (G)	\$1 million to less than \$5 million (H)	\$5 million and over (I)	Not appli- cable (J)	Not speci- fied (K)
Major Group:											
34, Fabricated Metal Products	13,353	5,421	2,017	284	125	21	1	2	7	5,299	175
and Equipment	14,037	6,260	2,919	733	279	82	21	9	4	3,594	135
Electric Equipment 37, Transportation	7,004	2,763	1,571	476	227	92	35	19	5	1,764	51
Equipment	4,003	1,385	654	216	120	30	25	18	7	1,491	58
Related Products	3,854	1,322	957	238	125	53	22	11	4	1,059	62
Age of plant:  Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified	6,005 13,803 12,685 9,424 334	2,335 6,165 4,975 3,613 63	1,385 2,453 2,462 1,798 20	274 495 664 510	134 177 266 291	32 99 66 78	5 34 28 38		7 2 8 9	1,765 4,236 4,020 2,965 223	62 134 182 87 14
· ·	004				,	•				LLG	
Number of employees: Less than 20	4,955 24,899 10,144 1,252 801	1,615 11,006 4,111 272 89	353 4,153 2,995 443 167	37 614 920 220 154	14 202 341 142 162	57 90 56 74	3 13 26 63		7 - - - 21	2,808 8,600 1,604 70 18	122 264 65 15 5
Not specified	199	58	6	3	15		-	•		107	10
Unionized plants: Yes Contract in effect:	7,842	3,078	1,564	456	262	83	40	30	9	2,243	77
Yes No	7,587 256	2,990 88	1,529 35	446 10	255 6	82 1	1	2	9	2,131 112	77 0
No Not specified	34,244 165	14,018 56	6,544 11	1,487 4	600 15	194	65	30	19	10,887 78	401
Percentage of products exported:				i							
None	12,099 19,125	4,526 8,308	1,354 3,778	172 816	77 381	41 77	6 30			5,709 5,514	205 191
10 percent to 19 percent	5,653	2,323	1,560	388	153	52	23	11	5	1,090	48
49 percent	3,925		1,094	405	189					620	17
50 percent or more Not specified	967 481	313 208	298 34	130 35	65 10		13	3	3 -	102 174	17
Value of goods and											
services: Less than \$750,000	2,078	703	66	8	17	-	1	-	-	1,246	37
\$750,000 to less than \$1 million \$1 million to less than	1,917	696	118	15	1	3	-	-	-	1,015	69
\$5 million to less than	17,806	7,523	2,709	371	91	18	-	-	7	6,888	199
\$10 million	7,853	3,716	1,550	267	119	50	-	-		2,081	71
\$25 million	6,464		1,861	495					-	1,078	39
\$50 million	2,827			347	160			7		331	25
\$100 million \$100 million or more Not specified		213	305	243		101	74	51	20	173 54 342	16 10 15

Table 2-5. Cost of Education and Training Related to the Use of Technologically Advanced Design and Engineering Equipment and Software over the Last 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than \$10,000 (B)	\$10,000 to less than \$50,000 (C)	\$50,000 to less than \$100,000 (D)	\$100,000 to less than \$250,000 (E)	\$250,000 to less than \$500,000 (F)	\$500,000 to less than \$1 million (G)	\$1 million to less than \$5 million (H)	\$5 million and over (I)	Not appli- cable (J)	Not speci- fied (K)
Products made to military specifications: Yes No Don't know. Not specified	16,650 22,010 3,350 241	6,787 9,060 1,235 69	3,462 3,960 675 21	928 924 92 3	394 435 39 7	136 128 13	59 40 6	45 14 1	12 16 -	4,649 7,166 1,255 137	177 267 33 2
Prime contractor to defense agencies: Yes: Percent of products shipped	11,107	4,676	2,571	714	334	123	53	46	11	2,440	138
1 percent to 24 percent	8,950	4,009	2,020	544	233	76	25	24	3	1,929	86
25 percent to 74 percent 75 percent or more Don't know No Don't know. No tspecified	1,285 578 294 29,173 1,801	434 151 82 11,837 600 38	351 137 64 5,220 320 6	118 44 8 1,148 81	50 43 8 492 43 6	26 18 3 140 15	12 14 2 45 7	11 9 1 14	2 4 2 8 8	236 151 124 9,938 716 115	43 9 330 11
Subcontractor to defense agencies: Yes: Percent of products shipped	16,971	7,295	3,682	988	413	129	57	43	13	4,207	145
1 percent to 24 percent	11,232	4,856	2,432	642	275	87	38	26	7	2,785	83
25 percent to 74 percent 75 percent or more Don't know. No Don't know. Not specified.	3,220 1,295 1,223 14,929 10,057 294	1,443 535 460 5,749 4,046 62	722 295 233 2,446 1,968 22	159 145 41 566 378 16	106 17 15 296 160 7	31 5 5 116 31 1	15 3 1 33 15	6 6 4 15 2	4 1 1 4 10	682 286 453 5,468 3,349 185	52 1 9 236 98 1
Foreign owned <sup>1</sup> : Yes No Don't know Not specified	3,349 37,340 1,142 420	1,360 15,234 409 148	823 6,992 277 26	221 1,578 120 28	125 675 65 12	37 224 14 2	14 86 5	3 52 4 1	1 26 1	750 12,024 233 201	16 449 13 1

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Design and Engineering Equipment and Software by Plant Characteristic

Technologically	Auvance	ed Desigi	i and En	gineering	Equipii	ient and	Software	by Plan	Charact	eristic
Plant characteristic	Overall cost	Cost of education and training (B)	Worker resis- tance (C)	Time to develop software (D)	Cost to develop software (E)	Increased mainte- nance expenses (F)	Need for market expan- sion (G)	Lack of financial justifi- cation (H)	Lack of technical support from vendors (I)	Other (J)
Maior Crount										
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and	2,068	1,022	475	928	630	340	303	1,055	592	405
Equipment	2,910	1,536 627	578 201	1,108 798	825 460	300	451 172	1,579 550	992	520
Electric Equipment	1,456 723	457	154	357	149	148	72	413	445 268	267 112
Products	800	411	135	347	210	160	70	369	211	143
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified.	1,000 2,513 2,356 2,070	543 1,187 1,328 977 17	145 519 488 380 11	485 1,080 1,138 829 6	255 682 642 690 6	150 429 461 483	104 342 317 303 1	469 1,085 1,303 1,106	329 777 829 552 22	309 333 505 296 4
Number of employees: Less than 20. 20 to 99. 100 to 499. 500 to 999. 1,000 or more. Not specified.	574 4,112 2,532 375 336 28	261 2,165 1,272 174 158 22	72 815 512 77 62 6	190 1,735 1,189 206 199	163 1,137 727 123 117 8	41 763 488 120 103 6	65 653 280 28 40	297 2,006 1,242 228 182 11	152 1,376 763 111 97	85 716 474 86 76 8
Unionized plants:										
Yes Contract in effect:	1,581	838	345	736	530	312	183	893	491	328
Yes No	1,564	829 9	333 12	700 36	524 6	309	183	876 17	489	324 5
No Not specified	6,333 43	3,185 30	1,197 1	2,778 25	1,729 15	1,208 1	885	3,060 13	2,012 6	1,112 5
Percentage of products exported:										
None  Less than 10 percent	1,523 3,965	772 2,106	331 747	542 1,682	347 1,027	232 742	210 550	864 1,947	501 1,239	442 595
10 percent to 19 percent	1,190	500	250	582	441	266	196	648	369	152
20 percent to 49 percent	867	484	157	559	370	203	81	358	297	135
50 percent or more	298 116	144 46	55 4	153 20	74 15	58 21	9	78 70	83 20	81 38
Value of goods and services: Less than \$750,000 \$750,000 to less than	179	60	2	32	39	36	7	85	32	10
\$1 million to less than	311	144	61	69	66	30	45	186	28	49
\$5 million to less than	2,862	1,455	545	1,200	741	426	473	1,429	927	406
\$10 million	1,351	725	289	667	500	218	200	614	460	269
\$25 million	1,637	779	232	724	394	374	195	680	554	379
\$50 million	710	414	247	326	212	147	68	461	198	130
\$100 million \$100 million or more	402 457	209 218	72 86	233 272	138 163	127 157	29 50	220 267	146 140	83 106
Not specified	48	50	9	16	21	6	1	24	23	14
Products made to military specifications:	0.640	1 700	700	1 500	1 100	627	510	1,796	981	709
Yes	3,648 3,833 462 15	1,729 2,018 298 9	726 685 131	1,533 1,772 226 6	1,102 1,030 130 13	737 157	463 95	1,796 1,962 191 15	1,314 208	636 88 11

Table 2-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Design and Engineering Equipment and Software by Plant Characteristic—Continued

		,				,				
Plant characteristic	Overall cost (A)	Cost of education and training (B)	Worker resis- tance (C)	Time to develop software (D)	Cost to develop software (E)	Increased mainte- nance expenses (F)	Need for market expan- sion (G)	Lack of financial justifi- cation (H)	Lack of technical support from vendors (I)	Other (J)
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No No Not specified.	2,406 1,903 281 145 76 5,286 256 10	1,246 938 215 62 31 2,648 154	483 369 67 37 10 1,013 47	1,116 873 147 69 27 2,294 121 6	778 633 82 41 21 1,397 89	481 338 79 36 27 979 62	279 225 32 16 6 763 26	1,188 945 159 63 22 2,654 112	871 728 76 42 25 1,551 79 8	450 384 26 26 13 953 38
Subcontractor to defense agencies: Yes: Percent of products shipped	3,898 2,637 776 304 180 2,263 1,758 38	1,843 1,212 390 122 118 1,286 907 17	728 541 143 20 23 469 337 9	1,631 1,152 248 133 98 1,114 772 21	1,117 756 189 129 43 613 538 6	725 411 203 82 29 403 394	506 342 105 37 22 302 259	1,827 1,138 435 134 121 1,110 1,022	1,204 802 322 39 40 786 494 26	707 493 134 59 20 426 309
Foreign owned <sup>1</sup> : Yes	767 6,796 310 84	386 3,461 128 79	100 1,356 64 23	356 3,039 116 26	265 1,912 79 18	134 1,301 68 19	89 949 29	440 3,298 188 40	241 2,144 64 59	162 1,256 23 5

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Design and Engineering Equipment and Software over the Next 3 Years by Plant Characteristic

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Plant characteristic	Cost of equipment	Cost of soft-ware (B)	Cost of education and training (C)	Lack of skilled work force (D)	Lack of benefits	Union contract (F)	Lack of techno- logical infor- mation (G)	Lack of manage- ment support (H)	Incom- patibility with other equip- ment (I)	Lack of product market-ability	Lack of tech- nical support from vendors (K)	Other (L)
Major Group: 34, Fabricated Metal Products	3,977	2,733	1,530	932	1,389	75	380	432	280	403	258	374
and Equipment	4,555	3,118	1,954	1,373	1,171	37	206	517	403	297	266	746
36, Electronic and Other Electric Equipment 37, Transportation	2,302	1,501	943	384	650	19	199	330	254	148	157	320
Equipment	1,344	834	513	314	495	14	100	276	118	126	109	186
Related Products	1,162	818	457	162	316	4	61	187	150	68	50	165
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more	1,812 4,397 3,869 3,206	1,257 3,168 2,427 2,115	751 1,769 1,519 1,333	267 1,114 1,003 775	369 1,216 1,377 1,044	3 50 39 58	160 251 330 205	159 476 576 521	187 350 352 312	82 401 377 180	124 290 279 137	202 484 594 511
Not specified	56	35	26	6	15	-		10	5	2	9	1
Number of employees: Less than 20	1,231 7,834 3,396 487 340	802 5,392 2,229 330 225	466 3,278 1,296 217 120	368 1,876 747 93 64	425 2,240 1,068 159 124	15 61 56 8	34 585 278 30 17	90 825 645 111 61	97 494 435 95 79	108 675 202 23 34	40 556 176 36 27	185 1,019 412 86 81
Not specified	51	25	20	17	5	1	1	11	6	-	5	8
Unionized plants: Yes Contract in effect:	2,745	1,680	1,051	604	971	149	239	554	254	243	130	382
Yes	2,639	1,644	960	595	954	144	209	546	226	243	130	346.
No	106 10,565	7,283	91 4,342	2,525	3,050	6	31 706	1,182	28 951	791	709	36 1,407
Not specified	30	40	4	36	-	-	1	6	-	8	-	1
Percentage of products exported: None	3,226 6,523 1,973 1,150 332 136	275	1,351 2,602 773 445 155 70	966 1,557 292 230 46 74	1,070 1,908 557 387 75 24	6 101 21 19 3	194 519 123 85 24	301 863 307 204 53	23	7	214 408 131 81 3	465 836 215 184 53 9
Value of goods and services:												
Less than \$750,000 \$750,000 to less than \$1 million	460 505	305 369	183 180	68 166	110 150	3	19 10	59 51	49 35	44 22	19 18	42 28
\$1 million to less than												
\$5 million \$5 million to less than	5,907	4,046	2,487	1,363	1,737	64	356	487	305	517	389	795
\$10 million	2,203	1,480	868	638	697	5	220	292	191	193	132	290
\$10 million to less than \$25 million \$25 million to less than	2,160	1,455	925	515	576	41	230	347	276	123	159	331
\$50 million	975	623	326	216	335	14	59	267	121	64	46	102
\$100 million or more Not specified	529	349	200	106 86 7	202 190 25	14	24 27 -			47	36	71 114 16

Table 2-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Design and Engineering Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Cost of equipment	Cost of soft- ware (B)	Cost of educa- tion and training (C)	Lack of skilled work force (D)	Lack of benefits (E)	Union contract (F)	Lack of techno- logical infor- mation (G)	Lack of manage- ment support (H)	Incom- patibility with other equip- ment (I)	Lack of product market- ability (J)	Lack of tech- nical support from vendors (K)	Other
Products made to military specifications: Yes	5,526 6,743 1,040 29	3,544 4,706 744 10	2,218 2,759 407 13	1,364 1,596 197 9	1,654 2,020 340 6	70 66 13	410 462 73	739 860 137 6	640 491 69 6	493 506 42	361 432 44 2	832 784 173
Prime contractor to defense agencies: Yes: Percent of products	0.705	0.504	4.000	777	1.004	40	200	504	470	070	047	644
shipped	3,765 3,067	2,591 2,103	1,608 1,360	777 691	1,064 801	40 32	282 240	521 409	476 360	270 185	347 271	611 447
74 percent	377 238 83 9,075 479	276 161 52 6,042 363 8	124 91 34 3,578 200 10	58 26 1 2,331 50 6	150 73 40 2,844 113	7 - 1 93 17 -	35 4 2 642 22	47 35 30 1,105 112 5	62 46 7 675 54	57 26 2 758 13	45 28 4 478 14	82 66 16 1,117 60
Subcontractor to defense agencies: Yes: Percent of products												
shipped	5,834 3,838	3,899 2,570	2,361 1,481	1,416 1,029	1,684 1,110	43 34	478 250	740 499	597 375	501 276	399 240	908 620
74 percent 75 percent or more Don't know  Don't know  Not specified	1,101 468 426 4,328 3,110 68	749 335 245 2,930 2,128 46	479 234 167 1,816 1,209	198 148 41 1,094 644	260 108 206 1,298 1,014 25	8 - 1 26 81	154 45 30 308 158	102 61 77 530 467	105 61 57 349 255 4	157 31 37 411 130	115 39 5 297 142 1	213 58 18 566 315
Foreign owned <sup>1</sup> : Yes No Don't know Not specified	1,250 11,540 435 114	798 7,896 254 56	450 4,802 114 32	233 2,829 65 38	384 3,445 150 42	21 124 4 -	84 825 32 5	230 1,393 102 17	129 1,031 40 5	97 906 38 1	72 727 29 11	185 1,556 47 1

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-8. Benefits Derived from the Use of Technologically Advanced Design and Engineering Equipment and Software by Plant Characteristic

Software by Pla	int Chara	cteristic								
Plant characteristic	Labor cost reduction (A)	Quality improve- ment (B)	Flexibility increase (C)	Setup time reduc- tions (D)	Equip- ment utilization increase (E)	Inventory reduction (F)	Lead time reduction (G)	Marketing advantage (H)	Other (I)	Not applicable (J)
Major Group:										
34, Fabricated Metal Products .	3,871	4,619	2,852	1,120	697	376	2,325	1,916	183	6,079
35, Industrial Machinery and Equipment	5,088	7,049	4,275	1,237	867	279	3,132	2,767	295	4,118
36, Electronic and Other	0.040	0.700	0.440	000	400	000	4.005	4.054	475	4.070
Electric Equipment	2,846 1,116	3,702 1,597	2,118 1,028	668 337	480 206	233 108	1,665 <sup>-</sup> 710	1,254 582	175 119	1,979 1,729
38, Instruments and Related Products	1,517	1,993	1,270	279	218	106	756	573	107	1,157
Age of plant:										
Less than 5 years	2,004	2,893	1,801	481	364	166	1,145	1,083	213	1,899
5 years to 14 years	4,771 4,398	6,128 5,671	3,509 3,661	1,293 1,090	764 758	409 325	2,903 2,505	2,292 2,089	251 263	4,888 4,578
30 years or more	3,218	4,207	2,555	758	581	202	2,013	1,603	141	3,463
Not specified	46	61	17	19	2	1	23	25	10	234
Number of employees:  Less than 20	927	1,062	669	330	157	61	449	416	37	3,183
20 to 99	8,004	10,387	6,235	2,181	1,255	622	4,498	4,100	510	9,708
100 to 499	4,413	5,971	3,693	952	870	327	2,829	2,112	240	1,929
500 to 999	627	897 599	542	103	110	48	472 328	273 163	40 45	103
1,000 or more	425 43	44	368 35	70 4	70 7	43	13	28	7	108
Unionized plants:										
Yes Contract in effect:	2,784	3,431	2,245	681	405	286	1,732	1,255	165	2,759
Yes No	2,712 71	3,358 73	2,183 62	669 12	401	283 3	1,680 52	1,230 25	163 2	2,618 141
No	11,642	15,497	9,242	2,950	2,040	817	6,844	5,813	713	12,221
Not specified	12	32	56	10	23	-	13	24	-	83
Percentage of products exported:	0.075	0.047	0.400	000	504	0.40	4.504	1.055	000	6,272
None Less than 10 percent	2,875 6,859	3,647 8,856	2,102 5,325	932 1,782	521 1,150	243 516	1,521 4,084	1,655 3,512	223 371	6,371
10 percent to 19 percent	2,339	3,124	2,088	492	324	193	1,569	927	123	1,318
20 percent to 49 percent	1,784	2,525	1,564	293	352	121	1,017	791	110	758
50 percent or more	425	648	403	70	79	29	323	134	43	134
Not specified	156	160	61	72	42	-	75	73	10	211
Value of goods and services: Less than \$750,000 \$750,000 to less than	386	438	319	92	89	17	197	59	6	1,356
\$1 million \$1 million to less than	471	416	238	182	100	65	179	120	11	1,154
\$5 million to less than	5,057	6,627	3,884	1,473	763	373	2,912	2,796	350	7,937
\$10 million to less than	3,063	3,917	2,233	718	462	214	1,708	1,493	145	2,320
\$25 million \$25 million to less than	2,720	3,698	2,429	626	549	184	1,747	1,434	176	1,266
\$50 million \$50 million to less than	1,333	1,799	1,113	283	247	140	819	569	73	409
\$100 million		987	662	114	126	45	449	285	50	192
\$100 million or more  Not specified		959 119	569 94	115 38	116 17	57 8	532 46	285 51	54 13	76 354
Products made to military specifications:			. = -	4 - 1 -	205	10-	0.50	0.050	0.40	E 007
Yes	6,191 7,078	7,918 9,530	4,790 5,807	1,644 1,732	985 1,341	433 594	3,561 4,451	3,050 3,490	343 469	5,397 8,174
Don't know		1,469	928	245	138	76	539	512	66	1,348
Not specified	45						38		-	145

Table 2-8. Benefits Derived from the Use of Technologically Advanced Design and Engineering Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Labor cost reduction (A)	Quality improve- ment (B)	Flexibility increase (C)	Setup time reduc- tions (D)	Equip- ment utilization increase (E)	Inventory reduction (F)	Lead time reduction (G)	Marketing advantage (H)	Other	Not applicable
Prime contractor to defense agencies: Yes: Percent of products shipped	4,537 3,576 600 269 91	5,828 4,795 628 279 126	3,446 2,781 428 139 99	1,085 908 120 34 23	716 560 93 38 25	319 279 19 20	2,488 2,029 299 93 67	2,100 1,780 182 106 33	242 208 23 11	3,083 2,454 333 175 121
No Don't know Not specified	9,332 553 16	12,347 752 33	7,561 523 12	2,438 101 16	1,685 66 2	721 61 2	5,797 280 24	4,758 209 24	581 56	11,108 762 111
Subcontractor to defense agencies: Yes: Percent of products	0.504	0.570	5 100	1.750	977	389	4.405	2.210	054	4.050
shipped	6,581 4,476	8,572	5,109	1,752	715	291	4,165	3,310	351 260	4,859 3,080
1 percent to 24 percent 25 percent to 74 percent	1,341	5,930 1,553	3,458 977	1,090 352	141	51	2,828 766	2,299 617	57	907
75 percent or more	464	580	303	201	84	38	323	249	26	372
Don't know	300	510	371	110	38	9	248	145	8	500
No	4,678	5.865	3,730	1,126	838	420	2,549	2.074	280	6,112
Don't know	3,145	4,477	2,661	761	653	294	1,862	1,659	234	3,884
Not specified	34	47	43	1	-	-	13	49	15	208
Foreign owned <sup>1</sup> :										
Yes	1.351	1,846	1,171	248	203	72	1.013	633	90	871
No	12,483	16,405	9,858	3,314	2,149	989	7,285	6,152	743	13.693
Don't know	485	581	433	70	96	38	253	210	45	285
Not specified	119	128	82	8	21	4	39	97	1	215

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Design and Engineering Equipment and Software in 3 Years by Plant Characteristic

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Major Group:								
34, Fabricated Metal Products	13,353	2,694	1,541	1,252	1,230	2,472	3,999	164
35, Industrial Machinery and Equipment	14,037	2,029	1,476	1,456	1,811	4,276	2,795	194
36, Electronic and Other Electric	14,037	2,023	1,470	1,430	1,011	4,270	2,793	154
Equipment	7,004	1,036	724	794	1,037	2,026	1,306	81
37, Transportation Equipment	4,003	823	337	277	516	812	1,197	39
38, Instruments and Related	0.054	045	450	405	570	055	707	
Products	3,854	615	453	495	576	955	737	23
Age of plant:								
Less than 5 years	6,005	1,038	592	578	773	1,705	1,255	63
5 years to 14 years	13,803	2,297	1,517	1,440	1,534	3,563	3,242	209
15 years to 29 years	12,685	2,144	1,401	1,228	1,682	3,086	3,012	132
30 years or more	9,424	1,671	1,011	997	1,171	2,172	2,306	96
Not specified	334	46	10	32	10	16	218	1
Number of employees:								
Less than 20	4,955	959	381	333	263	404	2,495	121
20 to 99	24,899	4,755	2,676	2,413	2,814	5,792	6,151	299
100 to 499	10,144	1,326	1,295	1,283	1,634	3,361	1,187	59
500 to 999	1,252	96	107	161	269	542	72	5
1,000 or more	801	35 26	66 8	76 9	17 <u>2</u> 19	416 27.	25 104	10 7
Not specified	199	26	0	9	19	21.	104	,
Unionized plants:								
Yes	7,842	1,448	879	876	1,104	1,690	1,739	107
Contract in effect:	7.507	4 404	007	050	4.054	4 000	4 070	00
Yes	7,587	1,421	867	858	1,054	1,638	1,670   69	80 27
No	256 34,244	27   5,734	12 3,631	17 3,371	4,056	8,845	8,213	394
No	165	15	22	28	11	7	82	-
	.55							
Percentage of products exported:	12.000	2,256	1,013	965	867	1,843	4,970	185
NoneLess than 10 percent	12,099 19,125	3,543	2,111	2,042	2,487	4,937	3,788	217
10 percent to 19 percent	5,653	855	740	647	921	1,748	677	65
20 percent to 49 percent	3,925	392	511	463	668	1,507	371	13
50 percent or more	967	74	69	128	145	463	87	1
Not specified	481	77	88	30	82	43	140	21
Value of goods and services:	2,078	399	145	91	82	186	1,116	60
Less than \$750,000	1,917	411	131	119	129	233	861	33
\$1 million to less than \$5 million	17,806	3,566	1,876	1,765	1,729	3,486	5,146	238
\$5 million to less than \$10 million	7,853	1,375	913	792	1,193	2,143	1,339	97
\$10 million to less than \$25 million	6,464	854	758	840	947	2,219	808	39
\$25 million to less than \$50 million	2,827	263	406	336	545	990	279	7
\$50 million to less than \$100 million.	1,467	141	138	181	259	597	140	10
\$100 million or more	1,283	77	120	121	247	640	67	11
Not specified	556	111	44	30	40	48	278	6
Products made to military								
specifications:								
Yes	16,650	2,569	2,044	1,769	2,162	4,499	3,380	227
No	22,010	4,042	2,214	2,115	2,600	5,247	5,524	267
Don't know	3,350	559	233		378	785	1,004	7
Not specified		27	40	7	31	11	125	-

Table 2-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Design and Engineering Equipment and Software in 3 Years by Piant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	1,615	1,332	1,258	1,656	3,205	1,876	166
1 percent to 24 percent	8,950	1,284	1,091	1,064	1,288	2,611	1,461	150
25 percent to 74 percent	1,285	211	156	129	251	339	187	12
75 percent or more	578	88	67	59	78	167	117	3
Don't know	294	32	17	7	38	88	111	
No	29,173	5,404	3,038	2,788	3,234	6,926	7,460	323
Don't know	1,801	154	138	225	273	402	602	7
Not specified	170	24	23	4	8	9	96	6
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	2,360	2,035	1,887	2,381	5,072	3,010	227
1 percent to 24 percent	11,232	1,565	1,372	1,267	1,517	3,464	1,960	87
25 percent to 74 percent	3,220	380	407	305	567	971	490	101
75 percent or more	1,295	246	132	151	177	395	183	11
Don't know	1,223	169	124	164	120	242	377	28
No	14,929	3,133	1,371	1,303	1,594	3,159	4,202	166
Don't know	10,057	1,661	1,099	1,081	1,184	2,275	2,655	103
Not specified	294	43	27	4	12	36	167	6
Foreign owned <sup>1</sup> :		•						
Yes	3,349	387	438	351	493	1,126	529	26
No	37,340	6,614	3,913	3,786	4,412	9,024	9,146	445
Don't know	1,142	98	144	123	222	333	221	2
Not specified	420	99	38	15	43	59	137	28

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-10. Plans to Acquire Technologically Advanced Design and Engineering Equipment and Software over the Next 3 Years by Plant Characteristic

the Next 3 Years by Pia	ant Charac	teristic					
Plant characteristic	Number of plants (A)	Total replacement (75 percent or more) (B)	Major upgrade (25 percent to less than 75 percent) (C)	Minor upgrade (less than 25 percent) (D)	Under consider- ation, but no firm plans (E)	Not applicable (F)	Not specified (G)
Major Group:							
34, Fabricated Metal Products	13,353 14,037	209 333	1,600 2,044	2,817 4,078	4,090 4,292	4,474 3,168	163 122
Equipment	7,004 4,003 3,854	141 100 75	1,441 512 622	1,879 837 1,134	1,944 1,127 1,166	1,514 1,398 825	85 29 32
Age of plant:							
Less than 5 years. 5 years to 14 years 15 years to 29 years 30 years or more Not specified	6,005 13,803 12,685 9,424 334	118 209 277 253	1,099 1,966 1,835 1,304	1,459 3,631 3,236 2,372 47	1,889 4,202 3,653 2,857 18	1,395 3,650 3,556 2,526 252	45 146 128 111
Number of employees:							
Less than 20	4,955 24,899	49 418	345 3,228	577 5,665	1,359 8,350	2,578 6,961	48 278
100 to 499	10,144 1,252	297 56	1,965 359	3,662 500	2,546 231	1,583 102	90 5
1,000 or more	801 199	37 1	294 29	326 15	102 30	32 125	9
Unionized plants:							
Yes	7,842	215	970	2,096	2,307	2,169	86
Yes	7,587 256	213 2	933 37	2,045 51	2,198 109	2,112 .57	86
No	34,244 165	642 1	5,240 10	8,638 10	10,266 46	9,114 97	344 1
Percentage of products exported:							
None	12,099	151	956	2,039	3,534	5,291	129
Less than 10 percent	19,125 5,653	416 152	3,047 1,022	4,948 1,922	6,087 1,541	4,446 950	181 67
20 percent to 49 percent	3,925	103	905	1,330	1,096	451	40
50 percent or more	967 481	20 15	222 67	385 121	243 119	94 148	2 12
Value of goods and services:							
Less than \$750,000	2,078	16	109	196	475	1,241	42
\$750,000 to less than \$1 million	1,917 17,806	48 258	91 2,259	273 3,598	675 5,891	792 5,627	37 173
\$5 million to less than \$10 million	7,853	135	1,170	2,251	2,565	1,636	95
\$10 million to less than \$25 million	6,464	153	1,162	2,230	1,767	1,108	44
\$25 million to less than \$50 million	2,827 1,467	119 70	600 363	1,103 538	643 308	353 183	8
\$100 million or more	1,283 556	47 11	435 32	513 44	195 99	80 359	12 12
Products made to military specifications:							
Yes	16,650	355	2,685	4,508	5,192	3,677	234
No	22,010	451 52	3,113 396	5,473 744	6,310 1,070	6,499 1,056	164 32
Don't know	3,350 241	52 -	26		47	148	-

Table 2-10. Plans to Acquire Technologically Advanced Design and Engineering Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Total replacement (75 percent or more) (B)	Major upgrade (25 percent to less than 75 percent) (C)	Minor upgrade (less than 25 percent) (D)	Under consider- ation, but no firm plans (E)	Not applicable (F)	Not specified (G)
Prime contractor to defense agencies:							
Yes: Percent of products shipped	11,107	272	1,927	3,426	3,325	1,999	158
1 percent to 24 percent	8,950	208	1,515	2,863	2,654	1,596	115
25 percent to 74 percent	1,285	49	266	339	393	228	11
75 percent or more	578	5	107	157	172	132	5
Don't know	294	11	39	67	107	43	27
No	29,173	560	3,961	6,951	8,780	8.676	246
Don't know	1,801	25	318	350	502	585	21
Not specified	170	-	14	18	12	120	6
Subcontractor to defense agencies:	40.074	0.44	0.007		5.440		
Yes: Percent of products shipped	16,971	344	3,067	4,904	5,116	3,400	139
1 percent to 24 percent	11,232	230	2,001	3,511	3,221	2,197	72
25 percent to 74 percent	3,220	60	700	835	979	598	49
75 percent or more	1,295	19	256	308	491	212	9
Don't know	1,223	35	110	250	425	393	9
No	14,929	303	1,867	3,431	4,408	4,783	136
Don't know	10,057	210	1,236	2,394	3,074	2,995	149
Not specified	294	1	50	15	21	201	6
Foreign owned1:							
Yes	3,349	120	582	1,054	893	675	26
No	37,340	690	5,360	9,259	11,400	10,258	373
Don't know	1,142	42	226	339	274	257	4
Not specified	420	5	53	93	52	189	27

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 2-11. Anticipated Cost to Acquire Technologically Advanced Design and Engineering Equipment and Software over the Next 3 Years by Plant Characteristic

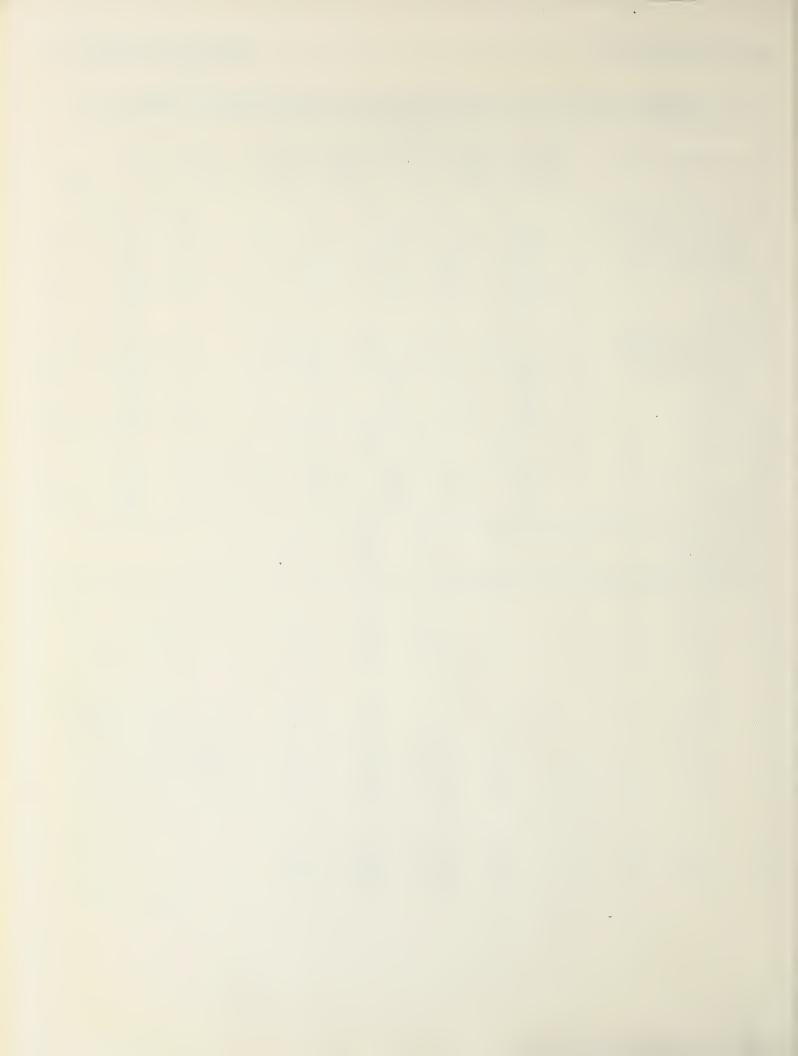
Plant characteristic	Number of plants	Less than \$100,000	\$100,000 to less than \$1 million	\$1 million to less than \$5 million	\$5 million to less than \$10 million	\$10 million or more	Not applicable	Not specified
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Major Group:								
34, Fabricated Metal Products	13,353	6,680	1,337	52	1	4	5,123	156
Equipment	14,037	7,894	2,121	181	30	6	3,707	98
Equipment	7,004	3,473	1,450	198	33	28	1,731	90
37, Transportation Equipment 38, Instruments and Related	4,003	1,716	586	95	22	25	1,514	46
Products	3,854	1,901	784	143	20	13	938	54
Age of plant:								
Less than 5 years	6,005	3,128	1,086	89	11	6	1,627	58
5 years to 14 years	13,803 12,685	7,222 6,570	1,850 1,865	206 185	26	18 19	4,322 3,883	161 133
15 years to 29 years	9,424	4,690	1,457	188	38	33	2,925	93
Not specified	334	53	20	1	1	1	257	-
Number of employees:								
Less than 20	4,955	1,938	189	6			2,741	81
20 to 99	24,899	13,901	2,440	40	11 18	-	8,265	242
100 to 499	10,144 1,252	5,286 383	2,756 554	253 155	18	6 19	1,719 119	106 4
1,000 or more	801	114	312	212	59	52	41	10
Not specified	199	42	26	2	-	-	129	-
Unionized plants:								
YesContract in effect:	7,842	3,729	1,264	202	32	30	2,487	97
Yes	7,587	3,586	1,217	197	30	30	2,429	97
No	256	143	47		2	-	. 58	<u>.</u>
No	34,244	17,885	4,998		74	46	10,428 99	347
Not specified	165	50	15	1	•		99	•
Percentage of products exported:	10,000	E 050	074	23	47	9	5,889	141
NoneLess than 10 percent	12,099 19,125	5,050 10,736	971 2,703		17	17	5,009	212
10 percent to 19 percent	5,653	3,192	1,184	140	13	22	1,060	43
20 percent to 49 percent	3,925	2,018	1,041	185	29	18	601	34
50 percent or more	967	440	314	58	12	9	131	3
Not specified	481	228	66	11	1	2	162	12
Value of goods and services:	,							
Less than \$750,000	2,078	604	113		-	-	1,295	58
\$750,000 to less than \$1 million	1,917	905	96		-	-	876 6,652	40 178
\$1 million to less than \$5 million \$5 million to less than \$10 million	17,806 7,853	9,492 4,749	1,468 1,054		11	-	1,932	67
\$10 million to less than \$25 million	6,464	3,768	1,336		''.		1,204	53
\$25 million to less than \$50 million	2,827	1,236	1,066		11	2	398	13
\$50 million to less than \$100 million.	1,467	507	597		24	9	200	13
\$100 million or more	1,283 556	253 148	519 29	281	57 3	64	98 359	10 12
Products made to military	550	140	20				230	
specifications:								
Yes	16,650	8,783	2,635		61	43	4,573	231
No	22,010	11,130	3,280		40		7,053	169
Don't know	3,350	1,685			5		1,236	45
Not specified	241	66	20	2	-	-	153	

Table 2-11. Anticipated Cost to Acquire Technologically Advanced Design and Engineering Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

	M walan	1 45	\$100,000 to	\$1 million	\$5 million	040 1111		
Plant characteristic	Number of plants	Less than \$100,000	less than \$1 million	to less than \$5 million	to less than \$10 million	\$10 million or more	Not applicable	Not specified
		· ·						
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	6,049	2,067	259	61	38	2,516	117
1 percent to 24 percent	8,950	5,047	1,612	142	45	15	1,991	98
	1,285	658	288	58	8	7	251	14
25 percent to 74 percent	578	219	128	53	8	13	152	14
75 percent or more  Don't know	294	124	38	5	°	3	123	5
	29,173	14,816	3,940	363	41	35	9,693	284
No			254	45	41	35	685	37
Don't know	1,801 170	772 27	16	45	4	3	120	6
Not specified	170	21	סו	1	-	-	120	6
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	9,402	2,839	351	64	39	4,110	165
1 percent to 24 percent	11,232	6,503	1,763	229	31	26	2,572	108
25 percent to 74 percent	3,220	1,719	609	82	20	9	742	40
75 percent or more	1,295	616	314	17	8	2	324	14
Don't know	1,223	565	152	23	5	2	472	3
No	14,929	7,205	2,002	197	28	26	5,336	134
Don't know	10,057	4,982	1,422	114	14	10	3,375	140
Not specified	294	74	14	6	-	1	193	6
Foreign owned <sup>1</sup> :								
Yes	3,349	1,697	789	106	15	12	705	25
No	37,340	19,368	5,157	486	73	55	11,816	384
Don't know	1,142	482	258	69	10	8	308	7
Not specified	420	116	73	8	8	1	186	27

<sup>-</sup> Represents zero.

<sup>1</sup> Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.



## **Chapter 3. Fabrication and Machining**

Fabrication and Machining includes the following technologies:

- Flexible manufacturing cell(s) (FMC) or flexible manufacturing systems (FMS)
- NC/CNC machine(s)
- · Materials working laser(s)
- Pick and place robot(s)
- Other robots

An average of 52 percent of plants classified in each of the five SIC major groups indicated that fabrication and machining equipment was not applicable to operations or was used in less than 10 percent of operations. Fourteen percent (2,033) of plants classified in SIC major group 35 (Industrial Machinery and Equipment) reported usage of fabrication and machining in 75 percent or more of operations, which is the highest in this category for any of the industries. Most plants anticipate an increase in the usage of fabrication and machining equipment over the next 3 years. The percentage of plants reporting less than 10 percent of operations dependent on fabrication and machining equipment is expected to decrease from the current rate of 27 percent (11,258) to 20 percent (8,255), while the percentage of plants reporting usage of fabrication and machining in each of the remaining four categories (10 to 24 percent, 25 to 49 percent, 50 to 74 percent, and 75 percent or more) is expected to increase by 1 to 2 percent.

Total investments (excluding education and training) in fabrication and machining equipment remained under \$100,000 for the majority of plants surveyed. The amount invested was affected by employment size, with plants employing 500 or less reporting investments under \$100,000, compared with plants having 500 or more employees reporting investments of \$1 to 5 million. The total value of shipments for a plant also had an impact on investments in fabrication and machining equipment. Plants with value of shipments less than \$25 million tended to invest less than \$100,000, while those with shipments of \$25 to 100 million were more likely to invest \$100,000 to \$1 million, and those with shipments of \$100 million or more reported investments of \$1 to 5 million.

The average length of time to install fabrication and machining equipment and have it fully operational was less

than 3 months for each of the five major groups. Thirty-five percent (432) of plants with 500 to 999 employees tended to take 3 to 6 months for installation, and plants with 1,000 or more employees tended to take 6 months to a year. Similarly, plants with value of shipments less than \$25 million took less than 3 months to get equipment fully operational, compared with 3 to 6 months for plants with value of shipments of \$25 to 100 million, and 6 months to a year for plants with value of shipments of \$100 million or more.

Usage of fabrication and machining equipment had little impact on education and training costs, with the majority of plants in each major SIC group indicating that such costs were not applicable to operations. Of those that did report education and training costs associated with this type of equipment, most indicated expenditures of less than \$10,000. Plants with 500 or more employees or having value of shipments of \$50 million or more were more likely to spend \$10,000 to \$50,000.

Overall cost was the most frequently reported problem in the acquisition of fabrication and machining equipment over the past 3 years. Lack of financial justification and cost of education and training were the second and third most cited problems, respectively.

The majority of plants classified in each of the five industries have no firm plans to acquire fabrication and machining equipment over the next 3 years. Plants with less than 100 employees or having value of shipments under \$25 million indicated no firm plans for future acquisitions, compared with plants having 500 or more employees or shipments of \$25 million or more, who anticipated minor upgrades.

Plants classified in four of the five SIC major groups anticipate costs to acquire fabrication and machining equipment over the next 3 years to be less than \$100,000. The majority of plants classified in SIC major group 34 (Fabricated Metal Products), however, expect to spend slightly higher amounts: \$100,000 to \$1 million. The most commonly cited barrier to acquisition foreseen in the next 3 years by the majority of plants surveyed is equipment cost, followed by software cost, and education and training costs.

Improved quality appears to be the greatest benefit derived by plants using fabrication and machining equipment. Reduced labor and increased flexibility were also commonly reported benefits.

Table 3-1. Percentage of Operations Dependent on Technologically Advanced Fabrication and Machining Equipment and Software by Plant Characteristic

Equipment and Sorti	vale by Fi	ant Charac	, teristic					
Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Major Group:								
34, Fabricated Metal Products	13,353	3,918	1,909	1,714	1,189	896	3,683	44
35, Industrial Machinery and Equipment	14,037	3,188	2,187	2,304	1,934	2,033	2,340	51
Equipment	7,004 4,003	1,962 1,119	1,133 551	888 403	713 340	627 388	1,658 1,171	22 32
38, Instruments and Related Products	3,854	1,071	532	512	435	297	984	23
	0,004	1,071	302	312	400	201	304	20
Age of plant: Less than 5 years	6,005 13,803 12,685 9,424 334	1,662 3,567 3,346 2,653 30	790 1,973 2,012 1,527 10	714 2,047 1,729 1,313 18	513 1,479 1,603 995 21	737 1,507 1,217 775 5	1,571 3,191 2,734 2,090 249	16 39 44 71
Number of employees:								
Less than 20	4,955 24,899	1,178 7,009	429 3,343	600 3,166	382 2,434	299 2,559	2,009 6,320	59 68
100 to 499	10,144	2,773	2,051	1,614	1,370	991	1,309	35
500 to 999	1,252	198	313	247	219	209	65	2
1,000 or more	801 199	73 27	156 20	181 14	185 21	177 7	21 110	7
Unionized plants:								
YesContract in effect:	7,842	2,464	1,210	1,266	814	460	1,600	28
Yes	7,587 256	2,386 77	1,187 22	1,243	763 51	450 10	1,529 71	28
No	34,244	8,770	5,064		3,776	3,772	8,166	142
Not specified	165	24	39	2	20	10	69	-
Percentage of products exported:								
None	12,099	2,724	1,269	1,516	1,330	1,289	3,928 4,109	43 69
Less than 10 percent	19,125 5,653	5,594 1,516	3,266 974	2,385 1,081	1,923 708	1,779 490	870	14
20 percent to 49 percent	3,925	1,081	584	653	518	470	586	32
50 percent or more	967	231	144	160	85	160	189	-
Not specified	481	112	76	27	47	54	153	13
Value of goods and services:	0.070	477	107	000	75	101	1 005	24
Less than \$750,000	2,078 1,917	477 453	127 199	239 255	75 128	131 140	1,005 723	19
\$1 million to less than \$5 million	17,806	4,845	2,151	2,179	1,913	1,811	4,833	75
\$5 million to less than \$10 million	7,853	2,490	1,297	1,021	715	799	1,528	2
\$10 million to less than \$25 million	6,464	1,795	1,340	982	776	607	939	26
\$25 million to less than \$50 million \$50 million to less than \$100 million	2,827 1,467	685 268	604 279	512 308	431 239	268 196	313 173	13
\$100 million or more	1,283	161	257	271	267	258	61	_ 8
Not specified	556	85	58	55	67	32	260	-
Products made to military specifications:								
Yes	16,650	4,051	2,689	2,511	2,170	2,241 1,729	2,946 5,863	43 102
No	22,010 3,350	6,329 858	3,216 398		2,026 374	270	874	25
Not specified	241	20						

Table 3-1. Percentage of Operations Dependent on Technologically Advanced Fabrication and Machining Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	2,743	1,877	1,766	1,346	1,293	2,041	41
1 percent to 24 percent	8,950	2,270	1,555	1,418	988	1,083	1,610	25
25 percent to 74 percent	1,285	255	188	274	221	133	202	12
75 percent or more	578	142	100	44	100	72	116	4
Don't know	, 294	76	34	30	37	4	112	-
No	29,173	8,025	4,175	3,806	3,051	2,816	7,177	123
Don't know	1,801	482	254	249	187	133	489	7
Not specified	170	8	6	-	27	-	128	-
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	3,981	2,695	2,643	2,463	2,291	2,848	49
1 percent to 24 percent	11,232	2,782	1,927	1,666	1,555	1,351	1,924	29
25 percent to 74 percent	3,220	610	531	540	531	504	486	19
75 percent or more	1,295	238	107	264	226	312	149	
Don't know	1,223	352	131	173	152	125	290	1
No	14,929	4,371	2,012	1.746	1,295	1,139	4,284	81
Don't know	10,057	2,869	1,586	1,420	818	789	2,534	40
Not specified	294	37	19	13	34	23	168	
Foreign owned <sup>1</sup> :	0.040	700	500	554	400	450	040	40
Yes	3,349	782	529	554	400	453	616	16
No	37,340	10,120 277	5,565	5,043	4,016	3,568	8,875	152
Don't know	1,142		178	209	133	170	175	1
Not specified	420	79	40	16	62	51	169	2

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-2. Total Investment in Technologically Advanced Fabrication and Machining Equipment and Software over the Last 3 Years by Plant Characteristic

Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Major Group:								
34, Fabricated Metal Products	13,353 14,037 7,004 4,003	5,452 5,351 2,821 1,271	3,006 4,375 1,545 807	679 1,155 559 363	89 119 154 93	45 140 157 126	4,005 2,837 1,732 1,328	77 60 35 16
38, Instruments and Related Products	3,854	1,476	990	232	41	40	1,055	20
Age of plant:								
Less than 5 years	6,005	2,455	1,411	402	46	38	1,633	21
5 years to 14 years	13,803	5,685	3,391	734	107	118	3,719	48
15 years to 29 years	12,685	4,668	3,569	1,020	166 176	147	3,062	52 80
30 years or more	9,424 334	3,498 65	2,326 26	826 6	- 176	202	2,316 227	7
Number of employees:								
Less than 20	4,955	2,098	508	33	-	-	2,249	68
20 to 99	24,899	10,478	6,247	916	25	2	7,131	99
100 to 499	10,144	3,536	3,403	1,436	221	129	1,391	29
500 to 999	1,252 801	179 44	363 146	385 212	145 103	110 267	66	5 4
Not specified	199	37	56	5	103	-	97	2
Unionized plants:								
Yes	7,842	3,098	1,735	794	210	228	1,720	58
Yes	7,587	2,967	1,709	784	203	223	1,643	58
No	256	131	26	10	7	5	76	0
No Not specified	34,244 165	13,218 56	8,952 36	2,190 4	283 2	279 1	9,175	148 2
Percentage of products exported:								
None	12,099	4,492	2,753	454	39	35	4,239	87
Less than 10 percent	19,125	7,602	4,948	1,441	214	202	4,641	76
10 percent to 19 percent	5,653	2,216	1,672	540	120	93	998	14 15
20 percent to 49 percent	3,925 967	1,544 302	1,051 239	387 136	83 28	136 34	708 226	2
Not specified	481	216	59	29	11	7	144	14
Value of goods and services:								
Less than \$750,000	2,078	801	98	19	1	-	1,136	23
\$750,000 to less than \$1 million	1,917	901	274	-		1	704	38
\$1 million to less than \$5 million	17,806	7,622	4,271 2,069	401 594	1 40	3	5,430 1,855	82 13
\$5 million to less than \$10 million	7,853 6,464	3,278 2,440	2,009	703	79	27	1,033	27
\$25 million to less than \$50 million	2,827	770	1,011	574	81	65	311	15
\$50 million to less than \$100 million	1,467	259	478	348	118	93	169	2
\$100 million or more	1,283 556	128 173	262 84	332 17	175	311 8	70 272	5 2
Products made to military specifications:	330	1,0	04	.,				_
Yes	16,650	6,217	5,077	1,423	194	251	3,429	59
No	22,010	8,761	4,874	1,285	277	227	6,464	121
Don't know	3,350	1,342	740	269	24	29	921 144	24 2
Not specified	241	52	31	11	-		144	2

Table 3-2. Total Investment in Technologically Advanced Fabrication and Machining Equipment and Software over the Last 3 Years by Plant Characteristic—Continued

				,		,,	
		\$100,000	\$1 million	\$5 million			
		to less	to less	to less			
Number	Less than	than	than	than	\$10 million	Not	Not
of plants	\$100,000	\$1 million	\$5 million	\$10 million	or more	applicable	specified
(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
11,107	4,327	3,127	893	139	179	2,411	31
8,950	3,579	2,518	710	98	125	1,906	14
1,285	476	392	103	19	21	262	13
	211	139	61	17	26	119	4
294	61	77	19	5	7	124	-
29,173	11,475	7,134	1,927	315	297	7,880	145
1,801	545	434	164	41	31	557	30
170	25	28	4	-	-	110	2
16,971	6,298	5,323	1,548	235	236	3,253	76
11,232	4,263	3,340	1,044	173	162	2,213	37
3,220	1,097	1,166	280	27	32	603	16
	466	483	145	15	22	165	
1,223	472	335	80	20	21	272	23
14,929	5,959	3,036	770	162	160	4,765	77
10,057	4,057	2,291	659	98	111	2,789	52
294	57	72	10	1	1	150	2
3,349	1,091	801	510	116	111	708	12
37,340	14,794	9,520	2,268	326	354	9,886	192
1,142	346	308	194	50	37	206	1
420	140	94	15	4	6	158	2
	of plants (A)  11,107 8,950 1,285 578 294 29,173 1,801 170  16,971 11,232 3,220 1,295 1,223 14,929 10,057 294  3,349 37,340 1,142	of plants \$100,000 (B)  11,107	Number of plants (A) Less than \$100,000 (B) \$1 million (C) \$11,107	Number of plants         Less than \$100,000         to less than \$5 million (C)         to less than \$5 million (D)           11,107         4,327         3,127         893           8,950         3,579         2,518         710           1,285         476         392         103           578         211         139         61           294         61         77         19           29,173         11,475         7,134         1,927           1,801         545         434         164           170         25         28         4           16,971         6,298         5,323         1,548           11,232         4,263         3,340         1,044           3,220         1,097         1,166         280           1,295         466         483         145           1,295         466         483         145           1,295         4,057         2,291         659           294         57         72         10           3,349         1,097         3,369         770           10,057         4,057         2,291         659           294         57	Number of plants         Less than of plants         to less than \$100,000         to less than \$10 million         than \$10 million         to less than \$10 million         to less than \$10 million         than \$10 million         to less than \$13 million         than \$10 million         to less than \$13 million         than \$10 million         to less than \$13 million         than \$10 million         to less than \$10 million         than \$10 million         to less than \$13 million         to less than \$13 million         than \$10 million         to less than \$13 million         than \$10 million         to less than \$13 million         than \$13 million         than \$13 million         to less than \$13 mi	Number of plants         Less than \$100,000         to less than \$100,000         to less than \$10 million \$5 million \$10 million or more (E)         \$10 million or more (E)           (A)         (B)         (C)         (D)         (E)         \$10 million or more (E)           11,107         4,327         3,127         893         139         179           8,950         3,579         2,518         710         98         125           1,285         476         392         103         19         21           578         211         139         61         17         26           294         61         77         19         5         7           29,173         11,475         7,134         1,927         315         297           1,801         545         434         164         41         31           170         25         28         4         -         -           16,971         6,298         5,323         1,548         235         236           11,232         4,263         3,340         1,044         173         162           3,220         1,097         1,166         280         27         32	Number of plants         Less than of plants         to less than of plants         to less than of plants         to less than sthan sthan sthan sthan or more of plants         to less than sthan sthan sthan sthan sthan sthan sthan or more dapplicable (F)         Not applicable (F)           11,107         4,327         3,127         893         139         179         2,411           8,950         3,579         2,518         710         98         125         1,906           1,285         476         392         103         19         21         262           578         211         139         61         17         26         119           294         61         77         19         5         7         124           29,173         11,475         7,134         1,927         315         297         7,880           1,801         545         434         164         41         31         557           170         25         28         4         -         -         110           16,971         6,298         5,323         1,548         235         236         3,253           11,232         4,263         3,340         1,044         173         162 <td< td=""></td<>

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-3. Average Length of Time from Placement of Order to Full Operation of Technologically Advanced Fabrication and Machining Equipment and Software by Plant Characteristic

- abridation and machining		THE GITTE C	Joitmand		· Onarao				
Plant characteristic	Number of plants	Less than 3 months	3 months to less than 6 months	6 months to less than 1 year	1 year to less than 2 years	2 years to less than 3 years	3 years or more	Not appli- cable	Not speci- fied
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(1)
Major Group:  34, Fabricated Metal Products	13,353 14,037 7,004 4,003 3,854	4,839 6,056 2,395 982 1,169	2,321 2,714 1,350 785 822	1,028 1,283 749 504 393	193 252 124 188 59	6 32 21 14 21	4 1 15 5 8	4,803 3,553 2,287 1,506 1,328	158 146 64 21 55
Age of plant: Less than 5 years	6,005 13,803 12,685 9,424 334	2,508 5,366 4,589 2,905 72	983 2,584 2,528 1,882 13	336 979 1,343 1,288 11	58 162 295 299 2	12 22 30 29	2 3 1 26	2,086 4,528 3,750 2,882 232	19 158 147 114 5
Number of employees: Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	1,980 10,255 2,962 143 45 55	327 4,055 2,950 432 197 30	98 1,459 1,648 408 331	23 161 320 137 173 2	35 36 8 14	16 8 2 6	2,440 8,656 2,144 109 30 100	87 262 77 14 4
Unionized plants: Yes Contract in effect: Yes No	7,842 7,587 256 34,244 165	2,178 2,114 64 13,216 46	1,619 1,559 60 6,347 25	1,237 1,214 24 2,716	336 327 9 480	32 32 - 62	24 24 - 9	2,358 2,259 99 11,029 90	58 58 - 386
Not specified  Percentage of products exported:  None  Less than 10 percent  10 percent to 19 percent  20 percent to 49 percent  50 percent or more  Not specified	12,099 19,125 5,653 3,925 967 481	4,988 6,706 1,926 1,350 308 162	1,581 3,790 1,362 956 200 102	544 1,966 779 514 137	83 429 160 108 32 4	26 38 20 9 1	4 14 7 5 1	4,735 5,973 1,348 959 280 183	138 211 51 26 7
Value of goods and services:  Less than \$750,000  \$750,000 to less than \$1 million  \$1 million to less than \$5 million  \$5 million to less than \$10 million  \$10 million to less than \$25 million  \$25 million to less than \$50 million  \$100 million to less than \$100 million  \$100 million or more  Not specified	2,078 1,917 17,806 7,853 6,464 2,827 1,467 1,283 556	2,050 614 179	902 503 348	51 54 677 650 911 654 462 472	22 1 126 27 181 131 85 232	11 6 34 7 15 1 1	14 2 4 1 3 1 6	1,113 803 6,530 2,419 1,511 487 228 93	53 20 8 6
Products made to military specifications: Yes	16,650 22,010 3,350	6,449 7,772 1,150	3,590 3,735 645	1,800 1,865 289	341 427 47	38 55 1	23 9 -	4,233 7,914 1,183	176 233 35

Table 3-3. Average Length of Time from Piacement of Order to Fuii Operation of Technologically Advanced Fabrication and Machining Equipment and Software by Piant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 3 months (B)	3 months to less than 6 months (C)	6 months to less than 1 year (D)	1 year to less than 2 years (E)	2 years to less than 3 years (F)	3 years or more (G)	Not appli- cable (H)	Not speci- fied
Prime contractor to defense agencies: Yes: Percent of products shipped  1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	11,107 8,950 1,285 578 294 29,173 1,801	3,922 3,274 478 132 38 10,976 500	2,489 1,913 356 149 70 5,137 349	1,378 1,078 170 95 35 2,376 202	250 168 30 34 18 520 45	22 15 3 4 - 69 3	9 3 2 4 - 23	2,933 2,416 228 157 132 9,792 640 112	104 83 18 3 - 279 61
Subcontractor to defense agencies: Yes: Percent of products shipped  1 percent to 24 percent. 25 percent to 74 percent. 75 percent or more. Don't know. No. Don't know Not specified	16,971 11,232 3,220 1,295 1,223 14,929 10,057 294	6,873 4,599 1,281 542 451 5,047 3,470	3,553 2,153 887 312 201 2,619 1,771	1,921 1,327 308 174 113 1,115 912 8	352 247 65 17 23 283 180	26 12 7 4 3 45 23	20 17 1 2 - 6 5	4,029 2,751 641 235 403 5,673 3,590 186	196 127 31 10 29 141
Foreign owned¹: Yes. No. Don't know Not specified	3,349 37,340 1,142 420	833 14,234 277 96	825 6,782 304 80	641 3,045 241 29	146 621 48 1	4 80 10	2 27 3 1	873 12,151 259 194	25 400 -

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-4. Impact of Technologically Advanced Fabrication and Machining Equipment and Software on Education and Training Costs by Plant Characteristic

Education and Training Co.	oto by Tia	- Onarac						
Plant characteristic	Number of plants (A)	Increased signifi- cantly (B)	Increased moder- ately (C)	Increased marginally (D)	No change (E)	Decreased (F)	Not applicable (G)	Not specified (H)
Major Group: 34, Fabricated Metal Products	13,353 14,037	1,079 2,088	2,139 3,439	2,846 2,651	1,793 1,678	56 49	5,384 4,085	57 48
36, Electronic and Other Electric Equipment 37, Transportation Equipment 38, Instruments and Related Products	7,004 4,003 3,854	645 425 311	1,321 711 625	1,321 654 815	1,145 473 595	62 39 38	2,467 1,661 1,427	44 42 43
Age of plant:								
Less than 5 years	6,005	550	1,023	1,139	816	20	2,443	14
5 years to 14 years	13,803	1,379	2,739	2,462	2,123	112 55	4,916 4,173	72 65
15 years to 29 years	12,685 9,424	1,556 1,047	2,529 1,926	2,732 1,919	1,575 1,143	56	3,258	74
Not specified	334	15	18	34	25	"-	233	9
Number of employees:								
Less than 20	4,955	236	491	607	664	54	2,837	67
20 to 99	24,899	2,568	4,279	4,590	3,494	114	9,747	105
100 to 499	10,144 1,252	1,222	2,700 443	2,516 347	1,379 88	63	2,213 101	52 4
1.000 or more	801	241	297	185	41	7	24	5
Not specified	199	15	25	41	17	-	102	
Unionized plants:								
Yes Contract in effect:	7,842	879	1,582	1,720	902	18	2,714	27
Yes	7,587 256	847 32	1,559 23	1,664 56	886 16	18	2,586 128	27
No No	34,244	3,651	6,646	6,514	4,774	219	12,234	207
Not specified	165	17	7	53	6	6	. 75	-
Percentage of products exported:				,				
None	12,099	1,175	1,991	1,886	1,492	52	5,433 6,489	71 113
Less than 10 percent	19,125 5,653	2,033 718	3,783 1,249	3,974 1,298	2,585 812	147	1,536	21
10 percent to 19 percent	3,925	437	871	919	648	24	1,010	17
50 percent or more	967	129	256	160	96	1	325	1
Not specified	481	55	85	50	50	-	230	12
Value of goods and services:								_
Less than \$750,000	2,078	43	164	197	235	4	1,390	45
\$750,000 to less than \$1 million	1,917	115	248	213	289	1 116	1,024 7,265	26 81
\$5 million to less than \$10 million	17,806 7,853	1,924 731	2,880 1,539	3,153 1,704	2,387 1,219	58	2,590	12
\$10 million to less than \$25 million	6,464	771	1,523	1,568	928	28	1,610	38
\$25 million to less than \$50 million	2,827	340	881	737	343	24	482	21
\$50 million to less than \$100 million	1,467	253	494	341	. 129	6	238	6
\$100 million or more	1,283	344 28	439 67	312 61	84 68	6	93	5
Not specified	556	28	67	01	00	•	332	7
Products made to military specifications: Yes	16,650	2,110	3,799	3,835	1,856	81	4,870	100
No	22,010	2,132	3,735	3,756	3,339	127	8,807	114
Don't know	3,350	285	690	660	477	35	,	20
Not specified	241	20	10	36	11		164	-

Table 3-4. impact of Technologically Advanced Fabrication and Machining Equipment and Software on Education and Training Costs by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Increased signifi- cantly (B)	Increased moder- ately (C)	Increased marginally (D)	No change (E)	Decreased (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	1,245	2,470	2,542	1,419	73	3,298	60
1 percent to 24 percent		996	1,981	2,075	1,155	55	2,644	44
25 percent to 74 percent	1,285	132	316	284	179	9	350	14
75 percent or more	578	80	129	125	60	9	173	2
Don't know	294	37	44	58	25	-	131	-
No	29,173	3,162	5,473	5,303	3,961	157	10,977	140
Don't know	1,801	120	285	420	294	13	636	34
Not specified	170	20	6	22	9	-	112	-
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	2,283	3,834	3,938	2,065	122	4,634	94
1 percent to 24 percent	11,232	1,442	2,397	2,629	1,449	67	3,195	54
25 percent to 74 percent	3,220	441	841	785	349	11	770	24
75 percent or more	1,295	225	361	300	114	42	247	6
Don't know	1,223	176	235	225	152	2	423	10
No	14,929	1,289	2,570	2,512	2,026	79	6,372	80
Don't know	10,057	954	1,775	1,814	1,556	42	3,857	60
Not specified	294	21	55	22	36	-	161	-
Foreign owned <sup>1</sup> :								
Yes	3,349	350	840	812	423	11	908	6
No	37,340	3,982	7,031	7,216	5.012	227	13.667	205
Don't know	1,142	173	298	210	181	3	271	6
Not specified	420	43	66	47	66	1	178	18

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-5. Cost of Education and Training Related to the Use of Technologically Advanced Fabrication and Machining Equipment and Software over the Last 3 Years by Plant Characteristic

Machining	Equipme	iit aliu St	ilware u	vei the t	asi s re	als by P	iant Char	acteristic	•		
Plant characteristic	Number of plants (A)	Less than \$10,000 (B)	\$10,000 to less than \$50,000 (C)	\$50,000 to less than \$100,000 (D)	\$100,000 to less than \$250,000 (E)	\$250,000 to less than \$500,000 (F)	\$500,000 to less than \$1 million (G)	\$1 million to less than \$5 million (H)	\$5 million and over (I)	Not appli- cable (J)	Not speci- fied (K)
Major Group:											
34, Fabricated Metal Products	13,353	5,462	1,946	378	193	41	14	8	7	5,127	176
and Equipment 36, Electronic and Other	14,037	5,973	2,723	863	345	110	25	22	5	3,765	205
Electric Equipment 37, Transportation	7,004	2,695	1,134	327	252	82	45	28	7	2,381	52
Equipment	4,003	1,319	578	237	139	46	40	25	9	1,571	40
Related Products	3,854	1,472	597	189	112	32	19	4	2	1,364	62
Age of plant:  Less than 5 years	6,005	2,452	1,014	165	94	21	8	2	8	2,189	51
5 years to 14 years		5,905	2,074	569	295	55	33	13	3	4,745	112
15 years to 29 years		4,957	2,178	731	330	121	43	20	8	4,067	229
30 years or more		3,533	1,690	526	323	113	58	52	10	2,987	131
Not specified	334	73	22	5	1	-	-	-	1	220	12
Number of employees:											
Less than 20		1,802	197	65	14	-	-	-	7	2,704	167
20 to 99	24,899	10,757	3,643	788	200	35	-		-	9,220	257
100 to 499	10,144	3,970	2,625	754	489 179	117	26	5 12	1	2,067 90	90
500 to 999		267 68	363 122	224 159	160	72 87	40 77	71	23	26	7
Not specified		57	28	6	-	"-	\ ' <u>`</u> .	′ .	-	102	7
Unionized plants:											
Yes	7,842	2,883	1,363	478	307	128	71	52	15	2,465	79
Contract in effect:	7 507	2,805	1.051	458	298	123	70	51	15	2,337	78
Yes	7,587 256	78	1,351 12	20	9	5	1 1	1	15	128	1
No	34,244	13,967	5,597	1,516	727	181	72	36	16		456
Not specified	165	70	18	1	8	2	-	-	-	66	-
Percentage of products exported:					455					5.000	404
None	12,099 19,125	4,873 7,799	1,593 3,286	210 1,000	153 390	15 135	16 51	2 36	3 9	5,099 5,146	134 274
10 percent to 19 percent	5,653	2,200	1,125	406	234	61	35	18	6	1,484	84
20 percent to	0.005	4.507	704	054	004		37	21		1,032	24
49 percent	3,925 967	1,527 309	731 198	251 115	204 47	89	4	9	9 2	270	24
Not specified		211	45	13	13	Ĭ	-	2	ī	178	- 17
Value of goods and											
services: Less than \$750,000	2,078	753	30	3	14					1,231	47
\$750,000 to less than	2,076	/53	30	3	14	-	•	_		1,231	٦,
\$1 million	1,917	758	98	11	-	-	-	-	-	955	93
\$5 million	17,806	7,502	2,604	530	77	9	-		7	6,875	202
\$10 million	7,853	3,487	1,246	259	160	14	-	1		2,601	85
\$25 million to less than	6,464	2,743	1,433	463	216	47	9	1		1,503	49
\$50 million to less than \$50 million to less than	2,827	980	848	265	198	54	6	5	-	434	39
\$100 million		363	417	209	151	74	30	4		204	14
\$100 million or more		162	264		224			74		81	6
Not specified	556	171	39	8	1	8	-	2	2	324	•

Table 3-5. Cost of Education and Training Related to the Use of Technologically Advanced Fabrication and Machining Equipment and Software over the Last 3 Years by Plant Characteristic—Continued

	• •										
Plant characteristic	Number of plants (A)	Less than \$10,000 (B)	\$10,000 to less than \$50,000 (C)	\$50,000 to less than \$100,000 (D)	\$100,000 to less than \$250,000 (E)	\$250,000 to less than \$500,000 (F)	\$500,000 to less than \$1 million (G)	\$1 million to less than \$5 million (H)	\$5 million and over (I)	Not appli- cable (J)	Not speci- fied (K)
Products made to military specifications: Yes	16,650 22,010 3,350 241	6,849 8,698 1,314 59	3,314 3,034 615 15	1,038 844 109 3	473 513 55 1	139 159 14	73 61 8	48 30 9	11 17 3	4,548 8,336 1,174 150	157 318 49 12
Prime contractor to defense agencies: Yes: Percent of products shipped	11,107	4,704	1,916	756	356	95	46	42	9	3,046	137
1 percent to 24 percent	8,950	3,851	1,539	600	273	67	23	30	4	2,466	97
25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	1,285 578 294 29,173 1,801 170	571 184 98 11,527 643 46	230 114 34 4,759 293 10	86 59 12 1,150 89	45 29 9 644 41	18 8 2 192 24	8 13 1 84 13	4 6 1 36 10	2 2 1 12 9	286 159 135 10,427 622 113	36 3 1 341 57
Subcontractor to defense agencies: Yes: Percent of products											
shipped	16,971 11,232	7,228 4,802	3,331 2,070	1,095 744	526 338	140	61	47 33	11	4,375 3,044	156 58
24 percent	3,220	1,417	692	190	114	27	13	5	3	717	41
75 percent or more Don't know No Don't know Not specified	1,295 1,223 14,929 10,057 294	566 443 5,788 3,819	325 244 1,826 1,777	119 41 549 351	34 40 322 194	13 4 96 66	13 1 6 50 32	5 3 18 22 1	1 1 8 11	228 385 6,048 3,633 153	2 54 226 153
Foreign owned¹: Yes No Don't know. Not specified	3,349 37,340 1,142 420	1,289 15,084 365 181	692 5,927 313 46	237 1,650 93 15	177 792 69 4	76 206 19 9	17 113 12	6 66 13 2	1 26 4	839 12,970 242 157	15 506 10 5

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Fabrication and Machining Equipment and Software by Plant Characteristic

Characteristic										
Plant charactoristic	Overali cost (A)	Cost of education and training (B)	Worker resis- tance (C)	Time to develop software (D)	Cost to develop software (E)	nance	Need for market expan- sion (G)	Lack of financial justifi- cation (H)	Lack of technical support from vendors (I)	Other (J)
Major Group:										
34, Fabricated Metal Products .	2,572	1,071	546	601	442	838	517	1,104	676	419
35, Industrial Machinery and Equipment	3,093	1,610	715	805	542	1,117	620	1,454	926	394
36, Electronic and Other	0,000	1,010								
Electric Equipment	1,342 688	614 382	345 241	430 261	233 150		225 112	651 383	393 273	242 99
38, Instruments and Related	000	302	241	201	150	313	112	303	213	99
Products	674	286	140	291	167	207	121	351	219	129
Age of plant:	918	352	146	247	168	365	135	462	277	158
Less than 5 years 5 years to 14 years	2,468	1,238	522	784	484	872	504	1,077	860	337
15 years to 29 years	2,637	1,297	682	806	422		548	1,223	836	389
30 years or more	2,328 19	1,049 28	618 19	543 7	456 4	766	406	1,173 7	485 29	396
Number of employees:	15	20	15	'	7	''	'	ĺ í	25	
Less than 20	559	284	96	69	158	162	112	298	128	36
20 to 99	4,483	2,146	884	1,119	761	1,460	882	1,956	1,226	564
100 to 499	2,544 413	1,171 177	758 136	827 183	414 86	905	487 58	1,256 238	818 177	502 110
1,000 or more	333	149	106	171	111	205	55	177	114	71
Not specified	38	36	6	19	3	19	1	18	24	-
Unionized plants:	4.000	0.44	E77	F 40	055	COF	045	004	E70	304
Yes Contract in effect:	1,833	841	577	548	355	695	315	931	, 573	304
Yøs	1,800	811	573	515	351	685	306	899	556	300
No	6,489	30 3,078	1,408	33 1,796	3 1,161	2,257	1,272	32 3,005	18 1,899	977
Not specified	47	44	2	43	18		8	8	15	1
Percentage of products exported:										200
NoneLess than 10 percent	1,968 4,112	900 1,973	406 996	281 1,182	330 701	509 1,587	366 742	898 1,924	1,293	388 504
10 percent to 19 percent	1,170	488	285	461	258		286	608	351	197
20 percent to 49 percent	792	380	242	346	177	221	163	357	322	136
50 percent or more	213 114	138	50 8	99 19	59 9		23	116	70 40	50 8
Value of goods and services:	114			10		02		,,,		, and the second
Loss than \$750,000	248	92	38	22	67	35	4	36	5	. 1
\$750,000 to less than \$1 million	308	133	25	21	47	122	54	153	38	33
\$5 million to less than	3,231	1,729	570	841	512	912	638	1,406	829	337
\$10 million to less than	1,332	553	364	368	298	515	274	658	453	169
\$25 million to less than	1,522	660	383	451	260	565	291	718	515	407
\$50 million to less than	762	369	308	232	113	261	146	403	259	153
\$100 million	412	197	137	191	76	1	61	253	181	65
\$100 million or more	483 71	198	147 15	247 16	155 5		38	276 41	183 23	114
Products made to military specifications:										
Yos	3,963	1,892	950	1,078	780		796	1,741	939	571 <b>653</b>
No	3,792 602	1,697 351	897 139	1,075 229	635 115	,	688	1,907 282	1,319 215	50
Not specified					4					7

Table 3-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Fabrication and Machining Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Overall cost (A)	Cost of education and training (B)	Worker resis- tance (C)	Time to develop software (D)	Cost to develop software (E)	Increased mainte- nance expenses (F)	Need for market expan- sion (G)	Lack of financial justifi- cation (H)	Lack of technical support from vendors (I)	Other (J)
Prime contractor to defense agencies: Yes: Percent of products shipped	2,423 1,996 202 145 80 5,641 298	1,153 895 150 57 52 2,617 174	641 516 55 43 27 1,260 84	764 616 65 61 22 1,528 90 5	518 411 57 40 10 941 71	928 744 134 34 16 1,933 92 14	425 334 51 25 15 1,114 56	1,103 869 100 98 37 2,695 137	732 607 72 36 17 1,658 81 16	373 332 25 9 7 883 26
Subcontractor to defense agencies: Yes: Percent of products shipped	4,107 2,726 763 314 304 2,369 1,843 52	1,821 1,147 379 134 162 1,200 912 30	932 590 182 100 61 593 436 24	1,126 714 205 105 103 688 547 26	739 455 133 104 47 439 352 4	1,446 955 225 173 93 834 647 39	814 534 169 76 36 448 333	1,706 1,143 319 119 126 1,185 1,033	1,083 746 207 58 71 803 566 35	654 422 168 38 26 382 247
Foreign owned <sup>1</sup> : Yes No Don't know Not specified	774 7,137 336 123	264 3,511 107 81	189 1,683 86 30	285 1,953 116 33	187 1,255 58 33	342 2,434 127 64	188 1,348 59	411 3,293 184 54	266 2,051 86 84	177 1,070 36

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Fabrication and Machining Equipment and Software over the Next 3 Years by Plant Characteristic

Machining E	quipme	nt and s	ontware	e over t	ne Nexi	3 Year	s by Pla	ant Chai	racteris	(IC		
Plant characteristic	Cost of equipment (A)	Cost of soft-ware (B)	Cost of education and training	Lack of skilled work force (D)	Lack of benefits (E)	Union contract	Lack of techno- logical infor- mation (G)	Lack of manage- ment support (H)	Incompatibility with other equipment (I)	Lack of product market- ability (J)	Lack of tech- nical support from vendors (K)	Other (L)
Major Group:												
34, Fabricated Metal Products	5,305	2,314	1,763	1,614	1,695	268	447	559	499	499	322	537
35, Industrial Machinery and Equipment	5,686	2,276	2,182	2,069	1,443	198	`227	495	363	442	308	1,004
Electric Equipment 37, Transportation	2,620	1,092	989	649	797	80	. 202	334	275	216	197	382
Equipment	1,602	671	491	458	631	· 77	107	242	117	153	111	252
Related Products	1,274	669	414	216	397	33	108	183	115	91	70	202
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified	2,049 5,169 5,086 4,125 60	963 2,305 1,993 1,716 45	639 2,019 1,789 1,367 26	450 1,578 1,649 1,317	556 1,422 1,701 1,271	18 126 173 339	170 348 325 249	176 466 609 554 8	180 347 408 436	91 579 499 234	131 409 314 149	263 635 810 668
Number of employees:												ŕ
Less than 20	1,662 9,628 4,186 566	609 4,347 1,684 202	515 3,664 1,344 186	405 2,936 1,385 150	525 2,656 1,412 209	69 230 285 38	87 637 308 44	145 866 629 105	97 751 401 66	178 882 246 45	78 535 296 57	229 1,356 568 114
1,000 or more	400 47	161 18	113	103 25	155 6	32 1	16	58 10	56	51	41	101
Unionized plants: Yes	3,615	1,212	1,097	1,200	1,273	646	273	554	355	275	192	505
Contract in effect: Yes	3,542	1,204	1,005	. 1,149	1,238	641	270	543	323	274	187	463
No No Not specified	73 12,816 57	5,790 19	92 4,739 4	3,764 40	35 3,688 2	5 9 1	818 -	11 1,256 4	32 1,016	1,119 8	814 -	42 1,870 2
Percentage of products exported:												
None  Less than 10 percent 10 percent to 19 percent	4,328 8,013	1,691 3,431	1,543 2,810 833	1,272 2,638 574	1,282 2,281 784	113 389 80	307 560 111	411 882 264	325 642 275	563 457 214	227 559 135	696 1,041 302
20 percent to 19 percent 50 percent or more Not specified	2,315 1,317 345 171	1,049 576 210 65	446	369 79 73	461 123 31	48	76 36 1	199	104 19	143 8 17	75 9 2	240 91 9
Value of goods and services: Less than \$750,000	551	263	201	64	119	27	35	46	60	48	46	45
\$750,000 to less than \$1 million	606	315	265	223	165	15	18	82	42	48	19	39
\$1 million to less than \$5 million	7,410	3,239	2,895	2,168	2,014	127	486	573	457	724	357	1,063
\$5 million to less than \$10 million \$10 million to less than	2,745	1,278	927	903	858	166	138	270	263	188	177	365
\$25 million to less than \$25 million to less than	2,566	1,009	859	892	791	. 119	254	364	260	160	228	414
\$50 million to less than	1,265	458	331	381	472	100	67	257	121	83	67	171
\$100 million or more Not specified		221						102	82	52 71 29	56 52 4	98 166 16

Table 3-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Fabrication and Machining Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Cost of equipment (A)	Cost of soft- ware (B)	Cost of educa- tion and training (C)	Lack of skilled work force (D)	Lack of benefits (E)	Union contract (F)	Lack of techno- logical infor- mation	Lack of manage- ment support (H)	Incompatibility with other equipment (I)	Lack of product market- ability (J)	Lack of tech- nical support from vendors (K)	Other (L)
Products made to military specifications:												
Yes No Don't know Not specified	7,118 7,969 1,372 30	2,666 3,660 685 10	2,644 2,768 414 13	2,387 2,275 331 12	1,956 2,521 479 7	301 283 72	459 542 91	758 920 130 5	605 676 84 5	725 597 79	376 543 87 2	1,236 947 194
Prime contractor to defense agencies: Yes: Percent of products												
shipped	4,619 3,803	1,917 1,564	1,727 1,441	1,386 1,187	1,388 1,072	226 187	330 277	545 446	416 364	377 304	303 237	770 563
74 percent	439 273 104 11,233 615	179 127 47 4,718 378	152 105 29 3,865 238	117 54 28 3,465 144	197 81 37 3,400 175	25 5 9 365 64	38 8 8 739 23	33 28 37 1,174 90	23 17 12 910 45	44 26 2 996 29	33 30 4 674 29	111 80 16 1,507
Not specified Subcontractor to defense	22	9	10	9	-		-	4	-	-	-	
agencies: Yes: Percent of products shipped	7,531	2,930	2,849	2,360	2,070	274	527	778	600	740	399	1,279
1 percent to 24 percent. 25 percent to	4,969	1,901	1,768	1,577	1,243	206	303	563	409	386	257	890
74 percent	1,363 652 547	519 264 246	548 328 204	422 263 99	465 110 253	43 16 10	120 34 69	97 72 46	95 24 72	267 59 29	86 37 19	275 91 21
No	5,131 3,756 71	2,303 1,736 53	1,736 1,248 7	1,528 1,104 13	1,635 1,247 10	165 217 -	376 188 1	568 463 4	440 307 23	399 262 -	375 225 8	697 402 1
Foreign owned <sup>1</sup> : Yes	1,439	614	369	357	523	91	93	213	92	123	98	276
No	14,370 513 166	6,131 198 79	5,294 119 57	4,473 138 37	4,173 181 86	538 26 1	960 34 5	1,490 98 11	1,213 41 24	1,229 48 2	856 42 11	2,023 78 1

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-8. Benefits Derived from the Use of Technologically Advanced Fabrication and Machining Equipment and Software by Plant Characteristic

and Software b	y Plant C	naracter	ISTIC							
Plant characteristic	Labor cost reduction (A)	Quality improve- ment (B)	Flexibility increase (C)	Setup time reduc- tions (D)	Equip- ment utilization increase (E)	Inventory reduction (F)	Lead time reduction (G)	Marketing advantage (H)	Other (I)	Not applicable (J)
Major Group:										
34, Fabricated Metal Products	5,007	5,561	2,212	2,478	1,429	745	1,669	1,061	122	5,475
35, Industrial Machinery and Equipment	6,130	7,706	3,137	2,842	1,335	988	2,642	1,616	213	3,992
36, Electronic and Other Electric Equipment	2,935 1,413	3,279 1,709	1,302 730	1,176 675	569 454	587 223	1,139 477	521 297	91 81	2,644 1,724
38, Instruments and Related Products	1,640	1,742	672	680	367	288	555	218	44	1,492
	1,040	1,7 42	0,2	000	007	200	000	2.0		1,402
Age of plant:  Less than 5 years	2,185	2,688	1,078	936	476	366	783	387	216	2,382
5 years to 14 years	5,503	6,298	2,585	2,406	1,335	820	2,123	1,375	127	5,137
15 years to 29 years	5,398	6,332	2,524	2,396	1,340	905	2,103	1,154	100	4,360
30 years or more  Not specified	3,976	4,615 63	1,861 4	2,079 34	997 5	739 1	1,455 19	765 32	95 12	3,224 224
Number of employees: Less than 20	1,379	1,480	535	613	295	127	512	243	55	2,779
20 to 99	9,196	11,074	4,340	4,132	2,143	1,326	3,485	2,547	305	10,056
100 to 499	5,165	5,817	2,456	2,487	1,373	1,107	2,017	743	145	2,247
500 to 999	807	914	402	380	205	165	273	87	23	106
1,000 or more Not specified	520 58	643 68	295 25	227 12	129	103 2	189 7	54 39	- 22	103
Unionized plants:				. 7.40			4.400		445	0.057
Yes Contract in effect:	3,513	3,920	1,684	1,740	757	756	1,162	460	115	2,657
Yes	3,442	3,802	1,628	1,717 23	735 22	717	1,126 35	453	114	2,532 125
No	71 13,584	118 16,005	56 6,327	6,077	3,392	2,074	5,304	3,221	435	12,603
Not specified	29	72	42	34	4	1	17	32	-	67
Percentage of products exported:										
None Less than 10 percent	4,074 8,042	5,002 9,197	1,740 3,907	1,732 3,828	1,098 1,937	350 1,409	1,582 2,800	1,215 1,725	238 185	5,387 6,615
10 percent to 19 percent	2,644	3,014	1,237	1,194	533	538	1,157	391	66	1,634
20 percent to 49 percent	1,817	2,077	925	836	431	457	702	241	59	1,152
50 percent or more	380	523	218	196	109	63	198	62	-	329
Not specified	168	184	26	66	45	14	. 43	78	3	209
Value of goods and services:  Less than \$750,000 \$750,000 to less than	480	501	194	200	102	86	107	78	4	1,305
\$1 million \$1 million to less than	554	636	248	255	177	68	242	135	7	919
\$5 million\$5 million to less than	6,484	7,777	2,968	2,594	1,392	723	2,493	1,802	298	7,534
\$10 million \$10 million to less than	3,089	3,719	1,395	1,583	778	560	1,260	814	61	2,798
\$25 million \$25 million to less than	3,132	3,549	1,470	1,712	826	633	1,189	513	62	1,604
\$50 million	1,586	1,680	796	693	428	418	561	142	58	517
\$100 million		1,001	473	390	228	169	329	91	31	207
\$100 million or more  Not specified	803 191	956 178	458 51	351 73	205 17	154 21	274 27	89 48	28 1	126 318
Products made to military specifications:	_									4.005
Yes No	7,543 8,191	9,111 9,158	3,670 3,592	3,382 3,857	1,766 2,034	1,160 1,527	2,877 3,092	1,786 1,631	123 366	4,890 9,084
Don't know		1,660	785	594	343	144	491	262	61	1,203
Not specified				18	11	-	21	34	-	150

Table 3-8. Benefits Derived from the Use of Technologically Advanced Fabrication and Machining Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Labor cost reduction (A)	Quality improve- ment (B)	Flexibility increase (C)	Setup time reduc- tions (D)	Equip- ment utilization increase (E)	Inventory reduction (F)	Lead time reduction (G)	Marketing advantage (H)	Other (I)	Not applicable (J)
Prime contractor to defense agencies: Yes: Percent of products										
shipped	5,079	5,868	2,291	2,518	1,192 978	1,086 958	1,826	924	104 84	3,273
1 percent to 24 percent 25 percent to 74 percent	4,019 674	4,703 749	1,866 264	2,075 290	133	73	1,540 177	793 67	13	2,608 348
75 percent or more	289	316	113	114	59	42	66	53	4	167
Don't know	97	100	49	39	22	12	43	11	3	149
No	11,315	13,265	5,356	5,038	2,822	1,623	4,396	2,643	420	11,268
Don't know	703	830	404	294	128	120	253	114	26	672
Not specified	29	33	1	1	11	2	7	32	•	113
Subcontractor to defense agencies: Yes: Percent of products							-			
shipped	7,897	9,435	3,710	3,702	1,791	1,140	3,188	1,878	169	4,667
1 percent to 24 percent	5,250	6,227	2,486	2,393	1,263	819	2,037	1,241	131	3,155
25 percent to 74 percent	1,554	1,865	768	618	359	183	568	401	30	795
75 percent or more	677	789	197	395	112	70	328	155	6	269
Don't know	416	555	259	297	57	68	255	82	2	447
No.	5,239	5,999	2,466	2,426	1,307	942	1,861	1,005 771	177 204	6,536
Don't know	3,934 55	4,470 93	1,846 31	1,713 9	1,039 16	749	1,422	59	204	3,945 180
Not specified	55	93	31	9	10	•	'''	39	·	100
Foreign owned <sup>1</sup> :										
Yes	1,447	1,857	744	863	420	393	582	255	46	984
No	15,020	17,332	6,913	6,719	3,559	2,280	5,675	3,259	496	13,852
Don't know	561	649	337	221	148	129	166	79	8	298
Not specified	97	158	60	47	27	29	59	120	-	193

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Fabrication and Machining Equipment and Software in 3 Years by Plant Characteristic

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Major Group:								
34, Fabricated Metal Products	13,353	2,915	2,294	1,910	1,427	1,130	3,602	75
35, Industrial Machinery and	44.007	0.050	0.040	0.004	0.000	0.400	4 6	405
Equipment	14,037	2,259	2,342	2,334	2,292	2,192	2,512	105
Equipment	7,004	1,298	1,151	1,084	985	871	1,551	65
37, Transportation Equipment	4,003	957	481	531	391	475	1,135	34
38, Instruments and Related								
Products	3,854	826	626	625	464	391	896	25
Age of plant:								
Less than 5 years	6,005	1,183	971	853	719	809	1,452	20
5 years to 14 years	13,803 12,685	2,748 2,338	2,123 2,126	2,057 2,024	1,722 1,817	1,827 1,530	3,180 2,789	146
15 years to 29 years	9,424	1,947	1,660	1,523	1,296	872	2,050	76
Not specified	334	40	1,000	27	1,290	22	226	,
Number of employees:								
Less than 20	4,955	1,037	601	559	413	131	2,153	61
20 to 99	24,899	5,160	4,000	3,495	2,971	2,988	6,125	161
100 to 499	10,144	1,845	1,992	1,926	1,662	1,409	1,245	65
500 to 999	1,252	124	197	332	302	248	48	2
1,000 or more	801	55	93	163	202	254	26	7
Not specified	199	34	11	9	8	29	101	7
Jnionized plants:								
Yes	7,842	1,793	1,399	1,378	990	611	1,623	49
Contract in effect:								
Yes	7,587	1,768	1,333	1,364	953	601	1,519	49
No	256	25	66	14	37	10	104	051
No	34,244	6,424	5,492	5,079	4,562	4,422	8,010	255
Not specified	165	38	3	27	6	27	64	
Percentage of products exported:	40,000	0.050	4.500	4.570	4 000	1.050	4 000	
None	12,099	2,256	1,580	1,576	1,263	1,358	4,009	57 150
Less than 10 percent	19,125 5,653	3,997 1,083	3,303 1,138	3,013 957	2,610 907	2,171 713	3,8 <b>8</b> 1 793	62
10 percent to 19 percent	3,925	657	707	693	567	608	682	11
50 percent or more	967	152	106	203	150	156	197	'2
Not specified	481	110	60	42	60	53	135	2
Value of goods and services:		, , ,			11			
Less than \$750,000	2,078	383	276	152	92	117	1,041	17
\$750,000 to less than \$1 million	1,917	456	181	275	150	98	714	4:
\$1 million to less than \$5 million	17,806	3,684	2.650	2,378	2,164	2,098	4,699	133
\$5 million to less than \$10 million	7,853	1,789	1,393	1,258	981	844	1,553	- 34
\$10 million to less than \$25 million	6,464	1,188	1,307	1,164	1,023	844	897	43
\$25 million to less than \$50 million	2,827	441	578	609	476	404	307	14
\$50 million to less than \$100 million	1,467	149	269	315	335	240	153	6
\$100 million or more	1,283 556	104 63	159 81	275 59	313 25	353 60	71 261	7
Products made to military specifications:								
Yes	16,650	2,753	2,905	2,798	2,647	2,499	2,885	163
No	22,010	4,793	3,420	3,218	2,415	2,176	5,861	126
Don't know	3,350	686	550	460	479	360	800	15
Not specified	241	24	19	7	17	24	150	

Table 3-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Fabrication and Machining Equipment and Software in 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	1,954	1,947	1,755	1,802	1,484	2.072	92
1 percent to 24 percent	8,950	1,577	1,620	1,369	1,479	1,215	1,615	75
25 percent to 74 percent	1,285	213	180	299	208	143	230	13
75 percent or more	578	131	106	50	75	110	102	4
Don't know	294	33	42	38	40	16	125	
No	29,173	5,974	4,611	4,481	3,561	3,313	7,044	189
Don't know	1,801	304	333	244	192	239	473	17
Not specified	170	24	2	4	3	24	108	6
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	2,568	2,868	3,063	2,915	2,767	2,671	118
1 percent to 24 percent	11,232	1,803	1,888	2,160	1,784	1,761	1,767	69
25 percent to 74 percent	3,220	354	567	549	625	555	534	37
75 percent or more	1,295	164	243	175	346	293	70	6
Don't know	1,223	247	170	180	160	158	301	7
No	14,929	3,490	2,248	1,994	1,437	1,273	4,394	93
Don't know	10,057	2,157	1,747	1,415	1,197	971	2,484	86
Not specified	294	40	31	12	9	49	148	6
Foreign owned <sup>1</sup> :								
Yes	3,349	540	600	576	529	578	510	16
No	37,340	7,420	6,075	5,667	4,801	4,226	8,894	257
Don't know	1,142	183	186	215	194	180	180	3
Not specified	420	113	32	26	34	75	113	27

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-10. Plans to Acquire Technologically Advanced Fabrication and Machining Equipment and Software over the Next 3 Years by Plant Characteristic

- Over the Next o Tears		Tara de Criotic					
Plant characteristic	Number of plants (A)	Total replacement (75 percent or more) (B)	Major upgrade (25 percent to less than 75 percent) (C)	Minor upgrade (less than 25 percent) (D)	Under consider- ation, but no firm plans (E)	Not applicable (F)	Not specified (G)
Major Group:							
34, Fabricated Metal Products	13,353 14,037	86 110	1,737 2,457	2,920 4,000	4,562 4,470	3,908 2,880	141 119
Equipment	7,004 4,003	94 34	1,337 504	1,684 853	2,093 1,262	1,745 1,324	51 26
38, Instruments and Related Products	3,854	66	527	951	1,156	1,115	39
Age of plant:							
Less than 5 years	6,005	98	968	1,409	1,821	1,665	44
5 years to 14 years	13,803	120	1,992	3,320	4,616	3,591	166
15 years to 29 years	12,685	82	2,188	3,121	3,988	3,231	74
30 years or more	9,424 334	90	1,408 6	2,531 27	3,079 39	2,224 261	93
	304		0	21	33	201	_
Number of employees:	4.055		000	707	4.500	0.000	00
Less than 20	4,955 24,899	6 217	308 3,346	767 5,503	1,586 8,700	2,222 6,904	66 231
100 to 499	10,144	136	2,208	3,253	2,875	1,597	74
500 to 999	1,252	23	413	513	227	74	2
1,000 or more	801	8	266	361	122	39	4
Not specified	199	-	20	11	33	135	-
Unionized plants:							
Yes	7,842	58	1,156	2,046	2,647	1,891	44
Yes	7,587	57	1,122	2,002	2,557	1,804	44
No	256	1	33	44	90	87	-
No	34,244 165	325 7	5,398 8	8,351 11	10,841 54	8,996 85	333
Not specified	105	<b>'</b>	0	"	54	65	•
Percentage of products exported:			4 470	0.400	0.000	4.005	
None	12,099 19,125	59 190	1,173 3,313	2,496 4,638	3,993 6,380	4,295 4,431	82 173
Less than 10 percent	5,653	62	1,055	1,748	1,697	1,049	42
20 percent to 49 percent	3,925	54	832	1,123	1,074	792	51
50 percent or more	967	15	161	265	287	233	5
Not specified	481	9	27	139	111	171	23
Value of goods and services:							
Less than \$750,000	2,078	40	94	279	440	1,177	49
\$750,000 to less than \$1 million	1,917	3	174	198	869	654	19
\$1 million to less than \$5 million	17,806	101	2,374	3,916	6,188	5,090	138
\$5 million to less than \$10 million	7,853	93	1,181	1,880	2,700	1,907	91
\$10 million to less than \$25 million	6,464	82	1,278 629	1,908 1,019	1,952 739	1,210 388	34 20
\$50 million to less than \$100 million	2,827 1,467	32 21	394	546	339	155	11
\$100 million or more	1,283	17	414	568	182	97	6
Not specified	556	1	25	95	134	294	8
Products made to military specifications:							
Yes	16,650	129	3,151	4,694	5,503	3,010	163
No	22,010	210	2,989	5,023	6,663	6,977	148
Don't know	3,350	51	410	665	1,345	814	65
Not specified	241	-	11	27	33	170	-

Table 3-10. Plans to Acquire Technologically Advanced Fabrication and Machining Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Total replacement (75 percent or more) (B)	Major upgrade (25 percent to less than 75 percent) (C)	Minor upgrade (less than 25 percent) (D)	Under consider- ation, but no firm plans (E)	Not applicable (F)	Not specified (G)
Prime contractor to defense agencies:							
Yes: Percent of products shipped	11,107	95	1,852	3,371	3,435	2,254	99
1 percent to 24 percent	8,950	66	1,564	2,767	2,689	1,801	63
25 percent to 74 percent	1,285	25	1,364	390	423	248	8
75 percent or more	578	2.5	65	150	225	137	1
Don't know	294	4	32	64	98	68	27
No	29.173	261	4,389	6,678	9.441	8.144	259
Don't know.	1,801	34	309	354	648	444	12
Not specified	170	34	10	5	20	129	6
Not specified	170	_	10	J	20	123	0
Subcontractor to defense agencies:							
Yes: Percent of products shipped	16,971	172	3,248	5,273	5,205	2,932	141
1 percent to 24 percent	11,232	141	2,187	3,614	3,119	2,055	116
25 percent to 74 percent	3,220	24	638	998	1,039	512	8
75 percent or more	1,295	3	291	338	570	83	11
Don't know	1,223	4	132	323	476	282	6
No	14,929	120	1,866	3,059	4,795	5,011	79
Don't know	10,057	98	1,387	2,058	3,504	2,860	151
Not specified	294	-	61	19	40	169	6
Foreign owned <sup>1</sup> :	0.040		605	4.050	004	050	00
Yes	3,349	55	695	1,050	864	658	28
No	37,340	333	5,557	8,988	12,207	9,942	312
Don't know	1,142	2	227	321	371	214	6
Not specified	420	-	82	49	101	157	31

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 3-11. Anticipated Cost to Acquire Technologically Advanced Fabrication and Machining Equipment and Software over the Next 3 Years by Plant Characteristic

Plant characteristic	Number of plants	Less than \$100,000	\$100,000 to less than \$1 million	\$1 million to less than \$5 million	\$5 million to less than \$10 million	\$10 million or more	Not applicable	Not specified
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Major Group:								
34, Fabricated Metal Products	13,353	4,336	3,628	581	62	28	4,624	93
Equipment	14,037	4,389	5,087	1,011	104	86	3,252	107
Equipment	7,004	2,461	1,719	555	135	117	1,957	60
37, Transportation Equipment 38, Instruments and Related	4,003	1,083	930	328	104	74	1,451	33
Products	3,854	1,337	1,029	240	47	18	1,141	4
Age of plant:								
Less than 5 years	6,005	1,956	1,821	282	24	15	1,858	4
5 years to 14 years	13,803	4,847	3,805	730	74	87	4,143	118
15 years to 29 years	12,685	3,944	3,968	887	186	82	3,528	89
30 years or more	9,424	2,830	2,775	816	161	138	2,627	78
Not specified	334	30	24	1	8	1	270	
Number of employees:				~				
Less than 20	4,955	1,691	760	16	-	-	2,420	69
20 to 99	24,899	9,021	7,207	562	15	5	7,920	170
100 to 499	10,144	2,706	3,822	1,491	185	51	1,803	87
500 to 999	1,252	130	405	408	130	78	99	
1,000 or more	801	50	158	237	117	188	44	•
Not specified	199	8	41	2	7	1	140	
Unionized plants:								
Yes Contract in effect:	7,842	2,311	1,999	875	145	145	2,308	58
Yes	7,587	2,207	1,955	861	141	142	2,222	58
No	256	103	44	14	4	4	· 87	
No	34,244	11,272	10,354	1,836	300	178	10,029	27
Not specified	165	24	40	4	8	-	88	
Percentage of products exported:						-		
None	12,099	3,772	3,040	335	30	29	4,839	5
Less than 10 percent	19,125	6,338	5,894	1,358	216	119	5,013	187
10 percent to 19 percent	5,653	1,847	1,887	526	86	61	1,226	20
20 percent to 49 percent	3,925	1,240	1,160	386	94	81	916	49
50 percent or more	967	274	316	85	17	28	246	
Not specified	481	135	96	26	10	6	185	23
Value of goods and services:								
Less than \$750,000	2,078	586	207	10	-	-	1,230	4
\$750,000 to less than \$1 million	1,917	795	362	-	-	-	738	2:
\$1 million to less than \$5 million	17,806	6,374	5,142	273	-	5	5,863	- 15
\$5 million to less than \$10 million	7,853	2,890	2,399	321	12	1	2,207	2:
\$10 million to less than \$25 million	6,464	1,844	2,422	710	82	12	1,340	5
\$25 million to less than \$50 million	2,827	641	1,043	581	76	23	444	18
\$50 million to less than \$100 million	1,467	239	470	396	110	57	188	
\$100 million or more	1,283 556	90 148	290 58	400 25	163	221 4	112 303	
	550	140	36	25	10		555	
Products made to military specifications:								
Yes	16,650	5,232	5,991	1,254	210	158	3,652	15
No	22,010	7,190	5,473	1,287	207	145	7,561	14
			-		1			00
Don't know	3,350	1,157	898	173	30	19	1,042	3:

Table 3-11. Anticipated Cost to Acquire Technologically Advanced Fabrication and Machining Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	11,107 8,950 1,285 578 294 29,173 1,801	3,912 3,151 504 179 77 9,185 506	3,353 2,760 376 171 45 8,474 543	877 711 100 43 22 1,716 122	. 114 75 17 17 5 295 37 7	121 97 7 10 6 185 18	2,654 2,095 268 154 137 9,090 553 129	75 60 12 4 - 228 24 6
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	16,971	5,366 3,471 994 437 465 4,889 3,300 51	6,259 4,123 1,293 532 311 3,522 2,550 62	1,384 976 223 108 76 691 630	209 129 44 17 18 146 90 8	153 112 22 10 9 104 66	3,469 2,320 622 183 344 5,483 3,317 157	130 101 23 7 - 93 104 6
Foreign owned <sup>1</sup> : Yes. No Don't know Not specified	3,349 37,340 1,142 420	931 12,288 285 102	1,083 10,875 342 93	415 2,099 180 22	98 308 35 11	65 220 35 3	736 11,268 260 161	20 282 5 26

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.



## **Chapter 4. Materials Handling**

Materials Handling includes the following technologies:

- Automatic storage and retrieval system (AS/RS)
- Automatic guided vehicle system (AGVS)

Of the four technology groups, materials handling equipment appears to have the lowest usage rate. Approximately 83 percent of plants classified in each of the five SIC major groups reported that materials handling equipment was not applicable to operations or was used in less than 10 percent of operations. The dependency of plant operations on materials handling equipment is expected to increase slightly over the next 3 years. The number of plants reporting usage of materials handling equipment in 10 to 24 percent of operations is expected to increase from 7 percent (2,908) to 11 percent (4,555).

The majority of plants with fewer than 1,000 employees indicated that they had invested less than \$100,000 in this type of equipment over the past 3 years. Those plants having 1,000 or more employees had a tendency to invest slightly higher amounts (between \$100,000 and \$1 million).

Of those plants that did report using materials handling equipment, it generally took less than 3 months to install the equipment and have it fully operational. Plants with 1,000 or more employees or having value of shipments of \$100 million or more often took 3 to 6 months until full operation.

Over 50 percent of plants in each of the industries indicated that training and education costs related to materials handling equipment were not applicable to their operations. Plants with 1,000 or more employees or \$100

million or more in shipments reported marginal increases in training costs, compared with those with fewer than 1,000 employees or having shipments under \$100 million, who generally reported no change. Costs incurred over the past 3 years for education and training were less than \$10,000 for the majority of plants reporting.

Overall cost and financial justification were the most commonly reported problems in acquiring materials handling equipment over the past 3 years.

An average of 51 percent of plants in each of the five industries reported future acquisitions of materials handling equipment not applicable to operations. An average of 30 percent of plants classified in each of these industries are considering acquiring additional equipment, but have no firm plans to do so. Of those plants that are anticipating additional acquisitions, 35 percent (14,881) anticipate costs to be under \$100,000. Barriers to future acquisitions include equipment cost, software cost, and lack of benefits.

An average of 69 percent of plants in each of the five industries reported that benefits derived from the use of materials handling equipment were not applicable to their operations. Of those that did report benefits, labor cost reduction was most often cited. Increased flexibility was the second most frequently reported benefit for plants classified in SIC major groups 34 (Fabricated Metal Products), 35 (Industrial Machinery and Equipment), and 36 (Electronic and Other Electric Equipment), compared with inventory reduction, which was the second most reported benefit for plants classified in SIC major groups 37 (Transportation Equipment) and 38 (Instruments and Related Products).

Table 4-1. Percentage of Operations Dependent on Technologically Advanced Materials Handling Equipment and Software by Plant Characteristic

and Software by Flai	TT GIIGITAGE	7						
			10 percent	25 percent	50 percent			
Plant characteristic	Number of plants	Less than 10 percent	to 24 percent	to 49 percent	to 74 percent	75 percent or more	Not	Not specified
	-		-	-	•		applicable	
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Major Group:								
34, Fabricated Metal Products	13,353	5,585	762	334	241	164	6,165	103
35, Industrial Machinery and								
Equipment	14,037	6,087	1,011	337	353	265	5,860	123
36, Electronic and Other Electric Equipment	7,004	3,202	560	348	237	271	2,332	53
37, Transportation Equipment	4,003	1,658	247	148	75	131	1,698	47
38, Instruments and Related	1,000	.,000	,,	0	, 0		1,000	
Products	3,854	1,634	328	174	128	167	1,394	30
Age of plant:								
Less than 5 years	6,005	2,528	460	196	153	191	2,436	41
5 years to 14 years	13,803	5,756	940	399	346	318	5,934	109
15 years to 29 years	12,685	5,476	880	443	359	272	5,129	125
30 years or more	9,424	4,374	629	296	176	209	3,661	80
Not specified	334	33	-	6	-	7	287	-
Number of employees:								
Less than 20	4,955	1,526	161	. 34	15	30	3,137	52
20 to 99	24,899	10,691	1,410	559	580	453	10,977	229
100 to 499	10,144	5,017	990	534	275	348	2,922	58
500 to 999	1,252	581	189	101	88	85	200	8
1,000 or more	801	301	157	108	76	73	78	8
Not specified	199	52	1	4	-	9	133	-
Unionized plants:								
Yes	7,842	3,596	566	360	179	233	2,858	49
Contract in effect:								
Yes	7,587	3,470	544	359	179	233	2,752	49
No	256	126	22	1	•	-	106	•
No	34,244	14,529	2,341	975	853	754	14,485	306
Not specified	165	42	1	4	1	11	105	1
Percentage of products exported:								
None	12,099	4,380	559	256	168	171	6,410	154
Less than 10 percent	19,125	8,730	1,312	495	452	399	7,631	107
10 percent to 19 percent	5,653	2,671	499	280	217	202	1,744	40
20 percent to 49 percent	3,925	1,738	438	245	156	172	1,131	44
50 percent or more	967	478	87	58 6	32 9	42	260 271	10 1
Not specified	481	169	14	0	9	11	2/1	'
Value of goods and services:								
Less than \$750,000	2,078	570	67 <sup>-</sup>	21	10	52	1,337	21
\$750,000 to less than \$1 million	1,917	665	81	18	15	32	1,073	33
\$1 million to less than \$5 million	17,806	7,303	872	351	316	237	8,551	176
\$5 million to less than \$10 million	7,853	3,739	587	229	194	169	2,899	36
\$10 million to less than \$25 million	6,464	3,234	535	248	229	199	1,974 719	45 29
\$25 million to less than \$50 million	2,827	1,342	362 173	171 125	93 63	110 92	354	7
\$50 million to less than \$100 million	1,467 1,283	653 537	221	158	108	101	150	7
Not specified	556	125	9	19	6	6	390	1
Products made to military specifications:								
Yes	16,650	7,436	1,304	631	452	479	6,255	94
No	22,010	9,382	1,363	606	501	438	9,516	203
Don't know	3,350	1,304	242	87	81	76	1,500	59
Not specified	241	45		15	-	5	176	

Table 4-1. Percentage of Operations Dependent on Technologically Advanced Materials Handling Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent. 75 percent or more. Don't know No Don't know Not specified	11,107 8,950 1,285 578 294 29,173 1,801	5,099 4,227 550 220 101 12,383 670	834 695 93 44 3 1,940 134	453 336 73 28 16 811 67 9	386 299 32 39 17 607 41	468 315 92 54 7 474 53	3,795 3,024 430 191 151 12,699 811 142	72 53 16 3 - 260 25
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	16,971 11,232 3,220 1,295 1,223 14,929 10,057 294	7,782 5,303 1,316 647 516 6,114 4,221	1,294 777 331 148 38 954 660	618 356 172 43 48 425 285	499 312 109 49 30 363 172	481 233 155 46 47 259 253 5	6,191 4,187 1,105 356 543 6,673 4,356 228	106 64 35 6 1 140
Foreign owned <sup>1</sup> : Yes. No Don't know. Not specified	3,349 37,340 1,142 420	1,406 16,112 522 127	366 2,410 124 8	180 1,080 63 16	139 841 32 22	124 798 69 8	1,107 15,780 320 239	27 318 11

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-2. Total Investment in Technologically Advanced Materials Handling Equipment and Software over the Last 3 Years by Plant Characteristic

East o Tears by Flant Share								
Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Major Group: 34, Fabricated Metal Products	13,353 14,037 7,004 4,003 3,854	5,991 6,726 3,806 1,796 1,910	438 539 462 233 296	60 62 75 54 48	4 14 26 11 6	6 9 20 20 12	6,645 6,527 2,523 1,847 1,531	209 160 93 42 50
Age of plant:								
Less than 5 years	6,005 13,803 12,685 9,424 334	2,964 6,562 5,983 4,640 81	293 475 752 447 2	47 41 82 127 1	5 18 16 22 1	6 14 19 27	2,617 6,542 5,672 4,001 241	73 152 162 161 7
Number of employees:								
Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	1,650 11,749 5,859 652 243 76	28 613 819 251 254	39 56 84 119 1	3 24 33	- 11 8 47	3,197 12,150 3,288 223 99 116	81 348 107 10 6
Unionized plants:								
Yes	7,842	3,996	476	144	24	32	3,094	76
Yes	7,587 256	3,897 99	462 15	141 3	24	32	2,956 138	76
No	34,244 165	16,182 52	1,482 11	155	37	32 1	15,880	476 2
Percentage of products exported:								
None Less than 10 percent 10 percent to 19 percent 20 percent to 49 percent 50 percent or more. Not specified	12,099 19,125 5,653 3,925 967 481	4,582 9,671 3,132 2,128 520 198	271 827 404 349 99 18	29 133 65 54 17	2 19 20 18 1	4 23 16 12 9 1	6,934 8,292 1,976 1,313 310 248	278 160 40 51 11
Value of goods and services:								
Less than \$750,000	2,078 1,917 17,806	617 766 7,972	28 7 269	- - 16	-	-	1,409 1,061 9,312	23 84 237
\$5 million to less than \$10 million		4,108	245	24	-	1	3,370	103
\$10 million to less than \$25 million	6,464	3,686	484	11	5	:	2,224	54
\$25 million to less than \$50 million	2,827 1,467	1,675 777	316 253	36 52	2 7	4 9	764 359	31
\$100 million or more	1,283 556	489 139	360 6	156 4		_	176 398	7 7
Products made to military specifications:								
Yes	16,650 22,010 3,350 241	8,451 10,293 1,422 64	124	141 134 24			6,912 10,288 1,702 171	161 323 69 2

Table 4-2. Total Investment in Technologically Advanced Materials Handling Equipment and Software over the Last 3 Years by Plant Characteristic—Continued

			0100.000		A = 101			
			\$100,000	\$1 million	\$5 million			
<b>7</b>	Number	Less than	to less than	to less	to less	\$10 million	Not	Not
Plant characteristic	of plants	\$100,000	\$1 million	\$5 million	\$10 million	or more	applicable	specified
	•		·	-				
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	5,779	743	129	16	30	4,311	98
1 percent to 24 percent	8,950	4,804	544	77	8	18	3,441	59
25 percent to 74 percent	1,285	608	99	24	1	3	528	22
75 percent or more	578	274	67	24	4	8	184	18
Don't know	294	94	34	4	2	1	159	
No	29,173	13,661	1,105	155	38	33	13,758	424
Don't know	1,801	749	120	15	7	2	879	30
Not specified	170	42	1	-	-		125	2
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	8,723	997	122	22	35	6.929	143
1 percent to 24 percent	11,232	5,789	533	86	16	25	4,701	82
25 percent to 74 percent	3,220	1,669	261	19	1	5	1,232	33
75 percent or more	1,295	729	135	11	1	2	416	1
Don't know	1,223	536	68	5	4	2	580	26
No	14,929	6,752	535	100	26	18	7,257	239
Don't know	10,057	4,666	435	75	12	12	4,694	163
Not specified	294	88	2	2	-	-	192	10
Foreign owned1:								
Yes	3.349	1,667	324	68	14	12	1,238	27
No.	37,340	17,804	1,476	213	42	47	17,236	522
Don't know	1,142	589	156	13	5	5	371	3
Not specified	420	169	13	5	-	1	228	2
	.20	.00	,0			· ·	220	

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-3. Average Length of Time from Placement of Order to Full Operation of Technologically Advanced Materials Handling Equipment and Software by Plant Characteristic

	ciit aiiu t	Jontware	by Flair	Conarac	teristic				
Plant characteristic	Number of plants (A)	Less than 3 months (B)	3 months to less than 6 months (C)	6 months to less than 1 year (D)	1 year to less than 2 years (E)	2 years to less than 3 years (F)	3 years or more (G)	Not appli- cable (H)	Not specified (I)
Major Group: 34, Fabricated Metal Products	13,353 14,037 7,004 4,003 3,854	4,241 4,311 2,427 1,094 1,117	782 837 674 333 379	215 312 255 193 148	16 69 55 77 51	1 37 6 8 4	7 18 28 5 13	7,839 8,111 3,423 2,232 2,055	251 342 135 62 88
Age of plant:							_		
Less than 5 years	6,005 13,803 12,685 9,424 334	2,018 4,380 3,913 2,831 47	444 886 987 683 5	113 258 367 375 11	15 69 72 112	31 6 19	1 44 4 22	3,245 7,899 7,071 5,180 266	169 237 266 203 5
Number of employees:									
Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	1,093 8,164 3,429 333 124 45	160 1,161 1,188 283 199	5 319 441 163 183 12	72 66 39 91	23 6 16 7 3	55 11 3 3	3,532 14,606 4,806 405 184 127	143 517 188 19 13
·	199	45	15	12	•	•	-	127	-
Unionized plants: Yes Contract in effect:	7,842	2,179	848	372	111	5	19	4,194	114
Yes	7,587 256 34,244 165	2,106 74 10,961 48	831 17 2,151 6	368 4 750 1	110 1 156 1	5 - 50 -	19 - 53 -	4,038 156 19,359 107	110 4 764 1
Percentage of products exported:								•	
None Less than 10 percent 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more. Not specified		3,335 6,110 1,970 1,301 369 104	456 1,329 693 430 62 36	192 460 238 175 56 2	23 118 44 68 12	3 45 4 4 -	29 30 7 5 1	7,723 10,695 2,598 1,865 452 327	337 339 98 78 15
Value of goods and services: Less than \$750,000	2,078	414	121	-	1	-	-	1,470	72
\$750,000 to less than \$1 million \$1 million to less than \$5 million \$5 million to less than \$10 million \$10 million to less than \$25 million \$25 million to less than \$50 million \$50 million to less than \$100 million \$100 million or more Not specified	1,917 17,806 7,853 6,464 2,827 1,467 1,283 556	613 5,641 2,623 2,235 951 364 261 87	49 615 522 610 471 301 303 13	6 139 175 229 169 134 267	7 36 41 36 21 24 100 2	29 - 10 3 8 5	14 16 22 11 2 1 4	1,099 11,017 4,294 3,242 1,156 625 323 436	130 314 175 92 54 9 21
Products made to military specifications:									
Yes No Don't know Not specified	16,650 22,010 3,350 241		1,355 1,480 164 7		141 105 22	43 13 - -	37 33 1	8,656 12,716 2,109 179	283 501 95

Table 4-3. Average Length of Time from Placement of Order to Full Operation of Technologically Advanced Materials Handling Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 3 months (B)	3 months to less than 6 months (C)	6 months to less than 1 year (D)	1 year to less than 2 years (E)	2 years to less than 3 years (F)	3 years or more (G)	Not appli- cable (H)	Not specified (I)
Prime contractor to defense agencies: Yes: Percent of products shipped  1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	11,107 8,950 1,285 578 294 29,173 1,801	3,841 3,246 422 119 54 8,855 457 36	1,030 756 138 104 33 1,845 126	391 268 69 49 6 665	134 81 10 40 3 109 25	41 30 11 - 15	27 22 2 2 - 44 1	5,489 4,448 594 248 198 16,999 1,042 130	154 98 39 17 - 643 82
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	16,971 11,232 3,220 1,295 1,223 14,929 10,057 294	5,935 3,947 1,134 533 321 4,484 2,742 28	1,364 893 320 90 60 982 647 11	461 287 77 67 30 413 249	109 75 23 5 5 71 86 2	42 8 30 4 - 8 6	36 34 1 1 - 30 6	8,714 5,825 1,534 578 777 8,621 6,072 253	310 162 101 18 29 320 249
Foreign owned <sup>1</sup> : Yes. No. Don't know Not specified	3,349 37,340 1,142 420	970 11,753 372 94	413 2,445 126 22	203 840 72 8	64 181 20 2	1 54 -	2 69 -	1,652 21,168 545 295	44 828 7

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-4. Impact of Technologically Advanced Materials Handling Equipment and Software on Education and Training Costs by Plant Characteristic

Training Costs by Flant Characteristic										
Plant characteristic	Number of plants (A)	Increased signifi- cantly (B)	Increased moder- ately (C)	Increased marginally (D)	No change (E)	Decreased (F)	Not applicable (G)	Not specified (H)		
Major Group:  34, Fabricated Metal Products  35, Industrial Machinery and Equipment.  36, Electronic and Other Electric Equipment.  37, Transportation Equipment.  38, Instruments and Related Products	13,353 14,037 7,004 4,003 3,854	186 341 292 130 123	612 604 530 248 256	1,376 1,220 868 399 487	2,340 2,827 1,622 747 828	17 27 61 11 30	8,644 8,888 3,545 2,401 2,082	178 130 85 67 47		
Age of plant: Less than 5 years 5 years to 14 years. 15 years to 29 years. 30 years or more. Not specified	6,005 13,803 12,685 9,424 334	140 307 306 319 1	317 786 674 456 17	731 1,329 1,252 1,021 17	1,133 2,650 2,639 1,921 22	23 63 25 35	3,611 8,538 7,599 5,544 267	51 130 189 129 9		
Number of employees: Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	78 449 385 79 81 1	83 966 858 161 167 15	153 2,168 1,502 277 226 24	743 4,839 2,296 314 152 21	11 97 32 4 2	3,817 16,074 4,958 404 168 138	70 307 112 14 5		
Unionized plants: Yes. Contract in effect: Yes. No. No. Not specified	7,842 7,587 256 34,244 165	217 215 - 3 854	538 529 10 1,704 8	933 898 35 3,393 25	1,523 1,502 21 6,830 12	10 9 11 129 6	4,564 4,378 186 20,883 112	56 56 - 451 1		
Percentage of products exported:  None Less than 10 percent 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more. Not specified	12,099 19,125 5,653 3,925 967 481	176 493 220 130 36 18	424 990 414 330 69 23	836 1,889 803 613 156 54	1,870 4,017 1,248 999 194 36	28 82 10 22 4	8,553 11,423 2,918 1,808 508 349	212 232 41 23		
Value of goods and services:  Less than \$750,000  \$750,000 to less than \$1 million  \$1 million to less than \$5 million  \$5 million to less than \$10 million  \$25 million to less than \$25 million  \$50 million to less than \$10 million  \$50 million to less than \$100 million  \$100 million or more.  Not specified	2,078 1,917 17,806 7,853 6,464 2,827 1,467 1,283 556	60 20 301 165 224 110 78 109 6	39 65 560 395 453 320 176 214 28	63 80 1,325 906 889 479 228 340 40	272 308 3,343 1,648 1,454 665 365 271	7 60 37 20 11 6 5	1,605 1,382 12,011 4,627 3,368 1,193 604 339 431	38 56 206 74 56 49 10 5		
Products made to military specifications: Yes	16,650 22,010 3,350 241	426 582 65	1,004 1,039 199 8	2,004 2,031 290 25	3,413 4,302 636 14	89 47 9	9,532 13,767 2,065 195	182 240 86		

Table 4-4. Impact of Technologically Advanced Materials Handling Equipment and Software on Education and Training Costs by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Increased signifi- cantly (B)	Increased moder- ately (C)	Increased marginally (D)	No change (E)	Decreased (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	11,107 8,950 1,285 578 294 29,173 1,801	300 242 32 22 5 732 41	837 653 95 76 12 1,321 85	1,401 1,099 148 116 38 2,758 169 22	2,428 2,029 283 77 39 5,544 379	67 49 8 7 4 73 6	5,963 4,801 701 266 195 18,434 1,036	112 77 19 15 1 312 84
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	16,971 11,232 3,220 1,295 1,223 14,929 10,057 294	429 226 130 30 42 396 246	1,002 578 231 141 52 703 530 15	2,018 1,339 468 128 83 1,402 913	3,688 2,539 668 229 253 2,714 1,923	66 41 9 15 1 34 46	9,626 6,435 1,684 730 777 9,520 6,191 222	141 74 30 22 14 160 207
Foreign owned <sup>1</sup> : Yes No Don't know Not specified	3,349 37,340 1,142 420	138 865 65 4	254 1,862 107 27	440 3,710 153 47	736 7,280 284 65	5 130 11	1,753 23,011 521 275	23 482 1

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-5. Cost of Education and Training Related to the Use of Technologically Advanced Materials Handling Equipment and Software over the Last 3 Years by Plant Characteristic

Equipment and Software over the Last 3 Years by Plant Characteristic												
Plant characteristic	Number of plants (A)	Less than \$10,000 (B)	\$10,000 to less than \$50,000 (C)	\$50,000 to less than \$100,000 (D)	\$100,000 to less than \$250,000 (E)	\$250,000 to less than \$500,000 (F)	\$500,000 to less than \$1 million (G)	\$1 million to less than \$5 million (H)	\$5 million and over (I)	Not appli- cable (J)	Not speci- fied (K)	
Major Group:	· · · · · ·											
34, Fabricated Metal Products	13,353	4,286	403	121	_ 18	1	-	2	7	8,236	279	
and Equipment 36, Electronic and Other	14,037	4,318	525	160	53	12	5	2	3	8,619	338	
Electric Equipment 37, Transportation	7,004	2,604	592	106	70	27	6	3	3	3,508	85	
Equipment	4,003	1,250	241	57	43	15	3	5	3	2,306	79	
Related Products	3,854	1,306	289	76	28	10	7	6	2	2,040	90	
Age of plant: Less than 5 years	6,005	2,010	327	49	17	7	2	6	7	3,448	131	
5 years to 14 years	13,803	4,586	598	107	43	15	5	1	1	8,285	163	
15 years to 29 years	12,685	3,940	667	203	80	22	7	4	4	7,414	344	
30 years or more	9,424	3,179	444	160	71	22	7	7	5	5,308	221	
Not specified	334	51	14	1	-	-	-	-	1	255	12	
Number of employees:												
Less than 20	4,955	1,020	46	5	-	-	-	-	7	3,707	170	
20 to 99	24,899	7,905	692	161	33	7	-	-	-	15,572	529	
100 to 499	10,144	4,058	910	176	71	5	4	4	-	4,774	141	
500 to 999	1,252 801	509 223	215 174	60 107	42 64	23 30	2 16	5 11	11	381 157	16 8	
Not specified	199	49	174	107	04	30	10	''-	''	120	7	
	100	70	'-							120		
Unionized plants: Yes Contract in effect:	7,842	2,619	446	166	82	23	10	9	6	4,356	126	
Yes	7,587	2,559	435	166	81	21	10	9	6	4,175	125	
No	256	60	11		2	2	-	-	-	180	1	
No Not specified	34,244 165	11,099 47	1,591 13	354	128	42 1	11	10	12	20,250	745 1	
Percentage of products exported:												
None Less than 10 percent	12,099 19,125	3,218 6,448	214 943	54 226	18 81	5 13	2 4	2 5	2 8	8,241 11,024	342 372	
10 percent to 19 percent	5,653	2,125	460	118	38	16	5	9	4	2,794	84	
to 49 percent	3,925	1,477	331	91	55	27	8		4	1,887	47	
50 percent or more	967	342	94	30	10	4	2	2	_	481	1	
Not specified	481	155	7		9	-	-	1	-	282	26	
Value of goods and				•								
services: Less than \$750,000	2,078	499	5	13	-	-	-	-	-	1,511	49	
\$750,000 to less than \$1 million	1,917	453	37	1	-	-	-	-	-	1,318	109	
\$5 million to less than	17,806	5,218	429	77	, 18	-	-	-	7	11,672	384	
\$10 million to less than	7,853	2,628	338	91	10	7	-	-	-	4,636	142	
\$25 million to less than \$25 million to less than	6,464	2,635	459	73	34	3	-	4	-	3,170	86	
\$50 million to less than	2,827	1,235	319	62	41	2	1	4		1,103	62	
\$100 million	1,467	560	195	75	33	6	1	-	-	580	16	
\$100 million or more	1,283	438	247	126	74	46	19	12	11	301	9	
Not specified	556	98	21	2	-	1	1	-	-	418	14	

Table 4-5. Cost of Education and Training Related to the Use of Technologically Advanced Materials Handling Equipment and Software over the Last 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than \$10,000 (B)	\$10,000 to less than \$50,000 (C)	\$50,000 to less than \$100,000 (D)	\$100,000 to less than \$250,000 (E)	\$250,000 to less than \$500,000 (F)	\$500,000 to less than \$1 million (G)	\$1 million to less than \$5 million (H)	\$5 million and over (I)	Not appli- cable (J)	Not speci- fied (K)
Products made to military specifications: Yes No Don't know.	16,650 22,010 3,350	5,643 7,028 1,036	893 1,010 142	277 205 38	130 72 9	39 23 3	16 5	10 6 3	4 14 1	9,361 13,110 2,060	278 536 58
Not specified	241	58	5	-	-	-	-	-	-	178	-
Prime contractor to defense agencies: Yes: Percent of products											
shipped	11,107	4,124	675	209	104	30	14	8	6	5,706	231
24 percent	8,950	3,390	497	150	81	16	9	3	3	4,630	171
·74 percent	1,285	471	83	34	12	6	-	-	1	627	51
75 percent or more	578	194	78	21	9	6	5	4	1	252	8
Don't know	294	68	18	5	2	2	-	-	1	197	1
No	29,173	9,068	1,258	276	97	30	6	10	5	17,840	582
Don't know	1,801	533	114	35	9	5	1	1	7	1,036	59
Not specified	170	40	3	-	-	-	-	-	-	127	
Subcontractor to defense agencies: Yes: Percent of products											
shipped	16,971	5,928	889	276	116	45	11	11	6	9,447	240
24 percent	11,232	3,888	549	164	59	31	10	6	3	6,390	131
74 percent	3,220	1,263	200	57	37	9	_	2	3	1,582	67
75 percent or more	1,295	443	75	43	9	2	-	2	-	715	6
Don't know	1,223	334	65	13	11	2	1	-	-	761	36
No	14,929	4,543	677	136	52	17	2	7	3	9,150	341
Don't know	10,057	3,225	472	108	41	4	8	1	9	5,922	267
Not specified	294	68	11	-	1	-	•	-	-	190	23
Foreign owned <sup>1</sup> :	0.040										
Yes	3,349	1,235	284	66	30	9	1	-	1	1,699	22
No	37,340	11,986 397	1,581 165	409	169	53	18	17	16	22,283	808
Not specified	1,142 420	147	195	34   10	9	4	2	2	1	212	13 29
	420	14/	19	10	2	•				212	29

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Materials Handling Equipment and Software by Plant Characteristic

logically Advanced Materials Handling Equipment and Software by Plant Characteristic												
Plant characteristic	Overall cost (A)	Cost of education and training (B)	Worker resis- tance (C)	Time to develop software (D)	Cost to develop software (E)	Increased mainte- nance expenses (F)	Need for market expan- sion (G)	Lack of financial justifi- cation (H)	Lack of technical support from vendors (I)	Other (J)		
Major Group:	1 200	325	268	364	301	170	155	808	054	170		
34, Fabricated Metal Products . 35, Industrial Machinery and Equipment	1,208 975	442	260	225	260	178 206	155	884	254 324	172 214		
36, Electronic and Other Electric Equipment	851 397	378 159	163 102	242 156	201 131	157 74	70 46	491 287	161 89	106 37		
Products	420	149	78	132	148	48	26	262	81	49		
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified.	451 1,025 1,257 1,101 15	180 450 451 358 15	58 278 266 250 20	134 341 374 268 2	181 258 286 316	73 185 177 227	40 106 200 132	334 665 892 838 2	147 294 286 172 10	108 135 192 137 7		
Number of employees: Less than 20. 20 to 99. 100 to 499. 500 to 999. 1,000 or more. Not specified.	227 1,948 1,225 213 213 24	106 695 514 68 62 11	80 349 297 63 64 20	67 445 409 87 110	61 501 308 74 97	45 252 195 69 85 17	25 235 172 28 18	115 1,452 836 168 148 12	22 497 281 60 50	57 264 177 36 40		
Unionized plants: Yes	847	261	175	322	264	167	106	602	208	149		
Contract in effect: Yes	839	253	174	289	258	167	106	585	208	147		
No	8 2,995 9	1,187 6	1 694 4	33 793 3	6 776 2	496 -	372 -	17 2,111 18	701	2 425 4		
Percentage of products exported: None	758 1,905 565 440 138 43	238 741 221 172 64 19	158 418 137 116 40 4	163 502 209 202 43 1	226 479 173 118 43 2	108 358 93 73 28	100 226 84 53 5	716 1,164 471 274 84 22	166 519 115 79 30	165 245 70 63 32 4		
Value of goods and services: Less than \$750,000	131	5	16	13	37	28	23	52	6			
\$750,000 to less than \$1 million	174	89	28	54	18		11	133		36		
\$1 million to less than \$5 million	1,341	503	238	269	331	210	173	969	268	136		
\$5 million to less than \$10 million	592	196	145	196	186	37	76	381	159	66		
\$10 million to less than \$25 million \$25 million to less than	730	327	160	221	188	93	100	487	205	. 208		
\$50 million to less than	394	175	154	137	103	91	36	334	94	49		
\$100 million	181 299 8	68 85 5	47 80 4	87 134 7	52 122 3	112	20 39 -	149 218 7	58 70 5	23 56 5		
Products made to military specifications: Yes	1,945 1,635 264 7	168	356 432 81 4	560 517 42	563 416 62 1	245 54	254 191 33 -	1,232 1,351 139 8	413 438 57	214 336 21 9		

Table 4-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Materials Handling Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Overall cost (A)	Cost of education and training (B)	Worker resis- tance (C)	Time to develop software (D)	Cost to develop software (E)	Increased mainte- nance expenses (F)	Need for market expan- sion (G)	Lack of financial justifi- cation (H)	Lack of technical support from vendors (I)	Other (J)
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified.	1,324 1,096 106 92 30 2,407 118	510 391 80 30 10 859 82 4	316 253 37 16 10 525 28 4	410 312 49 47 3 664 45	380 292 43 42 2 610 52	254 199 31 16 8 391 18	105 72 16 10 6 369 5	771 612 78 66 15 1,891 65	300 245 29 25 - 566 41 2	193 172 15 5 1 375 7
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No	1,938 1,196 430 198 113 1,097 797	635 383 162 41 48 438 378	412 238 133 22 20 270 187 4	552 361 121 63 7 327 221	530 335 86 94 15 296 214	349 154 135 38 21 146 168	280 140 95 23 23 105 93	1,219 709 348 98 64 833 677 2	465 296 143 15 11 254 170	253 175 53 13 11 180 142
Foreign owned <sup>1</sup> : Yes No Don't know Not specified.	450 3,231 138 31	132 1,233 61 28	74 707 60 31	161 905 32 21	158 835 41 7	81 522 52 9	62 409 7 -	318 2,277 119 18	105 759 21 25	60 505 11 4

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Materials Handling Equipment and Software over the Next 3 Years by Plant Characteristic

Equipment and Software over the Next 3 Years by Plant Characteristic												
Plant characteristic	Cost of equipment (A)	Cost of soft- ware (B)	Cost of education and training (C)	Lack of skilled work force (D)	Lack of benefits (E)	Union contract (F)	Lack of techno- logical infor- mation (G)	Lack of manage- ment support (H)	Incompatibility with other equipment (I)	Lack of product market- ability (J)	Lack of tech- nical support from vendors (K)	Other
Major Crouns												
Major Group: 34, Fabricated Metal												
Products	3,439	1,662	965	539	1,880	138	348	428	428	266	230	510
35, Industrial Machinery	0,100	.,002			.,000		0.0	.25	.20		250	0.0
and Equipment	3,011	1,272	947	684	1,653	83	207	413	289	177	194	562
36, Electronic and Other				'								
Electric Equipment	2,120	976	630	348	1,057	50	193	304	252	94	127	293
37, Transportation Equipment	1,226	574	315	234	693	35	121	234	106	107	80	184
38, Instruments and	1,220	0,1	0.0	20 1	000	00			100	107		104
Related Products	1,056	577	323	146	561	27	66	200	70	42	38	139
Age of plant:												
Less than 5 years	1,462	728	404	170	725	28	124	182	206	53	51	204
5 years to 14 years	3,174	1,509	873	630	1,820	34	256	441	278	278	219	439
15 years to 29 years	3,270	1,528	1,028	635	1,811	99	341	504	353	213	264	492
30 years or more	2,891	1,250	849	517	1,470	171	214	443	308	142	131	554
Not specified	54	46	26	•	17	-	1	10	1	-	4	•
Number of employees:												
Less than 20	873	442	257	163	478	12	32	52	66	86	70	195
20 to 99	5,912	2,818	1,877	1,082	3,038	118	470	747	598	410	364	931
100 to 499 500 to 999	3,237 474	1,399 233	862 109	607 53	1,829 298	152 25	362 53	605 99	370 58	137 24	185 34	375 80
1,000 or more	339	157	71	45	191	26	15	65	42	29	16	88
Not specified	18	11	4		9	1	4	11	12	-		20
Unionized plants:												
Yes	2,525	920	730	466	1,482	322	252	467	321	182	117	379
Contract in effect:	_,			,,,,	.,							
Yes	2,459	915	674	451	1,462	312	249	459	288	181	117	339
No	66	5	56	15	20	9	3	8	33	1	-	40
No Not specified	8,302 25	4,129 11	2,446	1,479 6	4,358	11	684	1,107 5	824	495	553	1,309
	25	'''	-	0	. 3	•	_	3		"		
Percentage of products												
exported: None	2,466	1,161	781	446	1,351	39	164	280	301	283	178	550
Less than 10 percent	5,439	2,480	1,537	1,040	2,660	191	537	789	511	241	369	742
10 percent to 19 percent	1,700	798	496	250	975	58	130	1	206	89	87	183
20 percent to 49 percent	919	452	281	186	650	36	83	210	101	57	28	141
50 percent or more	272	138	70	26	183	8	22		20	4	5	67
Not specified	55	33	16	4	24	1	-	9	7	12	1	7
Value of goods and services:												
Less than \$750,000	315	194	138	65	137	-	8	22	26	34	53	82
\$750,000 to less than	400	202	111	06	163		5	44	28	12	18	25
\$1 million \$1 million to less than	402	283	'''	96	163	-	3	""	20	12	10	25
\$5 million	4,124	1,974	1,367	731	2,110	70	316	422	337	359	236	705
\$5 million to less than												
\$10 million	2,001	940	512	381	1,089	66	160	288	248	91	107	249
\$10 million to less than \$25 million	1,991	797	589	397	1,157	66	235	358	278	75	137	297
\$25 million to less than	1,551	/9/	309	397	1,157	00	233	556		, ,	107	207
\$50 million	960	407	229	160	536	68	123	217	95	44	51	109
\$50 million to less than				_							00	
\$100 million	478	217		52	307	23	51 37	105		29 41	36 29	81 127
\$100 million or more  Not specified				66		40						127
110t Spoomed		1 13	1 13	, 7	' '	•	'	, ,	'	'	,	

Table 4-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Materials Handling Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Cost of equipment (A)	Cost of soft- ware (B)	Cost of education and training (C)	Lack of skilled work force (D)	Lack of benefits (E)	Union contract (F)	Lack of techno- logical infor- mation (G)	Lack of manage- ment support (H)	Incompatibility with other equipment (I)	Lack of product market- ability (J)	Lack of tech- nical support from vendors (K)	Other (L)
Products made to military specifications: Yes	4,480 5,472 877 22	1,884 2,671 496 9	1,250 1,664 255	829 986 136	2,341 3,046 436 20	192 112 29	381 463 80 12	657 820 97 6	476 598 66	350 289 47	332 288 49	862 675 139
Prime contractor to defense agencies: Yes: Percent of products shipped	3,268 2,692	1,501 1,193	964 780	582 511	1,730 1,394	131 112	295 228	483 391	360 300	182 139	288 226	592 439
25 percent to 74 percent 75 percent or more Don't know No Don't know	289 215 73 7,153 416	154 116 38 3,310 241	88 75 21 2,031 175	45 25 1 1,266 103	232 72 31 3,908 205	11 6 1 179 23	48 14 5 620 21	40 22 30 1,000 91	31 16 13 758 27	21 20 2 485 19	41 20 1 352 30	80 66 5 1,032 66
Not specified  Subcontractor to defense agencies: Yes: Percent of products shipped	4,688	2,088	1,283	796	2,500	126	404	675	480	292	346	881
1 percent to 24 percent. 25 percent to 74 percent 75 percent or more Don't know	3,188 841 323 336	1,403 406 167 113	233 119 95	601 121 37 37	1,669 448 150 233	66 37 18 5	251 99 18 35	501 87 51 36	297 118 19 46	121 115 22 35	176 127 30 14	612 190 62 19
No	3,531 2,577 56 1,140	1,686 1,258 28 415	1,117 776 4 258	687 468 -	1,948 1,365 30 708	70 136 - 53	324 208 1	531 349 24 247	357 308 -	253 140 -	199 123 1	524 282 1
No. Don't know Not specified	9,259 370 83	4,433 152 60	2,838 70 14	1,683 74 5	4,869 231 35	262 17 1	764 59 3	1,245 78 9	992 52 2	577 24 1	605 28 1	1,428 60 1

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-8. Benefits Derived from the Use of Technologically Advanced Materials Handling Equipment and Software by Plant Characteristic

Software by Pla	ant Chara	cteristic								
Plant characteristic	Labor cost reduction (A)	Quality improvement (B)	Flexibility increase (C)	Setup time reduc- tions (D)	Equip- ment utili- zation increase (E)	Inventory reduction (F)	Lead time reduction (G)	Marketing advantage (H)	Other (I)	Not applicable (J)
Major Group:										
34, Fabricated Metal Products.	2,095	1,214	1,039	466	590	1,064	713	483	280	9,756
35, Industrial Machinery and	2,000	,,_,	1,000	,55		1,001	, 10	,,,,	200	0,100
Equipment	2,002	1,462	1,081	457	516	1,352	993	398	161	10,241
36, Electronic and Other	1 044	4.450	004	000	077	4 400	700	400	00	4.005
Electric Equipment	1,641 683	1,158 397	881 370	288 91	377 244	1,108 532	790 291	192 118	99 86	4,335 2,815
37, Transportation Equipment 38, Instruments and Related	003	. 391	370	31	244	332	231	110	00	2,013
Products	825	509	444	122	120	659	446	74	55	2,489
Age of plant:										
Less than 5 years	1,179	798	643	151	182	688	479	148	122	4,023
5 years to 14 years	2,165	1,654	1,168	470	564	1,537	988	442	193	9,822
15 years to 29 years	2,010	1,369	1,085	409	518	1,412	1,037	397	184	9,006
30 years or more	1,856	886 33	911	373 21	579	1,058	715 14	256 22	171 9	6,534 252
·	00	00			"					
Number of employees: Less than 20	416	237	198	106	114	163	197	81	78	4,187
20 to 99	3,384	2,570	1,660	840	739	2,130	1,518	802	338	18,497
100 to 499	2,559	1,390	1,473	367	772	1,802	1,087	293	201	6,052
500 to 999	467	283	260	63	117	336	242	49	30	527
1,000 or more	404	252	218	46	98	277	183	19	22	232
Not specified	16	8	5	1	7	6	5	21	12	142
Unionized plants:	4 040	000	000	045	500	005	000	470	400	E 050
Yes Contract in effect:	1,640	862	823	315	500	995	638	170	180	5,258
Yes	1,598	840	801	312	493	982	631	168	179	5,052
No	41	21	22	3	7	13	6	2	1	206
No	5,590	3,870	2,977	1,102	1,345	3,709	2,588	1,074	500	24,265
Not specified	16	8	14	6	1	11	7	21	-	113
Percentage of products exported:										0.400
None	1,372	971	558	337	363	705	610	330 614	185 333	9,408 13,422
Less than 10 percent		2,145 790	1,845 710	626 245	951 270	2,165 883	1,297 621	144	74	3,463
20 percent to 49 percent		691	522	177	215	783	581	124	75	2,343
50 percent or more		126	147	31	43	159	116	22	8	615
Not specified	39	16	33	7	5	20	7	31	6	385
Value of goods and services:										
Less than \$750,000	166	87	120	2	76	115	106	44	22	1,676
\$750,000 to less than \$1 million	285	160	50	96	22	112	140	26	37	1,506
\$1 million to less than	203	100	30	30		''-	140		0,	1,000
\$5 million	2,170	1,748	985	590	427	1,117	886	464	244	13,824
\$5 million to less than								040	00	F 500
\$10 million	1,250	758	768	234	324	933	533	313	98	5,500
\$25 million to less than	1,444	858	773	198	448	1,031	636	222	166	4,034
\$25 million to less than	',,,,		,,,			',,,,,				
\$50 million	812	455	481	138	248	620	417	94	43	1,475
\$50 million to less than	404	000	007	70	100	050	217	37	30	733
\$100 million		268 389	267 330	79 74	139 157	352 407	287	44	41	425
Not specified		16	40	14	7	28	11	21		464
Products made to military										
specifications:										
Yes	3,241	2,131	1,659	590	802		1,381	629	261	11,261
No.		2,205	1,819	689	881	2,422	1,622	525 90	345 74	15,821 2,364
Don't know		389 13	326 10	144	161		224 5		- 14	191
THUL Specified		13	10		_	,	, ,			

Table 4-8. Benefits Derived from the Use of Technologically Advanced Materials Handling Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Labor cost reduction (A)	Quality improve- ment (B)	Flexibility increase (C)	Setup time reduc- tions (D)	Equip- ment utili- zation increase (E)	Inventory reduction (F)	Lead time reduction (G)	Marketing advantage (H)	Other	Not applicable (J)
Prime contractor to defense agencies: Yes: Percent of products shipped	2,352 1,828	1,501 1,159	1,210 942	464 390	567 481	1,618 1,280	1,119 857	390 298	189 160	7,207 5,876
25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	292 181 52 4,530 347 17	175 143 24 3,038 194	164 53 50 2,437 164	51 18 5 884 76	40 29 17 1,161 115	183 118 37 2,912 179	175 75 12 2,031 79	43 48 1 816 38 21	12 14 3 448 42	812 306 213 21,042 1,261 127
Subcontractor to defense 'agencies: Yes: Percent of products	"		*		3		4	21	-	127
shipped  1 percent to 24 percent  25 percent to 74 percent  75 percent or more  Don't know  No  Don't know  Not specified	3,367 2,221 740 257 149 2,239 1,614 27	2,235 1,468 420 186 161 1,449 1,055	1,690 1,093 375 82 140 1,295 824	657 421 123 76 37 397 371	700 466 121 63 50 664 467 16	1,993 1,353 436 116 88 1,702 1,013	1,533 1,061 301 101 71 1,012 683 5	697 408 145 114 29 347 200 21	252 190 42 15 5 180 234	11,334 7,511 2,064 871 888 10,785 7,275 242
Foreign owned1: Yes No Don't know Not specified	798 6,116 301 32	513 4,014 178 35	421 3,186 190 18	109 1,243 41 30	195 1,547 90 16	620 3,783 284 29	367 2,681 152 32	104 1,106 32 22	106 550 24	2,068 26,636 620 313

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Materials Handling Equipment and Software in 3 Years by Plant Characteristic

			10 percent	25 percent	50 percent			
Plant characteristic	Number of plants	Less than 10 percent	to 24 percent	to 49 percent	to 74 percent	75 percent or more	Not applicable	Not specified
			`					-
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Major Group:								
34, Fabricated Metal Products	13,353	4,036	1,397	621	332	311	6,437	219
35, Industrial Machinery and	44.007	4 474	4.000	504	457	000	0.700	000
Equipment	14,037	4,171	1,300	591	457	396	6,790	330
Equipment	7,004	2,271	934	526	423	328	2,438	85
37, Transportation Equipment	4,003	1,321	378	239	145	152	1,709	59
38, Instruments and Related	,,	.,					.,	
Products	3,854	1,235	546	247	216	168	1,386	57
Age of plant:								
Less than 5 years	6,005	1,757	711	395	323	216	2,527	76
5 years to 14 years	13,803	4,100	1,575	736	382	423	6,298	289
15 years to 29 years	12,685	3,885	1,351	564	576	411	5,696	202
30 years or more	9,424	3,234	900	526	292	300	3,991	180
Not specified	334	57	18	3	2	5	247	1
Number of employees:	4.055	4.050	000	40	47	00	0.007	00
Less than 20	4,955	1,258	222	43	47	23	3,297	66 578
20 to 99	24,899 10,144	7,511 3,619	2,344 1,571	1,088 784	801 513	620 483	11,957 3,087	85
100 to 499 500 to 999	1,252	403	260	163	112	106	204	4
1,000 or more	801	199	147	144	100	118	84	9
Not specified	199	44	11	1	100	5	131	7
Unionized plants:						_		
Yes	7,842	2,749	853	490	335	238	3,073	105
Contract in effect:	.,	_,					-,	
Yes	7,587	2,695	831	474	330	236	2,918	103
No	256	54	22	15	5	2	, 155	2
No	34,244	10,248	3,696	1,734	1,238	1,105	15,578	643
Not specified	165	37	5	-	1	12	109	1
Percentage of products exported:								
None	12,099	3,058	869	399	225	239	7,028	281
Less than 10 percent	19,125	6,498	2,089	926	706	641	7,966	298
10 percent to 19 percent	5,653	1,887	756	544	282	178	1,879	128
20 percent to 49 percent	3,925	1,228	589	278	293	230	1,288 344	20
50 percent or more	967   481	239 123	196 56	67 10	63	57 11	254	21
Not specified	401	123	30	10	١		254	
Value of goods and services:	2.070	400	07	32	21	64	1,352	21
Less than \$750,000	2,078	490 525	97 114	45	23	8	1,110	92
\$750,000 to less than \$1 million \$1 million to less than \$5 million	1,917 17,806	5,266	1,421	649	411	379	9,254	426
\$5 million to less than \$10 million	7,853	2,580	892	398	330	231	3,312	110
\$10 million to less than \$25 million	6,464	2,376	886	454	340	250	2,103	55
\$25 million to less than \$50 million	2,827	928	563	263	187	128	738	20
\$50 million to less than \$100 million .	1,467	453	275	154	116	118	345	6
\$100 million or more	1,283	331	258	220	141	167	156	10
Not specified	556	85	49	8	6	9	390	10
Products made to military								
specifications: Yes	16,650	5,511	1,971	947	685	580	6,652	303
No	22,010	6,575	2,212	1,065	793	601	10,373	391
Don't know	3,350	909	346	204	95	171	1,571	55
Not specified		39	26		1	4	164	-

Table 4-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Materials
Handling Equipment and Software in 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	3,753	1,407	721	528	446	4,118	134
1 percent to 24 percent	8,950	3,143	1,151	561	388	342	3,263	102
25 percent to 74 percent	1,285	379	133	99	82	59	520	15
75 percent or more	578	184	93	38	43	35	168	18
Don't know	294	48	30	24	15	10	167	
No	29,173	8,799	2,905	1,396	984	825	13,723	541
Don't know	1,801	444	236	100	62	81	808	69
Not specified	170	37	7	6	-	4	110	6
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	5,284	2,118	1,014	708	664	6,939	244
1 percent to 24 percent	11,232	3,564	1,413	743	373	422	4,595	122
25 percent to 74 percent	3,220	960	463	136	181	149	1,257	75
75 percent or more	1,295	417	138	91	101	52	485	11
Don't know	1,223	343	104	44	54	40	602	37
No	14,929	4,577	1,365	717	556	364	7,142	208
Don't know	10,057	3,112	1,049	492	309	324	4,480	292
Not specified	294	61	23	1	1	4	199	6
Foreign owned <sup>1</sup> :								
Yes	3,349	1,044	564	287	206	183	1,031	34
No	37,340	11,513	3,807	1,794	1,302	1,094	17,125	703
Don't know	1,142	344	148	130	64	72	380	3
Not specified	420	133	35	12	2	6	223	9

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 4-10. Plans to Acquire Technologically Advanced Materials Handling Equipment and Software over the Next 3 Years by Plant Characteristic

Next 3 fears by Plant (	Jilai acteris	iii C					
Plant characteristic	Number of plants (A)	Total replacement (75 percent or more) (B)	Major upgrade (25 percent to less than 75 percent) (C)	Minor upgrade (less than 25 percent) (D)	Under consideration, but no firm plans	Not applicable (F)	Not specified (G)
Major Craup							
Major Group: 34, Fabricated Metal Products	13,353 14,037	99 126	521 464	1,278 1,402	3,795 3,795	7,418 7,911	243 338
ment	7,004 4,003 3,854	94 31 62	522 192 213	1,044 445 549	2,235 1,193 1,218	3,002 2,090 1,750	107 53 62
Age of plant:		-					
Less than 5 years	6,005 13,803 12,685 9,424 334	67 142 113 90	331 601 594 379 6	696 1,516 1,371 1,127 7	1,897 3,898 3,609 2,811 21	2,921 7,401 6,706 4,845 298	93 245 292 173
		,					
Number of employees: Less than 20	4,955 24,899 10,144 1,252 801 199	30 191 159 21 12	70 876 667 172 121 6	315 2,088 1,743 305 263 3	995 7,376 3,192 426 244 3	3,484 13,762 4,267 325 148 186	62 606 117 4 12
Unionized plants:							
Yes	7,842	73	383	917	2,504	3,826	139
Yes	7,587	72	367	890	2,454	3,666	138
No	256 34,244 165	340	17 1,521 7	27 3,793 8	51 9,720 13	160 18,209 137	662 1
Percentage of products exported:							
None	12,099 19,125 5,653 3,925 967 481	62 239 51 39 11	270 943 300 319 67 12	799 2,047 998 658 186 31	2,957 6,069 1,628 1,200 279 103	7,738 9,476 2,575 1,649 423 310	272 351 102 61 2
Value of goods and services:							
Less than \$750,000. \$750,000 to less than \$1 million. \$1 million to less than \$5 million. \$5 million to less than \$10 million. \$10 million to less than \$25 million. \$25 million to less than \$50 million. \$50 million to less than \$100 million. \$100 million or more. Not specified.	2,078 1,917 17,806 7,853 6,464 2,827 1,467 1,283 556	10 3 141 103 67 31 34 24	82 40 514 354 371 173 169 198 8	126 95 1,423 814 948 588 311 381	307 606 4,926 2,356 2,068 1,021 482 400 71	1,516 1,118 10,434 4,030 2,910 999 462 268 434	37 55 367 196 100 14 10 11
Products made to military specifications: Yes No Don't know. Not specified	16,650 22,010 3,350 241	155 201 56	861 889 151 10	2,031 2,376 304 6	5,211 5,987 1,017 21	8,003 12,227 1,738 203	389 329 84

Table 4-10. Plans to Acquire Technologically Advanced Materials Handling Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Total replacement (75 percent or more) (B)	Major upgrade (25 percent to less than 75 percent) (C)	Minor upgrade (less than 25 percent) (D)	Under consideration, but no firm plans	Not applicable (F)	Not specified (G)
Prime contractor to defense agencies:							
Yes: Percent of products shipped	11,107	102	652	1,444	3,565	5,145	199
1 percent to 24 percent	8,950	80	556	1,114	2,880	4,188	132
25 percent to 74 percent	1,285	12	60	199	424	566	23
75 percent or more	578	3	26	96	191	245	16
Don't know	294	7	10	34	70	146	27
No	29,173	271	1,139	3,074	8,104	16,041	544
Don't know	1,801	40	109	197	563	838	54
Not specified	170	-	10	3	4	147	6
Subcontractor to defense agencies:							
Yes: Percent of products shipped	16,971	153	909	2,119	4,918	8,564	307
. 1 percent to 24 percent	11,232	105	569	1,496	3,183	5,709	170
25 percent to 74 percent	3,220	32	204	450	904	1,597	33
75 percent or more	1,295	9	88	99	518	522	59
Don't know	1,223	8	47	74	313	736	45
No	14,929	129	613	1,608	4,088	8,261	230
Don't know	10,057	130	367	988	3,190	5,123	260
Not specified	294	-	22	3	41	223	6
Foreign owned <sup>1</sup> :							
Yes	3,349	44	256	592	1,012	1,391	55
No	37,340	358	1,540	3,914	10,779	20,012	736
Don't know	1,142	11	86	178	393	471	3
Not specified	420	-	28	34	51	298	8

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

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Table 4-11. Anticipated Cost to Acquire Technologically Advanced Materials Handling Equipment and Software over the Next 3 Years by Plant Characteristic

over the Next 3 Yea	is by Plail	Charact	FIISHC					
Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Major Group:								
34, Fabricated Metal Products	13,353	4,491	734	54	2	3	7,819	249
35, Industrial Machinery and					_		ā	
Equipment	14,037	4,672	672	67	7	3	8,244	371
Equipment	7,004	2,929	623	113	24	23	3,156	136
37, Transportation Equipment	4,003	1,319	406	70	8	7	2,120	74
38, Instruments and Related								
Products	3,854	1,470	365	56	5	4	1,868	85
Age of plant:								
Less than 5 years	6,005	2,330	442	62	4	2	3,035	129
5 years to 14 years	13,803	4,777	767	66	7	14	7,851	321
15 years to 29 years	12,685	4,424	859	101	23	12	6,996	270
30 years or more	9,424	3,321	723	131	12	11	5,031	195
Not specified	334	29	9	-	-	'	295	-
Number of employees:								
Less than 20	4,955	1,283	44	-	-	-	3,514	115
20 to 99	24,899	8,554	849	35	15	6	14,824	630
100 to 499	10,144	4,346	1,260 362	126 69	15 9	5 8	4,244 313	148
500 to 999	1,252 801	485 205	280	129	22	22	131	12
Not specified	199	8	6	1	1	-	182	2
Unionized plants: Yes	7,842	2,695	689	141	21	12	4,132	153
Contract in effect:	7,042	2,033	003	141		'2	7,102	133
Yes	7,587	2,624	669	138	20	12	3,971	153
No	256	70	20	3			162	-
No	34,244	12,166	2,106	218	26	28	18,938	762
Not specified	165	21	6	1		-	136	1"
Percentage of products exported:								
None	12,099	3,236	434	61	1	11	8,052	304
Less than 10 percent	19,125	7,195	1,299	121	25	9	10,047	429
10 percent to 19 percent	5,653	2,338	502	61	9	14	2,641	89
20 percent to 49 percent	3,925	1,585	441	100		2	1,723	64
50 percent or more	967	407	91	18	1	4	444	2
Not specified	481	119	33	-	-		301	27
Value of goods and services:								
Less than \$750,000	2,078	539	15	7	-	-	1,463	53
\$750,000 to less than \$1 million	1,917	671	46		-	_	1,112	87
\$1 million to less than \$5 million	17,806	5,675	468	1	-	6	11,146	489
\$5 million to less than \$10 million	7,853	2,937	416		-	-	4,370	119
\$10 million to less than \$25 million	6,464	2,806	583		1	-	2,938	108
\$25 million to less than \$50 million \$50 million to less than \$100 million	2,827 1,467	1,238 540	477 357			5	1,027 483	30 7
\$100 million or more	1,467	369	424			29	245	9
Not specified	556	106	15		2	-	421	12
Products made to military								
specifications:								
Yes	16,650	6,293	1,191	174	21	16	8,536	419
No	22,010	7,491	1,365	157		20	12,523	430
Don't know	3,350	1,063			2	5	1,957	66
Not specified	241	35	15	-	-	-	191	-

Materials Handling 4-23

Table 4-11. Anticipated Cost to Acquire Technologically Advanced Materials Handling Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

			,		,			
Plant characteristic	Number of plants	Less than \$100,000	\$100,000 to less than \$1 million	\$1 million to less than \$5 million	\$5 million to less than \$10 million	\$10 million or more	Not applicable	Not specified
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
	( )	(-)	(-)	(-)	(-)	( )	(-)	(,
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	4,426	927	132	16	12	5.399	195
1 percent to 24 percent	8.950	3,607	689	94	8	8	4,405	139
25 percent to 74 percent	1,285	536	116	14	3	1	578	37
75 percent or more	578	201	96	19		2	237	19
Don't know	294	81	27	4	1	1	180	13
No	29.173	9,860		202	31	27	16,748	653
Don't know	1,801	579	208	27		2	924	62
Not specified	170	17	12				136	6
Not specified	1,0	•••	,_					
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	6,330	1,209	166	27	17	8,896	324
1 percent to 24 percent	11,232	4,206	790	115	8	10	5,877	225
25 percent to 74 percent	3,220	1,237	247	18	11	8	1,638	61
75 percent or more	1,295	488	124	13	-	-	654	17
Don't know	1,223	399	49	20	8	-	727	21
No	14,929	5,103	877	91	13	18	8,565	262
Don't know	10,057	3,379	706	104	7	5	5,534	324
Not specified	294	70	8	-	-	-	211	6
Foreign owned <sup>1</sup> :								
Yes	3,349	1,370	479	70	6	11	1.352	61
No	37,340	12.995	2,150	-240	30	24	21,077	823
Don't know	1,142	409	155	46	9	4	515	5
Not specified	420	107	155	5	1	2	263	26
Not specified	420	107	13	3	•	2	203	20

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.



## **Chapter 5. Inspection and Quality Control**

Inspection and Quality Control includes the following technologies:

- Automated sensor-based inspection and/or testing equipment used on incoming or in-process materials or used on final product
- Local area network (LAN) for technical data
- LAN for factory use
- Intercompany computer network linking subcontractors, suppliers, and/or customers
- Programmable controller(s)
- Computer(s) used for control on the factory floor

An average of 57 percent of plants classified in each of the five industries indicated that inspection and quality control equipment was not applicable to operations or was used in less than 10 percent of operations. Plants with 500 or more employees, or having shipments of \$100 million or more, were more likely to use this type of equipment in 10 to 24 percent of operations, compared with plants having fewer than 500 employees or shipments of less than \$100 million, who indicated usage of inspection and quality control equipment in less than 10 percent of their operations. Dependency on inspection and quality control equipment is anticipated to increase slightly over the next 3 years. The percentage of plants using this equipment in less than 10 percent of operations is expected to decrease by as much as 8 percent, while the percentage of plants using this equipment in each of the remaining four categories (10 to 24 percent, 25 to 49 percent, 50 to 74 percent, and 75 percent or more) is expected to increase 1 or 2 percent. The percentage of plants reporting that operations are not dependent on inspection or quality control equipment is expected to remain unchanged.

Total investments (excluding education and training) generally remained under \$100,000 for plants surveyed.

This number tended to increase slightly (\$100,000 to \$1 million) for plants with employment size of 500 or more or having \$100 million or more in shipments.

The average length of time to install the inspection and quality control equipment and have it fully operational was less than 3 months for the majority of plants surveyed.

An average of 41 percent of plants in each of the five SIC major groups indicated that training and education costs related to inspection and quality control equipment were not applicable to their operations. Total investment for education and training, when applicable, was generally less than \$10,000. Plants with over 500 employees or having \$100 million or more in shipments had a tendency to spend \$10,000 to \$50,000.

Seventy-six percent (32,115) of plants indicated no problems in the acquisition or use of inspection and quality control equipment over the last 3 years. For those plants reporting problems, overall cost was cited most often, as reported by 66 percent (5,994) of the plants.

Approximately 33 percent of plants reporting in each of the five industries indicated no firm plans to acquire inspection or quality control equipment over the next 3 years. An average of 21 percent anticipate minor upgrades. Anticipated costs to acquire this equipment is expected to be under \$100,000 for plants reporting in each of the industries. Plants with 500 or more employees or having value of shipments of \$100 million or more, expect to pay between \$100,000 and \$1 million. Barriers to future acquisitions include cost of equipment, software, and education.

Benefits attributed to use of inspection and quality control equipment include improved quality and reduced labor costs. The third most reported benefit for plants classified in SIC major groups 34 (Fabricated Metal Products) and 35 (Industrial Machinery and Equipment) was a marketing advantage. For plants classified in SIC major groups 36 (Electronic and Other Electric Equipment), 37 (Transportation Equipment), and 38 (Instruments and Related Products), the third most significant benefit was increased flexibility.

Table 5-1. Percentage of Operations Dependent on Technologically Advanced Inspection and Quality Control Equipment and Software by Plant Characteristic

			10 percent	25 percent	50 percent			
Clare the control of the	Number	Less than	to	to	to	75 percent	Not	Not
Plant characteristic	of plants	10 percent	24 percent	49 percent	74 percent	or more	applicable	specified
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Major Group:								
34, Fabricated Metal Products	13,353	4,372	<b>1</b> ,671	875	862	1,073	4,381	119
35, Industrial Machinery and							~1	
Equipment	14,037	4,645	2,109	1,217	1,151	1,340	3,466	110
36, Electronic and Other Electric	7.004	4 004	4 404	0.45	740	777	4 400	40
Equipment	7,004 4,003	1,991 <b>1</b> ,147	1,19 <b>1</b> 519	845 380	749 294	777   341	1,408 1,285	43 37
38, Instruments and Related	4,005	1,147	319	300	234	341	1,200	37
Products	3,854	1,261	741	412	277	299	849	15
Age of plant:								
Less than 5 years	6,005	1,868	848	595	521	596	1,547	30
5 years to 14 years	13,803	4,609	1,952	1,220	1,129	1,239	3,579	75
15 years to 29 years	12,685	3,708	2,059	1,104	1,094	1,100	3,502	120
30 years or more	9,424	3,204	1,370	790	586	883	2,492	99
Not specified	334	26	2	20	4	12	268	-
Number of employees:								
Less than 20	4,955	1,472	450	188	114	211	2,468	52
20 to 99	24,899	8,428	3,154	1,811	1,788	2,139	7,366	213
100 to 499	10,144	3,119	2,101	1,351	1,022	1,126	1,381	44
500 to 999	1,252	250	317	235	223	177	46	4
1,000 or more	801	95	199	142	180	167	14	3
Not specified	199	50	10	2	7	10	113	7
Unionized plants:								
Yes	7,842	2,610	1,097	764	666	724	1,919	62
Contract in effect:	7.507	0.504	4 004	755	050	700	4 000	00
Yes	7,587	2,501	1,081	755 <b>1</b> 0	650 16	708 16	1,829	62
No	256 34,244	109 10,748	16 5,118	2,964	2,665	3,100	9,389	260
Not specified	165	56	16	2,504	2,003	7	81	1
Percentage of products exported: None	12,099	3,442	1,197	694	870	940	4,809	147
Less than 10 percent	19,125	6,367	2,944	1,715	1,502	1,783	4,707	105
10 percent to 19 percent	5,653	1,908	1,041	706	444	566	950	39
20 percent to 49 percent	3,925	1,211	812	466	376	428	614	19
50 percent or more	967	359	167	113	116	91	119	1
Not specified	481	128	71	35	25	21	189	12
Value of goods and services:								
Less than \$750,000	2,078	481	191	77	25	157	1,130	17
\$750,000 to less than \$1 million	1,917	546	196	79	138	93	845	20
\$1 million to less than \$5 million	17,806	6,096	2,029	1,233	1,157	1,318	5,823	150
\$5 million to less than \$10 million	7,853	2,887	1,118	635	568	826	1,751	67
\$10 million to less than \$25 million	6,464	1,913	1,382	752	636	673	1,051	56
\$25 million to less than \$50 million	2,827	826	678	436	287	289	304	7
\$50 million to less than \$100 million	1,467	372	299	248	222	201 253	119 33	6
\$100 million or more	1,283 556	171 122	313 25	246 23	266 34	253 19	333	-
	550				•			
Products made to military specifications:								
Yes	16,650	4,915	2,888	1,903	1,671	1,887	3,314	72
No	22,010	7,411	2,944	1,499	1,455	1,633	6,880	188
Don't know	3,350	1,048	391	323	197	306	1,032	53
Not specified	241	40	8	4	10	4	163	10

Table 5-1. Percentage of Operations Dependent on Technologically Advanced Inspection and Quality Control Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	3,463	2,033	1,324	962	950	2,306	69
1 percent to 24 percent	8,950	2,914	1,600	969	771	773	1,880	43
25 percent to 74 percent	1,285	357	305	196	99	108	206	16
75 percent or more	578	125	97	121	75	60	101	-
Don't know	294	67	31	39	18	10	119	10
No	29,173	9,487	3,955	2,262	2,231	2,674	8,312	251
Don't know	1,801	454	239	142	132	202	628	3
Not specified	170	10	4	-	9	4	142	-
Subcontractor to defense agencies:								
Yes: Percent of products shipped	16,971	4,941	3,031	1,891	1,847	2,009	3,172	81
1 percent to 24 percent	11,232	3,509	1,984	1,146	1,111	1,277	2,159	47
25 percent to 74 percent	3,220	808	665	445	426	401	444	31
75 percent or more	1,295	311	226	234	181	169	173	1
Don't know	1,223	312	155	67	129	162	396	2
No	14,929	5,054	1,805	1,022	874	1,052	4,996	126
Don't know	10,057	3,373	1,391	790	581	762	3,043	117
Not specified	294	47	4	26	32	8	178	-
Foreign owned1:								
Yes	3,349	961	647	428	454	305	538	17
No	37,340	12,054	5,274	3,146	2,702	3,344	10,518	301
Don't know	1,142	285	263	107	136	174	171	6
Not specified	420	114	47	48	42	7	162	

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-2. Total Investment in Technologically Advanced Inspection and Quality Control Equipment and Software over the Last 3 Years by Plant Characteristic

Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Major Group:  34, Fabricated Metal Products	13,353 14,037 7,004 4,003 3,854	7,286 8,086 4,036 1,769 2,223	930 1,453 1,027 576 482	54 158 239 104 94	12 20 30 39 13	5 14 20 28 14	4,900 4,200 1,562 1,453 985	167 107 90 34 43
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified	6,005 13,803 12,685 9,424 334	3,497 7,886 6,885 5,047 85	628 1,248 1,500 1,080	82 147 213 206 1	18 25 32 38	6 13 20 42 1	1,724 4,379 3,917 2,853 227	50 106 118 159 7
Number of employees: Less than 20 20 to 99 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	2,158 14,248 6,263 520 148 63	22 1,648 1,968 498 300 31	91 223 124 207 3	- 4 20 29 61	3 3 15 61	2,705 8,622 1,602 55 16	70 284 65 12 7
Unionized plants: Yes Contract in effect: Yes No No Not specified	7,842 7,587 256 34,244 165	4,275 4,163 112 19,074 50	1,009 992 17 3,446 12	211 207 4 435 2	54 54 - 60	37 37 - 45	2,181 2,059 122 10,822 97	75 75 362 3
Percentage of products exported: None Less than 10 percent 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more. Not specified	12,099 19,125 5,653 3,925 967 481	5,682 11,092 3,514 2,302 569 240	767 2,100 761 621 169 49	81 275 151 114 26	5 47 19 35 3 4	4 32 14 22 8 1	5,348 5,477 1,138 786 185 166	212 101 57 46 6
Value of goods and services:  Less than \$750,000  \$750,000 to less than \$1 million  \$1 million to less than \$5 million  \$5 million to less than \$10 million  \$10 million to less than \$25 million  \$25 million to less than \$50 million  \$50 million to less than \$100 million  \$100 million or more.  Not specified	2,078 1,917 17,806 7,853 6,464 2,827 1,467 1,283 556	730 974 9,816 4,917 4,023 1,779 659 328 174	78 7 937 752 1,029 586 551 504 24	5 38 36 99 105 92 268 5	- - 1 12 16 11 72	- - 1 3 3 4 69 2	1,246 848 6,846 2,070 1,249 323 138 36 343	23 84 170 75 50 15 12 6
Products made to military specifications: Yes	16,650 22,010 3,350 241	9,866 11,689 1,777 68	2,283 1,901 270 13	331 271 45 1	55 51 8	36 43 2	3,961 7,790 1,192 156	118 265 55 2

Table 5-2. Total Investment in Technologically Advanced Inspection and Quality Control Equipment and Software over the Last 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies: Yes: Percent of products shipped  1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	11,107 8,950 1,285 578 294 29,173 1,801	6,473 5,337 716 293 128 16,051 840 35	1,482 1,120 218 107 37 2,774 204 8	248 161 37 46 5 370 28	43 28 6 8 1 65 6	33 21 4 8 - 44 4	2,741 2,235 283 101 122 9,547 689 124	87 49 22 17 - 322 30 2
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent. 25 percent to 74 percent. 75 percent or more. Don't know. No. Don't know Not specified	16,971 11,232 3,220 1,295 1,223 14,929 10,057	10,132 6,833 1,861 843 595 7,687 5,471	2,418 1,390 625 227 177 1,186 842 21	340 225 63 29 24 197 108 2	57 40 6 6 5 27 30	42 27 6 4 5 24 16	3,883 2,678 627 184 395 5,618 3,439 159	98 40 33 2 23 189 151 2
Foreign owned <sup>1</sup> : Yes No Don't know Not specified	3,349 37,340 1,142 420	1,869 20,745 571 213	549 3,585 291 42	167 433 43 5	24 - 82 - 7 -	14 57 9 1	706 12,027 211 155	20 409 9 2

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-3. Average Length of Time from Placement of Order to Full Operation of Technologically Advanced Inspection and Quality Control Equipment and Software by Plant Characteristic

	ti oi Equ	ipinoni u		tale by .	idit one	ar dotter is	tio		
Plant characteristic	Number of plants	Less than 3 months (B)	3 months to less than 6 months (C)	6 months to less than 1 year (D)	1 year to less than 2 years (E)	2 years to less than 3 years (F)	3 years or more (G)	Not appli- cable (H)	Not specified
	. ,	. ,	<u> </u>	` ,			, ,	,	
Major Group: 34, Fabricated Metal Products	13,353 14,037 7,004 4,003 3,854	5,374 5,860 2,975 1,344 1,538	1,187 1,475 1,134 497 510	380 489 368 289 189	46 81 57 62 35	6 72 8 9 12	20 - 15 4 7	6,143 5,752 2,314 1,742 1,477	195 307 133 55 87
Age of plant:									
Less than 5 years	6,005 13,803 12,685 9,424 334	2,738 5,754 5,025 3,521 53	599 1,487 1,596 1,116 5	169 471 492 575 10	14 66 95 107	3 79 11 13	1 2 - 42 -	2,375 5,705 5,228 3,861 261	106 239 237 190 5
Number of employees:									
Less than 20	4,955 24,899 10,144 1,252 801	1,482 10,575 4,461 382 136	134 1,938 1,990 445 279	40 527 678 211 246	- 76 84 43 78	23 59 18 3 2	- 31 10 1 3	3,169 11,202 2,746 151 49	107 491 156 16 7
Not specified	199	56	17	13	-	1	-	113	•
Unionized plants: Yes Contract in effect: Yes	7,842 <sub>.</sub> 7,587	2,683 2,605	1,276 1,251	565 561	109	11 11	23 23	3,081 2,933	94 94
No	256 34,244 165	77 14,355 53	25 3,522 5	1,150 1	173 -	96 -	22 -	148 14,245 104	682 1
Percentage of products exported: None Less than 10 percent 10 percent to 19 percent 20 percent to 49 percent 50 percent or more Not specified	12,099 19,125 5,653 3,925 967 481	4,378 7,933 2,545 1,633 460 142	850 2,231 902 622 134 64	262 803 285 280 78 6	17 181 33 36 16	23 67 16 1 -	6 34 6 - -	6,230 7,603 1,813 1,273 261 250	333 273 53 80 19
Value of goods and services: Less than \$750,000 \$750,000 to less than \$1 million \$1 million to less than \$5 million \$5 million to less than \$10 million \$10 million to less than \$25 million \$25 million to less than \$50 million \$50 million to less than \$100 million \$100 million or more. Not specified	2,078 1,917 17,806 7,853 6,464 2,827 1,467 1,283 556	785 7,499 3,381 2,844 1,143 457 286	859 1,155 744 459 452	226	1 48 32 45 39 29 84 5	- 63 22 7 8 4 3	14 17 4 1 1 4 3 1	1,327 942 8,640 3,146 1,983 641 288 90 373	83 93 291 144 104 25 6 12
Products made to military specifications: Yes	22,010 3,350	8,336 1,296	2,186 278	871 99	148 124 10	40 65 1		5,745 9,899 1,612 174	202 520 54

Table 5-3. Average Length of Time from Placement of Order to Full Operation of Technologically Advanced Inspection and Quality Control Equipment and Software by Plant Characteristic—Continued

		<u> </u>							
Plant characteristic	Number of plants (A)	Less than 3 months (B)	3 months to less than 6 months (C)	6 months to less than 1 year (D)	1 year to less than 2 years (E)	2 years to less than 3 years (F)	3 years or more (G)	Not appli- cable (H)	Not specified (I)
Prime contractor to defense agencies:									
Prime contractor to defense agencies: Yes: Percent of products shipped	11,107	4,741	1,596	528	123	39	10	3,913	156
1 percent to 24 percent	· ·	3,961	1,192	398	69	39	5	3,195	89
25 percent to 74 percent	1,285	525	243	69	23	-	2	370	52
75 percent or more	578	166	140	51	28	-	2	177	15
Don't know	294	89	21	10	2	-	-	172	-
No	29,173	11,736	2,968	1,137	147	67	35	12,527	556
Don't know	1,801	579	234	50	13	-	1	860	64
Not specified	170	36	5	-	-	-	-	129	
Subcontractor to defense agencies:									
Yes: Percent of products shipped		7,754	2,334	775	125	48	37	5,672	224
1 percent to 24 percent	11,232	5,151	1,496	451	74	18	32	3,917	92
25 percent to 74 percent	3,220	1,530	536	155	35	27	4	845	88
75 percent or more	1,295	620	203	115	11	3	1	322	19
Don't know	1,223	453	99	53	5		-	588	25
No	14,929	5,530	1,506	554	92	54	3	6,852	336
Don't know	10,057	3,767	930	381	65	5	5	4,689	216
Not specified	294	40	33	5	-	-	- 1	216	-
Foreign owned <sup>1</sup> :									
Yes	3,349	1,199	697	255	41	4	1	1,084	68
No	37,340	15,287	3,839	1,306	218	102	44	15,847	699
Don't know	1,142	481	199	148	22	1	1	281	9
Not specified	420	125	68	7	1	-	-	219	

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-4. Impact of Technologically Advanced Inspection and Quality Control Equipment and Software on Education and Training Costs by Plant Characteristic

Plant characteristic	Number of plants (A)	Increased signifi- cantly (B)	Increased moder- ately (C)	Increased marginally (D)	No change (E)	Decreased (F)	Not applicable (G)	Not specified (H)
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and Equipment. 36, Electronic and Other Electric Equipment. 37, Transportation Equipment. 38, Instruments and Related Products	13,353 14,037 7,004 4,003 3,854	817 1,295 485 338 171	1,592 1,789 1,263 578 533	2,508 2,274 1,499 698 857	1,914 2,734 1,191 511 793	111 89 140 20 44	6,300 5,760 2,357 1,804 1,408	112 95 69 54 47
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more. Not specified	6,005 13,803 12,685 9,424 334	410 994 929 770 1	787 1,820 1,748 1,386	1,173 2,499 2,441 1,693 30	1,065 2,467 2,107 1,463 42	36 237 83 49	2,500 5,712 5,225 3,957 236	33 75 151 106 12
Number of employees: Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4,955 24,899 10,144 1,252 801 199	223 1,629 896 189 168	285 2,706 2,064 375 297	307 4,185 2,660 416 235 33	753 4,428 1,741 140 60 22	20 262 106 10 6	3,309 11,445 2,619 112 29 116	57 245 57 11 6
Unionized plants: Yes Contract in effect: Yes No No Not specified	7,842 7,587 256 34,244 165	624 600 24 2,481 1	1,213 1,188 25 4,538 4	1,532 1,496 35 6,272 32	1,134 1,127 7 5,978 32	49 49 - 349 6	3,253 3,089 164 14,288 88	38 38 - 337 1
Percentage of products exported:  None Less than 10 percent 10 percent to 19 percent 20 percent to 49 percent 50 percent or more Not specified	12,099 19,125 5,653 3,925 967 481	793 1,423 464 328 59 38	1,226 2,693 1,008 626 170 32	1,608 3,809 1,236 879 217 86	1,654 3,307 1,018 895 205 64	66 184 109 45 1	6,579 7,541 1,794 1,140 314 261	172 168 24 12
Value of goods and services:  Less than \$750,000  \$750,000 to less than \$1 million  \$1 million to less than \$5 million  \$10 million to less than \$25 million  \$25 million to less than \$50 million  \$30 million to less than \$100 million  \$100 million or more  Not specified	2,078 1,917 17,806 7,853 6,464 2,827 1,467 1,283 556	129 117 1,091 506 603 266 148 229	124 149 1,829 1,062 1,101 606 402 449 33	132 128 2,586 1,600 1,634 832 451 393 80	160 322 3,194 1,515 1,115 488 210 110	3 28 169 70 75 33 16 12	1,493 1,132 8,784 3,039 1,896 579 231 83 392	38 41 154 61 40 23 8 8
Products made to military specifications: Yes	16,650 22,010 3,350 241	1,524 1,397 178 6	2,753 2,578 420 5	3,713 3,449 647 27	2,743 3,813 579 9	12	5,600 10,367 1,469 193	130 201 45

Table 5-4. Impact of Technologically Advanced Inspection and Quality Control Equipment and Software on Education and Training Costs by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Increased signifi- cantly (B)	Increased moder- ately (C)	Increased marginally (D)	No change (E)	Decreased (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	730	1.857	2,449	1,977	143	3,879	71
1 percent to 24 percent	8,950	594	1,490	1,953	1,582	123	3,162	45
25 percent to 74 percent	1,285	79	206	321	282	11	374	12
75 percent or more	578	47	131	117	80	7	183	15
Don't know	294	9	30	58	33	3	160	
No	29,173	2,274	3,694	5,054	4,829	239	12,824	259
Don't know	1,801	96	201	310	329	22	796	46
Not specified	170	6	3	22	8	-	130	-
Subcontractor to defense agencies: Yes: Percent of products shipped  1 percent to 24 percent 25 percent to 74 percent	16,971 11,232 3,220	1,577 944 338	2,884 1,873 560	3,855 2,481 930	2,865 1,911 533	223 111 29	5,496 3,883 804	71 30 26
75 percent or more	1,295	166	287	242	256	61	278	5
Don't know	1,223	129	164	202	165	22	531	10
No	14,929	888	1.737	2,275	2.512		7.288	129
Don't know	10,057	640	1,121	1,666	1,724	81	4,672	154
Not specified	294	1	14	40	42		174	23
Foreign owned <sup>1</sup> :	201	·		10				20
Yes	3,349	283	597	815	525	42	1,072	15
No	37,340	2,646	4,925	6,651	6,345	351	16,090	333
Don't know	1,142	145	205	286	205	12	285	4
Not specified	420	31	28	84	69	-	183	24

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-5. Cost of Education and Training Related to the Use of Technologically Advanced Inspection and Quality Control Equipment and Software over the Last 3 Years by Plant Characteristic

Plant characteristic   Plant characteristic   Plant characteristic   Plant characteristic   Plant   Less than of plants   S10,000   S600,000   S10,0000   S10,00000   S10,0000   S10,0000	Quality Cor	itroi Equ	ipment a	na Sottw	are over	the Last	3 Years	by Plant	Cnaracte	eristic		
34, Fabricated Metal Products.	Plant characteristic	of plants	\$10,000	to less than \$50,000	to less than \$100,000	to less than \$250,000	to less than \$500,000	to less than \$1 million	to less than \$5 million	and over	appli- cable	speci- fied
34, Fabricated Metal Products.	Major Group:											
and Equipment	34, Fabricated Metal Products	13,353	5,530	1,177	361	101	31	6	2	7	5,893	245
Electric Equipment	and Equipment	14,037	6,024	1,548	419	116	29	9	11	2	5,567	312
Equipment   A   A   A   A   B   A   A   A   A   A	Electric Equipment	7,004	3,011	1,134	293	151	69	15	10	5	2,233	83
Age of plant:   Less than 5 years   1,805   2,587   767   131   37   29   1   8   7   2,348   89   5   5 years to 14 years   13,803   6,233   1,405   362   165   38   8   5   2   5,455   132   15 years to 29 years   12,685   5,069   1,409   558   159   34   26   7   4   5,079   340   30 years or more   9,424   3,682   1,218   341   164   70   26   22   5   3,691   205   Not specified   334   82   11   -	Equipment	·										
Less than 5 years		3,854	1,649	455	173	51	17	12	7	2	1,403	85
15 years to 29 years . 12,665 5,069 1,409 558 159 34 26 7 4 5,079 340 30 years or more . 9,424 3,682 1;18 341 164 70 26 22 5 3,689 205 Not specified . 334 82 1;11 - 1 - 26 26 22 5 3,689 205 Not specified . 334 82 1;11 - 1 - 26 26 22 12 Number of employees: Less than 20 . 4,955 1,458 140 31 7 3,149 171 20 to 99 24,899 10,841 2,005 514 116 50 10,924 450 100 to 499 10,144 4,769 2,054 471 199 45 5 5 4 2,476 123 500 to 999 1,252 392 414 177 96 26 12 9 - 111 15 10,000 or more . 801 135 186 188 111 51 43 30 12 31 12 Not specified . 199 59 9 12 4 109 7 7 111 15 10 10 10 10 10 10 10 10 10 10 10 10 10		6,005	2,587	767	131	37	29	1	8	7	2,348	89
30 years or more												_
Not specified 334 82 111 - 1 - 1 1 226 12  Number of employees: Less than 20 4,955 1,458 140 31 7 3,149 171 20 to 99 24,889 10,841 2,005 514 116 50 7 0,924 450 100 to 499 10,144 4,769 2,054 471 199 45 5 5 4 2,476 123 500 to 999 1,252 392 414 177 96 26 12 9 - 111 15 1,000 or more 801 135 186 188 111 51 43 30 12 31 12 Not specified 199 59 9 12 4 5 10,924 450 Not specified 199 59 9 12 4 5 10,924 450  Unionized plants: Yes 7,842 3,019 1,068 385 191 46 35 23 5 2,959 111 No 256 50 22 4 8 1 8 2 10,9 7  Contract in effect: Yes 7,587 2,969 1,046 381 184 44 35 23 5 2,789 111 No 256 50 22 4 8 8 2 159 No 34,244 14,543 3,731 1,005 334 125 25 20 15 13,739 666 Not specified 19,125 165 50 9 1 1 1 5 10,9 7,196 350 Nore 12,099 4,533 795 187 107 9 6 6 4 2 6,165 290 Less than 10 percent 19,125 8,231 2,392 619 218 79 21 11 9 7,196 350 10 percent to 19,125 8,231 2,392 619 218 79 21 11 9 7,196 350 10 percent to 19 percent 3,925 73 88 166 79 17 3 6 3 1 301 3 Not specified 481 173 40 10 2 1 - 1 - 1 - 228 28  Value of goods and services: Less than \$750,000 2,078 619 35 12 1,361 51 \$750,000 to less than \$7,853 3,663 737 189 47 28 1 1,361 51 \$750,000 to less than \$550,000 2,078 619 35 11,73 231 105 19 4 7 28 1 7 8,396 306 \$750 million 8,464 3,075 1,173 231 105 19 4 7 28 1 7 8,396 306 \$750 million to less than \$50 million to less than \$10 million or more 1,281 272 361 271 146 58 49 31 12 171 12												
Less than 20 4,955					-		-	-	-			
20 to 99 24,899 10,841 2,005 514 116 50 10,924 450 100 to 499 10,144 4,769 2,054 471 199 45 5 4 - 2,476 123 500 to 999 1,252 392 414 1777 96 26 12 9 - 111 15 1,000 or more 801 135 186 188 111 51 43 30 12 31 12 Not specified 199 59 9 12 4 109 7		4.055	1 450	1.40	04					7	0.140	171
100 to 499						116	50	_		- '-		
1,000 or more   199   195   186   188   111   51   43   30   12   31   12   12   14   51   43   30   12   31   12   10   10   10   10   10   10   1	100 to 499	10,144	4,769	2,054	471	199	45			-	2,476	123
Not specified									_	12		
Yes         7,842         3,019         1,068         385         191         46         35         23         5         2,959         111           Contract in effect: Yes         7,587         2,969         1,046         381         184         44         35         23         5         2,789         111           No         256         50         22         4         8         2         -         -         -         165         -         189         111         169         -         -         -         13,739         666         Not specified         165         50         9         1         1         -         -         -         -         103         1           Percentage of products exported: None         12,099         4,533         795         187         107         9         6         4         2         6,165         290           Less than 10 percent.         19,125         8,231         2,392         619         218         79         21         11         9         7,196         350           20 percent to 49 percent         3,925         1,763         524         221         113         37         22							-	-	-	-		
Contract in effect: Yes 7,587 2,969 1,046 381 184 44 35 23 5 2,789 111 No 256 50 22 4 8 8 2 169 No 34,244 14,584 3,731 1,005 334 125 25 20 15 13,739 666 Not specified 165 50 9 1 1 1 103 1  Percentage of products exported: None 12,099 4,533 795 187 107 9 6 4 2 6,165 290 Less than 10 percent 19,125 8,231 2,392 619 218 79 21 11 9 7,196 350 10 percent to 19 percent 5,653 2,566 891 275 70 43 5 10 4 1,709 80 20 percent to 49 percent 3,925 1,763 524 221 113 37 22 14 3 1,200 29 50 percent or more 967 388 166 79 17 3 6 3 1 301 3 Not specified 481 173 40 10 2 1 - 1 - 228 26  Value of goods and services: Less than \$750,000 2,078 619 35 12 1,361 51 \$750,000 to less than \$1 million to less than \$5 million to less than \$5 million to less than \$25 million to less than \$50 million												
No	Contract in effect:											
No								-	-	-		-
Percentage of products exported: None					1,005		125	25	20	15		
None	Percentage of products	100	50	9		1	-	-	-	-	103	
Less than 10 percent. 19,125		12.000	4 533	795	187	107	a	6		,	6 165	290
19 percent	Less than 10 percent	,										
49 percent	19 percent	5,653	2,566	891	275	70	43	5	10	4	1,709	80
Not specified	49 percent											
services:         Less than \$750,000         2,078         619         35         12         -         -         -         -         -         1,361         51           \$750,000 to less than         1,917         671         89         8         5         -         -         -         -         1,050         95           \$1 million to less than         \$5 million to less than         17,806         7,389         1,282         340         57         29         -         -         7         8,396         306           \$5 million to less than         \$10 million to less than         \$25 million         7,853         3,663         737         189         47         28         1         -         -         3,026         161           \$10 million to less than         \$25 million         6,464         3,075         1,173         231         105         19         -         4         -         1,774         84           \$25 million to less than         \$50 million to less than         \$50 million to less than         2,827         1,316         656         188         82         8         -         6         -         532         38           \$50 million to less than         \$100 milli							1	-	1	-		
Less than \$750,000												
\$1 million	Less than \$750,000	2,078	619	35	12	_		-	-	-	1,361	51
\$5 million 17,806 7,389 1,282 340 57 29 - 7 8,396 306 \$5 million to less than \$10 million to less than \$25 million to less than \$25 million to less than \$50 million to less than \$50 million to less than \$50 million to less than \$100 million to less than \$100 million to less than \$100 million to less than \$25 million to less than \$25 million to less than \$50 million to less than \$100 million or more 1,283 272 361 271 146 58 49 31 12 71 12	\$1 million	1,917	671	89	8	5	-	-	-	-	1,050	95
\$10 million	\$5 million	17,806	7,389	1,282	340	57	29	-	-	7	8,396	306
\$25 million	\$10 million	7,853	3,663	737	189	47	28	1	-		3,026	161
\$50 million	\$25 million	6,464	3,075	1,173	231	105	19		4	-	1,774	84
\$100 million or more 1,283 272 361 271 146 58 49 31 12 71 12	\$50 million	2,827		656				-	6	-		
										12		
										1		

Table 5-5. Cost of Education and Training Related to the Use of Technologically Advanced Inspection and Quality Control Equipment and Software over the Last 3 Years by Plant Characteristic—Continued

		•									
Plant characteristic	Number of plants (A)	Less than \$10,000 (B)	\$10,000 to less than \$50,000 (C)	\$50,000 to less than \$100,000 (D)	\$100,000 to less than \$250,000 (E)	\$250,000 to less than \$500,000 (F)	\$500,000 to less than \$1 million (G)	\$1 million to less than \$5 million (H)	\$5 million and over (I)	Not appli- cable (J)	Not speci- fied (K)
Products made to military specifications: Yes	16,650 22,010 3,350 241	7,446 8,791 1,366 50	2,431 2,084 283 10	707 603 80	249 234 42 1	115 47 9 -	36 23 1	19 20 4	5 15 -	5,411 9,742 1,468 179	231 451 97
Prime contractor to defense agencies: Yes: Percent of products shipped	11,107	4,935	1,549	469	171	64	31	18	5	3,680	185
24 percent	8,950	4,042	1,232	342	110	45	14	13	4	3,012	135
25 percent to 74 percent 75 percent or more Don't know No Don't know No Not specified	1,285 578 294 29,173 1,801 170	628 200 65 12,048 638 32	155 127 35 3,049 204 6	61 47 19 828 93	36 19 6 336 20	7 10 1 94 13	8 7 1 23 6	1 2 2 25 -	- 1 - 6 8	345 158 166 12,210 780 130	43 6 555 39
Subcontractor to defense agencies: Yes: Percent of products shipped	16,971	7,746	2,480	728	279	124	34	20	6	5,344	210
1 percent to	·	,	·								
24 percent	11,232	4,936	1,634	483	184	90	24	16	4	3,779	82
percent	3,220 1,295 1,223 14,929 10,057 294	1,694 708 408 5,770 4,047	464 211 170 1,215 1,112	142 60 43 442 213 9	61 20 15 153 91 3	21 6 7 27 20	3 3 4 17 9	1 3 - 14 9	3 10	764 281 520 6,979 4,312 166	70 3 55 309 235 23
Foreign owned <sup>1</sup> : Yes No Don't know. Not specified	3,349 37,340 1,142 420	1,461 15,516 487 190	570 4,001 227 12	177 1,103 94 17	69 425 30 2	34 123 14	3 52 4 1	2 37 4	1 16 2 173	1,017 15,346 264	14 721 18 25

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Inspection and Quality Control Equipment and Software by Plant Characteristic

Official acteristic							,			
Plant characteristic	Overall cost (A)	Cost of education and training (B)	Worker resis- tance (C)	Time to develop software (D)	Cost to develop software (E)	Increased mainte- nance expenses (F)	Need for market expan- sion (G)	Lack of financial justifi- cation (H)	Lack of technical support from vendors (I)	Other (J)
Major Group:										
34, Fabricated Metal Products . 35, Industrial Machinery and	1,634	825	584	607	384	166	243	952	372	269
Equipment	1,987	1,189	508	521	413	312	291	1,070	478	285
Electric Equipment	1,255 569	565 328	266 175	501 203	360 143	262 102	143 55	666 331	271 176	165 83
Products	547	226	108	226	174	108	65	343	125	98
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified.	658 1,796 1,915 1,605 20	333 953 982 845 19	123 472 530 503 12	281 637 655 485 1	214 403 427 430 1	133 314 288 209 5	95 193 323 186	384 820 1,207 945 6	233 443 424 308 14	175 206 270 245 4
Number of employees:		0.40		0.5	400			400	00	40
Less than 20	447 2,956 1,953 300 288	242 1,530 1,021 175 135	98 842 504 93 75 28	65 883 793 136 170 11	100 625 522 95 131	23 434 300 89 81 22	62 438 248 28 21	198 1,600 1,153 209 189	20 726 481 102 88 6	46 373 359 71 50
Unionized plants:	50	29	20	''		22	-	12	0	-
Yes	1,239	612	391	523	371	201	159	794	328	257
Yes No	1,227 12	588 24	388 °	489 33	359 11	200	159	780 14	322	255 2
NoNot specified	4,737 18	2,512 9	1,249	1,527 9	1,104	748	630 8	2,560 8	1,095	642 1
Percentage of products exported:	4.004	507	0.45	044	004	145	170	706	060	001
NoneLess than 10 percent	1,291 2,942	597 1,695	345 863	311 968	294 657	145 480	172 378	736 1,570	269 682	201 403
10 percent to 19 percent	884	412 282	209 166	338 330	272 178	188 102	170 50	573 337	233 185	146 103
20 percent to 49 percent 50 percent or more	595 188	102	43	97	65	26	18	108	29	44
Not specified	94	45	12	15	8	8	9	38	25	3
Value of goods and services: Less than \$750,000 \$750,000 to less than	189	26	19	31	27	18	25	28	50	-
\$1 million	263	154	48	35	30	25	11	139	3	20
\$5 million to less than \$5 million to less than	2,190	1,103	535	618	435	280	350	1,078	436	196
\$10 million	889	494	320	350	222	124	115	556	262	157
\$25 million to less than	1,207	615	306	388	316	175	174	677	259	296
\$50 million	543	334	215	215	161	116	57	389	153	104
\$100 million \$100 million or more Not specified	283 402 27	180 205 22	84 109 4	189 225 8	110 166 7		21 43 -	195 282 19	99 137 22	42 84 3
Products made to military specifications:	3,110	1,534	842	1,081	784	440	406	1,620	637	388
No. Don't know Not specified.	2,517 353	1,317 271	658 140	867 110	616 74 1	422 86	284 107	1,536 194 12	689 97	478 28 7

Table 5-6. Most Significant Problems Encountered over the Last 3 Years in the Acquisition or Use of Technologically Advanced Inspection and Quality Control Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Overall cost (A)	Cost of education and training (B)	Worker resis- tance (C)	Time to develop software (D)	Cost to develop software (E)	Increased mainte- nance expenses (F)	Need for market expan- sion (G)	Lack of financial justifi- cation (H)	Lack of technical support from vendors (I)	Other (J)
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified.	1,873 1,521 179 128 45 3,894 218	926 751 115 42 18 2,074 126	482 401 36 26 19 1,093	802 638 77 69 19 1,190	510 393 64 40 13 921 44	324 249 52 17 7 578 47	168 119 27 14 9 606 22	977 796 103 59 19 2,274 103 8	339 267 29 31 12 1,015 67 2	278 240 22 13 4 605 17
Subcontractor to defense ágencies: Yes: Percent of products shipped	3,096 2,021 620 266 189 1,632 1,235	1,585 1,015 312 142 115 782 751	805 507 172 65 61 477 334 23	1,136 739 241 86 71 502 377 43	824 484 175 108 57 364 286	454 280 130 34 11 246 248	393 239 108 24 22 197 206	1,559 1,047 307 109 96 974 799 30	656 482 104 42 28 457 291	371 244 95 15 17 309 219
Foreign owned1: Yes No Don't know Not specified.	623 5,062 242 67	324 2,631 96 82	102 1,446 49 44	317 1,608 89 45	169 1,225 67 13	143 761 37 8	114 648 34	403 2,737 166 56	162 1,156 52 53	122 750 27

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Inspection and Quality Control Equipment and Software over the Next 3 Years by Plant Characteristic

Quality Cont	rol Equ	ipment	and Sof	tware c	ver the	Next 3	Years I	by Plant	Charac	teristic		
Plant characteristic	Cost of equip- ment (A)	Cost of soft-ware (B)	Cost of education and training	Lack of skilled work force (D)	Lack of benefits (E)	Union contract (F)	Lack of techno- logical infor- mation (G)	Lack of manage- ment support (H)	Incompatibility with other equipment (I)	Lack of product market- ability (J)	Lack of tech- nical support from vendors (K)	Other (L)
Major Group:												
34, Fabricated Metal Products	3,757	2,206	1,581	959	1,460	119	363	403	284	330	272	477
and Equipment	4,074	2,159	1,741	1,139	1,251	76	267	523	275	265	240	681
36, Electronic and Other Electric Equipment 37, Transportation	2,291	1,154	907	492	834	50	230	397	162	149	124	298
Equipment38, Instruments and	1,288	680	460	321	522	47	117	217	65	116	98	193
Related Products	1,109	618	431	176	394	12	97	183	83	39	38	132
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more	1,636 4,077 3,641 3,117	936 2,175 1,988 1,682	587 1,661 1,541 1,305	319 1,032 965 771	558 1,417 1,431 1,042	26 47 73 157	149 368 342 213	148 483 566 514	129 224 233 277	87 306 316 188	102 258 270 133	196 456 561 565
Not specified	48	35	26	-	13	-	1	10	5	-	8	-
Number of employees: Less than 20	1,040 7,250 3,379 462 348 40	549 3,991 1,816 258 185 16	447 3,032 1,333 169 118 21	240 1,670 977 108 70 22	352 2,528 1,247 198 133	12 111 145 16 18	46 606 345 45 27	96 817 655 86 54 15	80 466 216 46 44 16	86 589 176 22 26	28 485 196 36 15	155 1,021 420 86 78 20
Unionized plants:												
Yes	2,644	1,303	1,034	698	1,055	295	262	517	217	230	160	364
Yes	2,593 51 9,852 23	1,292 12 5,497 16	971 63 4,083 4	688 10 2,382 6	1,043 12 3,407	287 7 5	258 3 812	502 15 1,200 5	190 27 651	230 - 668 -	160 - 612	326 38 1,412 2
Percentage of products exported: None	3,160 6,074 1,832 1,032 318 104	1,631 3,351 1,005 601 181 47	1,382 2,422 696 439 134 48	757 1,621 372 265 39 34	1,166 1,968 697 458 141 31	30 174 57 28 8 6	205 566 148 134 19	308 846 285 210 63 10	219 351 206 67 17 8	291 342 170 61 22	220 350 142 48 10 2	601 788 180 131 72 9
Value of goods and services:	386	265	100	86	125		8	30	47	34	18	52
Less than \$750,000 \$750,000 to less than \$1 million	522	303	198 248	177	143		8	69	42	20	18	10
\$1 million to less than \$5 million	5,237	2,842	2,226	1,133	1,785	57	431	491	280	459	276	755
\$5 million to less than \$10 million	2,213	1,256	891	616	823	78	186	339	179	136	181	283
\$10 million to less than \$25 million	2,118	1,094	859	618	747	81	229	326	172	132	147	362
\$25 million to less than \$50 million	951	514	331	249	376	45	96	245	44	52	53	103
\$50 million to less than \$100 million	481 537	257 266	170 174	102 101 6	201 234	15 27	43 49 24	124 92 8	37 66 3	24 41 1	46 31 1	77 122 15

Table 5-7. Most Significant Anticipated Barriers to Acquisitions of Technologically Advanced Inspection and Quality Control Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

	addity control aquipment and certificate of the control and control and certificate of the certifi											
Plant characteristic	Cost of equip- ment (A)	Cost of soft- ware (B)	Cost of education and training (C)	Lack of skilled work force (D)	Lack of benefits (E)	Union contract (F)	Lack of techno- logical infor- mation (G)	Lack of manage- ment support (H)	Incom- patibility with other equip- ment (I)	Lack of product market- ability (J)	Lack of tech- nical support from vendors (K)	Other (L)
Products made to military specifications: Yes	5,583 5,929 958 22	2,753 3,392 661 9	2,368 2,393 349 11	1,447 1,424 216	1,754 2,277 411 19	163 121 19	441 557 65 12	702 895 118 7	453 358 53 5	482 378 39	385 361 26	921 680 166 12
Prime contractor to defense agencies: Yes: Percent of products shipped	3,594 2,937	1,896 1,519	1,480 1,187	834 715	1,237 968	110 87	300 256	490 414	220 187	224 184	257 204	597 438
74 percent	348 246 63 8,495 417 14	212 133 32 4,595 317 8	165 97 30 3,420 211	80 33 6 2,142 111	192 54 23 3,080 144	20 2 - 175 18	30 11 3 740 33	30 25 22 1,158 69 5	13 19 1 617 31	20 17 2 654 20	28 25 487 28	80 75 5 1,121 60
Subcontractor to defense agencies: Yes: Percent of products shipped	5,845 3,970	2,965 2,016	2,473 1,610	1,390 940	1,899 1,277	139 76	438 288	733 490	371 245	409 206	417 244	975 649
74 percent. 75 percent or more Don't know No Don't know Not specified	1,019 393 463 3,857 2,756 61	516 184 249 2,180 1,628 43	407 237 218 1,558 1,087	284 111 55 981 716	362 92 168 1,514 1,023 25	50 2 12 61 103	103 13 35 412 222	110 66 67 551 433 5	74 18 33 256 241	127 30 46 357 132	94 64 17 212 141	239 68 20 506 296
Foreign owned <sup>1</sup> : Yes	1,195 10,779 447 98	674 5,845 245 53	435 4,531 123 32	294 2,661 99 33	464 3,789 177 31	36 250 17	143 882 43 5	227 1,367 114 14	89 759 20	104 784 11	82 656 32 1	194 1,535 50

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-8. Benefits Derived from the Use of Technologically Advanced Inspection and Quality Control Equipment and Software by Plant Characteristic

Equipment and	Software	by Plan	Cilarac	teristic						
Plant characteristic	Labor cost reduction (A)	Quality improve- ment (B)	Flexibility increase (C)	Setup time reduc- tions (D)	Equip- ment utilization increase (E)	Inventory reduction (F)	Lead time reduction (G)	Marketing advantage (H)	Other	Not applicable (J)
Major Group:										
34, Fabricated Metal Products .	2,756	4,951	1,408	934	828	442	819	1,715	251	7,207
35, Industrial Machinery and	_,,	.,	.,	• • • • • • • • • • • • • • • • • • • •				.,. ,.		,,20.
Equipment	2,875	6,141	1,839	1,127	794	518	1,088	2,116	224	6,726
36, Electronic and Other									•	
Electric Equipment	2,290	3,700	1,121	574	523	508	870	886	151	2,651
37, Transportation Equipment 38, Instruments and Related	909	1,646	672	260	242	183	274	484	111	2,035
Products	1,137	1,724	576	272	241	293	448	352	66	1,682
Age of plant:	., .	,								.,
Less than 5 years	1,377	2,678	723	439	353	319	521	715	178	2,753
5 years to 14 years	3,392	5,940	1,685	1,033	853	765	1,207	1,703	225	6,648
15 years to 29 years	3,036	5,454	1,754	877	818	472	983	1,844	246	6,058
30 years or more	2,128	4,027	1,443	797	593	387	771	1,269	147	4,603
Not specified	34	63	11	21	10	1	17	23	9	238
Number of employees:								1		
Less than 20	668	1,007	154	250	153	116	198	418	75	3,536
20 to 99	4,833	9,584	2,695	1,594	1,404	967	1,612	3,110	395	13,191
100 to 499	3,418	5,916	2,112	1,008	816	647	1,278	1,703	248	3,232
500 to 999	589 439	946 670	368 276	183 130	135 105	132 76	235 166	200 102	41 32	163 63
Not specified	20	40	11	3	15	6	100	21	12	115
									,_	
Unionized plants: Yes	2,063	3,596	1,216	668	561	367	724	927	189	3,639
Contract in effect:	2,000	0,000	1,210					02.		0,000
Yes	2,024	3,528	1,191	662	548	351	708	894	· 183	3,466
No	39	68	24	6	12	15	15	33	6	173
No Not specified	7,893	14,541 25	4,391 9	2,488 12	2,064	1,576	2,771	4,604	614	16,546 116
	12	25	9	12	-			20		110
Percentage of products exported: None	1,985	3,877	1,109	797	635	313	722	1,405	226	7,133
Less than 10 percent	4,627	8,562	2,598	1,396	1,200	926	1,511	2,744	324	8,930
10 percent to 19 percent	1,769	2,964	957	522	362	342	643	748	111	2,113
20 percent to 49 percent	1,226	2,128	785	366	334	279	435	436	99	1,469
50 percent or more		497	148	72	87	80	153	139	33	373
Not specified	65	135	19	15	10	3	36	82	10	282
Value of goods and services:										
Less than \$750,000	180	439	105	55	42	36	62	146	27	1,511
\$750,000 to less than \$1 million	337	496	129	164	119	70	159	108	23	1,180
\$1 million to less than	00.	100	120	101						.,
\$5 million	3,333	6,272	1,615	1,045	848	638	1,085	2,197	295	9,999
\$5 million to less than							500	4.050	444	0.014
\$10 million \$10 million to less than	1,753	3,371	1,041	534	584	280	536	1,052	114	3,811
\$25 million	2,013	3,606	1,164	634	406	421	745	1,145	193	2,230
\$25 million to less than		0,000	.,					,,,,,		_,
\$50 million	981	1,781	631	293	293	232	406	455	57	767
\$50 million to less than		4.050		200	450		040	000	00	000
\$100 million	609 688	1,058 1,052	449 428	208 213	153 175	140 111	210 263	202 198	29 62	283 118
Not specified	74	88	54	22	8	16	35	51	4	400
Products made to military								- 1		
specifications:										
Yes		8,592	2,731	1,648		677	1,767	2,803	341	6,480
No		8,152	2,406	1,252		1,093			391	12,015
Don't know		1,391	471	258		l'		411	71 1	1,625 179
Not specified	20	27	7	9	5		4	22		179

Table 5-8. Benefits Derived from the Use of Technologically Advanced Inspection and Quality Control Equipment and Software by Plant Characteristic—Continued

Plant characteristic	Labor cost reduction (A)	Quality improve- ment (B)	Flexibility increase (C)	Setup time reduc- tions (D)	Equip- ment utilization increase (E)	Inventory reduction (F)	Lead time reduction (G)	Marketing advantage (H)	Other	Not applicable (J)
Prime contractor to defense agencies: Yes: Percent of products										
shipped	3,253	5,476	1,785	1,063	771	568	1,118	1,412	216	4,518
1 percent to 24 percent	2,506	4,410	1,423	859	648	461	904	1,208	178	3,641
25 percent to 74 percent	478	665	244	138	70	62	139	94	29	481
75 percent or more	219	304	81	42	28	36	67	81	6	226
Don't know	50	98	37	25	26	9	7	28	3	170
No	6,342	11,956	3,563	1,989	1,741	1,275	2,289	3,917	541	14,721
Don't know	356	711	266	107	111	99	90	203	47	936
Not specified	16	19	2	9	6	2	3	22	1	126
Subcontractor to defense , agencies: Yes: Percent of products										
shipped	4,991	8,995	2,708	1,780	1,072	788	2,019	2,867	310	6,314
1 percent to 24 percent	3,157	5,838	1,809	1,019	753	527	1,351	1,906	222	4,391
25 percent to 74 percent	1,055	1,802	567	469	190	111	377	519	69	1,049
75 percent or more	475	772	166	189	88	69	178	284	7	340
Don't know	304	583	166	103	41	80	112	158	12	534
No	2,892	5,236	1,671	803	800	677	942	1,512	215	8,362
Don't know	2,041	3,881	1,204	575	729	480	534	1,138	264	5,425
Not specified	43	50	34	10	27	-	5	37	16	199
Foreign owned <sup>1</sup> :										
Yes	1,147	1,940	589	364	320	193	402	511	101	1,145
No	8,353	15,431	4,706	2,625	2,152	1,657	2,921	4,836	690	18,568
Don't know	386	680	277	140	124	66	131	147	12	354
Not specified	81	111	44	39	32	28	45	60	1	233

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Inspection and Quality Control Equipment and Software in 3 Years by Plant Characteristic

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Major Group:		•						
34, Fabricated Metal Products	13,353	3,201	2,013	1,303	1,053	1,135	4,428	220
35, Industrial Machinery and								
Equipment	14,037	3,182	2,370	1,522	1,331	1,475	3,943	212
36, Electronic and Other Electric	7 004	1 501	1 170	005	016	000	1 440	110
Equipment	7,004 4,003	1,591 964	1,173 518	885 419	816 342	982 435	1,448 1,279	110 47
38, Instruments and Related	4,003	304	510	419	542	400	1,279	47
Products	3,854	1,024	734	470	398	344	843	42
Age of plant:								
Less than 5 years	6,005	1,497	969	668	645	602	1,558	66
5 years to 14 years	13,303	3,221	2,345	1,525	1,271	1,398	3,780	263
15 years to 29 years	12,685	2,856	1,941	1,369	1,175	1,441	3,726	178
30 years or more	9,424	2,339	1,538	1,011	846	920	2,648	123
Not specified	334	48	16	25	4	10	229	1
Number of employees:								
Less than 20	4,955	1,129	475	231	210	115	2,708	87
20 to 99	24,899	6,305	3,850	2,396	1,947	2,414	7,536	450
100 to 499	10,144	2,255	2,051	1,528	1,364	1,355	1,516	76
500 to 999	1,252	174	293	268	236	230	48	2
1,000 or more	801	63	125	172	176	- 240	16	8
Not specified	199	35	14	4	6	17	117	7
Unionized plants:								
Yes	7,842	2,009	1,174	786	804	780	2,185	104
Contract in effect:								
Yes	7,587	1,992	1,147	761	784	761	2,037	104
No	256	17	28	25	20	18	148	
No	34,244	7,913	5,627	3,808	3,132	3,584	9,652	527
Not specified	165	39	/	5	3	7	104	•
Percentage of products exported:								
None	12,099	2,438	1,459	896	842	1,079	5,136	249
Less than 10 percent	19,125	5,097	3,163	2,143	1,766	1,982	4,733	241
10 percent to 19 percent	5,653	1,296	1,161	896	656 504	566 573	987 731	90 17
20 percent to 49 percent	3,925 967	845 183	772 190	482 156	115	131	191	1
50 percent or more	481	101	63	26	56	39	163	32
	401	101	00			55		
Value of goods and services:							4 007	00
Less than \$750,000	2,078	325	225	85	47	127		32
\$750,000 to less than \$1 million	1,917	480	242	101	98	76	812 6,056	108 291
\$1 million to less than \$5 million	17,806	4,528	2,429 1,402	1,564 844	1,346 673	1,593 839	1,886	102
\$5 million to less than \$10 million \$10 million to less than \$25 million	7,853 6,464	2,105 1,482	1,402	986	797	756	1,111	63
\$25 million to less than \$50 million	2,827	587	677	454	407	350	340	12
\$50 million to less than \$100 million	1,467	246	296	258	268	262	128	7
\$100 million or more	1,283	127	227	271	275	333	43	8
Not specified	556	82	40	35	28	34	328	8
Products made to military								
specifications:								
Yes	16,650	3,538	3,076	2,223	1,957	2,225	3,386	245
No	22,010	5,544	3,121	2,072	1,749	1,845	7,309	370
Don't know	3,350	830	610	298	221	290	1,086	16
Not specified	241	50	1,	5	13	11	160	-

Table 5-9. Percentage of Operations Anticipated to be Dependent on Technologically Advanced Inspection and Quality Control Equipment and Software in 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than 10 percent (B)	10 percent to 24 percent (C)	25 percent to 49 percent (D)	50 percent to 74 percent (E)	75 percent or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies:								
Yes: Percent of products shipped	11,107	2,556	2,169	1,370	1,276	1,214	2.394	128
1 percent to 24 percent	8,950	2,133	1,720	1,147	978	986	1,880	105
25 percent to 74 percent	1,285	284	279	132	189	126	264	12
75 percent or more	578	107	127	58	78	86	111	11
Don't know	294	31	43	33	32	16	139	
No	29,173	7,094	4,317	2,999	2,532	2.981	8,813	437
Don't know	1,801	287	320	226	129	165	614	60
Not specified	170	25	3	3	3	10	120	6
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent tc 74 percent 75 percent or more Don't know No Don't know	16,971 11,232 3,220 1,295 1,223 14,929 10,057	3,469 2,456 525 235 253 3,898 2,570	3,276 2,063 616 379 218 1,939 1,557	2,259 1,479 537 135 108 1,374 922	2,104 1,227 606 125 147 980 847	2,383 1,641 383 245 115 1,134 838	3,322 2,313 484 171 353 5,371 3,089	158 54 69 6 29 232 235
Not specified	294	25	36	43	10	16	159	6
Foreign owned <sup>1</sup> :								
Yes	3,349	701	693	481	507	441	495	31
No	37,340	8,954	5,837	3,874	3,277	3,694	11,130	574
Don't know	1,142	197	215	203	122	217	171	17
Not specified	420	110	63	40	34	19	145	9

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-10. Plans to Acquire Technologically Advanced Inspection and Quality Control Equipment and Software over the Next 3 Years by Plant Characteristic

Over the Next 3 Tears L	y i lant of	iai aotoriotic					
Plant characteristic	Number of plants (A)	Total replacement (75 percent or more) (B)	Major upgrade (25 percent to less than 75 percent) (C)	Minor upgrade (less than 25 percent) (D)	Under consider- ation, but no firm plans (E)	Not applicable (F)	Not specified (G)
Major Group:							
34, Fabricated Metal Products	13,353 14,037	98 156	1,568 1,480	2,213 2,712	4,211 4,852	5,028 4,657	235 180
Equipment	7,004 4,003 3,854	107 44 61	1,107 434 449	1,681 757 947	2,254 1,200 1,232	1,783 1,536 1,113	71 33 51
Age of plant:							
Less than 5 years	6,005 13,803 12,685 9,424 334	78 150 135 105	720 1,755 1,583 972 9	1,201 2,546 2,354 2,175 36	1,989 4,566 4,132 3,034 29	1,947 4,594 4,299 3,016 261	71 192 183 123
Number of employees:							
Less than 20	4,955 24,899 10,144	69 242 125	188 2,556 1,780	389 4,151 2,862	1,310 8,738 3,185	2,941 8,804 2,103	57 408 89
500 to 999	1,252 801 199	16 14	293 205 17	523 374 11	324 166 26	90 33 145	6 8 -
Unionized plants:							
Yes	7,842	51	935	1,721	2,443	2,589	103
Yes	7,587 256	51	900 35	1,685 36	2,400 43	2,447 142	103
No	34,244 165	416	4,103 1	6,582 8	11,277 28	11,401 127	465 1
Percentage of products exported:							
None	12,099	98	974	1,508	3,693	5,631	194
Less than 10 percent	19,125 5,653	206 70	2,435 741	3,925 1,670	6,635 1,727	5,663 1,398	260 48
20 percent to 49 percent	3,925	56	698	894	1,220	1,014	44
50 percent or more	967 481	. 28 10	158 31	232 80	324 149	224 187	1 23
Value of goods and services:							
Less than \$750,000	2,078	39	101	163		1,278	49
\$750,000 to less than \$1 million	1,917 17,806	3 125	107 1,620	129 2,742	749 6,084	887 7,011	43 224
\$5 million to less than \$10 million	7,853	159	991	1,613	2,598	2,339	153
\$10 million to less than \$25 million	6,464	82	1,072	1,633	2,125	1,493	61
\$25 million to less than \$50 million	2,827 1,467	17 23	472 332	914 496	931 425	483 181	10 8
\$100 million or more	1,283 556	19	324 20	589 32	268 120	75 370	8 14
Products made to military specifications:							
Yes	16,650	231 220	2,480 2,212	4,009 3,739	5,849 6,646	3,851 8,936	232 256
Don't know	22,010 3,350 241	16	330 17	555 8	1,221	1,147	81
opositos					, 50	. 30	

Table 5-10. Plans to Acquire Technologically Advanced Inspection and Quality Control Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Total replacement (75 percent or more) (B)	Major upgrade (25 percent to less than 75 percent) (C)	Minor upgrade (less than 25 percent) (D)	Under consider- ation, but no firm plans (E)	Not applicable (F)	Not specified (G)
Prime contractor to defense agencies:							
Yes: Percent of products shipped	11,107	153	1,587	2,682	3,721	2,817	148
1 percent to 24 percent	8,950	117	1,322	2,154	2,985	2,280	92
25 percent to 74 percent	1,285	33	167	349	434	289	13
75 percent or more	578	3	65	134	202	160	16
Don't know	294	•	33	45	100	88	27
No	29,173	306	3,199	5,308	9,433	10,547	379
Don't know	1,801	8	246	314	587	610	36
Not specified	170	-	6	7	8	143	6
Subcontractor to defense agencies:							
Yes: Percent of products shipped	16,971	223	2,631	4,217	5,757	4,005	138
. 1 percent to 24 percent	11,232	183	1,738	2,790	3,667	2,777	78
25 percent to 74 percent	3,220	29	553	929	1,036	652	21
75 percent or more	1,295	9	176	318	545	238	9
Don't know	1,223	1	164	180	509	339	30
No	14,929	136	1,436	2,369	4,449	6,355	182
Don't know	10,057	108	949	1,685	3,491	3,581	243
Not specified	294	-	23	39	51	175	6
Fancture annual 1.							
Foreign owned <sup>1</sup> :	2 2 4 0	70	607	846	1.064	600	46
Yes	3,349 37,340	78 377	627 4,234	7.001	1,064 12,186	688 13.032	46 511
Don't know.	1.142	12	4,234	352	406	13,032	311
Not specified	420	12	30	111	94	175	8
110t Specified	420		30	111	94	1/5	0

Note: Detail may not add to total due to independent rounding.

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.

Table 5-11. Anticipated Cost to Acquire Technologically Advanced Inspection and Quality Control Equipment and Software over the Next 3 Years by Plant Characteristic

and Software over			\$100,000 to	\$1 million	\$5 million			
Plant characteristic	Number	Less than	less than	to less than	to less than	\$10 million	Not	Not
Tiant characteristic	of plants	\$100,000	\$1 million	\$5 million	\$10 million	or more	applicable	specified
	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
Major Group:								
34, Fabricated Metal Products	13,353	6,005	1,329	56	9	3	5,779	172
35, Industrial Machinery and Equipment	14,037	6,908	1,693	119	8	10	5,043	256
36, Electronic and Other Electric	1 1,007	0,000	1,000				0,0 10	200
Equipment	7,004	3,504	1,140	204	47	23	1,985	102
37, Transportation Equipment	4,003	1,522	593	108	29	9	1,680	62
Products	3,854	1,837	586	92	9	9	1,261	59
		·						
Age of plant: Less than 5 years	6,005	2,939	710	75	5	2	2,170	104
5 years to 14 years	13,803	6,651	1,642	168	9	17	5,099	217
15 years to 29 years	12,685	5,835	1,663	176	41	15	4,789	167
30 years or more	9,424 334	4,299 53	1,315 11	156	46	19	3,425 265	164
Not specified	334	55	11	1	_		205	
Number of employees:	4,955	1,758	118				3,012	68
Less than 20	24,899	12,112	2,127	35	1	5	10,199	420
100 to 499	10,144	5,265	2,203	236	34	6	2,255	145
500 to 999	1,252	459	536	114	21	11	102	10
1,000 or more	801	149	341	189	44	33	36	7
Not specified	199	33	17	4	-	-	144	2
Unionized plants:	7 0 4 0	0.404	1 150	197	42	10	2,893	139
Yes Contract in effect:	7,842	3,404	1,150	197	42	18	2,093	139
Yes	7,587	3,327	1,124	192	40	18	2,747	139
No	256	78	26	5	2	-	145	-
No Not specified	34,244 165	16,346 27	4,189	377 5	59	37	12,725 130	511
	105						100	· ·
Percentage of products exported:  None	12,099	4,639	929	65	4	11	6,260	191
Less than 10 percent	19,125	9,633	2,506	233	60	16	6,335	342
10 percent to 19 percent	5,653	2,945	976	103	16	13	1,546	55
20 percent to 49 percent	3,925	1,878	701	139	16	8	1,143	40
50 percent or more  Not specified	967 481	500 180	170 60	33	5	5	253 211	1 23
	401	100	00			<b>'</b>	-,,	20
Value of goods and services:	2,078	662	28	7		_	1,328	53
Less than \$750,000	1,917	836	90	· '-	_		935	. 55
\$1 million to less than \$5 million	17,806	8,346	1,247	2	-	5	7,881	325
\$5 million to less than \$10 million	7,853	3,990	983	43	1	-	2,747	88
\$10 million to less than \$25 million	6,464	3,453	1,123	111	14	1	1,679	84
\$25 million to less than \$50 million \$50 million to less than \$100 million	2,827 1,467	1,447 586	738 567	74	19	8	528 196	20 5
\$100 million or more	1,283	305	547	239	59	40	86	8
Not specified	556	151	18	6	1	1	367	12
Products made to military specifications:								
Yes	16,650	8,760	2,594	278	63	22	4,646	288
No	22,010 3,350	9,506 1,469	2,355 382	270 27	35 3	30	9,485 1,431	328 35
Not specified	241	41	11	4		-	186	-

Table 5-11. Anticipated Cost to Acquire Technologically Advanced inspection and Quality Control Equipment and Software over the Next 3 Years by Plant Characteristic—Continued

Plant characteristic	Number of plants (A)	Less than \$100,000 (B)	\$100,000 to less than \$1 million (C)	\$1 million to less than \$5 million (D)	\$5 million to less than \$10 million (E)	\$10 million or more (F)	Not applicable (G)	Not specified (H)
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	11,107 8,950 1,285 578 294 29,173 1,801 170	5,665 4,662 673 219 112 13,398 703	1,696 1,318 225 117 37 3,351 287	231 156 32 40 3 315 29	38 23 7 5 2 61 3	22 20 1 1 - 31 2	3,305 2,654 332 180 139 11,556 744 143	150 117 16 17 - 462 34 6
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	16,971 11,232 3,220 1,295 1,223 14,929 10,057 294	9,118 6,204 1,653 684 577 6,132 4,428 98	2,663 1,615 662 192 193 1,548 1,119	275 170 53 25 26 172 126	70 48 15 3 4 16 15	27 15 8 2 2 18 10	4,640 3,076 785 379 401 6,826 4,107 173	177 105 45 10 18 216 252 6
Foreign owned¹: Yes. No Don't know Not specified	3,349 37,340 1,142 420	1,720 17,359 524 173	734 4,276 289 42	99 424 45 10	22 63 16	14 34 7 -	720 14,586 255 186	40 597 6 8

Note: Detail may not add to total due to independent rounding.

<sup>-</sup> Represents zero.

<sup>&</sup>lt;sup>1</sup>Foreign owned is defined to be an establishment that has 10 percent or more of the voting stock or other equity rights owned directly or indirectly by a foreign entity such as a company, individual, or government.



# endix A. Report Form

DUE DATE: 30 DAYS AFTER RECEIPT

OMB No. 0607-0720: Approval Expires 09/30/92

FORM SMT-2

U.S. DEPARTMENT OF COMMERCE BUREAU OF THE CENSUS

NOTICE - Response to this inquiry is required by law (title 13 U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are immune from legal process.

For correspondence pertaining to this report please refer to Census File Number (CFN)

**SURVEY OF** MANUFACTURING TECHNOLOGY

**FACTORS AFFECTING ADOPTION** 

RETURN TO

BUREAU OF THE CENSUS Attn: CIR 1201 East 10th Street Jeffersonville, IN 47132-0001

(Please correct any errors in name, address, and ZIP Code.)

### **BURDEN HOUR ESTIMATE**

Public reporting burden for this collection of information is estimated to be 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Associate Director for Management Services, Paperwork Reduction Project 0607-0720, Room 2027, FB-3, Bureau of the Census, Washington, DC 20233-0001; and to the Office of Management and Budget, Paperwork Reduction Project 0607-0720, Washington, DC 20503.

### **FILING YOUR REPORT**

Your completed report form should be returned to the Bureau of the Census, 1201 East 10th Street, Jeffersonville, IN 47132-0001, Attn: CIR, within 30 days after receipt. Please use the preaddressed return envelope which has been provided.

### **INSTRUCTIONS**

When completing this questionnaire be sure to respond only in reference to the operations at this plant. The questions in section A pertain to the four technology groups listed below. Please use this reference list when completing your report. For each question place a mark (X) in the appropriate row for each column. Be sure to indicate "Not applicable" when a technology group does not apply to your operations. The reference list is provided again at the beginning and the end of section A. Please use the spaces in questions 7, 9, and 10 to specify other responses not already listed that may apply to your plant operations. In section D, please print the name and the title of the person to contact regarding the report. A space is also provided for the contact signature and telephone number.

### **REFERENCE LIST**

### A. DESIGN AND ENGINEERING -

Includes the following technologies: (1) Computer Aided Design (CAD) and/or

- Computer Aided Engineering (CAE) (2) CAD output used to control
- manufacturing machines (CAD/CAM)
  (3) Digital representation of CAD
- output used in procurement activities

### **B. FABRICATION AND/OR MACHINING -**

- Includes the following technologies (1) Flexible Manufacturing Cell(s) (FMC) or Flexible Manufacturing Systems (FMS)
- (2) NC/CNC machines(s) (3) Materials working laser(s)
- (4) Pick and place robot(s)
- (5) Other robots

- C. MATERIALS HANDLING -
  - Includes the following technologies:
  - (1) Automatic Storage and
  - Retrieval System (AS/RS)
    (2) Automatic Guided Vehicle Systems (AGVS)

## D. INSPECTION AND/OR QUALITY CONTROL – Includes the following technologies:

- (1) Performed on incoming or
- in process materials
- (2) Performed on final product
- (3) Local area network for technical data
- (4) Local area network for factory use
- (5) Intercompany computer network linking subcontractors, suppliers, and/or customers
- (6) Programmable controller(s)
- (7) Computer(s) used for control on the factory floor

### Section A - TECHNOLOGICALLY ADVANCED EQUIPMENT AND SOFTWARE

#### REFERENCE LIST

### A. DESIGN AND ENGINEERING -

Includes the following technologies:

- (1) Computer Aided Design (CAD) and/or Computer Aided Engineering (CAE)
- (2) CAD output used to control manufacturing machines (CAD/CAM)

  (3) Digital representation of CAD
- output used in procurement activities

## **B. FABRICATION AND/OR MACHINING -**

- Includes the following technologies:
  (1) Flexible Manufacturing Cell(s) (FMC) or Flexible Manufacturing Systems (FMS)
- (2) NC/CNC machines(s)
- (3) Materials working laser(s)
- (4) Pick and place robot(s)

## C. MATERIALS HANDLING -

Includes the following technologies:

- (1) Automatic Storage and
- Retrieval System (AS/RS)
  (2) Automatic Guided Vehicle Systems (AGVS)

# D. INSPECTION AND/OR QUALITY CONTROL – Includes the following technologies:

- (1) Performed on incoming or in process materials
- (2) Performed on final product
  (3) Local area network for technical data
- (4) Local area network for factory use
- (5) Intercompany computer network linking subcontractors, suppliers, and/or customers
- (6) Programmable controller(s)
- (7) Computer(s) used for control on the factory floor

	(5) Other robots					
Plea	TRUCTIONS use mark (X) in the appropriate box for EACH column. TE: Questions pertain to this plant only.	     E	Design and/or ngineering (1)	Fabrication and/or Machining (2)	Materials Handling (3)	Inspection and/or Quality Contro (4)
1.	What degree do the manufacturing operations in this plant depend on technologically advanced equipment and software?	   	1 🗆	2	3 🗆	4 🗆
a.	Less than 10 percent	100		<u></u>		
b.	10 percent to 24 percent	101	1 📙	2	3 🗆	4 🗆
C.	25 percent to 49 percent	102	1 🗆	2	3 🗆	4
d.	50 percent to 74 percent	103	1 🗆	2 🗆	3 🗆	4 🗆
e.	75 percent or more	104	1 🗆	2 🗆	3□	4 🗆
f.	Not applicable	105	1 🗆	2 🗆	3□ '	4
2.	Indicate the range that best reflects this plant's total investment in technologically advanced equipment and software for the past three years. Exclude education and training but include plant modifications, construction, integration, and equipment and software purchased or developed.		1 🗆	2	3□	4
a.	Less than \$100,000	110				
b.	\$100,000 to less than \$1 million:	111	1 🗆	2	3 🗌	4
C.	\$1 million to less than \$5 million	112	1 🗆	2	3□	4 🗆
d.	\$5 million to less than \$10 million	113	1 🗆	2 🗆	з□	4 🗆
e.	\$10 million or more	114	1 🗆	2 🗆	3□	4
f.	Not applicable	115	1 🗆	2 🗆	з□	4
3. a.	Estimate the average length of time between placement of the order with the vendor to final installation and full operation.  Less than 3 months	120	1 🗆	2 >	з 🗌	4 🗆
b.	3 months to less than 6 months	121	1 🗆	2	з□	4
C.	6 months to less than 1 year	122	1 🗆	2 🗆	3□	4 🗆
d.	1 year to less than 2 years	123	1 🗆	2 🗆	з 🗆	4 🗆
e.	2 years to less than 3 years	124	1 🗆	2 🗆	3□.	4 🗆
f.	3 years or more	125	1 🗆	2 🗆	з□	4 🗆
g.	Not applicable	126	1 🗆	2 🗆	з□	4 🗆

	Section A - TECHNOLOGICALLY ADVANCED E	QUIF	PMENT AN	ID SOFTWAI	RE - Continu	ed
Plea NO	se mark (X) in the appropriate box for EACH column. <b>FE: Questions pertain to this plant only.</b>	1 1	Design and/or Engineering (1)	Fabrication and/or Machining (2)	Materials Handling (3)	Inspection and/or Quality Control
4.	Which of the following best describes the impact of technologically advanced equipment and software on education and training costs at this plant.	 				
a.	Increased significantly	130	1 🗆	2	3 🗆	4 🔲
b.	Increased moderately	131	1	2	3 🗌	4
c.	Increased marginally	132	1 🗆	2	3 🗌	4 🗆
d.	No change	133	1	2	3	4
e.	Decreased	134	1	2	3 🗌	4 🗆
f.	Not applicable	135	1	2 🔲	3 🗌	4 🗌
5.	Choose the range that best reflects this plant's cost for education and training related to the use of technologically advanced equipment and software for the last three years.	     			pana	para-
a.	Less than \$10,000	140	1 🗆	2	3 🗆	4 🗌
b.	\$10,000 to less than \$50,000	141	1 🗆	2	3 🗍	4
c.	\$50,000 to less than \$100,000	142	1	2	3 🗌	4 🗆
d.	\$100,000 to less than \$250,000	143	1	2	3 🗌	4 🗆
e.	\$250,000 to less than \$500,000	144	1 🗆	2 🗌	3 🗆	4
f.	\$500,000 to less than \$1 million	145	1 🗆	2 🗆	3 🗌	4 🗆
g.	\$1 million to less than \$5 million	146	1 🗆	2	3 🗆	4
h.	\$5 million and over	147	10	2	3 🗌	4
i.	Not applicable	148	1 🗆	2 🗌	3 🗌	4 🗌
6.	Have you encountered any problems either in the acquisition or use of technologically advanced equipment or software during the last three years at this plant?	150	1 ☐ Yes – Go to Item 7 1 ☐ No – Skip to Item 8	2 Yes – Go to Item 7 2 No – Skip to Item 8	3 Yes – Go to Item 7 3 No – Skip to ttem 8	4 Yes – Go to Item 7 4 No – Skip to Item 8
7. a.	Indicate the three most significant problems you encountered over the past three years in the acquisition of or use of technologically advanced equipment or software. If more than three were encountered please mark (X) only the three most significant.  Overall cost	160	10	2 🗆	3 🗆	4
b.	Cost of education and training	161	1 🗆	2	3 🗆	4
c.	Worker resistance	162	1	2	3 🗌	4
d.	Time to develop software	163	1 🗆	2	3 🗌	4
e.	Cost to develop software	164	1	2	3 🗌	4
f.	Increased maintenance expenses	165	1 🗆	2	3 🗆	4
g.	Need for market expansion	166	1 🗆	2	3 🗌	4
h.	Lack of financial justification	167	1	2	3 🗌	4
i.	Lack of technical support from vendors	168	1	2	3 🗆	4 🗆
j.	Other - Please specify	1				
	(1)	169	1 🗆	2	3 🗆	4
	(2)	170	1 🗆	2	3 🗆	4
	(3)	171	1 🗆	2	3 🗆	40
	(4)	172	1 🗆	2	3 🗆	40
k.	Not applicable	173	10	2	3 🗆	40

	Section A – TECHNOLOGICALLY ADVANCED EQUIPMENT AND SOFTWARE – Continued							
NOT	e mark (X) in the appropriate box for EACH column. E: Questions pertain to this plant only.	 	Design and/or Engineering (1)	Fabrication and/or Machining (2)	Materials Handling (3)	Inspection and/or Quality Control (4)		
8.	Do you see significant barriers to be overcome before you can proceed with future acquisitions for this plant?	180	′1 ☐ Yes − Go to Item 9 1 ☐ No − Skip to Item 10	2 ☐ Yes − Go to Item 9 2 ☐ No − Skip to Item 10	3 ☐ Yes − Go to Item 9 3 ☐ No − Skip to Item 10	4 ☐ Yes – Go to Item 9 4 ☐ No – Skip to Item 10		
9. a.	Please indicate the three most significant barriers to acquisition that you see in the next three years. If more than three are identified, please mark (X) only the three most significant. Cost of equipment	190	. 1	2 🗆	3 🗆	4 🗆		
b.	Cost of software	191	1 🗆	2	з□	4 🗆		
C.	Cost of education and training	192	1 🗆	2	з□	4 🗆		
d.	Lack of skilled work force	193	1 🗆	2 🗆	3 🗆	4 🗆		
e.	Insufficient benefits derived	194	1 🗆	2	3 🗆	4 🗆		
f.	Union contract	195	1 🗆	2 🗆	3 🗆	4 🗆		
g.	Lack of information on technology	196	1 🗆	2	3 🗆	4 🗌		
h.	Lack of management support	197	1 🗌	2	3 🗆	4 🗆		
i.	Incompatible with other equipment	198	1 🗆	2	3 🗆	4 🗆		
j.	Lack of product marketability	199	1 🗆	2	3 🗆	4 🗆		
k.	Lack of technical support from vendors	200	1 🗆	2	3 🗌	4 🗆		
I.	Other - Please specify	1						
	(1)	201	1 🗆	2	з□	4 🗌		
	(2)	202	1 🗆	2	з 🗆	4 🗆		
	(3)	203	1	2	3 🗆	4 🗆		
	(4)	204	1 🗆	2	3 🗆	4 🗆		
_	Not applicable	205	1 🗌	2	3 🗆	4 🗆		
10. a.	What benefits have you derived from the use of technologically advanced equipment or software in this plant?  Please mark (X) only the three most significant benefits.  Labor cost reduction	210	1 🗆	2 🗆	з 🗆	4 🗆		
	Quality improvement	211	1 🗌	2	3 🗆	4 🗆		
	Flexibility increase	212	1 🗆	2	3 🗆	4		
	Setup time reductions	213	1 🗆	2	3 🗆	4 🗆		
e.	Equipment utilization increase	214	1 🗆	2	з 🗆	4 .		
	Inventory reduction	215	1 🗌	2	з□	4 🗆		
g.	Lead time reduction	216	1 🗆	2	3 🗆	4 🗆		
h.	Marketing advantage	217	1 🗆	2	з□	4		
	Other - Please specify 2	1						
	(1)	218	1 🗆	2 🗆	з□	4 🗆		
	(2)	219	1 🗆	2 🗆	3 🗆	4 🗆		
	(3)	220	1 🗆	2 🗆 ,	з 🗆	4		
	(4)	221	1 🗆	2 🗆	з□	4		
j.	Not applicable	222	1 🗆	2	з 🗆	4 🗆		

	Section A - TECHNOLOGICALLY ADVANCED	EQUIF	PMENT AN	ID SOFTWAI	RE - Continu	ed
	se mark (X) in the appropriate box for EACH column.  E: Questions pertain to this plant only.	E	Design and/or ngineering	Fabrication and/or Machining	Materials Handling	Inspection and/or Quality Control
			(1)	(2)	(3)	14
11.	What percentage of this plant's operations will depend upon technologically advanced equipment and software in three years?	1				
a.	Less than 10 percent	230	1 🗆	2	3 🗆	4 🗆
b.	10 percent to 24 percent	231	1 🗆	2	3 🗌	4 🔲
c.	25 percent to 49 percent	232	1 🗆	2 🗆	з 🗆	4
d.	50 percent to 74 percent	233	1 🗆	2	3 🗌	4
e.	75 percent or more	234	1 🗆	2	з 🗌	4
f.	Not applicable	235	1 🗆	2	3 🗆	4 🗔
12.	What are your plans to acquire technologically advanced equipment and software for this plant over the next three years?	1				
a.	Total replacement (75% or more)	240	1 🗆	2	3 🗆	4
b.	Major upgrade (25% to less than 75%)	241	1 🗆	2	3 🗆	4 🗆
c.	Minor upgrade (less than 25%)	242	1 🗆	2	3 🗆	4 🗆
d.	Under consideration, but no firm plans	243	1 🗆	2	3 🗆	4
e.	Not applicable	244	1 🗆	2	3 🗆	4
13.	What range best reflects the anticipated cost of your plans to acquire technologically advanced equipment and software for this plant over the next three years?	1				
a.	Less than \$100,000	250	1 🗆	2	3 🗌	4
b.	\$100,000 to less than \$1 million	251	1 🗆	2	3 🗆	4 🗆
c.	\$1 million to less than \$5 million	252	1 🔲	2	3 🗆	4 🔲
d.	\$5 million to less than \$10 million	253	1 🗆	2	3 🗆	4 🗆
e.	\$10 million or more	254	1 🔲	2	3 🗆	4 🗆
f.	Not applicable	255	1 🗆	2 🗆	3 🗌	4 🔲
1	REFERENCI	E LIST				

### A. DESIGN AND ENGINEERING -

Includes the following technologies:

- (1) Computer Aided Design (CAD) and/or Computer Aided Engineering (CAE)
- (2) CAD output used to control manufacturing machines (CAD/CAM)
- (3) Digital representation of CAD output used in procurement activities

# B. FABRICATION AND/OR MACHINING – Includes the following technologies:

- (1) Flexible Manufacturing Cell(s) (FMC) or Flexible Manufacturing Systems (FMS)
- (2) NC/CNC machines(s)
- (3) Materials working laser(s)
- (4) Pick and place robot(s)
- (5) Other robots

### C. MATERIALS HANDLING -

Includes the following technologies:

- (1) Automatic Storage and
- Retrieval System (AS/RS)
  (2) Automatic Guided Vehicle Systems (AGVS)

#### D. INSPECTION AND/OR QUALITY CONTROL -

Includes the following technologies:

- (1) Performed on incoming or in process materials
- (2) Performed on final product
  (3) Local area network for technical data
- (4) Local area network for factory use
- (5) Intercompany computer network linking subcontractors, suppliers, and/or customers
- (6) Programmable controller(s)
- (7) Computer(s) used for control on the factory floor

Section B - PLANT CHARACTERISTICS						
How many years has this plant manufactured at this location?	1 Less than 5 years 2 5 years to 14 years 3 15 years to 29 years 4 30 years or more					
2. How many employees do you have at this location?	301					
3. Is this plant unionized either partially or completely?	1 ☐ Yes – Continue with item 4 2 ☐ No – Skip to item 5					
4. Do you have a union contract in effect for your production workers?	1 Yes 2 No					
5. What percent of this plant's products are exported?	1 None  Less than 10 percent  1 10 percent to 19 percent  2 20 percent to 49 percent  5 50 percent or more					
6. What was the total value of all goods and services produced at this plant during 1990?	1 Less than \$750,000 2 \$750,000 to less than \$1 million 3 \$1 million to less than \$5 million 4 \$5 million to less than \$10 million 5 \$10 million to less than \$25 million 6 \$25 million to less than \$50 million 7 \$50 million to less than \$100 million 8 \$\$100 million or more					
7. Are any of the products produced at this plant manufactured to military specifications?	1  Yes 2  No 3  Don't know					
8. Are any of the products manufactured at this plant shipped directly to Federal defense agencies such as Department of Defense or any Armed Services?	1 ☐ Yes Continue with item 9 2 ☐ No Skip to item 11 3 ☐ Don't know Skip to item 11					

	Section B - PLANT CHARA	CTERIST	ICS - Continued
9.	What percentage (based on the value of goods and services) of all products manufactured at this plant are shipped directly to Federal defense agencies annually?	308	1  1 percent to 24 percent 2  25 percent to 74 percent 3  Over 75 percent 4  Don't know
10.	What percentage of these products conform to current standards for electronic product data exchange?	309	1 None 2 Less than 10 percent 3 10 percent to 19 percent 4 20 percent to 49 percent 5 50 percent to 74 percent 6 75 percent or more 7 Don't know
11.	Are any of the products manufactured at this plant shipped to other companies that are prime contractors to Federal defense agencies?	310	1 ☐ Yes – Continue with item 12 2 ☐ No – Skip to item 13 3 ☐ Don't know – Skip to item 13
12.	What percentage (based on value of goods and services) of all products manufactured at this plant are shipped directly to prime contractors annually?	311	1  1 percent to 24 percent 2  25 percent to 74 percent 3  Over 75 percent 4  Don't know
13.	Does a foreign entity (company, individual, government, etc.) own directly or indirectly 10 percent or more of the voting stock or other equity rights of this plant?	312	1  Yes 2  No 3  Don't know
14.	Please indicate which best describes the organizational position of the person completing this questionnaire?	313	1 President 2 Vice President 3 Treasurer/Secretary 4 Comptroller 5 Accountant 6 Plant Manager 7 Plant Engineer 8 ADP Manager 9 Other - Please Specify
NOT	ES		
		,	

Section C - VE	RIFICATION			
Please check to ensure that for every question in section A, a r 10 should have three responses for every column. Section B sl	esponse is indicated for each colum nould have one box checked for each	n. Question question	ons 7, 9, n.	and
This is very important since it affects our ability to process the	survey results. THANK YOU FOR	OUR CO	OPERA	TION
Remarks				
	· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·
			<b>.</b>	
			·	
			*	
Section D -				
1. Name of person to contact regarding this report – Please print or t	ype 2. Tit	е		
3. Telephone 4. Signature of authorized official	<u> </u>	5. Date		
Area code Number Ext.		Month	Day	Year

## **Appendix B. Explanation of Terms**

### **DESIGN AND ENGINEERING**

Computer-Aided Design (CAD) and/or Computer-Aided Engineering (CAE). Use of computers for drawing and designing parts or products and for analysis and testing of designed parts or products.

Computer-Aided Design (CAD)/Computer-Aided Manufacturing (CAM). Use of CAD output for controlling machines used to manufacture the part or product.

**Digital Data Representation.** Use of digital representation of CAD output for controlling machines used to manufacture the part or product.

### **FABRICATION AND MACHINING**

NC/CNC Machine. A single machine either numerically controlled (NC) or computer numerically controlled (CNC) with or without automated material handling capabilities. NC machines are controlled by numerical commands, punched on paper or plastic mylar tape, while CNC machines are controlled electronically through a computer residing in the machine.

Flexible Manufacturing Cell (FMC). Two or more machines with automated material handling capabilities controlled by computers or programmable controllers, capable of single path acceptance of raw material and single path delivery of finished product.

Flexible Manufacturing System (FMS). Two or more machines with automated material handling capabilities controlled by computers or programmable controllers, capable of multiple path acceptance of raw material and multiple path delivery of finished product. An FMS may also be comprised of two or more FMCs linked in series or parallel.

Materials Working Laser. Laser technology used for welding, cutting, treating, scribing, and marking.

**Pick and Place Robot.** A simple robot, with one, two, or three degrees of freedom, which transfers items from place to place by means of point-to-point moves. Little or no trajectory control is available.

**Robot.** A reprogrammable, multifunctional manipulator designed to move materials, parts, tools, or specialized devices through variable programmed motions for the performance of a variety of tasks.

### INSPECTION AND QUALITY CONTROL

Computers Used for Control on the Factory Floor. Excludes computers imbedded within machines, or computers used solely for data acquisitions or monitoring. Includes computers that may be dedicated to control, but which are capable of being reprogrammed for other functions.

**Factory Network.** Use of local area network (LAN) technology to exchange information between different points on the factory floor.

**Programmable Controller.** A solid state industrial control device that has programmable memory for storage of instructions, which performs functions equivalent to a relay panel or wired solid state logic control system.

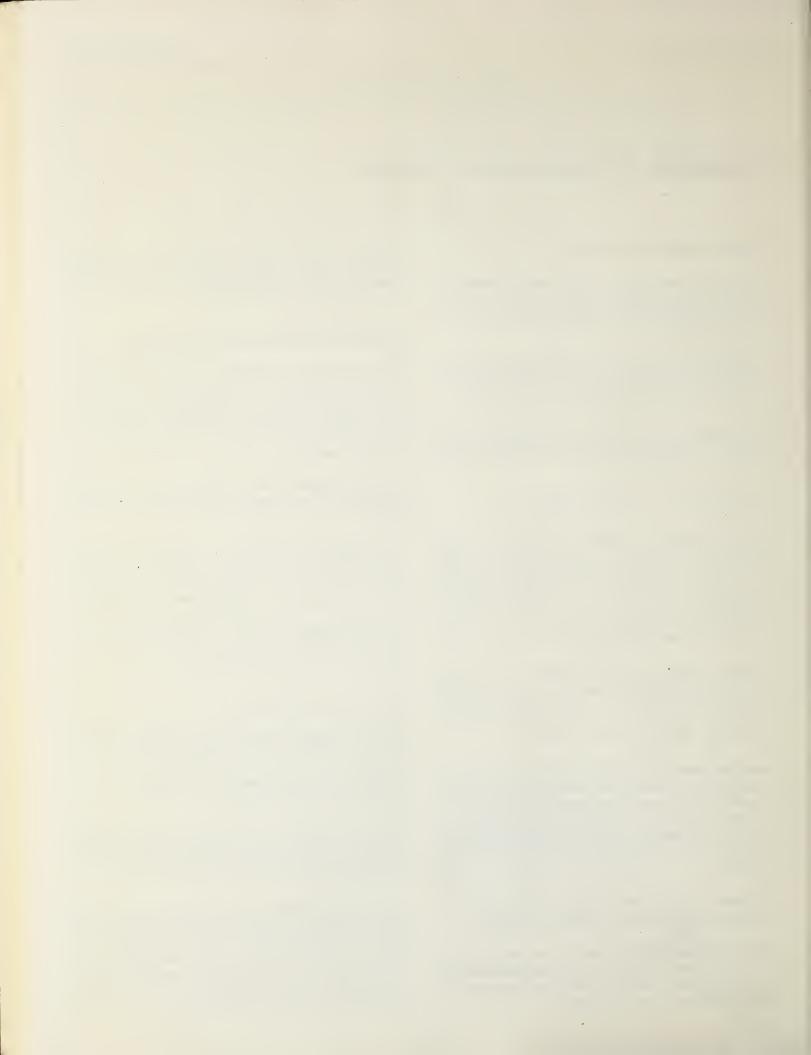
**Technical Data Network.** Use of Local Area Network (LAN) technology to exchange technical data within design and engineering departments.

### **MATERIALS HANDLING**

Automatic Gulded Vehicle System (AGVS). Vehicles equipped with automatic guidance devices programmed to follow a path that interfaces with work stations for automated or manual loading and unloading of materials, tools, parts, or products.

Automatic Storage and Retrieval System (AS/RS). Computer-controlled equipment providing for the automatic handling and storage of materials, parts, subassemblies, or finished products.

NOTE: The definitions and terms for the manufacturing technologies listed above were developed after consultation with several trade associations, primarily the Robotic Industries Association and the Automation Forum. The major government agencies consulted were the International Trade Administration and the National Institute of Standards and Technology.



## Appendix C. Sampling and Estimating Methodologies

### SAMPLING METHODOLOGY

The estimates within this report are based upon a sample of establishments that were selected randomly. The methodology used to select the original sample is as follows.

The scope of the survey was defined to include all manufacturing establishments classified within U.S. Standard Industrial Classification Code (SIC) major groups 34 to 38 employing 20 or more persons. The 1989 Standard Statistical Establishment List (SSEL) was the basis for identifying the universe. A total of 44,818 establishments were identified as in-scope. For sampling purposes and publication considerations, the universe frame was stratified by three-digit SIC and total employment size classification (SIC(3) x TE). Three TE size breaks were used in the stratification process: 20 to 99, 100 to 499, and 500 or more.

Since the primary intent of the report was to produce estimated establishment counts at stratified and aggregate levels, simple random sampling (SRS) was chosen as the most efficient sampling procedure. In stratified SRS, each stratum is treated as a population from which an independent sample is selected. Each sampling unit (i.e., establishment) within the stratum has an equal chance of being selected. For some of the smaller strata, all establishments were sampled. Of the 44,818 in-scope establishments, a total of 10,088 establishments were selected for the survey.

### **ESTIMATION**

Estimated establishment counts for the various publication level cell categories are derived as the weighted sum of the individual plant counts. Stratum weights (the inverses of the sampling fractions) are adjusted for nonresponse. The weight adjustment procedure, the method of estimation, and the method of variance estimation are described below:

### 1. Weight Adjustment

Once the survey processing was completed, each of the 10,088 selected establishments was placed into one of three response-related categories: nonrespondents, deaths, and respondents.

The following assumes L strata (strata designation h = 1, 2,...,L). Each stratum has a population of size  $N_h$  from which a sample of size  $n_h$  has been selected.

Of those  $n_h$ ,  $n_{h(n)}$  are nonrespondents,  $n_{h(d)}$  are deaths, and  $n_{h(r)}$  are respondents.

The original stratum weights(W<sub>h</sub>) must be adjusted to compensate for nonresponse. The adjustment weight is computed as follows:

$$W_{h(a\,dj)} = W_h(\frac{n_h}{n_{h(d)} + n_{h(r)}}) = W_h(\frac{n_h}{n_h^r})$$

w here

 $W_{h(a\,dj)}$  is the adjusted stratum

weight,

 $W_h = N_h / n_{h(o riginal)}$  is the original stratum

weight,

N<sub>h</sub> denotes the population

size of the stratum,

 $n_h = n_{h(n)} + n_{h(d)} + n_{h(r)}$  denotes the original sam-

ple size of the stratum,

 $n'_h = n_{h(d)} + n_{h(r)}$  denotes the adjusted

sample size of the

stratum,

 $n_{h(n)}$  denotes the number of

nonrespondents within the

stratum,

n<sub>h(d)</sub> denotes the number of

deaths within the stratum,

 $n_{h(r)}$  denotes the number of re-

spondents within the stra-

tum.

### 2. Estimated Counts

Estimated establishment counts for the various publication level cell categories are derived as simple weighted estimates. The inverses of the sampling fractions for the individual strata comprising any given publication level cell are treated as the sampling weights for the respective establishments contained within those strata. Thus, each estimated publication cell total, X'i, is of the form

$$X'_{j=} \sum_{h \in J} W_{h(a \cdot dj)} X'_{h} = \sum_{h \in J} \sum_{i=1}^{n'_{h}} W_{h(a \cdot d_{i})} X_{ih}$$

where

X'<sub>i</sub> is the estimated total establishment count for cell j,

n'<sub>h</sub> number of sample cases contained within stratum h (the adjusted sample size),

W<sub>h(a dj)</sub> is the adjusted sampling weight associated with the n'<sub>h</sub> establishments of stratum h,

X<sub>ih</sub>= 1 if establishment i of stratum h satisfies the criteria of interest defined by cell j,

= 0 if it does not.

#### 3. Standard Error Estimates

To estimate the variance of an estimated total,  $X'_{j}$ , for cell j, it is necessary to estimate the variance contribution of each of the individual stratum cells (SIC(3) x TE) which combine to form cell j. The sum of these stratum variances will be the variance for cell j. For a given stratum h, the variance is estimated by

$$\sigma \chi'_h^2 = n'_h(W_{h(a\,dj)})(W_{h(a\,dj)}-1)(1-p_h)(p_h)$$

where  $n'_h$  and  $W_{h(adj)}$  are defined above, and  $p_h$  is the proportion of establishments satisfying the criteria of interest, as defined below.

$$p_h = \frac{\sum_{i=1}^{n'} X_{ih}}{n'_h}$$

The following represents the variance of the publication level cell, j.

$$\sigma^2_{X_i} = \sum_{h \in j} \sigma^2 X_h^i$$

Finally, the relative standard error,  $V_{X^ij}$ , of the estimated total  $X^i_j$ , the value appearing in the tables, is described below.

$$V_{X_i'} = \frac{\sigma_{x_i'}}{X_i'}$$

### LIMITATIONS OF THE DATA

### 1. Sampling Error

The sample drawn for this survey is but one of many possible samples that could have resulted using the sampling methodology described earlier. Each of these possible samples would likely yield somewhat different estimated establishment counts. The sampling error for a given sample is defined as the difference between the sample estimate and the result theoretically obtainable from a comparable complete canvass of the target population. For this particular sample, this error is unknown. Tables containing relative standard errors

have been provided in appendix D, as a guide to the potential size of the sampling error.

In conjunction with its associated estimate, the standard error can be used to construct confidence intervals about the sample estimate. These intervals allow one to ascribe a probability or confidence that the complete coverage value falls within them. More precisely,

- a. the interval defined by one standard error above and below the sample estimate can be expected to include the complete coverage value with 67 percent confidence,
- b. the interval defined by two standard errors above and below the sample estimate can be expected to include the complete coverage value with 95 percent confidence, and
- c. the interval defined by three standard errors above and below the sample estimate can be expected to include the complete coverage value.

For establishment counts, relative standard errors appear in the tables. To convert a relative standard error to a standard error, use the formula

$$\sigma_{X'} = V_{X'}(X').$$

Then  $X' + \text{ or - } m \sigma_{X'}$  for m = 1, 2, and 3 defines the intervals described above.

### 2. Nonresponse

The original sample of 10,088 cases was drawn to represent a total universe of 44,818 establishments. Some of the establishments originally selected were out-of-business. In order to account for this, the sample was reweighted and the universe estimated at 42,250.

Not all respondents completed the entire questionnaire. Again, no attempt was made to impute for the nonresponse. Instead, a corresponding "not specified" estimate was provided in the table presentations. This means that estimated counts cannot be interpreted as universe estimates unless the "not specified" cell happens to be zero. The tables should therefore, be examined with caution as they are based on reported items only. If the response pattern of such nonresponse had been known, the results may have been different.

Question no. 10 from section B of the questionnaire was eliminated from the survey results due to its ambiguity. This question asked "What percentage of plant products conform to current standards for electronic product data exchange?" Answer categories included "none", "less than 10 percent", "10-19 percent", "20-49 percent", "50-74 percent", "75 percent or more", and "don't know". The majority of respondents reported "don't know" for this particular question. A number of plants were contacted in an attempt to obtain a better understanding as to why so many plants had reported "don't know". A large number of respondents indicated that they responded "don't know" not because they did not know the percentage of products that conformed to current standards for electronic product data exchange, but because they did not understand the question. It was also learned that interpretations of the question varied among the plants reporting. Rather than publish estimates that were not truly representative of plant operations, the decision was made to omit this question from the survey results.



# **Appendix D. Estimates of Relative Standard Errors**

Table D-1. Estimates of Relative Standard Errors for Tables in General Summary

Clast about a faith	Relative standard errors for table 1-1			
Plant characteristic	Α	В	С	D
Less than 10 percent	3.0	2.4	1.7	2.2
10 percent to 24 percent.	4.4	3.4	5.1	3.3
25 percent to 49 percent	4.5	3.8	6.6	4.2
50 percent to 74 percent	3.7	4.3	8.5	4.9
75 percent or more	2.6	4.6	7.6	4.6
Not applicable	2.7	2.7	1.8	2.5
Not specified	16.6	17.8	15.8	16.9
	F	telative standard errors fo	r table 1-2	
Less than \$100,000	1.4	1.9	1.6	1.4
\$100,000 to less than \$1 million	2.7	2.5	5.1	3.6
\$1 million to less than \$5 million	5.4	4.5	7.3	6.6
\$5 million to less than \$10 million	15.4	6.7	13.5	11.3
\$10 million or more	4.2	4.5	6.2	3.7
Not applicable	2.7	2.5	1.7	2.3
Not specified	19.2	19.3	13.9	15.7
	F	Relative standard errors for table 1-3		
Less than 3 months	1.7	2.0	2.2	1.8
3 months to less than 6 months	3.0	2.9	4.4	3.4
6 months to less than 1 year	5.3	3.7	6.1	5.3
1 year to less than 2 years	10.8	7.4	11.7	11.4
2 years to less than 3 years	27.7	24.9	43.8	36.0
3 years or more	40.5	43.4	37.6	44,4
Not applicable	2.2	2.2	1.3	1.8
Not specified	13.0	15.2	10.6	11.3
	F	selative standard errors fo	r table 1-4	
Increased significantly.	3.6	4.2	7.1	5.0
Increased moderately	2.9	3.0	5.5	3.5
Increased marginally	2.9	3.0	4.0	2.9
No change.	4.1	3.7	2.9	3.3
Decreased	17.5	18.4	19.8	15.6
Not applicable	2,1	2.0	1.2	1.8
Not specified	17.6	16.4	13.9	16.9
	F	telative standard errors fo	r table 1-5	
Less than \$10,000	1.8	1.9	2,1	1.8
\$10,000 to less than \$50,000 .	2.8	3.3	4.7	3.5
\$50,000 to less than \$100,000 .	5.2	6.0	9.6	6.7
\$100,000 to less than \$250,000	6.6	6.2	10.6	7.8
\$250,000 to less than \$500,000	11.2	8.7	15.2	15.6
\$500,000 to less than \$1 million	8.9	8.5	15.0	6.7
\$1 million to less than \$5 million	4.1	2.8	19.4	8.9
\$5 million or more	24.2	21.8	36.3	34.4
Not applicable	2.3	2.1	1.3	1.9
Not specified	14.7	14.0	11.1	12.2

Table D-1. Estimates of Relative Standard Errors for Tables in General Summary—Continued

Plant characteristic		Relative standard	errors for table 1-6	
Plant characteristic	А	В	С	D
Encountered problems	2.3	2.3	3.4	2.7
Overall cost	3.0	3.0	4.2	3.4
Cost of education and training	4.4 6.8	4.7 5.9	6.8 8.2	4.9 6.9
Time to develop software	4.5	5.5	7.2	5.5
Cost to develop software	5.7	7.2	8.2	6.6
Increased maintenance expenses	7.2 9.1	5.4	9.8	8.2
Need for market expansion	4.5	7.6 4.4	12.3 5.2	10.2 4.6
Lack of technical support from vendors.	5.8	5.7	9.6	7.2
Other	7.8	7.6	12.3	8.8
Did not encounter problems	1.0	1.1	0.7	0.9
Not specified	15.3	10.4	9.0	10.1
·		Relative standard	errors for table 1-7	p=000-
Anticipate barriers	1.9	1.7	2.1	1.9
Cost of equipment	2.2 2.8	1.9	2.4 3.7	2.3 3.3
Cost of education and training.	3.9	3.9	4.9	4.0
Lack of skilled work force	5.3	4.1	6.0	4.9
Lack of benefits	4.5	3.9	3.4	4.1
Union contractLack of technological information	22.3 9.5	11.0	11.7 7.8	12.1 7.9
Lack of management support	5.8	6.5	6.3	6.1
Incompatibility with other equipment	6.9	7.8	8.0	9.1
Lack of product marketabilityLack of technical support from vendors	9.8 11.0	8.6 9.9	12.1 12.5	10.8 11.6
Other	6.9		7.2	7.2
Do not anticipate barriers	1.3	1.4	1,1	1.2
Not specified	14.2	12.2	10.2	11.3
		Relative standard	errors for table 1-8	
Labor cost reduction	2.0	1.8	3.0	2.5
Quality improvement	1.6 2.3	1.6	3.8	1.6 3.4
Flexibility increase	5.0	3.1	4.1 7.7	5.2
Equipment utilization increase	5.5	4.5	6.1	5.5
Inventory reduction	8.4	4.7	3.5	5.5
Lead time reduction	2.9 3.3		4.5 8.7	4.4 3.8
Other	9.3		11.6	9.8
Not applicable	2.0		1.0	1.5
Not specified	10.7	12.0	12.0	9.4
		Relative standard	errors for table 1-9	
Less than 10 percent	3.4	3.0	2.2	2.7
10 percent to 24 percent	4.3 4.4	3.4	3.9 5.4	3.3 3.9
50 percent to 74 percent	3.7	3.8	6.4	. 4.3
75 percent or more	2.5	4.1	6.7	4.1
Not applicable	2.8 14.4		1.7 12.7	2.5 13.4
Tot specification	14.4	1	errors for table 1-10	10.1
Total replacement (75 percent or more)	8.8	r	12.6	13.0
Major upgrade (25 percent to less than 75 percent)	3.4		5.8	3.8
Minor upgrade (less than 25 percent)	2.4	2.5	3.6	2.7
Under consideration, but no firm plans	2.4	2.2	2.3	2.2
Not applicable	2.5 15.8		1.4 12.2	2.1 14.1
		Relative standard	errors for table 1-11	
Less than \$100,000	1.5	2.2	2.0	1.6
\$100,000 to less than \$1 million.	3.0		4.2	3.4
\$1 million to less than \$5 million	5.1	4.1	7.0	6.3
\$5 million to less than \$10 million\$10 million or more	11.3 9.4	6.4 5.2	16.6 19.8	17.4 14.9
			İ	
Not applicable	2.3 13.3		1.4 10.7	1.9 12.1
	10.0	13.0	10.7	12.1

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering

51			Relative	standard erro	ors for table 2	-1		
Plant characteristic	А	В	С	D	Е	F	G	f
fajor Group:								
34, Fabricated Metal Products 35, Industrial Machinery and	0.7	5.3	9.9	10.3	9.3	6.5	4.6	29.
Equipment	0.6	6.2	8.4	7.8	6.6	4.5	6.1	40.
Equipment	0.8	6.0	7.9	8.6	6.6	4.2	6.2	28.
<ul><li>37, Transportation Equipment</li></ul>	0.9	6.4	9.8	10.1	8.2	5.6	4.9	37.
Products	0.7	6.9	9.4	8.9	7.8	5.5	6.5	36.
ge of plant:	0.0		40.4	10.0	0.4	0.0	0.0	47
Less than 5 years	3.6	8.8 6.0	12.4 8.4	13.6	9.4 7.3	6.6	8.9	47.
5 years to 14 years	2.2	6.0	8.2	9.0 8.1	6.9	5.3 5.2	5.5 5.9	30. 31.
15 years to 29 years	2.6	6.3	8.9	7.8	7.5	5.2	6.8	27.
Not specified	14.2	75.2	84.1	46.3	60.9	33.2	16.1	21.
lumber of employees:								
Less than 20	4.7	9.7	19.4	25.6	22.1	15.0	7.3	38.
20 to 99	1.1	4.1	7.2	6.9	6.2	4.3	3.7	23.
100 to 499	1.4	4.7	5.4	5.3	4.3	3.1	6.4	31.
500 to 999	2.0	6.3	6.4	5.1	4.2	3.1	16.9	8.
1,000 or more	1.5 16.4	12.3 44.3	3.1 55.2	2.0 33.8	2.6 46.5	2.3 43.8	4.5 23.9	8. 45.
Inionized plants:								
Yes Contract in effect:	2.8	6.9	9.4	9.4	7.6	4.6	8.0	32.
Yes	2.8	7.0	9.5	9.6	7.7	4.6	8.0	32.
No	22.0	45.2	32.5	49.0	36.7	30.5	52.6	
No	0.7 22.7	3.5 62.0	5.1 64.3	5.2 37.1	4.3 81.4	3.0 12.1	3.1 31.0	18. 45.
ercentage of products exported:								
None	2.4	6.6	11.6	13.2	12.6	8.5	4.7	38.
Less than 10 percent	1.6	4.4	6.1	6.2	5.5	4.1	4.6	22.
10 percent to 19 percent	3.1	7.8	10.0	10.2	7.2	5.8	9.9	40.
20 percent to 49 percent	3.6	12.1	11.3	10.7	8.3	5.6	14.1	39.
50 percent or more	7.1	23.0	23.0	20.0	19.7	9.2	35.4	
Not specified	12.5	28.3	39.8	35.0	39.6	32.7	18.8	87.
alue of goods and services:  Less than \$750,000	7.4	15.1	30.8	34.4	30.7	27.3	10.4	56.
\$750,000 to less than \$1 million	7.8	15.3	32.1	34.7	32.0	22.9	12.0	94.
\$1 million to less than \$5 million	1.7	4.8	8.7	9.0	8.4	6.0	4.3	29.
\$5 million to less than \$10 million	3.1	7.8	10.6	11.2	9.5	6.4	8.1	36.
\$10 million to less than \$25 million	2.5	7.0	7.4	7.7	6.1	4.9	9.2	30
\$25 million to less than \$50 million	3.1	10.0	8.8	9.7	6.7	5.0	16.7	34.
\$50 million to less than \$100 million	3.0	10.9	9.7	8.5	6.4	4.7	12.7	58.
\$100 million or more	1.9	8.8	7.4	3.1	4.2	2.7	15.9	7.
Not specified	11.9	27.4	49.0	31.8	33.0	25.2	17.7	55.
roducts made to military specifications:								
Yes	1.8	5.1	7.1	7.0	5.7	4.4	5.6	25.
No	1.4	4.3	6.2	6.3	5.5	3.7	3.9	23.
Don't know	5.2 17.9	12.9 50.5	18.3 79.4	18.9	15.3 57.9	10.1 60.2	10.5	62.

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Plant characteristic			Relative stand	lard errors for	table 2-1—Co	ontinued		
Plant characteristic	А	В	С	D	Е	F	G	1
Prime contractor to defense agencies:								
Yes: Percent of products shipped	2.3	6.4	7.7	7.4	6.0	4.7	7.6	27.
1 percent to 24 percent	2.7	7.2	8.9	8.4	7.0	5.3	8.7	31.
25 percent to 74 percent	7.2	16.4	20.8	22.8	15.8	13.7	22.6	47.
75 percent or more	9.3	22.4	21.0	27.1	18.7	17.1	26.7	
Don't know	16.9	29.1	24.1	32.3	28.5	25.3	38.9	
No	1.0	3.7	5.7	5.9	5.1	3.4	3.3	20
Don't know	6.7 21.1	18.4 78.8	19.5 96.2	20.2 41.1	16.4 81.4	11.6 91.5	14.4 25.9	27
ubcontractor to defense agencies:				_	_			
Yes: Percent of products shipped	1.8	5.4	7.0	7.0	5.7	4.2	6.1	26
1 percent to 24 percent	2.5	6.7	8.6	8.2	7.1	5.2	7.8	38
25 percent to 74 percent	5.1	12.8	14.9	17.1	12.3	9.6	14.5	38
75 percent or more	9.4	25.3	31.4	30.2	22.5	17.2	23.5	60
Don't know	9.2	17.4	25.3	30.5	25.4	18.7	20.3	5
No	2.0	5.1	8.0	8.2	7.0	4.9	4.5	25
Don't know	2.6	6.5	9.0	8.9	7.5	5.5	6.1	37
Not specified	17.4	51.0	69.5	41.1	46.9	51.9	22.5	
oreign owned: Yes	4.2	11.0	11.2	13.5	8.8	8.0	12.9	55
	0.6	3.2	4.9	4.9	4.2	2.9	2.9	17
No								
Don't know  Not specified	6.1 14.6	15.1 35.7	18.1 40.9	22.9 28.4	12.2 36.1	10.9 29.5	16.4 24.5	33 84
		I	Relative	standard erro	ors for table 2	-2		
	Α	В	С	D	E	F	G	
Asias Casum		-				'		
Major Group: 34, Fabricated Metal Products	0.7	2.9	7.4	17.4	77.5	21.5	4.5	33
35, Industrial Machinery and								
Equipment	0.6	2.4	4.9	11.3	14.4	13.7	6.0	61
Equipment	0.8	2.8	4.8	10.5	16.9	2.9	6.0	38
	0.9	3.6	5.8	7.7	12.3	6.3	4.7	34
37, Transportation Equipment	0.9	3.0	5.6	7.7	12.3	0.3	4.7	34
38, Instruments and Related Products	0.7	3.2	5.8	9.4	17.5	12.2	6.4	40
ge of plant:								
Less than 5 years	3.6	5.1	7.4	18.1	70.4	24.4	8.9	56
5 years to 14 years	2.2	3.3	5.9	10.6	17.2	4.3	5.3	33
15 years to 29 years	2.3	3.5	5.1	10.4	14.8	4.8	5.7	41
30 years or more	2.6	4.0	4.8	5.6	7.3	2.5	6.5	32
Not specified	14.2	30.1	14.4	39.8	17.0	17.0	17.0	50
umber of employees:		_						
Less than 20	4.7	7.1	27.3	58.4	-	-	7.0	38
20 to 99	1.1	2.1	5.8	21.5	88.5	72.1	3.6	29
100 to 499	1.4	2.3	3.0	9.3	23.6	30.6	6.2	36
500 to 999	2.0	4.2	2.7	4.0	17.4	4.5	15.7	6
1,000 or more	1.5	8.2	2.2	2.7	5.0	1.9	3.0	e
Not specified	16.4	27.7	36.6	47.4	-	-	24.3	76
Inionized plants:					7.0	0.7	7.0	
Yes	2.8	4.3	4.4	8.4	7.8	3.7	7.6	32
Yes	2.8	4.4	4.4	8.5	7.9	3.7	7.7	32
No	22.0	28.6	33.5	5.9	9.2		50.5	J.
	0.7	1.7	3.3	6.7	22.8	6.8	3.1	23
No Not specified	22.7	38.5	52.1	13.2	-	0.8	30.5	53
ercentage of products exported:								
None	2.4	4.2	10.7	27.8	20.6	13.2	4.7	3
Less than 10 percent	1.6	2.5	4.2	9.6	38.3	3.3	4.4	26
10 percent to 19 percent	3.1	4.5	5.8	11.7	23.8	4.0	9.4	39
20 percent to 49 percent		5.7	5.8	8.4		10.7	13.5	11
	3.6				11.1			9
	7.4							
50 percent or more	7.1 12.5	11.6 18.1	11.9 31.9	13.8 35.6	38.6 81.2	5.3 12.1	32.8 19.6	76

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

А									
^	В		С	D		Е	F	G	1
7.4 7.8	11.5			12.8		-	-	10.4	95.i
1.7	2.7			30.8		97.8	-	4.2	31.5
3.1	4.2			35.4		60.7	72.1	7.8	48.
							7.0		37.0
									51.0 7.
1.9	6.3			3.0		7.4	3.6	14.3	5.:
11.9	17.8	2	7.3	26.9		-	15.1	17.6	57.
4.0	2.0		4.0	7.7		7.5	5.4	F 4	20
			1						28. 25.
									68.
17.9	31.2			18.2			-	23.6	76.
2.3	3.5			6.9		6.3	5.6	7.4	31.
2.7						10.0			49.
						1			42.
									40.
1.0	2.0			8.4		26.7	7.0	3.2	22.
6.7	10.0			12.6		26.2	9.3	13.5	27
21.1	42.0	9	1.5	13.2		-	-	25.7	76.
1.8	2.8			7.6		7.1	4.5	5.9	29.
						- 1			39. 41.
									41.
9.2	12.9			18.2		34.3	10.1	20.7	
2.0	3.1			9.9		38.4	11.3	4.5	30.
						17.1			36. 76.
	0	ŭ		, 0.0					, ,
4.2	6.4		6.9	14.1		31.0	17.4	12.2	39.
0.6	1.6			6.4		20.4	4.1	2.9	19.
									11. 76.
14.0	24.1			J			l	24.0	70.
				1	1		1	_	
A	В	С	D	'	E	F		G	1
0.7	3.6	7.7	15.3		35.0	55.2	11	.5 3.1	3 26.
0.6	2.9	5.7	9.4		15.2	49.2	7	.0 4.	7 25.
0.8	3.3	5.1			25.2				
0.9	4.3	6.7	9.4		8.1	42.8	13	.2 4.	1 28.
0.7	4.0	6.1	10.5		18.3	46.4	70	.1 5.0	28.
0.6	5.0	0.0	47.0		20.0		,	7	2
				1					
2.3	3.9	5.6		t	12.0				
2.6	4.6	5.4	8.5		21.0				
14.2	36.5	34.3	77.6		14.4			- 16.3	2 88.
	7.8 1.7 3.1 2.5 3.1 3.0 1.9 11.9  1.8 1.4 5.2 17.9  2.3 2.7 7.2 9.3 16.9 1.0 6.7 21.1  1.8 2.5 5.1 9.4 9.2 2.0 2.6 17.4  4.2 0.6 6.1 14.6  A  0.7 0.6 0.8 0.9 0.7  3.6 2.2 2.3 2.6	7.8	7.8	7.8	7.8	7.8	7.8	7.8   11.0   39.3   -   -   -   -   -   -   -   -   -	1.7

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Diant di quantari di			Relativ	e standard	errors for tal	ole 2-3—Cor	ntinued		
Plant characteristic	Α	В	С	D	Е	F	G	Н	i
Number of employees:									
Less than 20	4.7	8.4	23.7	37.6	57.3	97.5	24.6	6.5	34.2
20 to 99	1.1	2.5	6.1	12.1	27.8	44.7	96.0	3.1	18.5
100 to 499	1.4	2.6	3.4	6.2	13.6	29.6	70.0	4.4	20.8
500 to 999	2.0	4.0	2.9	5.0	8.0	8.7	9.8	9.2	15.6
1,000 or more	1.5	5.7	2.3	1.4	2.6	6.7	30.2	2.5	6.2
Not specified	16.4	31.4	45.5	60.8	-	-	77.3	22.8	-
Unionized plants:					44.0				
Yes	2.8	5.1	5.4	7.7	11.6	41.6	58.7	6.0	21.1
Yes	2.8	5.2	5.4	5.9	11.6	41.6	58.7	6.0	21.8
No	22.0	29.1	25.2	75.3	-	-	-	45.0	86.7
No	0.7	2.0	3.6	6.6	14.8	33.8	35.0	2.5	14.6
Not specified	22.7	39.7	24.5	61.7	-	-	-	31.6	26.7
Percentage of products exported:									
None	2.4	4.9	11.4	18.0	47.4	62.7	8.3	4.2	27.1
Less than 10 percent	1.6	2.9	4.3	7.9	14.4	46.8	64.2	3.7	16.2
10 percent to 19 percent	3.1	4.9	6.4	9.1	16.8	29.5	86.9	7.3	25.9
20 percent to 49 percent	3.6	5.7	6.8	11.2	20.9	-	6.2	9.8	26.7
50 percent or more	7.1	10.8	14.2	17.6	24.8	61.8	-	19.5	52.6
Not specified	12.5	24.3	25.6	57.6	42.0	20.1	77.3	17.7	-
Value of goods and services:									
Less than \$750,000	7.4	13.7	31.7	12.5	9.2	-	<del>-</del>	9.6	46.1
\$750,000 to less than \$1 million	7.8	12.9	34.6	57.4	91.7	-	89.1	11.4	39.4
\$1 million to less than \$5 million	1.7	3.3	8.6	16.1	32.7	60.6	-	3.6	27.9
\$5 million to less than \$10 million	3.1	4.8	8.7	16.6	32.2	68.2	86.9	6.5	24.2
\$10 million to less than \$25 million	2.5	3.9	5.1	9.8	18.9	36.5	13.2	6.5	22.3
\$25 million to less than \$50 million	3.1	5.6	5.3	8.6	22.2	38.8		9.9	32.3
\$50 million to less than \$100 million	3.0	5.8	4.6	7.3	15.4	39.8	9.2	9.8	28.3
\$100 million or more	1.9 11.9	5.2 23.7	2.6 38.9	3.5 28.9	2.3 50.2	6.2	30.2 77.3	9.0 15.9	5.0 53.0
Products made to military	11.5	20.7	00.0	20.0	00.2		77.0	10.0	00.0
specifications:				0.0	440	47.0	F7.4	4.5	00.5
Yes	1.8	3.2	4.5	8.0	14.9	47.3	57.1	4.5	23.5
No	1.4	2.7	4.3	7.4	16.4	38.1	42.7	3.2	16.6
Don't know	5.2	8.6	13.4	25.7	28.9	64.8	24.6	8.5	44.0
Not specified	17.9	35.4	63.6	74.9	•	•	-	22.7	_
Prime contractor to defense agencies: Yes: Percent of products shipped	2.3	3.8	5.0	8.6	16.4	45.5	20.6	5.9	24.1
1 percent to 24 percent	2.7	4.2	5.8	11.2	18.8	52.4	29.9	6.8	32.0
25 percent to 74 percent	7.2	12.2	13.2	13.1	18.1	13.0	17.0	17.7	31.3
75 percent or more	9.3	13.4	19.8	11.6	48.2	60.5	10.0	20.5	48.1
Don't know	16.9	19.8	30.4	7.4	14.3	-		34.1	_
No	1.0	2.3	4.0	7.1	14.6	34.0	63.3	2.7	16.0
Don't know	6.7	10.8	9.7	13.4	37.4	-	10.3	11.7	44.1
Not specified	21.1	43.8	90.0	74.4	-	-	-	24.9	-
Subcontractor to defense agencies:									
Yes: Percent of products shipped	1.8	3.1	4.6	7.5	19.9	50.5	66.5	4.8	23.5
1 percent to 24 percent	2.5	3.9	6.0	9.6	13.9	31.2	83.5	6.3	31.4
25 percent to 74 percent	5.1	7.9	9.3	13.4	67.8	75.3		11.4	39.6
75 percent or more	9.4	15.1	15.3	31.6	55.2	56.4	7.1	20.2	45.4
Don't know	9.2	14.0	23.6	25.6	36.0	-	17.0	15.8	73.4
No	2.0	3.7	5.5	9.3	15.7	35.8	10.7	3.8	20.2
Don't know	2.6	4.4	6.2	12.3	19.7	61.0	40.7	4.9	22.3
Not specified	17.4	35.9	23.7	62.2	13.2		-	20.5	-
Foreign owned:									
Yes	4.2	7.1	8.1	10.5	23.6	42.9	11.8	9.6	26.1
No	0.6	1.9	3.4	6.2	13.2	31.1	45.9	2.4	14.1
Don't know Not specified	6.1 14.6	11.5 26.1	8.9 22.4	14.4 49.2	24.3 6.9	24.8 83.4	9.9	12.5 21.4	15.1 96.9

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Clark share shadata			Relative	standard erro	ors for table 2	-4		
Plant characteristic	Α	В	С	D	Е	F	G	Н
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and	0.7	8.5	7.0	6.1	8.7	40.9	3.7	36.4
Equipment	0.6	6.5	5.0	5.4	7.8	28.3	4.6	34.6
Equipment	0.8	6.3 8.0	5.2 5.9	5.0 6.3	7.0 9.5	28.7 73.4	4.7 3.9	41.8 27.4
Products	0.7	8.0	5.8	6.1	9.1	34.9	5.0	45.9
Age of plant: Less than 5 years	3.6 2.2 2.3 2.6 14.2	10.1 7.5 7.0 6.5 45.2	7.6 6.0 5.6 5.5 46.7	8.0 5.8 5.5 6.1 47.6	11.0 7.3 7.4 9.6 71.3	47.4 26.7 25.7 33.7	7.1 4.5 4.8 5.4 16.2	55.2 32.5 33.5 24.7 62.1
Number of employees: Less than 20 20 to 99 100 to 499 500 to 999 1,000 or more Not specified	4.7 1.1 1.4 2.0 1.5	19.4 6.1 4.4 4.4 2.2 39.6	18.1 4.9 3.2 2.8 2.0 32.4	18.5 4.5 3.7 4.3 3.9 41.7	13.6 5.7 5.8 5.7 14.8 46.7	56.1 25.7 20.8 46.5 8.6	6.1 3.0 4.8 12.5 3.3 22.7	33.2 26.6 33.0 12.1 8.0
Unionized plants: Yes Contract in effect:	2.8	6.6	5.4	6.5	10.7	28.6	6.1	30.8
Yes	2.8 22.0 0.7 22.7	6.7 33.4 4.3 74.4	5.5 27.7 3.4 33.6	6.6 34.6 3.3 45.5	10.7 72.4 4.5	28.6 19.8	6.2 39.5 2.5 26.8	30.8 19.6 26.7
Percentage of products exported:  None	2.4 1.6 3.1 3.6 7.1	10.8 5.5 7.8 8.1 13.2 29.9	8.9 4.4 6.5 6.6 11.4 36.8	9.1 4.3 6.3 7.6 15.3 27.3	9.5 6.0 9.7 10.3 27.7 41.4	36.6 23.5 48.7 43.0	4.1 3.6 7.3 11.3 22.2 17.4	33.5 23.2 45.6 71.7
Value of goods and services:  Less than \$750,000	7.4 7.8 1.7 3.1 2.5 3.1 3.0 1.9	37.3 31.1 7.8 9.1 6.8 6.9 6.5 3.6 26.2	28.4 30.7 6.5 7.5 4.9 5.4 4.9 1.9 28.9	26.4 27.3 6.3 7.0 5.1 6.6 6.2 4.3 32.3	23.5 19.3 6.6 10.3 8.1 10.6 11.8 12.3 41.8	87.6 33.9 32.9 40.6 23.0 44.4 9.2 93.1	9.1 10.4 3.5 6.5 6.9 11.6 10.7 15.3 15.9	45.8 50.9 33.5 40.7 34.6 40.4 19.1 26.9 58.4
Products made to military specifications: Yes	1.8 1.4 5.2 17.9	5.8 5.3 14.1 70.4	4.7 4.2 12.7 37.2	4.8 4.2 11.7 50.2	6.8 5.6 16.0 55.0	25.8 25.0 77.0	4.4 3.2 9.0 22.4	31.1 22.6 61.5

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Plant characteristic				Relative st	andard e	rrors for ta	ble 2-4—(	Continued			
Plant characteristic		Α	В	С		D	Е	F		G	н
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	10	2.3 2.7 7.2 9.3 5.9 1.0 5.7	6.2 7.1 18.7 18.2 29.3 4.8 12.1 70.4	5.0 5.8 12.0 19.3 25.8 3.8 13.8 49.0		5.2 5.9 13.2 18.9 27.4 3.8 13.7 68.0	7.5 8.6 18.1 24.5 30.6 5.0 19.2 85.5	27.6 36.6 55.5 60.7 93.1 23.5 43.0		5.9 6.7 18.3 20.0 35.5 2.6 12.5 24.5	33.6 43.5 49.5 13.8 - 20.1 77.1
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	!	1.8 2.5 5.1 9.4 9.2 2.0 2.6 7.4	5.6 6.8 12.7 21.3 29.2 6.8 7.7 37.3	4.6 5.7 9.9 20.9 18.7 5.5 6.3 42.5		4.8 5.8 11.3 22.1 19.3 5.4 6.0 49.5	6.8 8.6 15.8 23.0 23.1 6.8 8.8 96.9	23.7 24.6 43.5 68.2 59.0 26.6 35.8		4.8 6.1 11.3 20.1 17.1 3.8 4.9 21.4	25.8 38.7 42.1 86.7 50.9 26.8 37.6
Foreign owned: Yes No Don't know Not specified	(	4.2 0.6 6.1 4.6	11.2 4.0 16.7 32.8	7.5 3.2 10.6 28.2		8.6 3.2 11.0 42.0	13.4 4.4 19.7 44.5	59.4 19.2 61.9 68.9		10.0 2.3 14.0 22.0	44.2 19.3 9.0 80.6
				Rela	tive stan	dard errors	for table	2-5			
	Α	В	С	D	Е	F	G	Н	ı		J K
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and	0.7	3.8	7.0	16.9	25.6	49.4	-	74.1	92.5	3.9	
Equipment	0.6 0.8 0.9	3.2 3.5 4.5	5.1 5.0 6.6	9.7 8.7 9.7	10.8 13.8 11.3	26.2 20.2 7.5	16.3 21.7 4.2	6.7 6.9 5.1	8.1 7.7	5.0 5.0 4.2	33.7
Products	0.7	4.6	5.6	10.5	11.6	13.7	17.4	4.0	4.5	5.3	3 27.4
Age of plant: Less than 5 years. 5 years to 14 years. 15 years to 29 years 30 years or more. Not specified.	3.6 2.2 2.3 2.6 14.2	5.9 3.9 4.0 4.7 41.7	7.6 5.8 5.6 5.6 49.2	12.7 10.6 10.4 8.2 51.6	25.8 14.1 12.4 6.9 79.0	31.2 25.3 16.6 13.5 17.0	48.6 25.1 10.2 2.7	15.3 8.1 8.2 5.7	92.5 15.3 7.7 5.0 17.0	7.6 4.7 5.0 5.1	7 26.3 27.2 7 30.6
Number of employees: Less than 20	4.7 1.1 1.4 2.0 1.5 16.4	8.9 2.7 2.8 4.6 8.7 33.3	17.6 5.0 3.1 2.9 1.5 23.4	74.4 12.5 6.4 4.2 5.0 51.6	96.0 21.6 9.7 6.2 2.9 54.2	- 44.7 19.1 8.4 2.0	81.2 39.6 27.7 2.2	39.1 5.9 2.8	92.5 - - 4.2	6.4 3. 5. 14.3 3.9	22.3 23.3 6.5 9.1
Unionized plants:						440	0.0	6.4	0.1		
Yes  Contract in effect:  Yes	2.8 2.8	4.9 4.9	6.2	7.5 7.6	7.4 7.5	14.0 14.2	2.6	6.4	6.1 6.1	6.6 6.6	
No No Not specified	22.0 0.7 22.7	35.7 2.2 50.7	34.7 3.3 57.4	50.9 6.4 39.4	38.2 9.0 55.7	9.2 14.8	14.7 14.2	10.0 5.0	36.1 -	40.2 2.6 28.5	2 - 3 16.0
Percentage of products exported: None Less than 10 percent. 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more. Not specified	2.4 1.6 3.1 3.6 7.1 12.5	5.1 2.9 5.3 6.1 12.5 22.7	9.9 4.3 5.9 6.4 13.1 40.1	17.1 8.5 11.0 11.3 21.6 30.9	26.9 12.0 9.8 10.5 19.4 61.0	49.2 12.1 27.0 16.9 31.9 12.1	22.7 8.7 29.7 13.5 27.4	8.5 7.5 15.1 4.3 9.2 20.1	9.5 65.2 9.8 8.5 9.5	4.2 3.8 7.6 12.1 26.0 17.7	21.6 28.9 49.8 41.6

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

			R	elative star	ndard e	rrors fo	or table 2-	5—Contin	ued		
Plant characteristic	А	В	С	D	Е		F	G	н	I J	K
Value of goods and services:											
Less than \$750,000	7.4	13.6	27.2	61.8	78.9			2.8	-	- 9.6	40.2
\$750,000 to less than \$1 million	7.8	13.8	30.2	66.1	12.6	81		-	-	- 10.8	
\$1 million to less than \$5 million	1.7	3.5	6.6	17.9	37.8		5.5	-	- 92		
\$5 million to less than \$10 million	3.1	4.9	7.7	18.9	25.2		'.0	-	-	- 6.7	
\$10 million to less than \$25 million	2.5	4.1	4.9	9.5	15.7	32		2.8	-	- 7.3	
\$25 million to less than \$50 million	3.1	5.9	5.1	8.4	11.9	25			3.1	- 12.6	
\$50 million to less than \$100 million	3.0	6.3	5.2	7.1	8.3				2.8	- 11.1	28.3
\$100 million or more	1.9 11.9	6.8 23.6	2.9 26.3	4.4 36.2	4.5 69.5		1	9.2   2 7.0	2.7 4.		
· ·	11.5	23.0	20.5	30.2	09.5	' '	."		20.	10.3	05.7
Products made to military specifications:											
Yes	1.8	3.5	4.5	8.3	9.2	14			<b>1.6</b> 5.		
No	1.4	2.9	4.2	6.9	10.2	18			9.2 43.		
Don't know	5.2	8.6	12.1	19.7	13.9	18	3.1	7.5 12	2.5	- 9.2	
Not specified	17.9	39.5	54.5	51.6	79.1		-	-	•	- 22.5	33.5
Prime contractor to defense agencies:			4.0	0.0	0.0	4.4		, ,		7	00.0
Yes: Percent of products shipped	2.3	4.1	4.8	9.0	9.2	14	1			.7 6.3	
1 percent to 24 percent	2.7	4.5	5.4	10.3	12.6				7.8 10.		43.3
25 percent to 74 percent	7.2	12.0	14.6	25.1	12.6	17			5.3 20	1	
75 percent or more	9.3	17.3	22.3	17.9	11.7		1		5.1 7.		42.3
Don't know	16.9	20.8	27.4	49.4	43.8				7.0 10.	1	170
No	1.0	2.5 10.5	3.8	6.8 18.6	9.8		1		9.0 6.		
Don't know  Not specified	6.7 21.1	54.4	13.8 91.5	51.6	91.5	10	5.9	5.9	- 80	.9 12.9 - 24.5	
Subcontractor to defense agencies:											
Yes: Percent of products shipped	1.8	3.4	4.4	7.7	9.0	14	15	0.6	1.8 5.	.2 5.0	29.3
1 percent to 24 percent	2.5	4.3	5.5	9.5	10.6	20			1.2 6		
25 percent to 74 percent	5.1	8.6	9.5	15.1	20.7				5.7 7.		38.8
75 percent or more	9.4	15.8	19.4	26.8	34.6		1		5.7 34		17.5
Don't know	9.2	15.5	16.7	19.2	36.1	14			9.0 9.		
No	2.0	3.7	5.6	9.4	13.9	21			3.5 8.		
Don't know.	2.6	4.4	6.2	11.2	9.6	12			2.3 64		
Not specified	17.4	41.0	68.5	49.4	79.1		3.2		-	- 22.0	
Foreign owned:											
Yes	4.2	7.6	7.0	11.4	16.8	23	3.0 49	9.7   ε	3.3 24.	.8 10.3	30.9
No	0.6	2.0	3.2	6.1	7.8	13			.6 26.		15.6
Don't know	6.1	10.2	14.1	13.9	13.1				0.4 24.		
Not specified	14.6	26.1	32.3	33.7	59.4	12			7.0	- 22.5	
				Relativ	e stan	dard er	rors for ta	ble 2-6			
	Α	В	С	D		Е	F	G	Н	1	J
Major Group: 34, Fabricated Metal Products	6.8	10.5	12.6	11,2	<del>                                     </del>	13.5	10.7	10.0	10.0	140	17.0
35, Industrial Machinery and							19.7	18.0	10.2	14.9	17.8
Equipment	5.5	7.8	13.2	8.5		9.8	12.7	15.8	8.0	10.0	14.0
Equipment	5.4	8.1	13.0	7.9		10.0	11.8	17.5	8.0	10.1	14.4
37, Transportation Equipment	5.9	7.9	14.0			12.7	13.8	21.0	8.3	11.4	12.6
38, Instruments and Related	0.0	,	1				10.0	2110	0.0		
Products	6.2	9.4	15.4	9.2	•	11.2	13.6	20.5	9.3	13.0	13.7
Age of plant:											
Less than 5 years	8.9	11.8	19.6			15.3	19.2	25.9	14.0	17.2	20.5
5 years to 14 years	5.9	9.1	14.1	L .		10.8	14.9	18.4	9.4	11.3	16.6
15 years to 29 years	5.8	7.9	11.6			11.5	13.0	15.4	8.1	10.3	13.3
30 years or more	5.8	8.2	11.1	7.8		10.2	12.7	16.4	8.0	11.5	12.2
oo yours or more					1						
Not specified	34.3	57.2	77.2		1	17.2	-	17.0	81.4	53.3	84.7

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Plant sharestaristic	Relative standard errors for table 2-6—Continued											
Plant characteristic	А	В	С	D	E	F	G	Н	1	J		
Number of employees:												
Less than 20	14.4	22.5	45.1	24.8	27.2	42.6	44.2	21.8	34.3	45.6		
20 to 99	5.0	7.2	11.1	8.0	9.8	13.1	13.2	7.7	9.3	13.6		
100 to 499	3.6	4.9	8.1	5.6	7.0	8.0	11.6	5.1	6.8	8.6		
500 to 999	3.7	3.9	3.8	3.9	4.9	7.5	25.9	4.8	4.1	8.9		
1.000 or more	2.8	1.3	3.1	3.3	2.6	2.2	19.7	3.7	3.1	2.0		
Not specified	31.7	48.9	72.5	53.2	45.6	90.4	19.7	43.8	64.8	48.1		
Unionized plants:												
Yes	5.6	8.2	10.6	8.8	10.6	12.4	16.4	7.5	11.2	14.5		
Contract in effect:												
Yes	5.6	8.3	10.8	8.5	10.7	12.5	16.4	7.6	11.3	14.6		
No	37.7	56.5	52.3	76.6	74.0	7.1	-	37.7	9.7	13.3		
No	3.5	5.1	8.2	5.3	6.8	8.5	10.4	5.4	6.8	9.2		
Not specified	56.1	75.9	13.2	92.5	52.0	12.5	-	59.8	91.5	60.5		
Percentage of products exported:												
None	9.2	12.5	19.2	15.9	18.9	25.8	26.6	13.0	17.2	19.2		
Less than 10 percent	4.4	6.5	9.5	6.9	8.4	10.4	12.6	6.4	8.6	10.3		
10 percent to 19 percent	6.7	9.0	14.1	10.0	13.1	13.3	17.9	8.3	11.5	11.6		
20 percent to 49 percent	7.3	9.4	14.9	8.5	12.4	15.5	20.8	9.5	12.1	13.8		
50 percent or more	11.7	14.7	35.7	13.9	18.5	26.8	36.0	21.0	21.4	28.7		
Not specified	26.2	44.3	36.0	50.2	38.5	58.5	82.2	34.9	54.8	62.4		
Value of goods and services:												
Less than \$750,000	24.1	46.5	72.1	41.9	43.2	69.5	58.8	34.5	71.9	55.0		
\$750,000 to less than \$1 million	20.9	33.6	45.1	38.5	50.8	89.8	54.4	29.0	60.6	63.1		
\$1 million to less than \$5 million	6.3	9.2	14.7	10.2	12.5	17.3	15.9	9.6	12.5	18.7		
\$5 million to less than \$10 million	8.2	11.4	15.8	12.1	13.3	23.2	22.0	12.4	13.7	21.1		
\$10 million to less than \$25 million	5.5	7.4	14.1	7.8	11.3	12.7	16.4	8.4	9.7	13.0		
\$25 million to less than \$50 million	5.6	7.9	11.4	8.6	11.2	11.8	17.9	7.5	12.6	13.4		
\$50 million to less than \$100 million	5.7	7.3	11.0	7.5	10.5	10.1	21.8	7.0	9.8	10.8		
\$100 million or more	3.1	3.5	3.9	3.1	3.5	5.4	19.3	4.1	4.4	4.8		
Not specified	27.2	32.8	55.0	33.9	38.5	48.0	17.0	41.2	41.4	39.3		
Products made to military specifications:												
Yes	4.6	7.0	10.2	7.0	8.6	11.9	13.8	7.1	9.0	12.2		
No	4.4	6.1	10.3	6.4	8.5	9.5	13.5	6.4	8.1	10.7		
Don't know.	13.4	17.5	21.2	20.1	19.0	26.8	27.2	17.0	25.7	28.3		
Not specified	40.6	39.3	13.2	91.5	51.8	20.0		50.4	91.5	52.2		
Prime contractor to defense agencies:												
Yes: Percent of products shipped	4.9	7.2	10.7	7.2	8.5	9.8	13.8	7.8	9.7	12.8		
1 percent to 24 percent	5.7	8.1	13.4	8.1	10.1	12.8	16.6	8.7	11.1	14.9		
25 percent to 74 percent	13.5	21.3	18.4	22.3	16.7	18.5	21.8	26.9	21.9	12.7		
75 percent or more.	13.9	7.0	18.2	22.9	10.8	17.2	25.2	12.7	38.3	11.0		
Don't know	23.9	36.1	52.7	39.5	43.6	39.9	90.4	40.3	43.5	29.8		
No .	4.0	5.8	9.0	6.1	8.0	10.0	11.6	5.8	7.7	10.1		
Don't know.	13.7	19.1	20.4	17.6	22.4	20.6	46.5	15.7	31.0	21.8		
Not specified	43.3	66.2	13.2	91.5	56.3	-	-	57.3	72.2	84.7		
Subcontractor to defense agencies:												
Yes: Percent of products shipped	4.5	6.6	10.1	6.8	8.4	11.2	12.6	6.8	8.7	11.5		
1 percent to 24 percent	5.5	8.4	12.5	8.3	9.7	13.8	15.3	8.5	10.4	13.5		
25 percent to 74 percent	10.3	14.8	19.3	13.3	19.5	23.4	30.4	15.1	19.1	29.1		
75 percent or more	19.3	23.6	24.4	25.7	33.9	40.1	41.9	27.4	30.3	46.5		
Don't know.			45.4	34.1	28.3	25.7	47.3	22.5	31.5	37.1		
	16.8	22.1		8.6		12.1	18.7	8.2	10.1	12.7		
No	5.9	8.2	12.6		11.1			9.7	13.8	18.2		
Don't know	6.7	9.1	14.0	9.0	11.6	14.4	18.3	- 1				
Not specified	51.1	48.0	72.1	85.5	47.3	26.7		61.0	72.3	84.7		
Foreign owned:		400	45.5	0.0		45.5	04.4	100	14.0	16.0		
Yes.	7.9	12.0	15.7	9.6	14.4	15.5	24.4	10.6	14.2	16.2		
No	3.3	4.9	7.5	5.1	6.5	8.2	9.9	5.2	6.6	8.7		
Don't know.	11.7	13.6	20.5	13.9	20.0	12.6	31.8	13.1	18.2	20.7		
Not specified	33.1	31.3	76.6	68.1	43.3	47.6		46.3	39.8	66.1		

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Plant characteristic				ı	Relative s	tandard e	errors for	table 2-7				
Flant Characteristic	Α	В	С	D	Е	F	G	Н	ı	J	K	L
Major Group:	4.7	6.4	0.4	10.0		00.0	10.1	10.1	14.0	100	04.1	100
34, Fabricated Metal Products 35, Industrial Machinery and	4.7	6.1	8.4	10.3	9.1	39.8	18.1	13.1	14.8	19.0	24.1	16.9
Equipment	4.1	5.2	7.2	9.1	8.8	34.4	19.5	11.8	15.0	18.9	20.4	12.0
Equipment	4.0 4.5	5.4 6.0	6.7 8.1	9.2 11.0	8.6 8.3	25.1 34.4	15.9 22.4	12.3 11.0	11.8 14.4	18.8 16.8	20.8	13.4 12.6
38, Instruments and Related Products	4.8	6.1	8.6	14.4	9.6	41.1	19.5	12.2	12.7	22.1	24.7	15.8
Age of plant:												
Less than 5 years	6.7	8.2	10.2	15.6	13.6	78.4	25.0	16.6	19.2	27.2	30.4	21.0
5 years to 14 years	4.5	5.6	7.6	9.6	8.6	57.4	18.9	12.0	13.7	16.2	16.9	13.9
15 years to 29 years	4.6 4.7	5.8 5.7	7.7 7.6	9.8 10.6	8.1 8.8	26.9 22.3	15.7 19.7	10.2	12.7 12.0	18.0 20.6	24.7	12.6 11.7
Not specified	38.6	56.9	70.3	91.5	63.2	-	-	53.3	88.0	65.8	55.0	17.0
Number of employees: Less than 20	9.7	12.2	15.7	19.7	17.2	64.7	43.0	28.6	38.7	35.5	70.0	21.9
20 to 99	3.4	4.3	5.7	7.8	7.0	48.0	14.2	10.6	13.2	13.6	15.0	10.7
100 to 499	3.0	3.8	5.4	6.1	5.2	22.2	10.6	6.4	8.2	11.6	16.0	9.7
500 to 999	3.3	4.2	7.0	8.0	5.6	6.6	6.1	6.7	6.6	29.5	4.1	8.3
1,000 or more	2.2	1.3	1.5	9.0	6.9	4.8	3.9	8.8	3.3	17.4	3.3	2.1
Not specified	28.8	32.6	52.5	63.3	88.7	12.5	12.5	48.4	70.7	-	88.0	66.5
Unionized plants: Yes	5.0	6.1	8.5	9.5	8.6	22.3	18.3	10.2	12.5	19.7	25.2	13.4
Contract in effect: Yes	5.0	6.0	8.1	9.6	8.7	23.1	16.5	10.3	9.8	19.7	25.2	12.6
No	42.0	75.9	48.8	63.3	39.7	44.5	88.1	43.6	80.6	13.7	25.2	74.1
No	2.6	3.3	4.5	6.2	5.3	1	11.1	7.1	8.1	11.5	12.2	8.0
Not specified	38.6	61.4	84.7	67.0	-	-	-	51.9	-	93.1		20.1
Percentage of products exported:	0.4	7.0	40.0	44.0	40.0	44.5	04.4	45.4	00.0	10.0	00.0	40.7
None	6.1 3.3	7.9 4.2	10.0 5.5	11.9 7.3	10.9	44.5 31.1	21.1	15.1 8.3	22.3 9.6	19.9	26.6	16.7 10.1
Less than 10 percent	5.4	7.0	8.9	12.4	9.3	31.1	20.3	12.3	13.1	22.4	15.6 22.9	14.1
20 percent to 49 percent	6.6	7.6	10.2	13.1	12.1	44.0	28.0	18.2	18.1	22.6	27.2	15.7
50 percent or more	13.2	14.9	22.8	24.3	22.4	79.1	43.2	26.1	32.0	34.7	10.1	25.8
Not specified	21.8	31.8	35.2	43.6	46.7	-	12.5	42.9	72.0	95.2	9.8	50.7
Value of goods and services:	15.7	10.4	06.1	20.0	22.0	70.4	E0 0	07.7	40.0	45.7	70.5	40.4
Less than \$750,000	15.7 15.0	19.4 17.2	26.1 26.4	30.8 29.2	23.8 29.1	78.4	58.9 62.8	37.7   53.2	40.9 47.4	56.1	72.5 96.9	65.0
\$1 million to less than \$5 million	4.2	5.2	6.8	9.5	8.4	47.4	18.4	13.8	19.4	16.4	19.4	12.5
\$5 million to less than \$10 million	6.2	7.9	9.9	12.6	11.6	42.8	23.0	16.1	18.9	22.9	23.7	16.9
\$10 million to less than \$25 million	4.4	5.5	7.5	9.9	7.9	28.9	13.6	10.5	11.5	20.8	22.6	13.6
\$25 million to less than \$50 million	5.5	6.1	7.7	11.0	8.7	34.9	18.5	10.1	13.8	19.7	22.2	14.3
\$50 million to less than \$100 million	4.9	6.1	9.1	11.0	7.6	14.9	9.8	9.7	11.9	16.1	18.6	10.7
\$100 million or more	2.9	3.1	5.7	7.4	5.6	12.8	4.2	9.1	4.0	19.4	4.7	4.8
Not specified	24.3	35.4	33.0	79.0	51.0	-	•	50.6	64.3	41.3	31.1	35.1
Products made to military specifications:												
Yes	3.8	4.7	6.3	8.5	7.1	22.8	14.4	9.4	10.1	14.5	17.2	10.9
No	3.3	4.2	5.6	7.5	6.4	42.9	12.8	8.0	9.8	14.5	15.4	9.0
Don't know	9.3	11.7	15.8	20.4	18.0	54.6	45.3	19.3	31.4	25.9	38.7	26.0
Not specified	34.3	59.2	51.4	70.5	74.5	-	-	52.2	73.1	-	74.1	
Prime contractor to defense agencies: Yes: Percent of products shipped	4.3	5.1	6.9	10.5	7.9	29.5	17.8	8.9	9.8	13.6	18.6	11.5
1 percent to 24 percent	5.0	6.0	7.9	11.7	9.3	35.8	20.1	10.4	12.0	17.1	22.5	13.8
25 percent to 74 percent	11.3	10.7	12.8	21.8	23.8	49.7	40.0	24.2	19.8	31.9	33.7	35.8
75 percent or more	14.9	15.8	27.6	28.0	22.7		7.1	23.9	22.6	20.5	55.7	34.8
Don't know	20.3	27.0	34.3	16.8	29.3	55.6	76.0	40.7	76.5	76.0	84.7	49.5
No	2.9	3.8	5.0	6.3	5.6	32.6	11.5	7.8	10.2	12.6	13.9	8.8
Don't know	12.0	14.7	23.0	25.5	18.8	44.6	44.1	21.3	20.0	32.8	39.1	29.0
Not specified	44.7	75.2	66.0	91.5	-	-	-	62.4	-	-		

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Plant characteristic			R	elative	e standa	rd errors	for table	2-7—Con	tinued			
Plant characteristic	Α	В	С	D	Е	F	G	Н	1		у к	L
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know	3.8 4.8 8.6 15.9 15.3 4.2	4.7 5.7 10.8 19.5 20.3 5.4	13.5 22.7	8.5 10.3 19.8 30.5 33.8 8.9	7.3 9.2 18.7 20.2 21.8 8.2	25.1 29.8 47.2 - 17.0 27.9	14.1 17.1 27.3 62.2 46.5 16.7	9.1 11.3 17.4 39.7 27.5 10.4	9.8 12.8 16.0 40.5 28.9	14.2 19.1 24.8 28.0 73.2	21.0 33.0 71.3 2 39.0	10.4 12.5 22.5 42.5 40.6
Don't know	5.0 38.3	6.2 52.3		11.4	8.5 64.3	37.9 -	19.2 26.7	11.0 62.4	16.2 86.9	17.1	18.6 - 13.2	16.2 12.5
Foreign owned: Yes No Don't know Not specified	7.3 2.5 9.7 26.8	9.0 3.1 10.4 39.0	4.2 15.1	14.3 5.8 20.3 50.4	12.3 5.0 15.0 35.8	34.1 26.2 7.3	23.5 10.5 21.6 22.8	15.9 6.6 16.3 33.5	18.0 7.7 17.1 41.0	31.7 10.8 24.1	12.4	20.6 7.5 19.7 17.0
				F	Relative	standard	errors for	table 2-8				
	A	В	c		D	Е	F		G	Н	1	
Major Group:  34, Fabricated Metal Products  35, Industrial Machinery and	4.8	4.1	5.8		10.2	11.6	19.4	6	5.6	7.2	23.1	3.4
Equipment	3.7	2.8	4.1		9.4	10.5	13.8		5.3	5.7	18.3	4.6
Equipment	3.3 4.7 4.0	2.7 3.8 3.1	4.1 4.7 4.6	'	9.1 9.8 11.6	9.6 12.0 11.8	14.1 17.6 15.6	5	5.8 5.3	6.0 7.7 7.5	18.5 21.1 17.9	4.0 3.0 5.0
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified	6.1 4.3 4.1 4.6 44.3	5.0 3.6 3.5 3.7 38.0	6.6 4.9 4.6 4.8 28.7		12.6 9.3 9.3 10.4 91.7	15.0 11.0 10.1 9.3 25.6	18.6 15.9 15.0 16.6	6 8 0 5 0 5 5 5	3.6 5.7 5.8 5.8	8.8 6.5 6.4 6.8 58.9	25.1 18.3 14.1 14.1 84.5	7. 4.6 4.1 5.1
Number of employees: Less than 20 20 to 99 100 to 499 500 to 999 1,000 or more Not specified	11.3 3.4 2.5 2.9 2.1 29.6	10.6 2.7 2.1 2.3 1.5 29.5	13.9 3.9 2.6 2.6 1.6 28.0		20.1 7.2 6.7 8.0 8.6 60.7	31.7 9.1 6.3 6.4 11.3 59.9	33.6 13.1 11.8 3.3 6.2 51.2	3 3 2 2	3.2 1.9 3.4 2.8 2.2 7.5	17.9 5.1 3.9 4.4 2.6 53.8	49.4 14.6 11.9 12.7 6.7 45.1	6.0 2.8 4.9 10.4 13.9 22.8
Unionized plants: Yes	4.6	3.8	4.8		11.5	9.6	20.2	2 5	5.7	7.2	16.5	5.8
Contract in effect:	4.7 24.2 2.4 33.2	3.9 24.2 1.9 35.8	4.9 25.8 2.7 45.1	;	11.6 65.7 5.6 62.0	9.7 63.4 6.3 97.5	20.5 6.6 8.9	28	3.4	7.3 42.8 3.8 61.3	16.7 33.5 10.9	5.9 37.0 2.4 27.5
Percentage of products exported:  None	6.6 3.2 4.9 5.4 10.4 21.9	5.6 2.7 4.1 4.4 7.6 24.0	7.9 3.6 5.3 5.5 10.1 20.4		12.1 7.1 11.3 12.5 21.0 43.6	15.1 7.6 11.8 14.3 22.3 60.0	25.3 11.9 13.4 16.0 23.5	6 6 11	0.6 4.4 6.6 6.2 1.9	9.0 4.8 6.9 8.0 14.6 37.2	25.0 12.8 18.3 21.4 44.1 40.4	4.0 3.9 7.0 10. 24.0 16.

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Plant characteristic			Re	lative star	dard errors	for table 2-8	-Continue	i		
Piant characteristic	А	В	С	D	Е	F	G	Н	1	J
Value of goods and services: Less than \$750,000. \$750,000 to less than \$1 million \$1 million to less than \$5 million \$5 million to less than \$10 million \$10 million to less than \$25 million \$25 million to less than \$50 million \$100 million to less than \$100 million \$100 million or more	17.4 16.7 4.6 5.4 3.9 4.6 4.5 2.7 24.9	16.3 15.9 3.7 4.7 3.4 3.7 3.8 2.2 19.5	20.9 21.5 5.3 6.4 4.2 4.7 4.5 2.3 20.8	38.8 31.5 9.0 12.1 8.6 12.6 12.6 8.9 47.7	40.8 42.7 12.1 12.2 9.7 11.5 10.2 9.1 45.3	36.5 50.8 17.1 20.0 11.5 24.2 15.6 5.3 54.3	27.0 25.3 6.6 7.5 5.4 5.4 5.2 2.9 38.8	47.7 29.0 6.5 8.2 6.0 6.6 6.1 4.5 34.2	53.0 44.8 18.9 22.1 18.6 20.0 12.4 6.6 42.1	9.1 10.2 3.3 6.1 6.5 10.7 9.6 12.0
Products made to military specifications: Yes	3.4 3.2 9.2 41.7	2.9 2.5 7.9 39.3	3.9 3.4 10.2 28.9	7.9 7.1 18.4 73.4	8.7 7.7 18.1 60.1	13.9 11.6 22.4	4.7 4.2 13.8 48.9	5.3 4.8 13.4 44.8	15.8 12.6 28.2	4.2 3.1 8.6 22.4
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent. 75 percent or more. Don't know. No. Don't know. Not specified	3.6 4.2 11.0 13.0 21.0 2.8 10.1 44.7	3.2 3.7 9.4 11.6 17.0 2.3 8.7 50.3	4.0 4.6 12.8 11.2 19.8 3.2 10.9 38.7	8.8 10.1 20.6 24.1 35.6 6.4 17.6 90.0	9.4 10.6 29.8 24.6 47.6 7.0 21.0 68.9	12.5 13.2 35.5 67.0 16.8 11.5 20.9 68.9	5.1 5.9 12.7 11.8 26.4 3.8 12.3 64.4	6.0 6.7 15.0 25.4 37.3 4.2 18.5 61.3	13.9 15.9 24.0 22.1 - 12.6 31.1	5.7 6.5 16.2 21.4 35.1 2.5 12.1 25.2
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	3.3 4.2 7.8 15.4 15.4 4.1 4.8 29.2	2.8 3.5 7.0 13.6 12.8 3.4 3.9 28.0	3.9 4.8 9.4 16.6 16.0 4.5 5.0 38.7	7.5 9.5 16.7 25.9 31.2 8.8 11.0	8.9 10.6 23.1 33.9 23.9 9.4 10.9	13.5 14.2 35.3 72.1 28.2 13.2 18.2	4.4 5.4 10.6 18.4 21.3 5.8 6.4 42.4	5.2 6.4 11.5 21.4 24.6 6.3 7.0 44.7	15.0 18.9 27.9 36.3 44.6 15.7 18.8 96.2	4.6 6.0 10.7 19.6 16.1 3.6 4.7 21.6
Foreign owned: Yes No Don't know Not specified	6.4 2.3 9.5 25.4	5.2 1.8 8.5 21.3	7.5 2.6 9.6 22.5	15.9 5.3 15.0 50.3	11.8 6.1 16.8 56.4	18.3 9.2 19.0 51.7	8.3 3.2 13.2 31.1	10.2 3.6 11.5 28.4	29.6 10.3 28.8 20.1	9.5 2.2 13.9 22.6
				Relativ	e standard	errors for tab	le 2-9			
		A	В	С	D	E		F	G	Н
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and	0.	7	6.2	8.6	9.4	9.1	6	5.2	4.8	26.4
Equipment	0.	6	7.1	8.3	8.2	6.8	4	.2	6.0	26.9
Equipment	0. 0.	9	7.0 6.6	7.9	7.9 10.0	6.6 7.3	5	5.6	6.0 5.0	24.8 24.0
	0.	<b>'</b>	7.6	9.3	8.4	7.6		5.4	6.6	43.9
Age of plant: Less than 5 years	3. 2. 2. 2. 14.	2 3 6	9.6 6.6 6.7 6.9 45.3	12.1 8.1 8.3 8.8 66.3	12.0 8.1 8.4 8.8 63.1	10.4 7.4 6.6 7.3 39.3	5	3.4 3.1 3.9 3.1 3.5	9.2 5.5 5.7 6.7 16.6	35.8 24.5 30.8 22.6 30.7

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Diamet about attained	Relative standard errors for table 2-9—Continued											
Plant characteristic	А	В	С	D	Е	F	G	Н				
Number of employees:												
Less than 20	4.7	11.4	18.8	19.1	23.9	16.6	6.9	33.0				
20 to 99	1.1	4.5	6.4	6.8	5.9	4.1	3.9	19.6				
100 to 499	1.4	5.2	5.6	5.2	4.4	2.9	6.1	22.1				
500 to 999	2.0	9.3	4.7	6.1	3.8	3.0	13.2	7.1				
1,000 or more	1.5	17.4	3.2	1.9	1.5	2.2	17.8	6.0				
Not specified	16.4	58.7	76.9	54.7	33.0	39.0	23.5	92.5				
Unionized plants:												
Yes	2.8	7.7	9.7	9.5	7.3	4.5	7.6	30.5				
Contract in effect:							1					
Yes	2.8	7.9	9.8	9.7	7.2	4.5	7.7	23.4				
No	22.0	28.7	52.3	32.7	56.3	31.9	52.0	97.8				
No	0.7	3.9	5.0	5.0	4.3	2.9	3.2	16.3				
Not specified	22.7	96.2	50.4	81.1	39.2	40.2	27.7					
Percentage of products exported:	6.4	7.0	44.0	4.0	40.0	6.5	1.0					
None	2.4	7.3	11.8	11.9	12.2	8.5	4.6	24.9				
Less than 10 percent	1.6	4.9	6.1	6.3	5.4	3.9	4.6	21.8				
10 percent to 19 percent	3.1	8.5	9.7	9.3	7.5	5.7	9.9	41.0				
20 percent to 49 percent	3.6	12.7	12.4	10.2	8.2	5.6	14.1	39.3				
50 percent or more	7.1	26.1	25.4	20.1	20.0	9.4	32.0	17.8				
Not specified	12.5	31.6	31.0	45.6	38.5	27.6	20.3	59.6				
Value of goods and services:	7.4	40.5	04.4	00.4	00.0	00.5	40.0	47.4				
Less than \$750,000	7.4	16.5	31.1	36.4	38.8	26.5	10.2	47.1				
\$750,000 to less than \$1 million	7.8	16.3	30.9	32.9	31.7	24.1	12.1	50.2				
\$1 million to less than \$5 million	1.7	5.4	7.9	8.3	8.1	5.7	4.4	22.3				
\$5 million to less than \$10 million	3.1	8.5	10.4	11.0	8.7	6.5	8.2	34.4				
\$10 million to less than \$25 million	2.5	7.0	8.5	6.7	6.3	4.7	9.0	35.0				
\$25 million to less than \$50 million	3.1	9.2	11.1	8.8	6.6	4.9	14.5	36.9				
\$50 million to less than \$100 million	3.0	10.5	11.4	9.0	6.6	4.6	11.6	34.3				
\$100 million or more	1.9	14.7 27.5	7.6	3.7	2.9	2.6	13.2 18.3	5.5 90.4				
Not specified	11.9	27.5	47.8	35.8	30.2	25.5	10.5	90.4				
Products made to military specifications:												
Yes	1.8	6.0	6.8	7.4	5.7	4.1	5.7	22.2				
No	1.4	4.6	6.2	6.0	5.3	3.7	3.9	19.4				
Don't know	5.2	13.8	20.5	15.4	16.2	10.3	10.1	26.9				
Not specified	17.9	62.7	52.4	36.0	49.9	59.8	23.5					
Prime contractor to defense agencies:												
Yes: Percent of products shipped	2.3	7.2	7.9	7.5	6.2	4.3	7.5	27.2				
1 percent to 24 percent	2.7	8.1	9.0	8.5	7.3	5.0	8.6	29.7				
25 percent to 74 percent	7.2	22.0	22.1	19.8	15.7	10.8	23.2	51.8				
75 percent or more	9.3	28.2	26.8	23.4	11.8	17.5	25.4	18.0				
Don't know	16.9	32.7	45.8	41.0	35.6	20.6	37.9					
No	1.0	4.1	5.5	5.7	4.9	3.3	3.4	17.4				
Don't know	6.7	17.5	29.4	18.0	15.4	12.5	13.5	41.7				
Not specified	21.1	69.4	66.8	50.3	51.4	67.5	27.1	90.4				
Subcontractor to defense agencies:												
Yes: Percent of products shipped	1.8	6.4	6.6	7.1	5.6	3.9	6.2	23.3				
1 percent to 24 percent	2.5	7.9	8.2	8.5	7.1	4.8	8.0	29.1				
25 percent to 74 percent	5.1	14.7	15.2	14.5	12.1	9.6	14.4	39.4				
75 percent or more	9.4	25.8	28.8	31.3	23.6	17.0	21.9	57.9				
Don't know	9.2	22.0	22.8	31.5	17.5	16.1	20.0	83.5				
No	2.0	5.4	8.0	7.6	7.1	4.9	4.5	24.5				
Don't know	2.6	7.1	9.5	8.8	7.3	5.4	5.9	27.0				
Not specified	17.4	56.1	44.6	50.3	45.3	46.0	23.6	90.4				
3600		55.1			.5.0							

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Diama shasastaristin	Relative standard errors for table 2-9—Continued										
Plant characteristic	Α	В	С		D		E	F	G	Н	
Foreign owned:		-									
Yes	4.2	13.5	13.6		13.0		9.2	7.5	11.5	26.1	
No	0.6	3.6	4.8		4.7		4.1	2.8	3.0	15.6	
Don't know	6.1	14.8	16.3		22.2		2.8	11.0	15.9	9.4	
Not specified	14.6	32.4	36.9		34.6	4	13.4	27.8	28.9	64.9	
	Relative standard errors for table 2-10										
Major Group:	Α		В	С		D		Е	F	G	
34, Fabricated Metal Products 35, Industrial Machinery and	0.7	1:	5.8	8.5		5.6	4	8.8	4.3	29.2	
Equipment	0.6		7.7	6.4		4.2		.3	5.5	32.8	
Equipment	0.8 0.9		5.4 7.5	5.5 6.7		4.3 5.7		5.6 5.2	5.4 4.4	27.6 31.3	
7 38, Instruments and Related Products	0.7	2	3.1	6.9		4.9		5.1	6.0	40.1	
Age of plant:											
Less than 5 years	3.6		0.7	8.6		7.0		5.9	8.5	46.9	
5 years to 14 years	2.2		9.1	6.9		4.9		.8	5.1	26.2	
15 years to 29 years	2.3		3.3	6.7		4.8		1.9	5.2	33.7	
30 years or more	2.6 14.2		3.5	6.7 37.7		4.8 46.4		5.6 3.5	6.0 16.2	26.8	
Number of employees: Less than 20	4.7	1	5.0	20.0		13.9		9.8	6.8	35.9	
20 to 99	1.1		5.6	5.8		4.1		3.3	3.5	22.4	
100 to 499	1.4		0.2	4.1		2.9		3.6	4.9	24.3	
500 to 999	2.0		0.1	4.1		2.8		5.3	8.0	9.0	
1,000 or more	1.5		3.0	2.7		1.7		5.2	14.4	6.5	
Not specified	16.4		2.5	38.1		36.1		5.6	22.9		
Unionized plants:											
Yes	2.8	1:	5.8	5.1		5.2	•	5.1	6.6	34.5	
Contract in effect: Yes	2.0		5.0	5.2		5.3	,		6.6	245	
No	2.8 22.0		5.9   4.4	32.7		31.6		5.1	6.6 48.8	34.5	
No	0.7		0.5	4.0		2.8		2.7	2.9	17.9	
Not specified	22.7		2.5	43.4		71.0		3.4	27.7	26.7	
Percentage of products exported:											
None	2.4	2	5.6	11.7		7.9		5.9	4.4	32.5	
Less than 10 percent	1.6	1	1.7	5.3		3.7	(	3.6	4.1	23.3	
10 percent to 19 percent	3.1	2	1.2	6.8		5.4	(	6.6	8.4	29.9	
20 percent to 49 percent	3.6		5.8	7.0		5.8		3.0	11.2	61.6	
50 percent or more	7.1		0.8	14.1		10.2		5.5	28.0	12.3	
Not specified	12.5	6	4.1	40.2		25.7	24	1.1	20.4	95.2	
Value of goods and services:											
Less than \$750,000	7.4		6.1	31.0		23.7		5.7	9.7	41.4	
\$750,000 to less than \$1 million	7.8		3.9	32.6		24.5		3.5	11.8	54.3	
\$1 million to less than \$5 million	1.7		0.5	7.6		5.4		1.1	4.1	28.7	
\$5 million to less than \$10 million \$10 million to less than \$25 million	3.1 2.5		5.3	8.6		6.3 4.2		5.1	7.3	37.1 31.1	
\$25 million to less than \$25 million	2.5 3.1		5.5 3.5	6.1		5.6		5.2	6.8	31.1	
\$50 million to less than \$100 million	3.0		6.8	5.5		4.8		7.5	9.7	42.1	
\$100 million or more	1.9		7.2	3.0		2.4		 '.1	12.6	12.9	
Not specified	11.9		7.2	24.0		36.5		5.0	16.2	54.0	
Products made to military specifications:											
Yes	1.8	1	4.2	5.5		4.0		1.2	5.1	22.0	
No	1.4		1.6	4.9		3.5		3.5	3.6	25.2	
.Don't know	5.2		1.3	14.8		11.0		8.6	9.6	53.0	
Not specified	17.9		-	47.4		73.1	4	1.3	22.8		

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Plant characteristic	Relative standard errors for table 2-10—Continued									
Plant characteristic	А	В	(		D	Е	F			
ime contractor to defense agencies:										
Yes: Percent of products shipped	2.3	13.3	5.8	3	4.3	5.1	6.7	29.		
1 percent to 24 percent	2.7	13.4	6.8	3	4.9	5.8	7.6	32.		
25 percent to 74 percent	7.2	44.8	13.7		11.4	14.5	20.6	56.		
75 percent or more	9.3	19.0	12.9	9	13.1	21.2	23.6	68.		
Don't know	16.9	66.8	33.	5	24.2	31.1	29.7	97.		
No	1.0	11.8	4.0	6	3.2	3.0	3.0	19		
Don't know	6.7	29.3	16.4	4	13.8	11.3	13.7	65		
Not specified	21.1	-	50.	3	78.7	56.3	25.8	90		
bcontractor to defense agencies:										
Yes: Percent of products shipped	1.8	13.5	5.	1	3.9	4.3	5.6	21		
1 percent to 24 percent	2.5	17.8	6.3	3	4.7	5.5	7.2	31		
25 percent to 74 percent	5.1	27.8	11.0	6	9.3	10.0	12.9	34		
75 percent or more	9.4	35.3	21.	5	17.1	17.6	21.7	6		
Don't know	9.2	35.6	17.		20.4	15.6	18.7	6		
No	2.0	15.1	6.0		4.6	4.4	4.2	2		
Don't know	2.6	18.4	7.0		5.4	5.2	5.5	30		
Not specified	17.4	12.5	47.		47.2	48.5	21.5	90		
reign owned:										
Yes	4.2	27.2	10.0	0	7.4	8.9	9.8	33		
No	0.6	9.3	3.8	в	2.7	2.6	2.7	13		
Don't know	6.1	55.4	10.	5	9.3	13.8	14.3	62		
Not specified	14.6	70.9	40.0	0	27.0	34.3	23.8	6		
	Relative standard errors for table 2-11									
-	A	В	С	D	Е	F	G			
ajor Group:						•				
34, Fabricated Metal Products	0.7	3.1	8.7	18.1	13.9	50.3	4.0	26		
35, Industrial Machinery and										
Equipment	0.6	2.5	5.7	12.2	28.6	9.0	4.9	27		
36, Electronic and Other Electric										
Equipment	0.8	2.9	5.1	9.9	21.8	24.0	5.0	20		
37, Transportation Equipment	0.9	3.7	5.9	9.3	4.5	4.5	4.1	28		
38, Instruments and Related	0.0	0.,	0.0	0.0		1.0		_		
Products	0.7	´ 3.3	5.8	7.9	21.2	7.5	5.6	30		
e of plant:				·						
Less than 5 years	3.6	5.1	8.1	18.7	36.2	24.6	7.8	3		
5 years to 14 years	2.2	3.5	6.2	9.2	32.1	37.9	4.7	2		
15 years to 29 years	2.3	3.5	5.9	11.8	23.9	9.1	5.0	2		
							5.6	_		
30 years or more	2.6   14.2	4.0 41.8	5.9 41.0	4.5   13.2	7.0 17.0	4.2 17.0	15.9	20		
	14.2	41.0	41.0	10.2	17.0	17.0	13.5			
mber of employees:	4.7	0.0	26.4	91.5			6.5	2		
Less than 20	4.7	8.0	26.4		71 1	-				
20 to 99	1.1	2.2	6.6	30.0	71.1	-	3.2	20		
100 to 499	1.4	2.2	3.6	11.8	43.0	39.9	4.7	2		
500 to 999	2.0	3.6	2.9	5.3	22.6	36.0	7.4			
1,000 or more	1.5	5.6	2.1	3.0	4.8	2.8	11.2	(		
Not specified	16.4	31.7	32.2	19.5	-	•	22.3			
ionized plants:		4.0	5.0		0.0		0.0	0.		
Yes	2.8	4.2	5.6	4.4	3.6	6.1	6.3	3		
Contract in effect:										
Yes	2.8	4.3	5.3	4.6	3.8	6.1	6.4	3.		
No	22.0	28.6	58.7	5.9	11.2	-	47.5			
			0.0	74	40.4	15.1	2.7	14		
No	0.7 22.7	1.8 50.2	3.6 45.1	7.1 13.2	16.1	15.1	27.2			

Table D-2. Estimates of Relative Standard Errors for Tables in Design and Engineering—Continued

Plant characteristic	Relative standard errors for table 2-11—Continued								
	А	В	С	D	Е	F	G	Н	
Percentage of products exported:									
None	2.4	4.7	11.0	19.3	45.0	19.3	4.2	28.0	
Less than 10 percent	1.6	2.5	4.8	10.3	19.7	5.2	3.8	17.1	
10 percent to 19 percent	3.1	4.3	6.7	8.4	24.2	30.6	8.0	41.4	
20 percent to 49 percent	3.6	5.6	5.9	8.1	16.9	9.5	10.8	43.1	
50 percent or more	7.1	10.8	12.9	16.7	20.3	6.1	22.0	10.1	
Not specified	12.5	19.4	33.5	53.0	20.1	12.1	19.8	95.2	
Value of goods and services:		40.0	00.0	04.0					
Less than \$750,000	7.4	13.6	33.8	81.0	-	-	9.7	36.0	
\$750,000 to less than \$1 million	7.8	12.3	32.5	-	-	-	11.2	51.3	
\$1 million to less than \$5 million	1.7	3.0 4.2	9.1 9.6	52.6 48.3	71.1	-	3.8 7.0	24.2 33.2	
\$5 million to less than \$10 million \$10 million to less than \$25 million	3.1 2.5	3.4	5.6	18.4	/1.1	-	6.8	27.1	
	3.1	4.5	5.5	13.1	58.6	160	10.4	37.0	
\$25 million to less than \$50 million \$50 million to less than \$100 million	3.0	4.5 5.5	4.6	9.2	23.9	16.0 22.8	9.3	45.2	
\$100 million or more	1.9	5.5	3.0	2.8	5.0	10.8	10.8	6.4	
Not specified	11.9	20.6	29.8	7.9	18.8	20.1	16.1	54.0	
Products made to military specifications:									
Yes	1.8	2.9	4.9	6.1	14.4	3.2	4.7	19.8	
No	1.4	2.5	4.3	9.0	20.4	23.5	3.4	19.5	
Don't know	5.2	7.8	14.3	10.2	8.4	24.4	8.9	40.9	
Not specified	17.9	38.6	44.8	19.5	-	-	22.2		
Prime contractor to defense agencies:									
Yes: Percent of products shipped	2.3	3.4	4.8	5.1	14.9	4.0	6.3	30.9	
1 percent to 24 percent	2.7	3.9	5.7	8.2	20.4	7.2	7.1	36.0	
25 percent to 74 percent	7.2	10.7	12.6	9.4	7.8	8.0	19.5	50.8	
75 percent or more	9.3	17.9	11.5	5.9	5.0	6.9	22.4	68.3	
Don't know	16.9	20.6	21.4	6.7		10.3	34.0	. = .	
No	1.0	2.1	4.2	8.6	19.1	20.0	2.8	15.2	
Don't know	6.7	10.3	14.3	12.4	10.1	10.4	12.1	47.2	
Not specified	21.1	56.0	53.6	13.2	-	-	25.8	90.4	
Subcontractor to defense agencies: Yes: Percent of products shipped	1.0	0.0	4.7	6.0	10.0	0.0	E 4	40.7	
	1.8	2.9	4.7	6.0	12.6	3.9	5.1	19.7	
1 percent to 24 percent	2.5 5.1	3.6 7.6	5.9	8.0	12.1	5.3	6.7	26.4	
25 percent to 74 percent			9.8	11.7 11.5	34.0 30.3	6.5	11.6 20.5	34.9	
Don't know	9.4	14.1 13.0	18.8 18.0	11.5		10.0		47.9 81.4	
No	9.2	3.3	5.8	12.2	8.8 31.3	14.8 1 26.5	7.4 3.9	27.2	
Don't know									
Not specified	2.6 17.4	4.0 35.8	6.6 49.8	11.1 58.7	6.2	15.2 13.2	5.1 22.1	23.7 90.4	
Foreign owned:									
Yes	4.2	6.5	8.3	11.1	20.9	55.2	9.5	42.3	
No	0.6	1.6	3.5	6.3	8.3	3.8	2.5	14.3	
Don't know	6.1	9.8	8.7	13.3	64.6	12.1	14.6	17.9	
Not specified	14.6	25.4	30.6	27.8	93.1	13.2	24.0	67.3	

<sup>-</sup> Represents zero.

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining

Plant characteristic —	Relative standard errors for table 3-1								
	А	В	С	D	Е	F	G	Н	
Major Group: 34, Fabricated Metal Products	0.7	4.8	7.1	8.2	10.1	11.1	5.0	38.5	
35, Industrial Machinery and Equipment	0.6	4.9	6.3	6.5	7.2	7.5	6.1	33.6	
Equipment	0.8	4.5 5.4	6.0 7.5	7.0 8.0	8.6 8.3	8.4 8.7	5.1 5.0	40.6 41.1	
38, Instruments and Related Products	0.7	5.3	7.6	8.5	8.3	10.3	5.7	44.8	
Age of plant:									
Less than 5 years	3.6 2.2	7.1 5.0	10.9 6.7	11.3 7.4	13.2 8.5	11.7 8.7	7.0 5.2	56.1 40.5	
5 years to 14 years	2.2	4.9	6.3	7.4	7.8	8.7	5.2	33.9	
30 years or more	2.6	5.2	6.2	7.4	8.7	10.9	6.8	27.0	
Not specified	14.2	41.4	42.7	96.9	64.4	12.2	15.9		
Number of employees:  Less than 20	4.7	9.0	18.5	16.1	20.0	24.0	7.6	35.7	
20 to 99	1.1	3.5	5.5	6.1	7.1	6.9	3.6	29.1	
100 to 499	1.4 2.0	3.4 5.6	4.2 3.6	4.1 3.5	5.2 4.3	6.6 6.3	5.3 12.9	27.8 10.8	
500 to 999	1.5	9.1	1.8	2.4	2.3	3.7	21.1	4.9	
Not specified	16.4	35.2	48.8	60.6	64.4	59.9	22.5		
Jnionized plants: Yes	2.8	5.5	6.3	7.8	9.0	11.0	7.7	40.3	
Contract in effect: Yes	2.8	5.6	6.4	7.9	8.8	11.2	7.8	40.3	
No	22.0	35.5	40.0	30.0	57.1	48.9	53.3	40.0	
No	0.7	2.9	4.0	4.5	5.0	5.0	3.0	19.8	
Not specified	22.7	50.1	62.2	31.0	67.6	61.9	30.1		
Percentage of products exported:	2.4	6.4	10.0	10.0	10.4	10.4	5.1	40.9	
None Less than 10 percent	1.6	3.7	4.7	5.9	6.7	7.4	4.2	23.7	
10 percent to 19 percent	3.1	6.0	7.5	7.8	9.0	10.5	9.1	40.9	
20 percent to 49 percent	3.6	7.6	9.7	7.9	9.9	10.0	10.8	44.	
50 percent or more	7.1 12.5	15.6 25.0	19.4 32.6	17.8 27.7	19.6 45.4	19.6 46.6	14.4 20.3	87.1	
/alue of goods and services:									
Less than \$750,000	7.4	14.7	27.7	26.9	40.7	38.3	10.3	64.1	
\$750,000 to less than \$1 million	7.8	14.7	26.9	25.3	32.9	36.9	12.1	66.3	
\$1 million to less than \$5 million \$5 million to less than \$10 million	1.7 3.1	4.4 6.1	7.3 8.1	7.7 9.3	8.4 12.1	8.4 11.9	4.3 7.6	27.: 71.	
\$10 million to less than \$25 million	2.5	4.7	6.0	7.7	8.1	9.4	7.4	35.	
\$25 million to less than \$50 million	3.1	6.3	7.6	7.1	8.2	9.4	12.7	37.	
\$50 million to less than \$100 million.	3.0	8.0	6.2	7.1	7.0	7.7	10.4	61.	
\$100 million or more	1.9 11.9	8.9 23.1	3.1 49.1	3.0 52.4	3.6 34.5	4.7 35.7	12.5 16.0	4.	
Products made to military specifications:									
Yes	1.8	4.5	5.3	5.9	6.7	6.8	5.6	28.	
No	1.4	3.4	4.9	5.7	6.6	7.1	3.6	24.0	
Don't know	5.2 17.9	10.0 56.7	15.0 41.8	15.3 70.2	15.6 49.7	19.6 45.0	10.3 22.5	52.3	
Prime contractor to defense agencies:								00	
Yes: Percent of products shipped	2.3	4.8	5.8	6.6	7.5	9.0	6.6 7.4	29.4 39.4	
1 percent to 24 percent	2.7 7.2	5.5 13.4	6.7 14.7	7.3 19.1	9.0 18.8	10.2 22.0	19.1	58.	
75 percent or more	9.3	17.3	19.1	12.1	25.1	34.7	22.5	32.	
Don't know	16.9	25.4	28.2	34.5	32.3	14.4	37.3		
No	1.0	3.1	4.4	5.0	5.7	5.8	3.3	22.0	
Don't know	6.7	13.6	18.7 47.3	20.4	17.9 55.9	23.3	12.4 24.8	38.	
Not specified	21.1	72.2	47.3	-1	55.8	- 1	24.0		

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Clost share staristic			Relative st	andard errors	for table 3-1-	-Continued		
Plant characteristic	А	В	С	D	E	F	G	Н
Subcontractor to defense agencies:								
Yes: Percent of products shipped	1.8	4.5	5.3	5.9	6.5	6.9	5.7	26.2
1 percent to 24 percent	2.5	5.5	6.5	7.4	8.4	9.1	7.0	34.3
25 percent to 74 percent	5.1	11.4	11.7	12.9	13.9	14.9	13.3	43.3
75 percent or more	9.4	21.9	21.7	22.3	21.8	22.0	27.9	
Don't know	9.2	15.0	26.6	23.8	30.6	29.0	21.5	51.2
No	2.0	4.3 5.1	6.3 7.1	7.3 8.2	8.1 9.3	8.6 10.5	4.3 5.8	28.4 37.4
Don't know	17.4	54.9	43.5	61.0	45.3	97.5	21.6	37.4
	17.4	34.3	45.5	01.0	45.5	37.5	21.0	
Foreign owned: Yes	4.2	8.1	8.7	10.4	10.9	15.7	11.3	59.4
No.	0.6	2.6	3.7	4.3	4.8	5.1	2.9	19.0
Don't know	6.1	13.0	17.2	10.9	13.5	17.6	17.3	12.5
Not specified	14.6	39.6	48.8	50.3	37.9	49.4	20.0	63.0
Tiot opening								
			Rela	tive standard	errors for tabl	e 3-2		
	Α	В	С	D	E	F	G	Н
Major Group: 34, Fabricated Metal Products	0.7	3.8	5.4	10.5	18.4	19.3	4.8	29.9
35, Industrial Machinery and								
Equipment	0.6	3.7	4.3	8.4	11.9	8.7	5.5	45.2
Equipment	0.8	3.5	5.0	8.6	14.7	7.9	5.0	43.8
37, Transportation Equipment	0.9	4.9	5.5	7.6	11.5	9.2	4.6	38.6
38, Instruments and Related		4.0	- 4	0.0	40.5	40.7		10.1
Products Age of plant:	0.7	4.2	5.4	9.3	12.5	10.7	5.5	43.4
Less than 5 years	3.6	6.0	8.0	14.2	35.3	27.2	6.9	52.7
5 years to 14 years	2.2	4.0	5.4	10.3	19.4	12.5	4.9	36.4
15 years to 29 years	2.3	4.3	4.9	8.1	10.1	7.6	5.6	48.5
30 years or more	2.6	4.8	5.5	6.5	6.8	4.4	6.5	29.0
Not specified	14.2	40.2	54.4	39.9	•	12.0	16.0	63.7
Number of employees:								
Less than 20	4.7	7.5	17.2	74.4			7.1	44.5
20 to 99	1.1	2.8	4.0	11.7	56.4	72.1	3.4	25.0
100 to 499	1.4	3.1	2.8	5.4	13.3	14.7	5.2	31.2
500 to 999	2.0 1.5	5.7 2.7	3.4 2.5	3.6 2.8	4.7 1.8	8.6 3.4	12.9 19.3	6.6 7.7
Not specified	16.4	45.3	33.9	2.6 47.7	12.5	3.4	21.1	76.0
Unionized plants:	10.4	45.5	33.5	47.7	12.5	-	21.1	70.0
Yes	2.8	5.2	5.8	7.2	7.9	4.8	7.4	34.6
Contract in effect:	2.0	0.2	0.0	7.2	7.0	1.0	, , ,	0 4.0
Yes	2.8	5.3	5.9	7.3	7.9	4.9	7.5	34.6
No	22.0	31.1	25.2	35.1	63.4	20.0	50.0	-
No	0.7	2.3	2.9	5.6	10.2	7.2	2.9	23.6
Not specified	22.7	50.8	45.4	60.8	11.9	26.7	27.6	76.0
Percentage of products exported: None	2.4	5.0	6.9	16.2	31.9	18.1	5.0	35.8
Less than 10 percent	1.6	3.2	3.9	6.5	7.6	7.2	4.0	26.0
10 percent to 19 percent	3.1	5.2	5.9	9.2	14.7	10.0	8.4	50.3
20 percent to 49 percent	3.6	6.1	6.9	9.0	19.1	9.0	10.6	62.3
50 percent or more	7.1	12.3	15.0	22.3	34.6	17.1	14.9	71.2
Not specified	12.5	21.8	30.9	29.8	58.6	34.5	19.8	79.8
Value of goods and services:								
Less than \$750,000	7.4	12.2	34.2	53.8	12.5	•	10.2	67.1
\$750,000 to less than \$1 million	7.8	11.7	23.7	-		12.6	12.4	64 1
\$1 million to less than \$5 million	1.7	3.5	5.2	18.5	14.7	10.0	4.1	29.5
\$5 million to less than \$10 million \$10 million to less than \$25 million	3.1 2.5	5.1	6.6	13.9	52.7	48.8	7,1	51.8
\$25 million to less than \$25 million	3.1	4.4 5.7	4.6 5.0	8.5 8.3	23.1 16.0	31.0 21.2	7.1 12.5	39.2 36.5
\$50 million to less than \$100 million.	3.0	8.0	5.6	5.4	8.7	12.9	10.6	10.8
\$100 million or more	1.9	9.1	4.3	3.3	4.7	3.5	11.6	7.0
					7.1			
Not specified	11.9	26.9	25.9	23.5	-	24.9	15.3	76.0

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Plant characteristic			Relative	standard	errors for	table 3-2—	Continued		
Plant characteristic	А	В		С	D	E	F	G	
roducts made to military									
specifications:	1								
Yes	1.8	3.7		.1	6.6	9.3	6.4	5.3	42
No	1.4	2.9		3.9	6.5	10.1	7.2	3.5	22
Don't know	5.2	8.5	11	.6	20.2	16.0	10.7	10.0	65
Not specified	17.9	45.3	49	).1	28.6	-	-	22.7	76
rime contractor to defense agencies:									
Yes: Percent of products shipped	2.3	4.1		5.0	6.1	11.1	6.8	6.1	29
1 percent to 24 percent	2.7	4.7		5.7	7.2	15.3	8.7	6.9	41
25 percent to 74 percent	7.2	11.5		0	15.2	16.4	19.1	19.0	5
75 percent or more	9.3	17.2		0.9	14.7	6.1	4.1	22.0	3
Don't know	16.9	24.0		.6	27.5	7.3	51.1	34.6	3
No	1.0	2.5		3.3	6.1	9.2	6.4	3.2	2
Don't know	6.7	12.4	13		24.2			1	
Not an additional						17.4	15.1	12.2	7
Not specified	21.1	61.2	53	3.9	60.4	-	-	25.9	7
ubcontractor to defense agencies:									
Yes: Percent of products shipped	1.8	3.7	4	l.1	6.6	10.8	6.7	5.4	3
1 percent to 24 percent	2.5	4.6	5	5.2	8.6	13.7	8.4	6.7	3
25 percent to 74 percent	5.1	8.8		).5	13.1	15.1	15.5	12.1	4
75 percent or more	9.4	17.1		5.5	18.6	46.1	21.5	26.5	
Don't know	9.2	14.3	17		26.5	23.6	21.2	23.0	ç
No	2.0	3.7		 5.1	8.6	10.8	7.4	4.2	2
Don't know	2.6	4.6		5.6	9.3	13.3	10.7	5.5	2
Not specified	17.4	44.7	39		42.6	12.5	13.2	22.3	7
	17.7		5	,.0	72.0	12.5	10.2	22.0	•
reign owned:				İ					
Yes	4.2	7.8		'.5	11.9	14.6	13.6	10.9	7
No	0.6	2.1	2	2.8	5.2	8.4	4.8	2.7	2
Don't know	6.1	12.8		).4	14.7	18.0	8.1	16.7	
Not specified	14.6	30.4	32	2.6	35.4	7.4	6.3	19.8	7
			F	lelative sta	ndard erro	ors for table	3-3	,	
-	Α	В	С	D		E	F	G F	1
ajor Group:	^	- P					-	G r	
34, Fabricated Metal Products	0.7	4.2	6.3	9.1	19	.2 6	5.7 58	.9 4.2	2 2
35, Industrial Machinery and									
Equipment	0.6	3.3	5.5	7.2	14	.3 56	6.9	- 4.7	'   2
36, Electronic and Other Electric									
Equipment	0.8	4.0	5.2	6.1	17.	.8  38	3.1 89	.3 4.1	2
37, Transportation Equipment	0.9	5.8	6.1	7.0	11			.7 4.2	1
38. Instruments and Related		5.5		,,,,					
Products	0.7	5.1	5.6	8.1	15	.1 48	3.7 53	.7 4.6	6 3
	•	<b>5</b>	5.5	<b></b>					
e of plant:									
Less than 5 years	3.6	6.0	9.1	14.1	31.		0.3		
5 years to 14 years	2.2	4.3	5.9	8.2	21.		0.6 53	1	
15 years to 29 years	2.3	4.6	5.3	6.4	13.			.2 4.8	
30 years or more	2.6	5.7	5.5	6.5			2.0   53		
Not specified	14.2	39.1	37.8	85.2	11.	.2	-	- 15.7	'  8
mber of employees:									
Less than 20	4.7	8.1	19.9	38.0	97.	5	-	- 6.7	, 3
20 to 99	1.1	2.8	5.0	8.7	27	,	6.3 82		1
100 to 499	1.4	3.7	3.2	4.1	10		5.7 53		1
500 to 999	2.0	5.2	3.7	3.4				.8 8.9	
1,000 or more	1.5	3.8	2.9	2.8				.4 15.3	
Not specified	16.4	39.0	34.9	70.3	65		· <u>·</u> ]	- 20.7	
ionized plants:		55.5		. 55					
Yes	2.8	6.6	6.0	5.9	6.	.6 25	5.9 56	.6 6.0	) 2
Contract in effect:	-								
Yes	2.8	6.7	6.0	6.0	6.	.7 25	5.9 56	.6 6.0	2
No.	22.0	41.9	48.7	26.3	42		-	- 40.0	1
No.	0.7	2.3	3.4	4.8	11.		5.1 47		
Not specified	22.7	46.3	41.1	18.8		-	-	- 31.9	, , , , , , , , , , , , , , , , , , , ,

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Plant characteristic			Relative	standard er	rors for table	3-3—Contin	nued		
Plant Characteristic	Α	В	С	D	Е	F	G	н	
Percentage of products exported:									
None	2.4	4.8	9.2	13.4	20.8	68.2	41.1	4.6	33.
Less than 10 percent	1.6	3.6	4.1	5.3	12.0	29.5	96.0	3.5	20.
10 percent to 19 percent	3.1	5.8	6.4	7.8	13.3	40.6	50.5	7.0	32
20 percent to 49 percent	3.6	7.1	6.6	9.4	14.2	69.9	46.8	7.8	39
						1			
50 percent or more	7.1	12.2	17.6	19.3	22.3	24.8	17.5	13.4	56
Not specified	12.5	25.6	24.9	33.4	62.2	-	13.2	18.0	95
alue of goods and services:									
Less than \$750,000	7.4	13.5	29.7	50.1	67.3	-	-	10.0	39
\$750,000 to less than \$1 million	7.8	13.0	29.7	41.3	12.6	64.9	96.0	11.4	46
\$1 million to less than \$5 million	1.7	3.4	7.0	12.8	34.1	90.4	75.8	3.7	30
\$5 million to less than \$10 million	3.1	5.7	7.2	12.3	42.7	60.4	86.9	6.0	29
\$10 million to less than		5					55.5	0.0	
\$25 million	2.5	4.7	4.8	8.1	16.8	47.7	13.2	5.9	27
\$25 million to less than									
\$50 million	3.1	6.8	5.9	6.4	16.3	35.2	80.0	9.0	30
\$50 million to less than	0	0.0	0.0	٠.٠١		00.2	55.5	0.0	
\$100 million	3.0	9.0	5.4	5.4	7.5	17.8	9.2	8.7	35
\$100 million or more	1.9	10.6	3.7	3.2	2.6	13.0	5.4	9.3	6
Not specified	11.9	25.8	17.4	33.0	46.8	-	12.5	14.5	53
roducts made to military specifications:									
Yes	1.8	3.7	4.4	5.9	12.3	27.5	57.4	4.6	26
No	1.4	3.3	4.3	5.2	9.9	38.1	47.4	3.0	19
Don't know	5.2	9.7	12.4	15.8	24.5	35.9		8.8	41
Not specified	17.9	39.9	36.2	6.2	24.5	00.0		22.1	71
rime contractor to defense		55.5	00.2	5.2					
Yes: Percent of products shipped	2.3	4.6	5.0	6.6	12.7	23.8	19.4	5.3	27
1 percent to 24 percent	2.7	5.2	5.9	7.5	15.7	35.5	6.7	6:0	32
25 percent to 74 percent	7.2	13.2	11.9	22.2	24.6	14.7	75.8	16.4	4
75 percent or more	9.3	24.4	18.3	11.6	39.0	6.2	6.0	18.7	48
Don't know	16.9	26.0	24.5	28.2	52.8	-	-	32.8	
No	1.0	2.7	3.8	4.9	9.4	33.1	60.9	2.7	15
Don't know	6.7	13.8	14.8	17.2	36.0	7.9	-	11.4	4
Not specified	21.1	49.5	44.5	-	-	-	-	25.4	
ubcontractor to defense agencies:									
Yes: Percent of products shipped	1.8	3.6	4.5	6.1	11.8	29.3	66.0	4.8	2
1 percent to 24 percent	2.5	4.6	5.8	7.5	13.6	23.3	77.6	5.9	3
25 percent to 74 percent	5.1	9.1	9.7	13.2	37.1	92.4	9.2	11.2	3:
75 percent or more	9.4	16.8	16.1	24.1	19.4	56.2	7.6	22.5	9-
Don't know	9.2	15.7	22.5	22.4	19.6	8.8	-	17.1	8
No	2.0	4.3	5.4	6.2	12.9	45.7	38.6	3.7	2
Don't know	2.6	5.2	6.2	7.4	13.8	35.8	70.2	4.8	2:
Not specified	17.4	43.4	50.8	48.6	12.5	-	13.2	21.0	-
oreign owned:									
Yes	4.2	8.7	8.9	9.0	15.7	62.2	7.8	9.2	39
No	0.6	2.2	3.2	4.5	9.0	28.0	52.3	2.3	16
Don't know	6.1	16.5	10.1	9.1	15.2	62.1	80.0	13.7	
Not specified	14.6	34.5	37.7	34.3	12.5		13.2	19.0	96
	1 7.0	07.0	01.11	U T.U	12.0		10.2	10.0	67

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

			Relative	standard erro	ors for table 3	-4		
Plant characteristic	А	В	С	D	E	F	G	Н
Major Group:								
34, Fabricated Metal Products	0.7	9.0	6.8	5.9	7.9	52.5	3.8	35.6
Equipment	0.6	7.2	5.1	5.7	7.2	43.8	4.3	40.9
Equipment	0.8	8.0	5.6	5.6	6.3	27.9	3.8	38.5
37, Transportation Equipment	0.9	7.5	6.0	6.6	9.2	40.2	3.8	27.7
38, Instruments and Related Products	0.7	10.2	7.0	6.0	7.6	32.1	4.3	37.4
Age of plant:								
Less than 5 years	3.6	13.3	8.7	9.2	10.3	50.8	5.8	54.2
5 years to 14 years	2.2	8.7	6.3	6.0	6.7	31.3	4.1	36.9
15 years to 29 years	2.3	7.8 7.4	5.7 5.7	5.5 6.4	6.9 7.9	37.0 28.6	4.7 5.3	26.8 26.7
Not specified	14.2	89.3	54.9	45.2	7.9	20.0	15.8	62.1
Number of employees:								
Less than 20	4.7	25.6	19.1	14.7	13.7	43.3	6.2	34.2
20 to 99	1.1	6.7	5.1	4.8	5.2	30.7	2.8	26.4
100 to 499	1.4 2.0	5.1 4.8	3.6 2.8	3.6 4.1	4.9 6.2	22.9 58.9	4.0	25.8
1,000 or more	1.5	1.9	2.3	4.1	2.8	5.7	10.1 19.2	18.4 10.7
Not specified	16.4	89.5	44.4	41.3	49.4	-	20.3	-
Unionized plants: Yes	2.8	7.2	5.8	6.4	9.3	32.6	5.8	32.2
Contract in effect:	2.0	7.2	5.0	0.4	9.5	32.0	5.6	32.2
Yes	2.8	7.3	5.9	6.4	9.4	32.6	5.9	32.2
No	22.0 0.7	37.3 5.0	27.5 3.5	51.2 3.5	53.1 4.1	20.1	35.8 2.3	18.1
Not specified	22.7	78.3	48.9	52.5	91.5	91.5	25.4	10.1
Percentage of products exported:								
None	2.4	10.9	8.2	8.4	9.2	34.7	4.3	28.2
Less than 10 percent	1.6 3.1	6.3 9.3	4.6 6.6	4.4 6.5	5.4 8.1	27.1 31.7	3.3 6.8	23.4 67.0
20 percent to 49 percent	3.6	9.7	7.7	7.8	8.9	31.7	8.1	51.7
50 percent or more	7.1	17.0	15.5	17.2	19.7	20.1	12.7	17.5
Not specified	12.5	43.7	31.7	35.5	33.6	-	17.4	95.2
Value of goods and services:	7.4	60.0	04.5	00.0	00.6	E0 7	0.0	41 E
Less than \$750,000	7.4 7.8	62.2 34.1	31.5 27.2	23.9 24.4	22.6 20.6	53.7 47.1	9.0 10.2	41.5 60.4
\$1 million to less than \$5 million	1.7	8.2	6.5	6.2	6.4	33.1	3.4	31.7
\$5 million to less than \$10 million	3.1	11.4	8.0	7.3	9.0	32.3	5.8	36.8
\$10 million to less than \$25 million	2.5	7.6	5.7	5.6	6.5	36.1	5.7	33.0
\$25 million to less than \$50 million	3.1	8.3	6.5	5.6 5.6	8.7	35.8 42.7	9.3	34.7 15.4
\$50 million to less than \$100 million. \$100 million or more	3.0 1.9	7.1 3.2	5.4 2.3	5.0	11.3 8.0	6.4	11.4	9.5
Not specified	11.9	51.4	23.5	31.9	43.6	-	15.6	-
Products made to military								
specifications:	1.8	6.7	4.8	4.7	6.2	24.8	4.3	28.2
No.	1.4	6.1	4.5	4.5	5.1	27.3	2.9	20.2
Don't know	5.2	17.6	12.8	12.3	13.1	57.0	8.8	59.1
Not specified	17.9	71.6	37.2	51.6	60.5	-	21.8	-
Prime contractor to defense agencies:	0.0	7.0	F 0	5.0	6.0	26.0	F 1	25.0
Yes: Percent of products shipped  1 percent to 24 percent	2.3 2.7	7.8 9.0	5.6 6.5	5.3 6.1	6.3 7.0	26.2 31.8	5.1 5.8	35.8 46.4
25 percent to 74 percent	7.2	19.2	15.7	13.1	20.4	69.8	15.2	49.7
75 percent or more	9.3	31.5	17.5	20.7	21.5	48.8	17.7	19.1
Don't know	16.9	37.9	25.3	24.9	32.2	-	33.1	
No	1.0	5.4	3.9	4.0	4.7	25.5	2.5	19.1 51.5
Don't know	6.7 21.1	14.2 71.6	16.4 57.3	16.2 67.6	16.3 64.1	41.2	11.3 25.4	51.5
See footnote at end of table	21.11	71.01	07.0	07.01	O 7.1		_3.7	

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Plant characteristic				Relative st	andard e	rrors for ta	ble 3-4—C	Continued			
Plant characteristic		Α	В	С		D	Е	F		G	Н
Subcontractor to defense agencies:											
Yes: Percent of products shipped		.8	6.5	4.8		4.8	5.9	28.3		4.5	26.5
1 percent to 24 percent		2.5	8.0	6.0		6.0	7.5	24.8		5.5	39.1
25 percent to 74 percent	5	.1	16.2	10.7		10.3	13.3	45.5		10.6	44.5
75 percent or more		.4	24.3	18.3		20.4	19.7	70.7		22.4	90.4
Don't know	9	.2	27.5	20.8		20.0	21.0	9.7		17.1	55.8
No		2.0	7.6	5.8		5.7	6.3	24.8		3.5	24.6
Don't know	2 17	2.6	9.1 65.8	6.6 45.9		6.3 67.6	8.0 55.4	49.0		4.5 21.4	36.4
Foreign owned:	.,		00.0	70.0		00	55.4			-1.7	
Yes	4	.2	13.7	8.5		8.2	13.2	49.9		8.7	15.0
No		.6	4.6	3.4		3.3	4.0	19.5	1	2.2	16.5
Don't know		.1	12.5	11.5		10.9	18.6	82.3		14.5	90.4
Not specified	14		52.1	39.7		37.3	45.7	47.1		18.3	96.9
				Rela	tive stan	dard errors	for table	3-5	1	1	
	, A	В	С	D	Е	F	G	н	1	J	K
Major Group:											
34, Fabricated Metal Products	0.7	3.8	6.9	15.5	12.8	22.4	21.9	20.3	92.5	4.0	27.4
Equipment	0.6	3.4	5.9	10.6	13.6	19.5	10.7	4.4	9.3	4.5	24.3
Equipment	0.8	3.6	5.9	10.9	10.9	15.7	24.1	4.4	7.1	4.0	33.5
37, Transportation Equipment 38, Instruments and Related	0.9	4.7	6.8	9.0	12.8	9.1	3.3	3.5	6.2	4.0	31.4
Products	0.7	4.2	7.1	11.7	13.7	4.0	17.9	5.7	6.5	4.5	28.4
Age of plant:											
Less than 5 years	3.6	6.0	9.9	18.8	20.8	40.6	49.3	26.2	81.2	6.1	28.3
5 years to 14 years	2.2	4.0	6.8	12.7	14.3	16.3	30.5	6.4	12.1	4.2	25.0
15 years to 29 years	2.3	4.1	6.1	11.4	10.7	18.4	10.1	5.8	7.9	4.7	23.6
30 years or more	2.6	4.8	6.2	7.1	8.9	7.9	5.8	3.7	4.7	5.6	31.0
Not specified	14.2	39.1	49.6	65.2	17.0	-	-	-	17.0	16.0	66.0
Number of employees:											
Less than 20	4.7	8.4	29.3	56.4	96.0		-	-	92.5	6.4	26.4
20 to 99	1.1	2.7	5.6	13.0	20.2	56.0			-	2.9	21.5
100 to 499	1.4	2.7	3.6	6.4	9.5	15.3	32.8	39.3		4.2	26.0
500 to 999	2.0	4.6	2.6	4.5	6.2	7.4	21.1	6.6	19.6	11.1	5.7
1,000 or more	1.5	3.1	1.8	4.4	5.1	1.8	2.2	2.0	4.0	17.7	7.0
Not specified	16.4	37.5	41.2	90.4	•	-	-	-	-	20.3	92.5
Unionized plants:	2.0	5.0	6.0	7.4	7.0	10.4	7.4	4.0	4.5	6.1	20.0
Yes Contract in effect:	2.8	5.2	6.8	7.4	7.2	10.4	7.1	4.0	4.5	6.1	38.0
Yes	2.8	5.2	6.9	7.3	7.3	10.2	7.2	4.1	4.5	6.1	38.5
No	22.0	39.3	31.6	52.8	26.0	89.1	17.5	12.8	-	35.8	12.5
No	0.7	2.2	3.8	7.5	8.3	13.0	15.3	3.8	43.2	2.4	15.0
Not specified	22.7	44.4	48.0	20.1	78.5	10.3	-	-	-	26.8	
Percentage of products exported:											
None	2.4	4.9	9.2	17.3	20.2	25.7	19.5	13.4	8.5	4.4	31.1
Less than 10 percent	1.6	3.1	4.9	9.5	8.2	10.5	5.5	4.0	72.1	3.4	19.7
10 percent to 19 percent	3.1	5.1	7.3	11.3	12.0	29.4	23.7	10.1	8.3	6.8	32.6
20 percent to 49 percent	3.6	5.8	7.8	14.8	14.1	14.8	21.3	4.0	6.5	8.5	39.8
50 percent or more	7.1	12.2	15.1	22.1	49.3	39.8	10.1	4.7	13.4	13.6	41.6
Not specified	12.5	22.3	29.8	38.7	53.4		-	12.1	12.5	17.9	71.2

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Plant characteristic -				Relative s	tandard e	errors fo	or table 3	3-5—C	ontinue	d		
Plant characteristic –	Α	В	С	D	Е		F	G	H		J	К
Value of goods and services:  Less than \$750,000	7.4 7.8 1.7 3.1 2.5 3.1	13.4 13.1 3.6 5.0 4.3 5.1	35.6 38.0 7.1 8.7 5.2 6.3	38.9 69.5 16.9 20.9 11.2 8.3	96.0 - 34.1 23.7 13.0 14.4	55 4* 20	0.4	- - - 17.9 24.6	13.9 17.8 39.3	3	9.5 10.8 3.5 5.9 5.7 9.8	39.2 40.0 24.5 38.1 31.3 28.8
\$50 million to less than \$100 million. \$100 million or more	3.0 1.9 11.9	6.5 7.1 24.0	5.8 3.7 23.5	6.6 5.0 55.0	9.1 4.7 17.0		2.8 1.8 1.0	27.2 7.8 -	8.8 2.0 26.1	4.1		30.9 8.0 -
Products made to military specifications: Yes	1.8	3.5	5.0	8.9	8.5	10	0.0	11.5	4.3	5.8	4.5	26.6
No	1.4 5.2 17.9	3.0 8.3 42.8	5.0 13.7 46.4	8.3 28.8 51.2	9.7 15.7	14	4.5 9.2	13.8 31.7 12.8	4.3 5.8	40.6	2.9	16.9 59.8 95.2
Prime contractor to defense agencies: Yes: Percent of products												
shipped	2.3 2.7 7.2 9.3 16.9	4.0 4.5 12.5 18.8 19.8	5.7 6.6 13.1 25.1 33.0	10.5 12.5 27.9 13.8 68.2	9.4 11.8 13.4 14.6 40.0	1:	3.8 6.6	7.1 12.3 7.0 11.1 21.8	4.9 6.3 11.3 8.0 17.0	9.0 3 20.2 0 10.0	5.9 15.0 18.2	30.5 39.5 46.8 14.1
No	1.0 6.7 21.1	2.5 10.9 45.4	4.2 18.2 61.0	7.4 33.2 -	8.5 16.8	1:	3.1	13.1	3.8 5.2	5.2	2.6	16.4 47.7 -
Subcontractor to defense agencies: Yes: Percent of products shipped	1.8	3.5	5.0	8.7	8.2			12.1	4.4		1	27.4
1 percent to 24 percent	2.5 5.1 9.4 9.2	4.4 8.3 15.1 15.7	6.5 11.5 18.2 19.4	10.5 20.7 30.9 30.1	10.4 20.0 28.5 17.3	17	7.1 7.6 6.8	17.9 10.7 9.2 9.4	3.2 7.4 31.7 13.1	7.3 7 34.9 1 17.0	10.5 24.8 18.1	43.2 43.3 11.2 54.5
No Don't know Not specified	2.0 2.6 17.4	3.8 4.6 34.5	6.5 6.8 55.0	9.7 14.5 12.5	12.3 14.0 -	14		16.1 16.8 -	6.2 3.9 13.2	59.0		19.4 28.3
Foreign owned: Yes No Don't know	4.2 0.6 6.1	7.6 2.1 10.7	9.0 3.7 13.2	15.0 6.9 10.6	12.7 7.5 17.8		7.4 7.6 6.0	39.7 8.9 5.0	6.2 3.6 4.7	26.1	2.2	32.0 14.7 53.7
Not specified	14.6	25.7	52.1	34.7	8.0	7	1.9		10.8	3	19.4	88.0
				Rela	ative stan	dard e	rrors for	table 3	3-6			
Major Group:	Α	В		С	D	Е	F		G	Н		J
34, Fabricated Metal Products	6.0	10.0	11.			15.2	11.6		15.0	9.4	12.9	16.1
Equipment	5.4 5.5	8.3 8.8	11. 11.			13.9	10.0 9.4		13.2	7.6	10.2	14.0 14.3
37, Transportation Equipment	6.1 6.8	8.7 11.5	11.	.8 10	0.6	14.2	9.3		16.3	9.3	10.5 12.1	15.0 15.6
Age of plant: Less than 5 years	10.1 6.2	15.3 9.6	25. 13.			21.9	17.7 10.7		22.5	14.4 9.3	17.2 10.8	27.2 15.1
15 years to 29 years	5.7 5.7 43.5	8.5 8.4 58.3	10. 8.	.1 9	9.8 9.0	14.1 11.0 60.8	9.6 9.8 78.4		13.6 13.1 13.3	7.7 7.6 59.2	10.2 10.3 56.4	13.5 12.1

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Di-t share staristic			Rela	itive standa	ard errors fo	or table 3-6	—Continue	t		
Plant characteristic	Α	В	С	D	E	F	G	Н	1	J
Number of employees:										
Less than 20	15.9	22.9	41.4	30.8	29.8	33.0	35.9	21.8	36.9	78.0
20 to 99	4.9	7.6	11.1	10.3	12.2	9.6	11.5	7.6	9.9	14.6
100 to 499	3.7	5.7	6.3	7.0	9.0	6.2	10.5	5.1	6.7	8.4
500 to 999	3.5	4.5	7.5	4.5	5.3	5.9	13.8	3.3	5.8	7.3
1,000 or more	2.7	1.7	1.7	3.6	2.7	2.1	14.9	3.9	2.6	1.9
Not specified	32.9	47.6	72.5	50.7	81.4	72.9	13.3	35.3	62.4	-
Unionized plants:										
Yes	5.5	9.3	8.2	9.7	11.7	8.2	14.2	6.6	8.8	12.9
Contract in effect: Yes	5.6	9.5	8.2	8.9	11.8	8.3	14.5	6.8	9.0	13.1
No	27.1	40.8	6.8	79.9	8.1	44.0	61.1	30.1	38.7	5.9
No	3.6	5.5	7.6	6.6	8.8	6.6	8.8	5.4	7.0	9.1
Not specified	53.2	60.2	9.1	57.1	53.0	89.4	93.1	51.2	89.4	20.1
Percentage of products exported:	55.2	00.2	5.1	37.1	33.0	09.4	33.1	51.2	05.4	20.1
None	8.2	12.2	17.6	19.7	20.4	16.3	19.3	12.4	17.0	19.9
Less than 10 percent	4.4	7.0	8.1	8.4	10.6	7.6	11.4	6.0	8.4	9.7
10 percent to 19 percent	6.8	10.4	11.4	12.0	14.7	11.6	14.9	9.4	11.2	12.0
20 percent to 49 percent	7.4	10.8	14.3	9.7	13.6	13.0	16.4	9.8	12.3	14.6
50 percent or more	12.5	16.4	20.4	19.6	24.7	24.0	32.6	17.0	27.6	25.1
Not specified	25.8	39.9	66.4	49.4	55.8	34.2	61.6	32.7	55.4	63.9
Value of goods and services: Less than \$750,000	24.4	41.6	65.0	64.3	48.9	69.4	32.4	36.9	49.0	36.2
\$750,000 to less than \$1 million	22.1	35.1	48.2	44.8	48.4	40.1	51.4	33.4	59.5	81.2
\$1 million to less than \$5 million.	6.1	8.7	15.3	12.6	15.6	12.2	13.4	9.4	12.9	19.1
\$5 million to less than \$10 million.	8.3									
\$10 million to less than		13.1	14.6	14.2	17.5	15.7	18.9	10.9	14.0	20.4
\$25 million\$25 million to less than	5.4	7.5	10.0	10.5	13.6	10.3	15.6	8.2	11.5	13.3
\$50 million	6.4	10.8	10.3	10.2	14.3	9.6	21.8	7.5	10.7	13.6
\$100 million	5.7	7.5	10.2	9.0	12.4	8.8	17.0	6.8	9.4	8.2
\$100 million or more	2.8	2.8	4.2	3.5	3.9	3.8	12.0	3.6	5.3	4.0
Not specified	41.5	48.9	49.2	32.9	48.5	43.7	73.5	66.7	59.5	8.8
Products made to military specifications:										
Yes	4.7	7.2	9.3	8.6	10.4	8.8	10.6	6.9	8.9	11.8
No	4.5	6.9	8.1	7.7	11.2	7.6	11.6	6.3	8.0	10.3
Don't know	12.5	17.5	20.9	19.1	23.3	17.4	32.3	16.2	22.8	38.9
Not specified	46.6	60.3	13.2	56.3	60.9	83.2	•	47.1	96.0	65.8
Prime contractor to defense agencies:										
Yes: Percent of products	5.0	0.4	40.0	0.4	100	0.7	10.0	7.0	10.4	40.0
shipped	5.3	8.4	10.3	8.4	10.2	9.7	10.8	7.0	10.4	13.3
1 percent to 24 percent	6.0	9.6	12.4	9.8	12.5	11.1	13.2	8.1	11.9	14.9
25 percent to 74 percent	17.7	24.4	19.9	19.0	17.2	25.6	16.6	17.2	22.8	13.6
75 percent or more	19.9	40.8	18.4	26.4	17.3	15.0	16.1	25.3	39.6	10.4
Don't know	24.1	31.8	37.0	41.0	48.0	41.1	61.4	35.6	39.4	51.0
No	3.9	6.0	7.6	7.4	10.1	6.9	9.7	5.7	7.1	9.5
Don't know	16.2	24.3	24.3	19.0	26.5	14.4	51.8	18.2	30.4	19.0
Not specified	51.0	73.7	13.2	56.3	81.4	96.0	-	48.4	84.6	

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Plant characteristic				Relativ	e stand	ard errors	for table 3	-6—Con	itinued			
Fight Characteristic	А	В		С	D	Е	F		G	н	1	J
Subcontractor to defense agencies:												
Yes: Percent of products												
shipped	4.7	7.4		9.1	8.7	10.6	8.4	10	0.3	6.6	9.1	11.5
1 percent to 24 percent	5.8	9.3		11.0	10.8	12.7	10.5	12	2.7	8.2	11.2	14.2
25 percent to 74 percent	11.9	17.1		22.9	19.5	20.2	22.1	22	2.3	15.3	22.0	26.5
75 percent or more	19.2	29.6	;	31.0	32.8	37.9	26.1	1	3.2	27.6	35.0	26.4
Don't know	17.3	25.7		36.1	29.8	50.4	26.5		3.1	22.8	23.4	33.9
No	5.7	8.7		10.7	9.4	13.1	9.8		5.4	7.7	10.0	10.5
Don't know	6.5	9.6	1	10.3	10.6	15.3	10.2		3.7	9.7	11.4	18.9
Not specified	56.7	52.2	1	93.5	69.0	60.9	67.1		··-	47.4	62.8	-
Foreign owned:												
Yes	8.1	11.1		17.1	13.0	17.0	12.5	20	0.2	9.9	14.4	14.6
No	3.3	5.2		6.5	6.3	8.2	6.2		3.4	5.0	6.5	8.7
Don't know	11.4	11.3		14.4	16.1	17.3	11.9		7.4	14.6	16.7	20.3
Not specified	34.4	32.6		77.8	57.8	70.4	44.9		· · ·	46.6	36.6	
		1			Relative	standard	errors for t	able 3-7	,			
		П				T					1/	
Major Group:	Α	В	С	D	E	F	G	Н	'	J	К	
34, Fabricated Metal Products	3.8	6.8	8.0	7.6	8.4	21.8	17.0	15.4	14.9	16.9	21.3	13.9
35, Industrial Machinery and	3.0	0.0	0.0	7.0	0.4	21.0	17.0	13.4	17.5	10.0	21.0	10.0
Equipment	3.5	6.4	6.9	7.2	7.3	17.4	18.2	12.4	16.7	16.7	18.8	10.6
36, Electronic and Other Electric	3.3	0.4	0.5	1.2	7.0	17.7	10.2	12.4	10.7	10.7	10.0	10.0
Equipment	3.6	6.4	6.9	7.9	7.3	22.4	16.2	11.7	14.3	16.1	18.1	12.1
	3.9	7.1	8.4	8.6	7.3		18.8	11.5	14.4	15.0	17.1	10.6
37, Transportation Equipment 38, Instruments and Related	3.8	7.1	0.4	0.0	7.4	17.0	10.0	11.5	14.4	15.0	17.1	10.0
Products	4.5	7.0	9.2	11.8	8.7	32.5	18.1	12.7	16.4	20.2	24.2	13.6
	4.5	7.0	٥.٤	11.0	0.7	02.0	10.1	12.7	10.4	20.2	24.2	10.0
Age of plant:												
Less than 5 years	6.7	10.4	11.3	14.1	10.9	75.1	26.9	20.2	24.8	25.4	29.3	19.1
5 years to 14 years	4.3	6.6	7.6	8.3	7.9	33.4	17.6	12.6	14.4	14.9	15.6	12.3
15 years to 29 years	4.1	6.3	7.5	7.5	7.3	22.3	12.1	11.8	14.0	14.4	18.9	11.0
30 years or more	4.2	6.7	7.0	7.5	7.7	12.6	18.8	12.1	14.4	18.5	21.5	10.3
Not specified	37.6	47.2	70.3	67.5	71.3	-	-	62.0	-	-	67.4	17.0
Number of employees:												
Less than 20	8.8	13.5	14.7	18.6	15.4		45.8	34.1	38.6	29.7	50.9	21.2
20 to 99	3.0	4.9	5.6	6.2	6.4		13.1	11.6	12.6	12.0	15.8	9.5
100 to 499	2.7	4.6	5.4	4.7	4.6		9.7	6.3	8.6	10.7	11.8	7.7
500 to 999	3.1	4.9	5.8	4.9	3.6		10.4	6.8	8.6	15.8	13.8	9.1
1,000 or more	1.9	1.6	1.5	5.2	5.5		4.9	9.2	6.1	11.8	2.4	1.8
Not specified	30.2	40.5	58.6	46.7	73.5	-	-	49.9	-	-	-	57.6
Unionized plants:												
Yes	4.4	7.1	8.1	7.9	7.8	11.2	18.1	11.6	14.9	19.0	18.4	11.8
Contract in effect:												
Yes	4.4	7.1	7.7	7.9	7.7	11.2	18.3	11.8	14.7	19.1	18.8	11.5
No	34.6	47.9	48.2	54.3	77.6		82.3	36.9	73.6	17.5	69.8	63.9
No	2.3	3.9	4.5	4.9	4.7		10.3	8.0	9.2	9.8	11.5	7.0
Not specified	45.0	50.7	84.7	60.6	71.4		-	84.7	-	93.1	-	14.2
Percentage of products exported: None	5.2	8.6	9.6	10.3	9.9	32.5	21.2	18.5	18.2	16.7	25.6	13.9
	- 1									12.9		9.0
Less than 10 percent	3.0	4.9	5.6	5.7	6.0		11.7	8.9	11.9		13.2	
10 percent to 19 percent	5.0	8.5	9.1	8.7	7.8		18.1	12.6	15.6	18.8	19.7	12.9
20 percent to 49 percent	5.8	8.9	9.9	11.7	9.4		27.0	16.6	19.4	19.2	31.1	13.2
50 percent or more	12.6	17.9	24.5	30.1 41.7	17.0		36.3	21.0	37.1	30.3		22.4
	21.8	27.2	37.2		41.8	90.4	52.7	49.2	58.1	67.6		50.7

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

				Rela	tive stanc	lard errors	for table 3	3-7—Con	tinued			
Plant characteristic	Α	В	С	D	E	F	G	н	1		J K	L
Value of goods and services:  Less than \$750,000	15.6 14.0 3.6 5.7 4.0 5.1 4.7 2.6 28.4	20.7 20.0 5.9 8.6 6.5 7.3 7.8 2.3 36.7	24.6 23.3 6.4 10.4 6.8 7.8 8.5 3.2 28.9	31.9 26.3 7.5 10.1 7.0 8.2 8.0 5.2 48.3	22.3 7.7 10.9 7.1 9.0 7.1 4.3	96.2 29.0 24.1 16.2 29.7 19.8 6.8	78.7 75.1 16.8 16.9 12.4 19.9 13.0 12.5 85.2	43.5 46.9 15.3 18.9 9.8 10.1 11.8 7.6 54.5	51.2 50.7 16.6 17.8 16.5 15.0 13.2 6.3 71.4	41. 59. 13. 21. 17. 17. 17. 13.	1 91.5 9 21.0 8 22.4 3 17.3 9 18.7 3 20.7 5.8	37.8 53.9 11.2 14.9 12.0 12.3 8.5 6.2 36.7
Products made to military specifications: Yes	3.3 3.1 8.4 34.7	5.4 5.0 12.4 61.0	6.3 5.6 15.4 51.4	6.5 6.0 14.6 56.4	5.6 14.8	17.1 41.4	14.1 12.1 35.6	10.1 9.3 27.4 66.4	11.2 11.7 32.1 89.2	12. 13. 26.	2 14.1	9.2 8.2 23.7
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	3.9 4.4 10.9 15.2 19.3 2.6 11.7 42.9	5.9 6.9 13.8 18.7 33.0 4.4 15.0 67.5	7.3 8.2 15.1 34.3 41.4 4.9 21.1 66.0	7.9 8.7 20.1 44.7 46.7 5.1 22.6	8.0 22.6 11.2 28.4 5.0 21.2	20.2 38.2 4.1 79.0 14.6	16.5 18.9 38.2 27.0 51.8 10.8 44.9	10.5 12.4 18.6 19.9 34.5 8.7 24.6 84.7	12.6 14.2 26.8 25.1 48.2 10.2 25.0	13. 15. 33. 18. 76. 11. 27.	9 22.0 1 38.3 2 52.0 0 84.7 1 12.3	10.3 12.1 29.3 29.1 50.0 7.8 29.3
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	3.3 4.2 8.0 13.9 13.8 4.0 4.6 43.6	5.5 6.8 11.9 23.2 23.3 6.1 7.1 56.6	6.1 7.9 14.1 20.4 23.2 7.0 8.2 59.5	6.6 7.9 17.3 24.9 25.8 7.1 8.6 54.4	8.3 14.7 22.3 19.8 7.4 6 7.4	17.7 37.0 35.9 63.8 25.4 19.9	13.1 17.4 22.9 47.5 45.9 15.4 20.0 26.7	9.7 12.1 16.2 34.9 31.7 12.6 12.9 84.7	12.2 14.8 25.7 27.8 45.7 13.4 15.5 97.5	12. 16. 22. 29. 36. 16.	4 .20.5 9 27.9 8 75.4 0 50.3 5 17.7	9.0 10.8 20.0 37.3 40.7 10.0 13.5 12.5
Foreign owned: Yes No Don't know Not specified	6.8 2.1 8.4 26.8	11.2 3.7 11.8 40.2	13.1 4.1 14.7 51.0	12.2 4.5 14.0 51.8	13.3	12.7 27.5	23.5 9.8 23.7 25.6	15.8 7.5 18.3 41.6	19.7 8.5 24.4 93.4	25. 9. 22. 6.	5 11.2 0 28.3	16.2 6.7 18.0 17.0
					Relative	standard	errors for	table 3-8				
Malan Onesia	А	В		С	D	Е	F		G	н	1	J
Major Group: 34, Fabricated Metal Products	4.0	3.6		6.4	6.4	8.8	11.2	7	.9	10.5	33.4	3.7
Equipment	3.2	2.6		5.3	5.5	8.9	8.6	6	5.0	8.7	24.1	4.3
Equipment	3.2 3.9 3.8	3.0 3.5 3.5		5.3 6.2 6.6	5.8 6.4 6.8	8.1 8.8 9.7	8.1 10.4 10.7	7	2.4	10.7 11.4	24.8 24.2 25.3	3.6 3.7
Age of plant:						,						
Less than 5 years	6.1 4.1 3.8 4.0 39.8	5.5 3.7 3.5 3.8 38.0		8.4 6.1 5.6 5.8 14.5	10.0 6.5 5.6 6.0 58.3	13.5 9.0 8.2 8.2 47.6	13.5 9.6 8.5 8.6 14.4	6 7	.1 5.8 5.4 7.1	15.1 9.4 9.8 11.0 62.1	27.5 22.5 25.9 15.0 73.9	5.8 4.0 4.5 5.2 15.8

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Dient characteristic			Re	lative stand	dard errors	for table 3-	8—Continu	ued		
Plant characteristic	Α	В	С	D	Е	F	G	Н	1	J
Number of employees:										
Less than 20	10.1	9.7	15.8	16.4	23.9	22.1	16.6	25.1	53.8	6.2
20 to 99	3.1	2.6	4.9	5.1	7.5	8.9	5.7	6.9	20.5	2.7
100 to 499	2.3	2.2	3.5	3.5	5.1	5.3	4.3	7.4	15.5	3.9
500 to 999	2.5	2.2	3.0	3.2	5.7	5.8	4.1	8.4	3.6	10.1
1,000 or more	1.6	1.7	2.7	2.5	4.4	1.7	3.0	5.1	13.0	14.0
Not specified	31.9	28.7	46.5	46.9	54.0	29.9	59.2	53.3	•	20.4
Unionized plants:			·							
Yes	4.1	3.9	5.5	6.1	8.2	9.5	7.0	14.1	26.9	5.8
Contract in effect:				-						
Yes	4.2	4.0	5.6	6.2	8.3	9.3	6.9	14.3	27.1	5.9
No	23.8	27.7	25.8	33.9	48.3	70.3	76.5	49.9	14.4	36.7
No	2.2	1.9	3.5	3.7	5.2	5.5	4.0	5.7	15.1	2.3
Not specified	51.8	40.4	58.5	69.5	60.6	26.7	50.3	62.1	-	26.3
Percentage of products exported:										
None	5.4	4.8	8.6	8.7	11.3	18.7	9.5	10.9	25.6	4.2
Less than 10 percent	3.0	2.7	4.5	4.6	6.4	6.8	5.4	7.8	17.6	3.3
10 percent to 19 percent	4.5	4.3	6.2	6.9	9.5	9.4	7.5	11.4	28.7	6.4
20 percent to 49 percent	5.0	4.8	7.1	7.8	11.5	10.6	7.2	15.9	22.7	7.6
50 percent or more	10.0	10.0	12.9	13.7	21.8	17.7	15.7	35.2		12.7
Not specified	24.0	22.3	28.9	31.9	56.4	55.1	31.3	38.0	81.2	16.9
Value of goods and services:										
Less than \$750,000	17.6	17.3	25.7	30.5	39.7	33.0	33.6	48.9	85.4	8.9
\$750,000 to less than										
\$1 million	15.9	14.7	24.2	24.4	33.1	47.1	24.3	35.0	63.5	10.5
\$1 million to less than		- 4				400	7.0	0.5	00.4	0.0
\$5 million	4.0	3.4	6.3	6.8	9.7	13.0	7.2	8.5	22.4	3.3
\$5 million to less than		4.0	7.0	0.0	40.5	44.0	0.4	110	. 044	5.7
\$10 million	5.3	4.9	7.6	8.0	10.5	11.2	8.1	11.6	34.1	5.7
\$10 million to less than	3.7	3.5	5.5	5.3	9.0	7.8	6.2	10.9	21.0	5.5
\$25 million to less than	3.7	3.5	5.5	5.5	9.0	7.0	0.2	10.9	21.0	5.5
\$50 million	4.2	4.1	6.0	5.7	8.5	8.3	8.0	13.9	22.9	8.9
\$50 million to less than	7.2	7.1	0.0	0.,	0.0	0.0	0.0	10.0		
\$100 million	4.0	3.6	5.8	5.2	7.9	9.8	7.4	9.6	16.2	9.0
\$100 million or more	2.3	2.0	2.9	2.8	5.8	3.2	2.3	8.8	6.2	11.0
Not specified	21.3	21.9	29.3	44.0	41.5	27.0	37.0	45.1	12.8	15.7
				,						
Products made to military specifications:										
Yes	3.1	2.8	4.8	4.9	7.0	7.8	5.6	7.9	21.8	4.2
No	2.9	2.7	4.3	4.6	6.7	6.4	5.0		17.8	2.8
Don't know	8.7	7.8	11.4	12.6	14.9	18.5	15.0		30.0	8.3
Not specified	39.6	35.1	41.2	79.9	59.8	-	54.9		-	21.8
Prime contractor to defense										
agencies:										
Yes: Percent of products shipped	3.6	3.4	5.4	5.6	8.2	8.0	6.1	10.3	18.0	4.9
1 percent to 24 percent	4.2	3.9	6.1	6.3	9.3	8.6	7.1	11.5	21.4	5.6
25 percent to 74 percent	10.4	9.9	14.5	15.6	21.8	34.0	13.4	23.0	34.7	13.9
75 percent or more	12.8	13.4	21.9	23.5	27.9	36.2	13.3		6.3	17.1
Don't know	18.8	18.5	26.3	23.5	42.1	39.1	26.3		78.0	29.7
No	2.5	2.2	3.9	4.1	5.7	6.3	4.6		16.6	2.5
Don't know	11.2	10.3	13.9	15.7	19.5	15.4	16.4		30.6	10.7
Not specified		46.2					1			25.1
					,			•	•	•

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

			Re	elative sta	ndard errors	for table 3-8	—Continue	i		
Plant characteristic	А	В	С	С	Е	F	G	Н	1	J
Subcontractor to defense agencies: Yes: Percent of products shipped	3.1 4.1 7.4 13.1 15.3 3.7 4.4 32.5	2.8 3.6 7.0 12.1 13.2 3.5 4.1 32.1	4.8 6.0 11.3 16.7 18.4 5.4 6.4 73.5	4.9 6.0 11.6 18.8 20.6 5.7 6.7	8.8 17.3 32.4 20.5 8.0 9.1	7.7 9.4 18.6 26.6 24.3 8.0 9.7	5.3 6.7 11.4 18.3 22.8 7.0 7.5 43.4	7.7 9.7 16.8 28.7 34.8 9.7 12.2 51.2	23.2 29.2 25.6 69.2 11.2 20.9 24.0	4.3 5.3 10.1 22.8 15.8 3.4 4.4 21.4
Foreign owned: Yes No Don't know Not specified	6.2 2.0 8.6 27.1	5.7 1.8 7.9 26.5	8.9 3.3 11.2 44.2	9.6 3.4 10.2 51.1	5.1 13.4	13.0 5.3 20.9 63.2	9.9 3.9 12.3 36.3	17.9 5.6 17.4 37.7	26.7 14.4 39.2	8.5 2.1 14.0 19.0
				Relati	ve standard	errors for tal	ole 3-9			
	A		В	С	D	E		F	G	Н
Major Group: 34, Fabricated Metal Products	0.7	,	5.9	6.7	7.3	8.4		9.8	5.2	30.0
Equipment	0.6	5	6.0	6.1	6.4	6.5	;	7.0	5.9	32.5
36, Electronic and Other Electric Equipment	0.8 0.9		5.7 6.0	6.4 8.5	6.4 7.4	6.8 7.3		5.9 7.9	5.3 5.2	28.5 28.0
Products	0.7	•	6.3	7.4	7.4	7.7	'	9.3	6.1	41.5
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years. 30 years or more Not specified	3.6 2.2 2.3 2.6 14.2		8.1 5.9 5.8 6.4 46.2	10.0 6.7 6.5 6.7 69.9	9.7 7.1 6.5 6.7 67.4	11.2 7.7 6.8 7.5 58.8		1.0 7.6 7.7 3.6 3.2	7.6 5.2 5.9 6.8 15.8	39.5 26.9 26.4 24.7 30.7
Number of employees: Less than 20 20 to 99 100 to 499 500 to 999 1,000 or more. Not specified	4.7 1.1 1.4 2.0 1.5 16.4		10.4 4.1 4.6 6.9 11.0 48.3	15.5 5.1 3.9 4.3 3.1 45.9	16.5 5.6 4.3 4.5 1.2 48.0	19.5 6.2 4.2 3.8 2.3 40.8		1.3 5.3 5.2 4.8 3.1	7.2 3.7 5.5 8.9 17.7 20.7	46.2 20.7 24.4 8.3 7.7 92.5
Unionized plants:										
Yes Contract in effect:	2.8		6.8	7.4	6.9	7.3		5.7	7.8	26.1
Yes	2.8 22.0 0.7 22.7	; ;	6.8 30.3 3.4 47.9	7.5 45.6 3.9 35.1	6.9 31.5 4.1 83.7	7.5 35.3 4.3 47.0	2	3.8 3.0 4.6 4.9	7.8 43.4 3.1 27.5	26.1 17.8
Percentage of products exported: None Less than 10 percent 10 percent to 19 percent 20 percent to 49 percent 50 percent or more Not specified See footnote at end of table.	2.4 1.6 3.1 3.6 7.1 12.5	<b>3</b> <b>3</b>	7.1 4.4 7.5 8.6 18.2 26.5	9.3 4.8 7.6 9.7 17.7 35.3	9.4 5.1 7.4 8.3 18.8 33.3	10.4 5.7 7.8 8.0 18.7 48.9	11	0.0 6.5 9.2 9.0 5.0 4.2	5.2 4.3 9.0 10.9 15.8 20.7	32.2 23.5 33.5 58.6 11.0 59.6

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Plant characteristic			Relative sta	ndard errors	for table 3-9	—Continued		
Plant Characteristic	Α	В	С	D	E		F G	Н
/alue of goods and services:								
Less than \$750,000	7.4	16.4	22.8	28.5	45.1	37.	.8 10.1	65.6
\$750,000 to less than \$1 million	7.8	15.0	25.8	24.8	32.5	35	.1 12.7	44.3
\$1 million to less than \$5 million	1.7	5.0	6.7	7.1	7.6	7.	.9 4.4	26.9
\$5 million to less than \$10 million	3.1	7.5	7.8	8.5	9.9	10	.8 7.7	40.0
\$10 million to less than \$25 million	2.5	5.5	6.2	6.6	.6.7	7	.8 8.1	33.0
\$25 million to less than \$50 million	3.1	9.6	7.1	6.5	7.2	8	.5 12.4	38.9
\$50 million to less than \$100 million.	3.0	9.9	7.0	7.0	6.3	6	.9 10.8	42.9
\$100 million or more	1.9	7.4	6.7	4.3	3.3	3	.4 12.6	7.6
Not specified	11.9	30.6	40.8	48.6	35.8	32	.2 15.5	76.7
Products made to military								
specifications:			-					
Yes	1.8	5.4	5.5	5.5	5.7	' 6	.2 5.9	24.5
No	1.4	4.1	4.9	5.1	5.7	' 6	.2 3.6	17.9
Don't know	5.2	11.3	13.4	14.7	15.8	15	.1 11.0	74.0
Not specified	17.9	66.0	76.4	40.7	66.9	62	.1 21.8	
Prime contractor to defense agencies:								
Yes: Percent of products shipped	2.3	5.9	6.3	5.9	6.4	7	.6 6.6	35.4
1 percent to 24 percent	2.7	6.7	7.2	6.8	7.3		.7 7.5	42.1
25 percent to 74 percent	7.2	16.1	20.4	15.5	16.6			59.4
75 percent or more	9.3	20.9	20.2	15.8	12.8		1	33.1
Don't know	16.9	38.1	29.6	26.6	33.5			
No	1.0	3.7	4.3	4.5	5.0		.3 3.4	16.3
Don't know	6.7	18.6	16.7	17.9	18.3			79.2
Not specified	21.1	66.0	68.9	60.9	81.4	1		90.4
Subcontractor to defense agencies:								
Yes: Percent of products shipped	1.8	5.6	5.5	5.3	5.7	، ا	.1 6.0	28.5
	2.5	6.7	6.8	6.5	7.3		.7 7.6	32.0
1 percent to 24 percent	5.1		12.6					65.8
25 percent to 74 percent		12.7		11.7	11.9			90.4
75 percent or more	9.4	30.2	21.8	24.0	20.4			
Don't know	9.2	19.4	23.4	24.5	26.5			92.4
No.	2.0	4.9	6.3	6.6	6.8		.6 4.4	22.1
Don't know	2.6	6.3	6.9	7.6	8.3		.8 5.7	29.0
Not specified	17.4	46.4	60.4	57.9	43.2	55	.8 22.4	90.4
Foreign owned:	4.0	44.0		0.0	0-			04.0
Yes	4.2	11.3	9.0	9.8	9.7			34.0
No	0.6	3.2	3.7	3.8	4.2			16.7
Don't know	6.1	14.4	14.1	14.5	13.2			82.9
Not specified	14.6	31.1	57.6	34.6	54.7	39	.0 21.8	67.3
			Relati	ve standard e	errors for tab	le 3-10		
	А	В		С	D	Е	F	G
Major Group:								
34, Fabricated Metal Products	0.7	36.7	'	7.4	5.4	4.4	4.8	31.3
35, Industrial Machinery and	0.6	32.7	,	6.2	4.5	4.2	5.3	30.0
Equipment	0.0	32.1	i	0.2	4.5	4.2	5.5	50.0
Equipment	0.8	21.8		5.5	4.7	4.4	4.8	31.0
	0.8	38.3		7.6	5.2	4.9	4.6	33.7
37, Transportation Equipment 38, Instruments and Related	0.9	30.3	<b>'</b>	7.6	5.2	4.9	4.0	33.7
Products	0.7	27.8		7.5	5.4	5.1	5.2	37.3
ge of plant:  Less than 5 years	3.6	34.6		9.7	7.9	7.0	6.8	39.6
5 years to 14 years	2.2	28.2		7.0	5.3	4.6	4.8	25.1
				6.1	5.0	4.7	5.4	40.8
15 years to 29 years	2.3	22.5				5.4	6.0	31.2
30 years or more	2.6	27.3		6.6	5.0 66.8	43.4	15.4	31.2
Not specified	14.2			40.5				

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

Plant characteristic		Relat	ive standard err	ors for table 3-10	O—Continued		
Flam Characteristic	Α	В	С	D	Е	F	
umber of employees:							
Less than 20	4.7	45.4	20.9	14.0	9.0	7.0	36
20 to 99	1.1	24.2	5.8	4.2	3.2	3.4	23
100 to 499	1.4	15.4	4.1	2.9	3.6	4.6	20
500 to 999	2.0	18.5	4.4	2.5	4.5	7.2	18
	1.5	30.2	2.9	1.5	5.1	11.8	11
1,000 or more	16.4	30.2	50.6	33.3	48.0	19.7	11
	10.4		30.0	35.5	40.0	13.7	
nionized plants:	2.8	25.4	5.6	5.2	5.7	7.0	24
YesContract in effect:	2.0	25.4	5.0	5.2	5.7	7.0	24
Yes	2.8	25.8	5.7	5.3	5.7	7.0	24
No	22.0	13.3	34.6	29.0	41.0	45.0	_
	0.7	16.8	3.9	3.0	2.6	2.8	18
No	22.7	91.7	30.4	71.0	50.3	27.5	10
		•	33.1		33.3	2	
Procentage of products exported:  None	2.4	31.6	10.6	7.2	5.5	4.9	39
Less than 10 percent	1.6	25.1	5.0	3.8	3.6	3.9	2
				5.7			_
10 percent to 19 percent	3.1	24.1	7.3		6.2	7.6	2
20 percent to 49 percent	3.6	29.0	7.9	6.0	7.3	9.4	5
50 percent or more	7.1	49.9	19.5	11.5	14.4	14.6	6
Not specified	12.5	94.1	31.4	26.5	24.3	19.7	6
lue of goods and services:		-					
Less than \$750,000	7.4	71.3	33.2	23.7	16.6	9.6	4
\$750,000 to less than \$1 million	7.8	80.0	30.2	27.6	12.0	12.5	6
\$1 million to less than \$5 million	1.7	32.3	7.4	5.3	4.0	4.1	2
\$5 million to less than \$10 million	3.1	33.0	8.6	6.7	6.0	6.8	4
\$10 million to less than \$25 million	2.5	21.4	5.8	4.9	5.2	6.4	3
	3.1		6.7				3
\$25 million to less than \$50 million		24.1		5.0	6.8	10.7	
\$50 million to less than \$100 million.	3.0	24.3	6.0	4.7	7.1	9.4	4
100 million or more	1.9	22.2	3.7	2.6	4.8	9.9	2
Not specified	11.9	12.5	33.9	34.4	27.3	14.9	6
oducts made to military							
pecifications:							
Yes	1.8	23.1	5.4	4.0	4.1	5.4	2
No	1.4	19.4	4.8	3.9	3.5	3.3	2
Don't know	5.2	51.4	14.9	11.9	8.8	10.0	4
Not specified	17.9	-	55.6	55.9	53.8	21.3	
me contractor to defense agencies:							
Yes: Percent of products shipped	2.3	25.2	6.4	4.5	4.8	5.8	3
1 percent to 24 percent	2.7	23.4	7.2	5.2		6.7	3
					5.6		
25 percent to 74 percent	7.2	72.1	17.9	12.6	13.3	16.2	7
75 percent or more	9.3		18.6	12.6	19.1	17.4	3
Don't know	16.9	86.9	27.7	24.8	30.2	33.9	9
No	1.0	17.4	4.3	3.4	2.9	3.0	1
Don't know	6.7	72.2	16.7	13.6	11.9	13.0	4
Not specified	21.1	-	61.0	56.4	69.6	24.8	9
bcontractor to defense agencies:							
Yes: Percent of products shipped	1.8	24.2	5.3	3.9	4.2	5.5	2
1 percent to 24 percent	2.5	28.7	6.5	4.8	5.5	6.8	3
25 percent to 74 percent	5.1	38.5	13.4	8.8	9.3	12.4	7
75 percent or more	9.4	81.4	19.6	17.7	15.9	20.0	4
Don't know	9.2	28.9	23.7	18.3	15.3	19.9	9
No	2.0	16.9	6.0	5.0	4.3	4.0	2
Don't know	2.6	33.6	7.1	6.0	5.0	5.2	2
Not specified	17.4	-	49.8	32.9	43.8	21.6	9

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

		Re	elative stand	lard errors for	r table 3-10—0	Continued		
Plant characteristic	Α	В		С	D	Е	F	G
Foreign owned:								
Yes	4.2	36.2		9.7	7.7	8.3	10.1	39.4
No	0.6 6.1	16.0 9.8		3.8	2.8 10.7	2.4	2.7 15.6	18.4 57.4
Not specified	14.6	9.0		1.1 3.4	40.9	11.8 32.1	19.9	61.5
			Relative	standard err	ors for table 3	-11		
	Α	В	С	D	Е	F	G	Н
Major Group:								
34, Fabricated Metal Products 35, Industrial Machinery and	0.7	4.6	4.9	9.0	16.6	25.1	4.3	27.1
Equipment	0.6	4.2	3.8	8.2	10.6	8.8	4.9	27.1
Equipment	0.8	3.9	4.7	7.6	14.3	10.2	4.6	27.5
37, Transportation Equipment 38, Instruments and Related	0.9	5.5	5.5	7.5	13.4	7.2	4.2	37.6
Products	0.7	4.6	5.2	9.0	14.8	5.4	5.1	35.6
Age of plant:								
Less than 5 years	3.6	6.7	7.2	15.0	36.8	30.1	6.5	37.5
5 years to 14 years	2.2	4.4 4.7	5.1 4.7	9.2 7.5	14.7 11.5	15.5 5.4	4.6 5.2	26.8 22.8
15 years to 29 years	2.5	5.5	5.2	6.0	8.5	5.6	5.8	25.2 25.2
Not specified	14.2	66.1	58.5	13.2	51.3	17.0	14.9	-
Number of employees:	4.7		444	04.0			0.7	05.4
Less than 20	4.7 1.1	8.6 3.0	14.1 3.6	64.6 15.5	52.3	87.8	6.7 3.2	35.4 20.9
100 to 499	1.4	3.6	2.9	4.6	14.0	23.6	4.4	19.0
500 to 999	2.0	4.9	4.1	3.1	6.9	10.7	5.8	8.3
1,000 or more	1.5	2.2	1.7	2.7	4.7	3.8	10.4	9.1
Not specified	16.4	38.9	43.6	6.7	59.2	12.5	19.3	-
Unionized plants: Yes	2.8	6.0	5.5	5.6	5.1	5.5	6.5	24.3
Contract in effect:	2.0	0.0	5.5	5.0	5.1	0.0	0.0	24.0
Yes	2.8	6.0	5.6	5.6	5.3	5.6	6.5	24.3
No	22.0	36.9	30.3	36.0	8.7	25.6	45.2	-
No	0.7	2.5	2.7	5.5	9.3	8.3	2.7	15.9
Not specified	22.7	46.3	65.9	10.0	51.4	-	26.5	-
Percentage of products exported:	2.4	5.6	6.4	16.6	24.4	26.1	4.6	33.6
None	2.4 1.6	3.5	3.7	6.1	10.5	6.5	3.8	17.9
10 percent to 19 percent	3.1	5.9	5.8	7.6	13.3	12.9	7.1	37.8
20 percent to 49 percent	3.6	6.8	6.4	8.9	10.9	12.2	9.1	40.4
50 percent or more	7.1	13.2	14.8	14.8	34.0	5.0	13.8	17.8
Not specified	12.5	26.9	28.5	36.5	39.8	40.1	18.8	67.1
Value of goods and services: Less than \$750,000	7.4	14.5	26.3	64.3			9.6	44.2
\$750,000 to less than \$1 million	7.8	12.8	20.7	34.0	_	-	11.6	56.1
\$1 million to less than \$5 million	1.7	3.9	4.6	23.2	_	87.8	3.9	23.6
\$5 million to less than \$10 million	3.1	5.5	6.0	19.3	57.1	13.9	6.7	35.1
\$10 million to less than \$25 million	2.5	5.0	4.5	7.4	25.0	40.8	6.3	25.1
\$25 million to less than \$50 million	3.1	7.7	4.8	7.0	17.2	32.5	9.8	31.9
\$50 million to less than \$100 million.	3.0	8.5	5.5	5.4	12.0	15.6	8.6	56.5
\$100 million or more	1.9	4.3	5.0	3.4	3.3	4.7 14.8	8.6 14.5	9.1 68.7
Not specified	11.9	30.2	30.6	43.0	40.6	14.0	14.5	00.7

Table D-3. Estimates of Relative Standard Errors for Tables in Fabrication and Machining—Continued

			Relative stand	lard errors for	table 3-11—C	ontinued		
Plant characteristic —	Α	В	С	D	E	F	G	Н
Products made to military								
specifications:								
Yes	1.8	4.0	3.8	6.4	10.0	7.5	5.0	22.1
No	1.4	3.3	3.7	5.7	9.2	8.2	3.2	18.8
Don't know	5.2	9.5	11.0	18.4	21.2	5.8	9.2	44.0
Not specified	17.9	63.2	48.6	6.7	59.2	12.8	21.1	•
Prime contractor to defense agencies:								
Yes: Percent of products shipped	2.3	4.4	4.8	6.7	6.5	8.3	5.6	29.6
1 percent to 24 percent	2.7	5.0	5.5	7.8	9.1	9.6	6.5	35.3
25 percent to 74 percent	7.2	13.3	12.2	15.8	13.4	8.6	15.9	59.6
75 percent or more	9.3	16.2	21.2	8.8	9.7	8.7	17.8	59.5
Don't know	16.9	26.5	23.1	38.5	8.2	59.4	31.3	
No	1.0	3.0	3.0	5.6	9.1	7.3	2.9	16.7
Don't know	6.7	13.6	14.3	8.9	21.9	4.1	11.2	51.0
Not specified	21.1	51.2	63.3	13.2	59.2	-	24.8	90.4
Subcontractor to defense agencies:								
Yes: Percent of products shipped	1.8	4.0	3.8	6.3	10.2	8.0	5.2	24.2
1 percent to 24 percent	2.5	5.0	4.8	7.6	14.8	9.8	6.5	29.5
25 percent to 74 percent	5.1	9.3	8.9	14.7	18.2	18.2	11.7	42.1
75 percent or more	9.4	17.6	15.3	27.8	15.8	34.3	23.9	73.3
Don't know	9.2	16.1	18.2	18.9	22.4	6.5	18.3	
No	2.0	4.2	4.7	7.1	10.6	9.2	3.9	23.7
Don't know	2.6	5.2	5.6	8.7	13.5	10.0	4.9	23.8
Not specified	17.4	49.0	45.1	58.6	51.4	-	21.4	90.4
Foreign owned:								
Yes	4.2	8.9	8.2	7.6	18.7	15.6	9.5	50.1
No	0.6	2.4	2.6	5.1	6.6	5.9	2.5	14.5
Don't know	6.1	14.3	10.8	10.8	26.8	8.6	14.2	25.0
Not specified	14.6	33.5	37.1	33.5	36.0	8.0	19.6	69.9

<sup>-</sup> Represents zero.

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling

Diant share to the			Rela	tive standard	errors for tabl	e 4-1		
Plant characteristic	А	В	С	D	Е	F	G	Н
Major Group: 34, Fabricated Metal Products	0.7	3.6	11.8	17.4	21.6	23.8	3.4	35.0
Equipment	0.6	3.2	10.1	12.3	16.3	18.3	3.4	28.5
Equipment	0.8	3.1 3.9	8.1 9.7	12.2 11.2	15.2 13.5	10.9 15.5	4.0 3.8	31.8 31.5
Products	0.7	3.8	9.5	13.8	12.6	13.9	4.4	38.9
Age of plant:  Less than 5 years	3.6 2.2 2.3 2.6 14.2	5.6 3.9 3.8 4.0 36.6	13.8 10.2 9.2 9.1	17.2 14.2 11.1 11.2 39.9	21.7 15.8 15.9 11.9	19.3 13.4 14.4 15.4 44.2	6.2 4.0 4.3 5.0 15.9	43.7 25.2 27.4 37.5
Number of employees: Less than 20 20 to 99 100 to 499 500 to 999 1,000 or more. Not specified	4.7 1.1 1.4 2.0 1.5	8.3 2.7 2.4 2.6 2.3 29.0	27.7 9.3 5.5 4.4 1.3 45.4	46.9 13.6 7.8 5.1 3.0 58.8	41.9 14.3 9.5 10.1 7.0	77.6 14.3 8.7 10.1 1.9 55.2	6.3 2.7 3.6 6.6 9.9 21.6	34.6 22.5 22.6 5.3 4.7
Unionized plants: Yes	2.8	4.1	8.3	12.8	16.9	17.6	5.6	29.4
Contract in effect:								
Yes	2.8 22.0 0.7 22.7	4.1 30.8 2.1 35.0	8.4 48.0 6.1 45.4	12.8 12.8 7.7 60.8	16.9 - 9.7 12.5	17.6 - 8.4 60.1	5.7 37.4 2.1 32.2	29.4 - 17.8 26.7
Percentage of products exported:	0.4	5.1	15.7	21.9	26.0	20.7	4.0	30.9
None	2.4 1.6 3.1 3.6 7.1 12.5	5.1 2.8 4.6 5.5 11.0 20.4	15.7 7.9 9.6 10.1 20.1 35.2	9.6 12.7 12.6 26.9 39.7	13.1 17.1 19.0 29.5 75.4	12.8 16.9 14.7 21.5 52.7	3.2 6.2 7.7 13.6 17.8	17.7 39.1 33.0 94.3 24.6
Value of goods and services: Less than \$750,000	7.4 7.8 1.7 3.1 2.5 3.1 3.0 1.9	13.6 13.5 3.6 4.9 3.7 4.3 4.5 3.4 20.8	44.2 44.3 12.3 13.0 8.7 8.9 6.9 3.3 31.3	65.7 76.2 17.7 19.3 12.5 12.3 11.7 4.0 43.4	44.2 46.9 18.7 23.3 18.9 14.0 11.7 7.7 43.5	62.5 47.7 18.0 23.0 13.6 15.6 11.2 2.7 54.1	9.5 10.7 3.3 5.5 5.0 8.0 7.2 8.0 15.4	57.4 54.1 26.4 45.1 30.9 27.4 34.8 4.8
Products made to military specifications: Yes	1.8 1.4 5.2 17.9	3.1 2.7 8.3 42.9	8.4 6.8 19.7	10.0 9.0 34.1 45.4	12.4 13.1 22.4	11.8 10.3 29.1 66.2	3.9 2.8 8.3 21.6	23.4 20.7 51.4
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	2.3 2.7 7.2 9.3 16.9 1.0 6.7 21.1	3.7 4.1 11.3 15.5 19.2 2.3 10.6 45.9	8.7 10.2 17.9 15.2 8.6 6.6 20.2	10.2 12.5 23.6 13.5 50.8 9.1	13.2 15.5 43.2 35.8 46.8 11.7 25.4	12.3 15.5 30.5 23.6 45.9 9.8 29.6 84.7	4.8 5.5 13.4 19.3 29.3 2.4 11.2 24.2	20.8 24.3 46.6 43.8 - 20.2 57.1

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

DI A In the district			Relative st	andard errors	for table 4-1-	-Continued		
Plant characteristic	А	В	С	D	E	F	G	Н
Subcontractor to defense agencies:								
Yes: Percent of products shipped	1.8	3.1	8.4	10.1	13.8	11.8	3.9	19.2
1 percent to 24 percent	2.5	4.0	10.2	12.5	18.1	14.1	4.9	23.6
25 percent to 74 percent	5.1	7.4	17.6	19.6	23.4	27.2	9.9	38.0
75 percent or more	9.4	13.9	32.7	22.2	55.4	26.9	17.7	57.5
Don't know	9.2	12.2	24.4	57.3	50.5	31.0	16.1	51.2
No	2.0	3.5	9.2	11.3	13.6	11.6	3.5	24.7
Don't know	2.6	4.1	8.7	14.0	14.0	15.9	4.6	35.7
Not specified	17.4	41.7	-	63.2	-	66.2	20.2	
Foreign owned:								
Yes	4.2	6.1	12.4	14.4	23.5	24.7	8.6	48.2
No	0.6	1.9	5.9	7.7	9.4	8.5	2.0	17.1
Don't know	6.1	9.2	14.5	22.7	26.4	18.0	13.1	60.3
Not specified	14.6	27.3	27.8	48.5	82.8	40.2	19.5	-
			Rela	tive standard	errors for tabl	e 4-2		
	А	В	С	D	Е	F	G	Н
Major Group:	0.7	0.4	44.4	00.0	0.0	11.0	0.4	04.7
34, Fabricated Metal Products	0.7	3.4	14.1	32.0	9.2	14.6	3.1	24.7
Equipment	0.6	3.0	10.8	8.7	7.7	9.4	3.1	29.0
Equipment	0.8	2.6	8.8	8.0	27.9	18.5	3.8	28.4
37, Transportation Equipment	0.9	3.5	8.6	4.1	34.6	4.4	3.5	31.4
38, Instruments and Related				400				
Products	0.7	3.3	8.6	12.9	6.0	7.9	4.1	29.9
Age of plant:							_	
Less than 5 years	3.6	5.2	13.3	25.8	20.7	18.0	5.9	33.3
5 years to 14 years	2.2	3.5	10.4	9.0	38.1	19.9	3.8	24.0
15 years to 29 years	2.3	3.5	9.9	15.5	17.7	13.7	4.0	27.5
30 years or more	2.6	3.8	5.4	9.8	16.9	3.6	4.7	28.0
Not specified	14.2	33.1	25.6	17.0	17.0	-	16.0	63.7
Number of employees:								
Less than 20	4.7	8.2	53.2	•	-	-	6.1	38.9
20 to 99	1.1	2.5	13.9	47.6	-	-	2.5	19.2
100 to 499	1.4	2.1	5.9	17.6	10.9	33.8	3.4	20.8
500 to 999	2.0	2.5	4.3	5.0	33.2	10.2	6.2	13.8
1,000 or more	1.5	3.1	1.8	2.9	3.2	2.7	7.9	7.4
Not specified	16.4	29.8	23.1	•	-	-	20.3	76.0
Unionized plants:					_			
Yes	2.8	3.9	7.3	11.7	15.4	8.3	5.3	27.1
Yes	2.8	4.0	7.4	11.9	15.4	8.3	5.4	27,1
No.	22.0	29.7	31.2	8.7	10.4	0.5	34.5	27.1
No	0.7	1.9	6.3	9.0	19.8	9.4	2.0	15.6
Not specified	22.7	36.3	55.4	-	- 10.0	26.7	32.1	76.0
Percentage of products exported:								
None	2.4	4.9	17.3	40.2	10.4	7.9	3.8	22.3
Less than 10 percent	1.6	2.6	8.0	10.0	19.6	4.6	3.0	18.4
10 percent to 19 percent	3.1	4.2	10.3	18.0	32.6	17.3	5.8	39.9
20 percent to 49 percent	3.6	4.8	11.0	10.3	15.7	10.3	7.0	55.8
50 percent or more	7.1	9.5	16.4	14.5	12.8	26.8	14.8	51.6
Not specified	12.5	18.5	46.3	13.2	.2.3	20.1	18.4	74.1
Trot opcomod								

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Table D-4. Estimates of Relativ				e standard						
Plant characteristic	A		В	С	D		Е	F	G	Н
Value of goods and services: Less than \$750,000 \$750,000 to less than \$1 million \$1 million to less than \$5 million \$5 million to less than \$10 million \$10 million to less than \$25 million \$50 million to less than \$100 million \$100 million or more. Not specified	7.4 7.8 1.7 3.1 2.5 3.1 3.0 1.9	4 3 3 4	.4 6 .3 1 .5 2 .3 1 .8 2 .4	2.1 60.7 8.7 9.0 1 2.1 9.0 6.9 3.2 0.6	73.1 60.4 46.3 19.9 10.3 2.9 41.1		69.0 10.3 36.7 15.2 17.0	- - 15.1 - 61.8 30.1 2.9 45.4	9.4 10.8 3.1 5.2 4.7 7.7 6.9 7.1	67.1 39.5 23.3 35.1 24.5 25.1 34.2 7.3 61.5
Products made to military specifications: Yes	1.8 1.4 5.2 17.9	2		7.5 7.5 8.9 8.2	9.8 9.6 46.7		15.8 21.0 6.6	3.6 12.5 7.3	3.6 2.7 7.8 21.5	25.3 17.3 50.0 76.0
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	2.3 2.7 7.2 9.3 16.9 1.0 6.7 21.1	3 10 14 20	.8 1 .1 1 .2 1 .9 3 .2 .2	8.3 0.5 8.8 2.0 11.3 7.0 4.3 3.2	6.3 9.6 6.1 12.7 7.6 13.1 6.6		17.7 32.5 9.2 13.7 12.0 20.4 6.3	9.3 15.3 14.8 7.7 12.8 8.7 8.8	4.5 5.1 12.8 19.5 27.9 2.2 10.3 25.1	22.5 31.0 42.1 48.7 - 16.5 77.5 76.0
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	1.8 2.5 5.1 9.4 9.2 2.0 2.6 17.4	3 7 13 12 3	.6 1 .0 1 .2 2 .0 2 .9 2	8.2 1.1 5.1 27.4 25.1 9.0 7.8 9.1	10.8 14.6 12.2 26.1 8.7 13.3 15.2 9.1		12.9 17.7 9.2 - 12.6 29.2 4.5	8.4 11.1 7.2 19.8 30.1 3.6 22.3	4.6 9.2 16.4 15.4 3.4	27.6 35.2 41.9 13.9 87.0 20.0 28.1 49.5
Foreign owned: Yes. No. Don't know Not specified	4.2 0.6 6.1 14.6	5	.7 1 .8 .5 1	3.0 6.1 1.0 7.4	11.9 9.4 7.4 52.0		48.4 11.1 6.1	8.6 8.2 8.6 12.5	8.1 1.8 12.2	39.3 14.6 9.2 76.0
				Relative st	andard	errors f	or table	4-3		
Mailea Cassan	Α	В	С	Г		Е		F	G H	1
Major Group: 34, Fabricated Metal Products	0.7	4.5	11.4	20.	ı	20.5	15.	.1 7	9.0 2.	7 21.6
Equipment	0.6	4.3	8.7	11.8	3	30.1	63.	.7 9	6.9 2.4	19.0
Equipment. 37, Transportation Equipment. 38, Instruments and Related Products	0.8 0.9 0.7	3.9 5.2 5.2	7.4 9.1 8.2	10.5 11.0 10.3		28.2 14.7 25.8	58. 66. 56.	.5	7.6 2.9 6.2 2.9 0.2 3.5	24.7
Age of plant: Less than 5 years	3.6 2.2 2.3 2.6 14.2	6.3 4.6 4.6 5.3 37.4	13.8 9.3 7.9 6.0 60.8	19.0 14.8 10.3 9.4 85.2	) 3 3 4	43.7 28.4 15.6 18.6	75. 56. 35.	- 1 .4 5 .6 3	2.5 5.20 3.9 2.5 2.2 3.9 16.0	2 26.5 3 20.2 5 20.0 9 19.8

Table D-4. Estimates of Relative Standard Errors for Tables In Materials Handling—Continued

Diant share staristic			Relative	standard er	rors for table	4-3—Contin	ued		
Plant characteristic	Α	В	С	D	Е	F	G	н	
Number of employees:									
Less than 20	4.7	10.2	26.1	88.3	-1	97.5	-	5.7	29.1
20 to 99	1.1	3.3	9.7	18.0	37.5	90.4	48.3	2.1	15.1
100 to 499	1.4	3.2	4.8	7.8	23.2	37.8	46.1	2.5	16.0
500 to 999	2.0	3.7	4.5	4.8	12.0	37.0	6.6	3.9	9.6
1,000 or more	1.5	6.0	1.3	1.3	1.9	4.2	8.8	4.5	30.2
Not specified	16.4	42.6	48.5	76.3	1.3		-	18.8	50.2
Unionized plants:									
Yes	2.8	5.8	7.5	9.6	16.8	5.3	70.1	4.3	19.1
Contract in effect:									
Yes	2.8	5.9	7.6	9.7	16.9	5.3	70.1	4.3	19.
No	22.0	35.9	58.2	6.3	12.8	-	-	31.2	86.7
No	0.7	2.6	5.5	7.8	16.2	48.3	44.6	1.6	11.8
Not specified	22.7	39.8	54.3	45.4	20.1	-	-	29.7	26.
Percentage of products exported:									
None	2.4	6.0	16.3	23.3	29.7	78.0	64.2	3.5	21.0
Less than 10 percent	1.6	3.5	6.3	7.6	20.0	53.8	63.0	2.5	13.0
10 percent to 19 percent	3.1	5.4	9.1	11.8	23.3	60.6	54.6	4.9	24.0
20 percent to 49 percent	3.6	6.9	8.5	12.8	23.5	3.9	66.3	5.4	38.
50 percent or more	7.1	12.1	18.3	21,1	29.8	0.5	17.5	11.0	65.4
		27.8				-	17.5		
Not specified	12.5	27.8	32.4	11.9	13.2			15.4	95.4
/alue of goods and services: Less than \$750,000	7.4	15.3	35.0		9.2			9.0	41.3
				70.5		-	00.0		
\$750,000 to less than \$1 million	7.8	14.8	38.3	72.5	91.7		96.0	10.3	31.
\$1 million to less than \$5 million	1.7	4.2	13.5	23.1	49.5	80.5	82.6	2.7	19.
\$5 million to less than \$10 million	3.1	6.0	13.1	21.8	50.4	-	80.4	4.4	23.9
\$10 million to less than \$25 million	2.5	4.5	8.8	17.4	32.0	49.6	60.0	3.8	20.0
\$25 million to less than \$50 million	3.1	5.4	7.3	11.9	32.4	81.2	67.4	5.6	23.0
\$50 million to less than \$100 million.	3.0	6.2	6.6	7.3	20.6	44.0	9.2	5.1	16.8
\$100 million or more	1.9	6.0	3.1	3.2	1.8	4.4	7.3	4.5	21.
Not specified	11.9	29.2	28.5	41.2	25.8	4.4	12.5	14.0	45.6
Products made to military									
specifications:									
Yes	1.8	3.8	6.2	9.7	18.1	55.0	50.9	3.1	19.0
No	1.4	3.4	6.8	7.4	14.9	48.8	57.3	2.3	14.3
Don't know	5.2	10.4	16.6	36.3	43.6		12.5	6.9	25.
Not specified	17.9	41.8	59.3	9.2		-		20.7	20.
Prime contractor to defense agencies:									
Yes: Percent of products shipped	2.3	4.4	7.1	8.4	19.1	57.7	51.5	3.7	20.
1 percent to 24 percent	2.7	4.9	8.3	10.8	26.7	76.4	61.1	4.3	28.
25 percent to 74 percent	7.2	14.1	19.8	19.9	10.2	43.6	75.8	10.8	29.
75 percent or more	9.3	15.5	24.5	15.2	33.6	40.0	10.0		52.
Don't know						-	10.0	16.3	52.
Don't know	16.9	24.1	32.1	54.4	10.3		-	23.5	
No	1.0	3.0	6.0	8.0	14.4	42.1	52.9	1.9	12.
Don't know	6.7	11.8	15.4	40.7	37.8	•	12.5	9.5	34.
Not specified	21.1	46.8	84.7	-	-	-	•	24.2	
Subcontractor to defense agencies:									
Yes: Percent of products shipped	1.8	3.7	6.7	9.8	20.0	56.3	53.3	3.1	19.
1 percent to 24 percent	2.5	4.6	8.8	10.9	26.7	44.4	56.5	4.0	26.0
25 percent to 74 percent	5.1	8.8	13.5	17.7	35.7	77.8	9.2	7.8	35.3
75 percent or more	9.4	16.2	17.3	41.5	9.9	56.4	15.1	14.3	58.
Don't know	9.2	16.5	22.2	35.2	26.5	00.4	10.1	12.4	80.
No.	2.0	4.3	7.9	10.8	18.1	66.8	63.0	2.9	17.
Don't know	2.6	5.2	9.6	10.1	21.7	57.5	58.7	3.7	17.
INDL SDECITIED	17.4	57.0	42.7	-	9.1	-	-	19.1	

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Discount of the second of the			Relati	ve standar	rd errors f	for table 4-3—	-Continued		
Plant characteristic —	Α	В	С		D	Е	F	G н	1
Foreign owned:									
Yes	4.2	7.8	11.7	13.	.4	33.2	9.2 7	.8 6.5	27.4
No	0.6	2.4	5.1	7.	.3	12.3 4	4.7 38	.7 1.5	11.1
Don't know	6.1	11.7	11.3	14.		30.1	-	- 9.4	
Not specified	14.6	36.2	27.3	48.	.2	9.1	-	- 17.2	
				Relative s	tandard e	errors for table	4-4		
	Α		В	С	D	Е	F	G	Н
Major Group:  34, Fabricated Metal Products	0.7	16	5.9	13.2	8.6	6.6	53.6	2.3	27.6
35, Industrial Machinery and	• • • • • • • • • • • • • • • • • • • •			, , , ,	5.5	5.5	00.0	2.0	20
Equipment	0.6	15	5.3	12.2	8.3	5.4	38.7	2.2	30.0
36, Electronic and Other Electric			_						
Equipment	0.8		3.0	9.2	6.4	5.1	34.8	2.8	27.1
37, Transportation Equipment	0.9	15	5.6	9.0	7.8	6.6	80.2	2.6	23.0
38, Instruments and Related Products	0.7	14	1.9	10.0	7.9	6.1	36.2	3.0	32.4
						•			
Age of plant: Less than 5 years	3.6	10	3.4	13.8	10.8	8.5	45.1	4.9	42.6
5 years to 14 years	2.2		1	11.2	7.8	6.0	36.0	3.1	25.5
15 years to 29 years	2.3			10.0	7.0	5.5	28.5	3.3	25.4
30 years or more	2.6		2.9	9.1	8.0	5.8	37.3	3.8	25.5
Not specified	14.2			57.2	83.5	35.0	-	16.1	62.1
· · · · · · · · · · · · · · · · · · ·						]			
Number of employees: Less than 20	4.7	27	.6 ·	47.3	27.1	13.0	80.2	5.5	31.6
20 to 99.	1.1	1		11.1	6.9	4.5	26.3	2.0	20.5
100 to 499	1.4		3.6	5.8	5.1	3.6	33.1	2.6	19.9
500 to 999	2.0		2.5	5.4	3.7	3.0	7.3	4.2	12.0
1,000 or more	1.5		2.2	1.3	3.2	2.1	11.2	5.4	9.7
Not specified	16.4	1	l l	44.2	61.8	52.5	-	19.0	-
Unionized plants:									
Yes	2.8	12	2.9	9.3	6.6	6.9	35.9	4.1	22.3
Contract in effect:					5.15	5.15	55.5		
Yes	2.8	13	3.0	9.5	6.7	7.0	39.7	4.2	22.3
No	22.0	35	5.4	32.5	39.4	36.1	13.3	29.0	-
No	0.7		3.4	6.7	4.8	3.3	21.8	1.5	15.4
Not specified	22.7	20	).1	51.3	62.8	56.3	91.5	29.0	26.7
Percentage of products exported:									
None	2.4	25	5.2	17.9	11.9	8.1	55.3	3.3	24.1
Less than 10 percent	1.6		9.6	8.6	6.1	4.3	27.0	2.4	19.7
10 percent to 19 percent	3.1		5.2	9.5	8.1	6.4	49.0	4.8	39.4
20 percent to 49 percent	3.6		_	10.1	9.4	8.0	41.9	5.5	27.7
50 percent or more	7.1			21.6	14.8	13.8	36.0	11.3	•
Not specified	12.5	66	5.5	47.3	34.5	26.8	-	15.4	•
Value of goods and services:									
Less than \$750,000	7.4			38.3	37.2	20.6	-	8.6	41.4
\$750,000 to less than \$1 million	7.8			51.9	42.7	19.8	91.7	9.3	41.5
\$1 million to less than \$5 million	1.7			15.5	9.0	5.6	34.4	2.5	27.4
\$5 million to less than \$10 million	3.1			14.0	10.5	7.6	43.4 43.3	4.3 3.7	31.7 24.4
\$10 million to less than \$25 million \$25 million to less than \$50 million	2.5 3.1		2.1 3.2	11.3 9.8	7.6 7.0	5.5 6.2	60.0	5.6	23.4
\$50 million to less than \$100 million.	3.1		1.2	8.5	7.0	6.2	43.0	5.1	16.9
\$100 million or more	1.9		3.8	2.2	2.7	4.4	6.7	5.1	10.0
Not specified	11.9			32.5	40.4	24.6	-	14.4	72.2
Products made to military specifications:									
Yes	1.8	1.	1.7	8.6	6.2	4.8	27.7	2.9	21.5
No	1.4	9	9.8	7.7	5.8	4.2	26.0	2.2	18.0
Don't know	5.2	23		23.4	13.2	12.4	94.1	6.9	46.4
Not specified	17.9		- :	51.4	62.9	48.1	-	20.4	-
			-	-					

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Plant characteristic				Relative st	andard e	errors for ta	able 4-4—(	Continued			
Plant characteristic		Α	В	С		D	Е	F		G	Н
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	2 7 9 16 1	.0	11.9 14.3 20.1 26.3 66.3 9.3 19.6	9.3 10.8 22.2 33.5 40.0 7.4 18.8 59.2		6.6 7.9 14.5 19.1 29.7 5.3 15.4 69.3	5.4 6.0 16.7 11.2 28.3 3.8 14.4 49.3	33.0 42.5 79.3 60.7 62.4 25.4 58.4		3.6 4.2 10.5 15.0 24.0 1.7 9.3 24.7	18.7 22.5 43.3 58.8 54.1 17.6 46.5
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	2 5 9 9 2	.8 .5 .1 .4 .2 .0 .6	11.5 13.6 25.3 43.2 36.8 12.7 12.9 13.2	9.2 11.5 16.1 32.3 53.3 9.6 9.8 52.1		6.4 7.9 13.3 31.6 26.2 6.9 7.7 84.6	4.6 5.7 11.0 18.9 16.6 5.5 6.5 48.8	29.3 31.5 62.2 89.4 9.2 38.0 37.7		2.9 3.7 7.6 13.2 12.6 2.8 3.6 20.1	17.2 21.9 42.3 49.2 46.9 21.3 27.4
Foreign owned: Yes No Don't know Not specified	0	.2 .6 .1	18.6 8.3 18.7 30.6	15.6 6.3 15.4 40.7		9.8 4.5 13.7 48.7	8.7 3.2 13.1 33.2	59.5 21.6 60.8		6.5 1.4 9.8 18.7	28.3 14:5 24.8 17.0
				Rela	tive stan	dard error	s for table	4-5			
Major Group:	Α	В	С	D	E	F	G	Н	- 1	J	K
34, Fabricated Metal Products	0.7 0.6 0.8 0.9	4.4 4.2 3.6 4.6	11.2 11.2 8.7 9.1	17.4 15.8	25.4 20.7 24.8 16.1	51.6 5.1 36.3 13.3	7.4 14.8	74.1 15.8 23.4 11.5	92.5 12.5 10.4 8.3	2.5 2.3 2.8 2.8	21.6 19.6 26.4 23.2
38, Instruments and Related Products	0.7	4.5	10.0	17.2	14.2	4.0	46.2	54.5	6.5	3.1	22.6
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years. 30 years or more. Not specified	3.6 2.2 2.3 2.6 14.2	6.2 4.5 4.4 4.5 36.8	14.7 9.0 8.9 6.9 67.7	15.0 20.1 13.0	30.2 27.8 21.4 9.2	92.4 45.3 15.1 3.8	26.2 9.0 46.1 7.0	52.3 34.9 9.3 23.3	92.5 24.8 9.6 5.7 17.0	5.1 3.2 3.4 4.0 16.3	26.8 19.6 19.1 23.8 66.0
Number of employees: Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	4.7 1.1 1.4 2.0 1.5	10.8 3.3 2.7 2.8 2.6 38.6	42.4 11.3 5.9 3.4 3.2	27.0 12.4 5.7 1.6	48.2 20.1 13.2 4.5	92.4 14.3 32.0 3.4	84.7 26.2 4.7	50.0 66.0 7.0	92.5	5.6 2.0 2.6 4.4 5.6	25.9 15.7 15.0 4.6 7.0 92.5
Unionized plants:	16.4		46.9		10.0	2.7	21.2	20.5	5.0	19.2	
Yes Contract in effect: Yes	2.8	4.7	8.0 8.1		10.0	3.7	31.3	20.5	5.2	4.4	27.7
No	22.0 0.7 22.7	26.5 2.5 39.6	46.1 5.7 50.4	12.3	58.4 16.2	10.9 23.7	5.1	31.1	53.9	29.9 1.6 30.8	9.2 12.1 26.7

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Plant characteristic -				Relative s	tandard	errors f	or tab	ole 4-5—	Continued			
Plant characteristic –	Α	В	С	D	E		F	G	Н	1	J	K
Percentage of products exported:												
None	2.4	6.1	15.3	33.8	28.6	1	1.7	19.1	19.4	11.2	3.4	20.6
Less than 10 percent	1.6	3.3	7.3	16.3	20.5		5.0	14.6	19.7	81.2	2.5	16.1
10 percent to 19 percent	3.1	4.9	10.7	20.7	24.7		0.7	7.0	39.2	7.3	4.9	26.5
20 percent to 49 percent	3.6	5.9	10.7	13.2	14.4		8.1	39.9	00.E	10.3	5.8	24.6
50 percent or more	7.1	10.7	18.7	27.2	27.1		0.5	12.1	10.0	10.3		24.0
Not specified	12.5	21.9	34.4	-	71.9		-	-	20.1	-	11.6 16.6	56.8
Value of goods and services:												
Less than \$750,000	7.4	14.7	89.6	83.6			-		_		9.0	37.9
\$750,000 to less than \$1 million	7.8	16.4	47.5	12.6	_		_	_	_	_	9.6	36.5
\$1 million to less than \$5 million	1.7	4.4	14.1	42.5	73.6		_	_	_	92.5	2.6	18.9
\$5 million to less than \$10 million	3.1	5.8	15.1	31.8	50.8		2.4	_	_	92.5		28.1
								•	047	-	4.3	
\$10 million to less than \$25 million.	2.5	4.3	9.8	22.9	35.2		3.2	-	84.7	-	3.7	21.5
\$25 million to less than \$50 million	3.1	4.6	9.0	16.0	25.2		8.5	-	50.0	-	5.9	22.9
\$50 million to less than \$100 million.	3.0	4.9	7.5	13.2	17.6		2.8	24.8	-	-	5.3	4.6
\$100 million or more	1.9	3.8	2.5	1.9	4.7		4.8	16.5	6.6	· 5.2	5.2	6.7
Not specified	11.9	25.5	39.7	12.0	-	20	0.1	45.4	-	-	14.4	65.3
Products made to military specifications:												
Yes	1.8	3.7	6.7	15.5	15.3	18	8.4	19.6	18.6	6.4	2.9	19.9
No	1.4	3.2	7.3	11.1	14.5	2:	9.9	12.3	52.0	49.9	2.2	13.3
Don't know	5.2	9.4	18.1	32.8	16.6		0.8	-	8.8	12.5	6.9	61.2
Not specified	17.9	38.7	47.6	-	-		-	•	-	-	20.8	01.2
Prime contractor to defense agencies:												
Yes: Percent of products shipped	2.3	4.1	7.6	16.8	17.6		9.6	22.4	23.4	6.4	3.7	21.6
1 percent to 24 percent	2.7	4.6	9.4	22.6	22.6		7.7	35.3	50.9	10.0	4.2	27.1
25 percent to 74 percent	7.2	13.1	14.3	22.6	4.7		7.5	-	-	17.5	10.6	35.8
75 percent or more	9.3	17.1	20.6	21.1	23.9		9.6	9.4	13.7	9.2	15.6	47.9
Don't know		1						9.4	13.7	_		
Don't know	16.9	20.7	44.9	87.8	10.8		3.8	400	-	12.8	23.8	54.1
No	1.0	2.8	6.5	12.3	13.1		1.5	10.8	31.3	8.4	1.8	13.5
Don't know	6.7	11.8	15.6	30.3	17.0	1 1	8.1	12.6	12.5	92.5	9.5	46.0
Not specified	21.1	43.2	81.4	-	-		-	-	•	-	24.7	•
Subcontractor to defense agencies:	4.0		7.4	45.4	40.0			4.0	40.7	0.0	0.0	00.6
Yes: Percent of products shipped	1.8	3.6	7.1	15.4	16.8		6.2	4.9	16.7	6.6	2.9	20.2
1 percent to 24 percent	2.5	4.6	9.4	16.5	24.9		3.1	5.1	6.9	11.0	3.8	28.0
25 percent to 74 percent	5.1	8.3	13.7	32.7	29.2	1 (	6.2	-	20.1	7.3	7.9	32.0
75 percent or more	9.4	16.1	25.5	63.5	47.3		-	-	74.1	-	13.4	46.6
Don't know	9.2	14.7	25.0	31.5	50.1	30	0.7	17.0	-	-	12.9	65.8
No	2.0	4.1	8.8	15.1	18.2	4	1.3	20.6	44.3	9.8	2.9	15.8
Don't know	2.6	4.8	9.8	15.3	13.1		8.2	39.4	19.6	72.0	3.7	22.6
Not specified	17.4	37.2	63.2	-	13.2		-	-	-	-	19.7	97.5
Foreign owned:												
Yes	4.2	7.0	12.0	13.4	27.5	7:	2.2	20.1		24.8	6.5	23.9
No	0.6	2.4	5.5	11.9	12.3		4.4	17.5	21.8	40.9	1.4	11.6
Don't know	6.1	8.9	17.8	16.4	5.3		0.9	11.9	11.9	24.8	10.1	43.5
Not specified	14.6	27.4	40.9	38.0	10.8		-	-	-	-	18.4	79.1
				Rel	ative star	ndard e	rrors	for table	4-6			
	Α	В		С	D	Е		F	G	Н		
Major Group:		40.5			-			,,,	04.5		00.0	00.0
34, Fabricated Metal Products	8.9	16.2	17	.8 1	6.7	18.4	2	21.4	24.5	11.9	20.3	26.9
Equipment	9.3	14.5	16	.9 1	4.6	18.4	2	22.0	22.4	10.0	18.5	21.5
36, Electronic and Other Electric		17.5										
Equipment	7.5	11.4	12	2.7	2.7	15.9	1	13.7	19.6	8.8	18.0	23.9
37, Transportation Equipment 38, Instruments and Related	7.7	13.2			2.9	15.5		13.0	26.7	9.4	18.7	11.9
Products	8.8	16.2	17	'.8 1	5.3	14.7	2	20.4	22.9	10.9	16.1	18.8

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Dia at abaya stayistia			Rel	ative stand	ard errors	for table 4-	6—Continue	d		
Plant characteristic -	А	В	С	D	E	F	G	Н	1	
Age of plant:										
Less than 5 years	12.9	17.2	25.1	20.1	19.3	21.7	39.4	17.8	24.3	34.8
5 years to 14 years	8.3	13.8	18.4	13.3	15.6	23.7	27.3	11.1	18.3	22.9
15 years to 29 years	8.0	12.1	12.8	14.5	18.3	13.4	22.1	9.3	17.6	24.8
30 years or more	7.5	12.7	13.0	11.1	13.2	16.9	16.0	8.8	17.1	14.7
Not specified	51.4	64.2	56.7	65.8	-	-	-	74.4	94.3	59.7
Number of employees:										
Less than 20	20.8	36.8	47.0	36.3	36.6	56.8	44.3	30.1	64.3	58.7
20 to 99	7.3	11.8	14.7	14.9	15.0	21.3	21.9	9.0	16.0	22.2
100 to 499	5.1	7.5	10.2	9.6	10.4	11.1	14.8	5.7	11.7	12.2
500 to 999	4.6	7.1	8.9	5.2	7.7	11.7	26.5	4.7	6.1	3.8
1,000 or more	3.2	2.1	2.3	1.6	6.4	3.3	13.7	4.8	5.3	2.5
Not specified	53.0	56.8	61.1	45.4	-	70.4	-	41.7	0.0	84.7
Unionized plants:										
Yes	6.5	10.1	11.0	12.7	11.3	10.5	16.0	7.0	19.8	20.4
Contract in effect:										
Yes	6.6	10.2	11.1	10.6	11.4	10.5	16.0	7.1	19.8	20.
No	34.2	63.6	12.6	81.2	74.0	-	-	37.6	-	9.
No	5.1	8.0	9.9	8.8	10.3	12.6	15.2	6.5	11.0	15.0
Not specified	80.4	52.9	84.7	18.5	10.3	-	-	54.3	-	84.7
Percentage of products exported:										
None	12.5	18.1	23.3	24.9	21.7	31.8	37.6	14.4	30.0	32.0
Less than 10 percent	6.0	10.0	12.1	11.6	12.8	14.4	17.1	6.9	12.8	17.2
10 percent to 19 percent	8.9	17.0	18.1	13.5	14.8	14.6	21.5	10.6	18.3	18.6
20 percent to 49 percent	10.5	17.3	20.1	13.2	16.4	15.3	25.6	11.3	18.6	23.3
50 percent or more	15.3	18.7	22.0	22.2	26.1	27.0	43.9	21.8	26.2	30.9
Not specified	39.9	52.1	84.7	13.2	31.0	47.7	71.6	48.1	13.2	84.7
Value of goods and services:										
Less than \$750,000	28.7	42.5	70.5	87.5	45.2	48.7	97.5	49.1	56.1	
\$750,000 to less than \$1 million	26.6	41.0	44.8	43.6	69.2	87.0		37.7		E7.
							67.0		67.0	57.
\$1 million to less than \$5 million	9.1	14.2	22.5	21.0	19.3	24.0	25.6	11.3	22.0	33.
\$5 million to less than \$10 million	11.3	20.5	18.7	18.5	21.7	31.3	27.2	13.1	24.3	35.
\$10 million to less than \$25 million	7.9	10.8	15.2	14.1	15.2	17.4	19.4	10.1	18.1	21.
\$25 million to less than \$50 million	7.3	13.0	16.1	13.6	15.4	15.9	21.3	8.7	19.6	20.8
\$50 million to less than \$100 million.	6.6	11.6	14.2	11.6	14.5	14.6	24.3	7.7	12.8	11.
\$100 million or more	4.0	6.0	4.6	2.7	5.2	7.1	20.3	4.6	7.8	6.3
Not specified	16.7	66.2	84.7	29.5	18.5	8.2	-	27.8	26.2	66.2
Products made to military										
specifications:										
Yes	6.3	10.3	12.6	10.3	12.4	15.8	19.3	8.1	15.1	18.8
No	6.2	10.0	12.3	10.8	11.0	11.1	15.6	7.5	12.8	17.2
Don't know	17.6	22.3	21.5	29.9	27.4	22.1	39.9	19.3	42.7	34.2
Not specified	63.8	54.5	84.7	-	13.3	-	-	57.8	-	62.9
Prime contractor to defense agencies:										
Yes: Percent of products shipped	6.9	11.1	15.0	11.4	12.7	16.0	15.3	7.8	17.0	18.9
1 percent to 24 percent	7.9	13.4	18.3	13.7	16.0	19.6	20.1	9.3	19.4	21.0
25 percent to 74 percent	18.9	26.0	23.6	23.3	24.6	33.2	21.6	21.0	39.9	33 2
75 percent or more	18.9	18.1	9.0	33.2	15.7	27.0	23.0	14.2	57.6	9.2
Don't know	34.4	62.2	52.6	8.0	12.0	66.3	90.4	44.2	37.0	10.
No.	5.6	9.0		1					110	
Don't know			10.2	9.8	11.3	12.9	15.3	6.9	11.8	16.2
Not specified	23.4	32.0	19.3	27.6	30.7	15.2	59.7	19.7	55.5	36 9
Not specified	68.9	84.7	84.7	-	-	-	-	51.2	68.9	847

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Plant characteristic				Relativ	ve stand	ard errors	for table 4	-6—Cont	inued			
	Α	В		С	D	Е	F		G	н	ı	J
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No. Don't know Not specified	6.3 7.5 14.9 25.5 22.1 7.4 9.3 96.9	9.8 12.0 22.4 29.7 37.0 13.1 13.9 84.7	5 5	12.7 14.9 26.2 54.6 54.4 15.3 14.5 34.7	10.4 12.6 17.2 45.2 6.8 13.5 14.6 91.7	12.5 14.9 22.9 41.8 31.1 12.8 17.7	16.4 16.6 33.5 61.3 31.6 13.2 13.8	17. 19. 39. 35. 52. 25.	4 7 2 1 6	8.0 9.1 19.0 31.1 29.3 8.8 11.7 74.4	14.6 17.6 30.3 32.2 39.8 16.2 18.8 91.7	18.4 23.7 37.9 43.3 34.5 17.4 30.6 84.7
Foreign owned: Yes No Don't know Not specified	11.3 4.7 14.2 57.8	16.9 7.6 20.3 64.2		20.5 9.4 18.6 53.0	17.0 8.2 20.7 83.0	18.6 9.5 16.3 37.9	17.8 11.9 17.8 82.6	26 13 31	.8	10.4 6.1 18.4 44.2	20.4 10.8 27.7 71.4	20.6 13.8 4.9 84.7
					Relative	standard	errors for	table 4-7				
	Α	В	С	D	Е	F	G	Н	í		К	L
Major Group: 34, Fabricated Metal Products	5.1	7.9	10.3	11.5	7.6	22.0	14.6	16.2	15.5	24.7	24.3	15.0
35, Industrial Machinery and Equipment	4.9	7.6	10.3	11.8	6.4	19.3	17.4	11.8	16.5	22.2	26.0	14.2
Equipment	4.2 4.7	6.8 7.7	8.1 10.7	11.9 12.9	6.4 6.8		14.1 19.3	11.8 11.7	14.6 16.2	25.7 17.1		1
38, Instruments and Related Products	5.2	7.5	11.0	15.2	7.4		21.9	12.0	16.6	27.4		
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified	7.5 5.1 4.7 4.6 40.1	11.3 7.3 7.0 6.5 46.4	13.8 10.0 9.1 9.0 70.3	21.9 11.3 10.4 10.6	9.7 7.1 6.2 6.7 59.0	34.3 22.8 14.3	28.8 15.9 11.9 13.9 17.0	14.4 13.6 10.4 12.3 53.3	23.6 15.6 13.2 15.3 17.0	25.8 21.7 18.8 28.2	21.9 21.8	15.1 14.1 11.7
Number of employees: Less than 20 20 to 99. 100 to 499 500 to 999 1,000 or more. Not specified	11.0 3.9 2.9 3.4 2.5 38.9	14.8 5.8 4.8 5.1 1.5 54.8	20.1 7.4 6.2 7.2 2.1 84.7	23.5 9.4 7.3 3.1 2.5	16.3 5.8 4.0 3.3 4.3 62.4	77.0 26.8 13.6 3.6 14.8	43.0 13.4 9.5 12.3 4.5 86.7	32.0 11.8 6.7 5.0 4.4 48.4	35.1 13.6 9.4 6.7 4.1 95.2	46.5 17.2 14.2 28.4 3.6	19.6 15.5 13.4	11.5 9.5 8.4
Unionized plants:	4.7	6.8	10.1	10.2	6.6	11.7	12.8	11.0	14.5	23.7	26.8	13.2
Contract in effect: Yes No	4.8 37.6 2.9	6.9 20.2 4.3	9.6 63.5 5.7	10.4 42.4 7.2	6.6 34.1 4.2	42.1	12.9 82.3 9.7	11.2 40.6 7.7	14.0 71.1 9.7	23.8 14.7 14.4	'	67.1
Not specified	41.1	55.7	84.7	91.5	48.0	-	•	62.4	-	93.1	•	
Percentage of products exported: None Less than 10 percent 10 percent to 19 percent 20 percent to 49 percent 50 percent or more Not specified	6.9 3.4 5.6 6.9 12.6 24.1	10.0 5.2 8.9 8.1 15.9 34.7	13.1 6.5 11.6 12.8 20.7 51.5	14.7 8.1 13.4 18.6 46.9 60.5	9.6 4.9 7.1 9.0 16.0 47.4	16.7 19.3 29.1 53.8	25.0 33.3	19.9 8.7 10.7 17.0 23.7 42.1	19.4 11.4 15.6 21.8 87.0 56.5	24.0 17.1 20.2 25.7 10.0 95.2	15.8 27.6 29.0 87.8	10.0 17.2 16.0 26.7

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

				Relati	ve stand	dard errors	for table	4-7—Con	tinued			
Plant characteristic	Α	В	С	D	E	F	G	Н	1		J K	L
Value of goods and services:												
Less than \$750,000	17.8	23.7	30.3	35.0	22.3	3 -	93.1	53.6	49.8	54.5	54.8	37.6
\$750,000 to less than \$1 million	17.1	20.0	34.8	37.1	28.3	3 -	88.3	61.0	56.1	48.6	96.9	61.0
\$1 million to less than \$5 million	5.0	7.2	9.1	11.5	7.3	28.8	17.6	15.1	17.5	20.0	0 25.8	13.5
\$5 million to less than \$10 million	6.5	9.2	11.7	14.3	9.3	40.2	19.8	18.4	19.9	35.1	1 25.8	17.7
\$10 million to less than \$25 million	4.4	6.6	8.2	10.0	6.1	22.3	12.4	10.4	15.8	21.0	0 25.4	16.7
\$25 million to less than \$50 million	4.9	7.7	9.5	13.3	6.4	20.0	14.6	10.8	15.2	21.8	8 22.6	14.9
\$50 million to less than \$100 million.	5.5	7.8	11.6	13.1	6.7	5.6	13.9	13.1	17.8	20.3	3 22.1	10.2
\$100 million or more	3.1	3.3	3.8	6.7	3.8	1	12.8	7.2	7.3	16.3		6.9
Not specified	24.9	22.4	27.0	47.8	16.7	7 -	17.0	38.4	10.8	41.3	3 35.1	39.0
Products made to military specifications:												
Yes	4.0	5.5	8.2	10.0	5.5		12.6	9.9	12.6	17.5		10.9
No	3.6	5.5	6.8	8.1	5.0		10.8	8.8	11.3	19.0		10.1
Don't know	9.6	13.8	18.3	17.0	13.2		28.2	22.8	29.4	26.1	1 39.1	27.1
Not specified	37.7	66.7	60.0	•	59.1	-	95.2	52.2	89.2			95.2
Prime contractor to defense agencies:							40.0					
Yes: Percent of products shipped	4.4	5.9	8.3	11.5	6.0		13.6	9.1	15.5	15.		12.5
1 percent to 24 percent	4.9	6.9	9.4	12.8	6.6		15.7	10.5	17.7	19.		14.6
25 percent to 74 percent	13.9	14.5	17.0	28.9	20.3		35.5	25.8	48.3	28.		
75 percent or more	15.8	19.8	37.3	26.0	12.0		44.1	20.8	30.0	19.6		
Don't know	21.3	28.5	43.7	13.3	31.0		41.0	36.1	51.9	76.0		48.5
No	3.2	4.9	6.5	7.4	4.5	5 15.4	9.8	8.6	9.7	16.		9.4
Don't know	11.1	16.5	21.9	21.9	14.4	1 36.1	. 45.4	24.9	23.0	36.	7 37.6	27.4
Not specified	50.0	75.2	66.0	-		•	-	62.4	-			
Subcontractor to defense agencies:											_	
Yes: Percent of products shipped	4.0	5.9	8.1	10.1	5.5		12.2	9.6	13.8	18.		
1 percent to 24 percent	5.0	7.3	10.1	12.1	6.8		16.0	12.2	18.7	25.9	_	
25 percent to 74 percent	9.5	11.8	17.4	23.0	13.2	2 41.9	24.2	18.8	25.0	29.9		25.6
75 percent or more	16.8	26.6	32.5	42.5	16.4	4 33.3	39.2	21.0	38.0	36.	7 88.0	40.7
Don't know	15.9	25.8	26.9	44.8	20.2	69.6	41.9	34.9	42.3	77.	5 66.2	42.0
No	4.5	6.7	8.3	9.7	6.6	19.8	13.9	11.5	13.7	21.3	3 21.8	12.0
Don't know	5.0	7.5	10.1	11.4	6.6	22.2	15.1	12.0	14.0	24.6	6 19.8	14.9
Not specified	43.7	68.8	84.7	-	56.6	3 -	26.7	62.4	-		- 13.2	12.5
Foreign owned:												
Yes	7.6	11.5	14.8	18.7	9.7		19.5	16.2	23.9	35.3		
No	2.7	4.0	5.3	6.5	3.9		9.0	7.2	8.9	13.		
Don't know	8.2	13.1	18.7	23.7	11.4	4 34.1	23.9	18.9	26.4	21.	7 39.9	16.2
Not specified	27.4	36.5	40.6	69.7	34.0	-	39.2	42.0	71.5		- 13.2	17.0
					Relative	standard	errors for	table 4-8				
Maior Croup	Α	В		С	D	Е	F		G	н	1	J
Major Group: 34, Fabricated Metal Products	6.8	8.8		9.7	16.1	12.4	9.8	11	.9	15.1	22.4	2.0
35, Industrial Machinery and Equipment	6.2	8.1		8.6	14.9	13.3	7.2	2 9	0.0	17.7	20.7	1.7
36, Electronic and Other Electric Equipment	4.8	6.1		6.5	12.6	11.3	5.7	7	7.7	17.3	25.8	2.3
37, Transportation Equipment	5.9	8.0		7.8	15.1	10.3	6.7		0.1	18.9	23.9	2.1
38, Instruments and Related		7.0			445	40.5	0.5			24.0	20.4	0.4
Products	5.7	7.6		7.7	14.5	16.5	6.5	'  '	3.2	21.2	20.4	2.4
Age of plant:  Less than 5 years	8.1	9.7		10.9	17.4	16.8	9.9	11	.3	21.0	34.2	4.6
5 years to 14 years	6.3	7.5		8.7	13.9	13.1	7.1		3.6	15.9	23.2	2.9
											19.8	3.0
15 years to 29 years	5.5 5.7	7.1		7.5	13.6	11.1	6.5		3.5	16.0		3.4
30 years or more	5.7	7.2		6.4	16.8	10.2	6.2		3.9	18.2	19.5	
Not specified	50.3	60.8	3	34.3	84.0	18.3	51.2	6/	7.1	67.2	94.1	15.3
See footnote at end of table.												

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Plant characteristic			Re	lative stan	dard errors	for table 4-	8—Continu	ued		
Piant Characteristic	Α	В	С	D	E	F	G	Н	ı	J
Number of employees:										
Less than 20	16.4	21.1	27.8	39.5	34.2	23.3	26.0	31.1	45.0	5.2
20 to 99	5.5	6.3	7.7	11.5	12.7	6.9	8.1	12.7	19.4	1.7
100 to 499	3.5	4.9	4.9	8.8	6.6	4.0	5.4	10.4	12.4	2.2
500 to 999	2.9	4.2	3.6	9.7	6.0	3.2	3.8	13.9	9.9	3.5
1,000 or more	1.4	2.1	1.5	2.5	1.6	1.0	2.4	3.6	4.2	4.6
Not specified	37.6	55.6	47.6	12.5	59.9	52.5	66.2	70.5	95.2	18.3
Unionized plants:										
Yes	5.8	7.5	6.4	13.8	10.9	5.6	8.3	20.1	19.7	3.8
Contract in effect:		7.0	6.5	10.0	444	F.C.	0.4	00.0	100	
Yes	5.9	7.6	6.5	13.9 79.1	11.1	5.6	8.4	20.3	19.8	3.8
No	33.6	45.9	45.4	9.1	49.7	34.2	37.2 5.2	11.2	14.4 14.1	26.4
No		4.4	4.9	91.5	7.5 13.2	4.3 60.2	46.0	9.7 70.5	14.1	1.3
Not specified	44.6	69.4	47.1	91.5	13.2	60.2	46.0	/0.5	-	20.7
Percentage of products exported:	0.0	100	12.0	20.0	10.0	107	15.0	20.2	20.0	2,0
None	9.3 4.5	10.9 5.8	13.8 6.2	20.0 11.7	16.8 8.7	12.7 5.2	15.0 6.6	20.3 12.4	26.9 16.9	3.0
10 percent to 19 percent	6.1	5.6 8.1	8.6	14.8	13.5	7.2	9.1	15.6	19.5	4.2
20 percent to 49 percent	7.1	9.0	8.6	16.5	16.6	8.0	8.6	27.0	25.1	4.9
50 percent or more	11.5	12.9	14.0	34.7	20.1	14.2	17.2	37.5	79.1	9.9
Not specified	25.5	34.9	41.1	65.9	11.3	38.6	46.1	54.8	90.4	14.3
	20.0	04.0	71.1	00.0	11.5	50.5	70.1	34.0	30.4	
Value of goods and services: Less than \$750,000	25.4	32.1	35.3	71.2	45.0	30.8	35.3	57.2	57.3	8.3
\$750,000 to less than \$1 million	22.2	26.9	39.9	45.5	64.8	38.8	32.1	55.1	56.4	8.9
\$1 million to less than \$5 million	7.1	7.9	10.6	14.2	15.1	9.3	10.9	16.1	24.3	2.2
\$5 million to less than \$10 million	8.7	10.8	11.1	19.6	18.5	10.0	12.0	20.2	26.8	3.9
\$10 million to less than \$25 million	5.5	7.9	7.4	13.8	12.4	6.3	9.3	16.3	21.8	3.3
\$25 million to less than \$50 million	5.4	7.7	7.2	13.2	11.0	6.9	8.2	17.5	24.7	4.8
\$50 million to less than \$100 million.	5.0	6.9	6.8	14.3	9.6	5.8	6.9	11.8	17.1	4.7
\$100 million or more	2.5	3.5	2.7	5.1	6.4	1.9	2.7	16.4	11.7	4.3
Not specified	22.7	19.8	29.9	74.0	15.8	25.2	31.0	70.5	-	13.6
Products made to military specifications:										
Yes	4.5	5.9	6.4	12.1	9.3	5.6	6.9	13.0	19.4	2.5
No	4.5	5.7	5.8	10.9	9.1	5.0	6.2	12.6	16.7	1.9
Don't know	13.1	14.8	15.6	27.3	20.6	14.8	20.5	35.8	27.0	6.3
Not specified	35.6	50.9	34.5	•	25.6	44.7	66.2	70.5	-	20.7
Prime contractor to defense agencies:										
Yes: Percent of products shipped	4.8	6.2	6.7	13.6	10.6	5.5	7.1	15.6	21.3	3.2
1 percent to 24 percent	5.6	7.2	7.7	15.5	12.3	6.4	8.4	18.0	24.7	3.7
25 percent to 74 percent	14.1	18.1	19.7	32.3	17.0	14.9	19.0	33.5	35.5	9.6
75 percent or more	15.9	20.2	10.6	31.0	23.5	16.1	11.7	51.2	42.4	14.0
Don't know	23.2	34.0	26.2	87.8	46.1	28.6	34.0	17.8	78.0	22.2
No	4.1	5.2	5.5	10.1	8.0	4.9	6.0	11.1	14.8	1.5
Don't know	13.8	16.5	17.2	20.8	26.8	14.5	22.1	35.8	38.9	8.0
Not specified	42.8	79.1	60.9		45.3	60.3	84.7	70.5	-	24.7
Subcontractor to defense agencies:										
Yes: Percent of products shipped	4.6	5.7	6.5	11.5	10.3	5.7	6.7	13.0	19.8	2.5
1 percent to 24 percent	5.7	6.9	8.3	13.8	13.1	6.9	8.5	17.4	25.0	3.4
25 percent to 74 percent	10.7	13.1	13.0	27.3	19.7	12.8	14.2	24.0	32.3	6.8
75 percent or more	19.6	25.3	31.7	41.8	44.5	26.1	21.7	38.2	47.5	12.2
Don't know	16.9	24.1	24.5	36.6	26.4	17.9	21.8	46.2	70.0	11.3
No	5.5	7.3	7.4	14.5	10.9	6.1	8.3	14.5	17.4	2.5
Don't know	6.3	8.1	7.4	15.5	10.7	7.4	9.4	17.6	21.8	3.0
Not specified	55.5	13.2	48.4	-	90.0	46.1	66.2	70.5	96.2	19.
Foreign owned:										
Yes	8.6	10.7	9.9	22.6	19.2	8.2	11.8	24.4	32.9	5.7
No	3.3	4.3	4.7	8.5	6.9	4.1	5.1	9.6	12.8	1.1
							400			8.9
Don't know	11.3	12.7	12.0 22.8	21.9 64.0	16.2 48.3	12.1 61.9	12.0 56.6		35.5	17.6

Table D-4. Estimates of Relative Standard Errors for Tables In Materials Handling—Continued

Die st. st. en et estatie			Relative	e standard erro	ors for table 4	-9		
Plant characteristic	Α	В	С	D	E	F	G	Н
Major Group: 34, Fabricated Metal Products	0.7	4.6	8.6	12.1	16.8	17.4	3.3	25.6
35, Industrial Machinery and Equipment.	0.6	4.3	8.0	11.6	13.9	14.5	2.9	21.3
36, Electronic and Other Electric Equipment	0.8	4.1	6.4	9.2	10.5	10.8	3.9	26.3
37, Transportation Equipment 38, Instruments and Related	0.9	4.6	9.0	10.7	14.1	12.5	3.7	24.0
Products	0.7	4.7	7.9	11.4	12.1	11.7	4.4	26.9
Age of plant: Less than 5 years	3.6	6.8	10.8	14.3	14.4	17.8	6.1	35.1
5 years to 14 years	2.2	4.8 4.4	7.5 7.1	10.4 9.5	10.8 12.0	12.6 13.2	3.8 4.1	21.6 25.8
15 years to 29 years	2.6	4.6	8.1	9.8	14.4	10.8	4.7	23.2
Not specified	14.2	35.6	56.1	42.8	12.0	66.2	16.7	30.7
Number of employees: Less than 20	4.7	10.0	24.2	38.2	40.0	40.8	5.9	42.9
20 to 99	1.1	3.4	6.7	9.7	11.3	13.1	2.5	15.5
100 to 499	1,4 2.0	2.9 3.6	4.4	6.8 5.1	7.9	7.9	3.6	16.9
500 to 999	1.5	4.4	3.9 1.5	2.4	6.2 1.9	8.4 5.0	6.1 5.8	9.6 6.7
Not specified	16.4	42.7	43.6	45.0	12.5	66.2	19.6	92.5
Unionized plants: Yes	2.8	4.9	6.9	10.9	13.4	11.4	5.4	23.9
Contract in effect:	2.8	4.9						
No	22.0	24.9	7.0 28.7	11.1 65.8	13.6 51.1	11.5 11.2	5.5 34.3	24.3 63.6
No	0.7	2.6	4.6	6.2	7.4	7.8	2.0	14.2
Not specified	22.7	46.2	47.6	-	16.4	55.1	29.9	26.7
Percentage of products exported: None	2.4	6.2	12.0	16.5	22.9	20.6	3.8	23.4
Less than 10 percent	1.6	3.3	5.8	8.2	9.5	10.1	3.1	19.0
10 percent to 19 percent	3.1	5.4	8.1	10.8	13.4	13.4	5.9	28.9
20 percent to 49 percent	3.6 7.1	6.5 12.4	9.8 16.9	10.3 20.9	13.3 26.5	13.0 21.7	7.1 13.9	45.2 17.8
Not specified	12.5	24.0	35.6	41.4	43.6	67.7	18.1	59.6
Value of goods and services: Less than \$750,000	7.4	14.9	35.2	82.8	39.2	51.8	9.3	58.3
\$750,000 to less than \$1 million	7.8	15.3	34.3	38.3	68.2	54.7	10.5	39.3
\$1 million to less than \$5 million	1.7	4.3	9.2	13.0	13.9	16.1	3.1	18.6
\$5 million to less than \$10 million \$10 million to less than \$25 million	3.1 2.5	6.0 4.0	9.5 7.8	14.0 10.7	18.8	16.7	5.3 4.9	29.9
\$25 million to less than \$50 million	3.1	5.3	6.7	9.9	14.1 12.1	15.3 12.8	7.9	22.3 33.6
\$50 million to less than \$100 million	3.0	5.6	7.4	8.7	10.2	10.6	6.8	42.9
\$100 million or more	1.9 11.9	3.9 26.5	5.0 42.7	3.9 31.1	3.5 33.7	5.4 54.7	7.3	6.3 63.8
Products made to military								
specifications: Yes	1.8	3.8	6.3	8.1	10.0	11.1	3.7	19.7
No	1.4	3.3	5.5	7.5	8.9	8.8	2.7	16.8
Don't know	5.2	9.5	17.0	23.3	27.1	21.5	8.0	64.0
Not specified	17.9	45.8	57.7	76.9	13.2	84.7	22.0	

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Plant characteristic			Relative st	andard	errors	for table	4-9—	Continue		
Train characteristic	Α	В	С		D		Е		F G	Н
Prime contractor to defense agencies:										
Yes: Percent of products shipped	2.3	4.4	6.6		8.6		10.1	10		23.5
1 percent to 24 percent	2.7	4.9	7.3		10.3		12.4		5.4	29.0
25 percent to 74 percent	7.2	13.7	20.5		21.6		26.0	23		47.3
75 percent or more	9.3 16.9	17.2 23.2	28.6 38.8		21.3		16.6 51.6	13 41		49.4
No	1.0	2.9	5.2		7.0	,	8.7		.8 2.2	15.1
Don't know	6.7	10.5	19.4		29.7		25.2	32		54.7
Not specified	21.1	48.3	39.9		91.5		-	84	1	90.4
Subcontractor to defense agencies:										
Yes: Percent of products shipped	1.8	3.9	6.1		8.3		10.2		.0 3.6	21.4
1 percent to 24 percent	2.5	4.8	7.6		10.2		13.2		4.7	28.2
25 percent to 74 percent	5.1	9.9	12.6		18.2		18.2		2.9 8.8	45.2
75 percent or more	9.4	17.3	25.1		24.1		38.8		16.3	53.8
Don't know	9.2	15.0	29.6		40.0		27.1	26		53.6
No	2.0	4.1	7.2		10.0		11.0		.0 3.4	21.1
Don'î know	2.6 17.4	5.0 33.8	8.1 76.4		9.8 12.5		12.3 13.2		.5 4.4 .7 21.6	22.8 90.4
Foreign owned:										
Yes	4.2	7.7	11.1		11.9		17.9	21	.2 7.9	53.5
No	0.6	2.4	4.4		6.3		7.2	7	'.4 1.8	13.2
Don't know	6.1	11.9	12.8		16.2		26.7	16	6.6 11.7	82.9
Not specified	14.6	25.6	52.7		34.4		10.8	54	1.5 21.2	59.5
			Relat	tive star	ndard e	errors for	table	4-10		
	А	В		С		D		Е	F	G
Major Group: 34, Fabricated Metal Products	0.7	21.1		14.5		8.1		4.9	2.8	25.0
35, Industrial Machinery and										00.0
Equipment	0.6	29.3		12.4		7.4		4.6	2.5	20.3
Equipment	0.8	24.4		9.1		6.2		4.1	3.3	23.8
37, Transportation Equipment	0.9	34.5		12.9		8.0		4.8	3.1	27.5
38, Instruments and Related										
Products	0.7	25.3		11.5		7.2		4.8	3.6	28.6
Age of plant:	2.6	35.0		14.3		9.9		6.8	5.5	29.9
Less than 5 years	3.6 2.2	24.1		11.5		7.3		4.9	3.4	20.5
15 years to 29 years	2.3	22.6		10.5		6.6		4.6	3.6	24.1
30 years or more	2.6	19.9		11.3		6.6		5.1	4.1	22.3
Not specified	14.2	-		51.1		34.3		47.0	15.4	
Number of employees:										
Less than 20	4.7	50.4		43.0		19.0		11.2	5.8	34.6
20 to 99	1.1	23.7		10.6		6.9		3.5	2.2	15.4
100 to 499	1.4	12.6		8.1		4.2		2.9	2.9	16.6
500 to 999	2.0	4.6		6.5		3.5		3.2	4.6	9.7
1,000 or more	1.5 16.4	20.2		4.6 54.5		1.9 18.2		1.3 81.4	5.8 17.5	20.3 45.4
Unionized plants:										
Yes	2.8	24.5		8.4		6.5		5.2	4.6	26.8
Contract in effect:										
Yes	2.8	24.9		8.4		6.6		5.2	4.7	27.0
No	22.0	12.5	1	61.2		38.4		47.3	30.7	12.6
	0.7	14.3		7.0		4.2		2.7	1.7	13.7
No	22.7	14.0		45.8		79.3		52.2	26.4	45.4

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Plant characteristic		F	Relative sta	andard	errors f	for table	4-10-	Continue	d	
Plant characteristic	А	В		С		D		Е	F	G
Percentage of products exported:										
None	2.4	30.0		19.9		11.5		6.4	3.5	23.7
Less than 10 percent	1.6	18.0		9.0		5.5		3.5	2.7	17.6
10 percent to 19 percent	3.1	30.2		10.8		7.8		5.9	4.9	27.5
20 percent to 49 percent	3.6	30.8		11.2		8.0		7.1	5.8	46.4
50 percent or more	7.1	55.3		25.5		13.0		12.8	12.2	12.3
Not specified	12.5	85.0		61.8		33.9		24.7	16.5	77.4
Value of goods and services:	7.4			45.4		00.0		400	0.7	.5.0
Less than \$750,000	7.4	84.8		45.4		32.6		18.9	8.7	45.3
\$750,000 to less than \$1 million	7,8 1,7	80.0		48.5 15.2		34.2		14.9	10.3	42.7
\$1 million to less than \$5 million \$5 million to less than \$10 million	3.1	27.3 28.1		14.3		8.6 10.2		4.5 6.3	2.8	20.1
\$10 million to less than \$25 million	2.5	20.1		10.2		6.4		5.2	4.7	26.7
\$25 million to less than \$50 million	2.5	24.2		11.9		6.5		5.1	3.9	24.4
\$50 million to less than \$100 million.	3.0	20.2		9.8		6.1		5.2	6.3	34.5
\$100 million or more	1.9	18.7		5.7		2.7			5.9	28.2
		10.7		38.9				3.1	5.7	14.1
Not specified	11.9	•		36.9		50.5		27.9	14.0	54.0
Products made to military specifications:				1						
Yes	1.8	20.2		9.1		5.6		4.0	3.2	18.4
No.	1.4	16.1		8.1		5.1		3.5	2.4	17.4
Don't know	5.2	46.1		22.5		16.6		9.7	7.4	42.8
Not specified	17.9	-		66.0		41.2		69.2	19.7	42.0
Prime contractor to defense agencies:										
Yes: Percent of products shipped	2.3	19.4		9.8		6.4		4.5	3.9	24.6
1 percent to 24 percent	2.7	23.1		11.1		7.3		5.2	4.5	29.6
25 percent to 74 percent	7.2	41.7		27.9		19.4		13.3	10.7	39.3
75 percent or more	9.3	22.4		17.0		19.5		16.7	15.7	52.8
Don't know	16.9	76.7		42.4		27.5		26.1	24.6	97.8
No	1.0	15.3		7.7		4.6		3.1	2.0	14.6
Don't know	6.7	60.7		25.1		21.5		10.3	10.3	56.2
Not specified	21.1			66.0		45.3		60.4	23.6	90.4
Subcontractor to defense agencies:										
Yes: Percent of products shipped	1.8	20.8		9.5		5.7		4.1	3.1	19.7
1 percent to 24 percent	2.5	26.9		11.9		7.0		5.1	4.0	27.9
25 percent to 74 percent	5.1	44.8		19.5		12.7		9.7	7.8	32.5
75 percent or more	9.4	36.6		38.7		15.4		16.5	14.6	50.4
Don't know	9.2	39.8		28.2		16.8		16.7	13.2	46.8
No	2.0	17.6		9.8		6.3		4.4	3.1	21.2
Don't know	2.6	26.3		9.8		7.5		4.9	4.0	23.3
Not specified	17.4	-		82.0		7.5		42.7	19.9	90.4
Foreign owned:										
Yes	4.2	42.4		13.1		10.1		8.0	6.8	38.5
No	0.6	13.5		6.7		4.1		2.6	1.6	13.0
Don't know	6.1	39.8		19.9		11.4		11.1	10.1	82.3
Not specified	14.6	-		64.5		53.0		34.6	17.7	66.9
			Relat	ive sta	ndard e	errors for	table	4-11		
	А	В	С		D		E		F G	Н
Major Group:										
34, Fabricated Metal Products	0.7	4.2	11.7		16.4		30.2	48	.1 2.6	23.0
35, Industrial Machinery and										
Equipment	0.6	3.9	7.6		8.8		34.2	9	.0 2.4	18.3
Equipment	0.8	3.3	6.9		17.5		30.8	34	.6 3.2	23.2
37, Transportation Equipment	0.9	4.6	8.0		9.8		5.3		.0 3.0	
38, Instruments and Related	0.9	4.0	0.0		9.0		5.3	/	3.0	240
Products	0.7	4.2	8.0		15.7		5.8	18	.7 3	24 1

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Digrat also as at a rightic			Relative stand	ard errors for	table 4-11—C	ontinued		
Plant characteristic —	Α	В	С	D	Е	F	G	н
Age of plant: Less than 5 years	3.6	6.1	12.1	28.7	58.6	8.8	5.3	25.7
5 years to 14 years	2.2	4.2	8.9	10.6	18.2	54.3	3.4	18.3
15 years to 29 years	2.3	4.1	7.9	12.8	31.6	12.8	3.5	21.4
30 years or more	2.6	4.5	6.7	7.6	4.6	9.2	4.1	22.5
Not specified	14.2	45.1	38.4	-	-	17.0	15.4	-
Number of employees:								
Less than 20	4.7	9.9	47.8	-	-	-	5.7	28.3
20 to 99	1.1	3.1	11.2	44.7	-	66.4	2.1	14.2
100 to 499	1.4	2.5	5.3	14.8	48.6	37.3	2.9	16.3
500 to 999	2.0	3.1	3.5	6.7	31.5	80.9	4.5	5.9
1,000 or more	1.5	4.4	1.9	2.6	3.6	3.7	3.9	20.3
Not specified	16.4	40.1	52.9	-	12.5	-	17.8	65.8
Unionized plants:								
Yes Contract in effect:	2.8	4.7	5.6	7.4	4.4	12.6	4.5	25.0
Yes	2.8	4.7	5.7	7.5	4.5	12.6	4.6	25.0
No	22.0	38.6	33.7	8.4	20.1		30.3	
No	0.7	2.3	5.3	10.5	29.7	27.9	1.7	11.9
Not specified	22.7	43.4	54.3	12.5	-[	•	26.5	26.7
Percentage of products exported:			45.0					0.1 =
None	2.4	6.0	15.3	26.0	9.2	39.4	3.4 2.7	21.7
Less than 10 percent	1.6 3.1	3.1 5.0	6.3 8.8	11.0 9.0	28.5 10.1	12.5 48.8	4.9	14.9 26.9
10 percent to 19 percent	3.6	6.0	7.1	13.2	26.1	10.7	6.0	34.5
50 percent or more	7.1	10.8	13.6	6.2	20.1	8.3	11.8	12.3
Not specified	12.5	23.3	29.9	-		20.1	16.7	57.8
Value of goods and services:							,	
Less than \$750,000	7.4	15.3	39.8	92.4	-	-	8.9	38.4
\$750,000 to less than \$1 million	7.8	14.4	50.1	-	-	-	10.1	36.9
\$1 million to less than \$5 million	1.7	4.1	15.6	65.3	-	66.4	2.7	16.7
\$5 million to less than \$10 million	3.1	5.3	14.5	48.5	-	-	4.6	25.2
\$10 million to less than \$25 million	2.5	3.9	9.5	36.9	71.9	-	4.1 6.2	22.3 29.3
\$25 million to less than \$50 million \$50 million to less than \$100 million	3.1 3.0	4.5 4.8	7.2 6.1	20.3 13.1	49.2	29.3	5.9	17.6
\$100 million or more	1.9	4.0	2.5	4.7	9.4	23.1	5.5	6.8
Not specified	11.9	25.8	22.5		26.1		14.2	54.0
Products made to military								
specifications:	1.0		6.4	11.1	34.3	25.2	3.1	16.5
Yes No	1.8 1.4	3.4 3.0	6.4 5.8	9.4	11.9	35.1	2.3	14.7
Don't know	5.2	9.2	20.2	22.4	13.8	25.8	7.1	46.4
Not specified	17.9	49.7	43.2		-	-	20.5	-
Prime contractor to defense agencies:								
Yes: Percent of products shipped	2.3	3.9	6.4	6.7	17.9	8.7	3.9	21.1
1 percent to 24 percent	2.7	4.4	8.0	9.0	36.3	11.8	4.4	27.7
25 percent to 74 percent	7.2	12.2	14.3	10.2	8.8	20.1	11.0	30.5
75 percent or more	9.3	17.7	13.2	10.0	7.0	20.1	16.0	47.2
Don't know	16.9	23.9	29.3	7.0	21.8	12.8	25.1	
No	1.0	2.7	5.7	11.1	23.5	29.2	1.9	12.8
Don't know	6.7	11.5	20.3	26.8	-	62.3	9.4	52.0 90.4
Not specified	21.1	56.6	54.8	-	•	•	24.8	90.4

Table D-4. Estimates of Relative Standard Errors for Tables in Materials Handling—Continued

Distribution	Relative standard errors for table 4-11—Continued										
Plant characteristic	А	В	С	D	Е	F	G	Н			
Subcontractor to defense agencies:											
Yes: Percent of products shipped	1.8	3.5	6.7	11.3	28.1	23.6	3.1	16.5			
1 percent to 24 percent	2.5	4.4	8.0	14.8	32.5	9.9	4.0	20.9			
25 percent to 74 percent	5.1	8.3	14.8	7.0	59.1	51.8	7.7	27.5			
75 percent or more	9.4	15.7	26.8	23.9	-	-	14.0	42.1			
Don't know	9.2	14.1	20.5	35.5	34.1	-	13.2	83.9			
No	2.0	3.8	7.3	12.9	7.4	37.0	3.0	19.3			
Don't know	2.6	4.5	8.6	11.8	15.1	22.5	3.9	20.4			
Not specified	17.4	38.6	39.9	-	-	-	20.4	90.4			
Foreign owned:											
Yes	4.2	7.2	10.0	11.3	15.6	60.4	6.8	38.8			
No	0.6	2.2	5.0	9.1	12.5	16.8	1.5	11.4			
Don't know	6.1	9.4	10.2	20.7	71.9	24.4	10.6	25.0			
Not specified	14.6	26.8	33.1	45.4	54.1	62.3	19.3	69.9			

<sup>-</sup> Represents zero.

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control

5			Rela	tive standard	errors for tab	le 5-1		
Plant characteristic	А	В	С	D	E	F	G	Н
Major Group:								
34, Fabricated Metal Products	0.7	4.5	7.0	8.7	10.2	9.2	4.6	31.6
Equipment	0.6	4.0	6.5	8.9	10.1	9.3	4.9	31.2
Equipment	0.8	4.4	6.0	7.4	8.0	7.9	5.6	28.9
37, Transportation Equipment	0.9	5.2	7.6	8.7	8.8	10.1	4.6	37.4
Products	0.7	4.7	6.4	9.3	9.5	10.1	6.3	44.4
Age of plant:								
Less than 5 years	3.6	6.8	9.3	10.8	13.7	12.5	7.8	58.0
5 years to 14 years	2.2	4.5 4.8	6.7 5.8	8.2 8.0	9.2 8.5	9.0 9.1	5.3 5.4	27.3 29.3
15 years to 29 years	2.6	4.9	6.6	7.2	9.6	8.5	6.4	32.6
Not specified	14.2	42.6	74.4	86.1	60.9	46.0	15.6	-
Number of employees:							•	
Less than 20	4.7	8.8	17.0	25.2	31.3	28.0	7.0	34.6
20 to 99	1.1	3.2	5.6	7.4	8.2	7.3	3.5	23.3
100 to 499	1.4	3.3	3.7	4.8	5.9	5.7	5.8	26.9
500 to 999	2.0	4.4	4.1	4.7	4.0	6.8		8.4 7.2
1,000 or more  Not specified	1.5 16.4	3.3 34.8	4.3 44.7	1.5 25.1	4.1 49.2	2.0 49.5		92.5
Unionized plants:								
Yes	2.8	5.2	6.2	7.9	9.0	9.6	7.4	30.4
Yes	2.8	5.2	6.3	8.0	9.1	9.7	7.6	30.4
No	22.0	35.4	23.7	47.9	38.5	65.2	43.7	-
No	0.7	2.6	3.8	4.9	5.7	5.3	2.9	19.7
Not specified	22.7	47.4	49.0	16.4	81.4	50.7	30.4	26.7
Percentage of products exported:	2.4	5.9	9.9	12.6	12.4	11.4	4.8	31.8
None Less than 10 percent	1.6	3.5	4.8	6.2	7.1	7.0		1
10 percent to 19 percent	3.1	5.5	7.5	9.0	10.2	11.1	8.5	31.9
20 percent to 49 percent	3.6	7.1	8.0	8.9	12.0	9.4		50.1
50 percent or more	7.1	13.3	17.6	17.1	16.6	24.9	l .	
Not specified	12.5	24.9	31.6	65.1	43.6	38.5	19.0	86.0
Value of goods and services:					00.5	04.0	40.0	60.0
Less than \$750,000	7.4	14.4	26.0	39.2	39.5	34.2		69.0 62.7
\$750,000 to less than \$1 million	7.8	14.7	27.1	38.9 9.5	31.7 10.5	37.9 9.7		29.7
\$1 million to less than \$5 million	1.7	4.0	7.2		13.2	11.2		
\$5 million to less than \$10 million \$10 million to less than \$25 million	3.1 2.5	5.7 4.4	8.5 6.2	10.8	9.7	8.3		
\$25 million to less than \$50 million	3.1	5.5	6.5	7.6	9.1	9.4	1	
\$50 million to less than \$100 million.	3.0	6.8	5.6	6.7	7.9	8.4		
\$100 million or more	1.9	4.6	4.6	4.8	4.1	3.8	15.5	10.8
Not specified	11.9	22.8	54.2	28.9	37.3	24.7	17.0	-
Products made to military specifications:								
Yes	1.8	4.2	5.0	6.3	7.3	7.0	5.8	23.2
No	1.4	3.2	4.9	5.7		7.0		
Don't know	5.2	9.5	14.5	17.5	l	16.3		
Not specified	17.9	47.4	39.2	60.1	61.0	84.7		94.7
Prime contractor to defense agencies:								0.4.4
Yes: Percent of products shipped	2.3	4.6	5.6	6.9	8.0	8.8		24.4 27.0
1 percent to 24 percent	2.7	5.1	6.6	7.9	9.3	10.4 22.3		46.6
25 percent to 74 percent	7.2	15.2	12.9	19.9 26.5	14.3 32.0	11.8	22.6	40.0
75 percent or more	9.3 16.9	18.1 22.8	16.6 32.6	32.6	35.5	39.7		94.7
No	1.0	22.8	4.4	5.5	6.4	5.8		20.7
Don't know	6.7	12.6	12.7	23.7	1	18.1		
	U.1							

Table D-5. Estimates of Relative Standard Errors for Tables In Inspection and Quality Control—Continued

Table D-5. Estimates of Relativ	Cotandard			andard errors			<b>51</b> OOHand	
Plant characteristic	А	В	С	D	Е	F	G	Н
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know	1.8 2.5 5.1 9.4 9.2 2.0	4.2 5.2 10.5 21.2 15.7 4.1	5.0 6.3 10.6 19.7 24.8 6.2	6.4 8.3 13.1 20.7 23.4 7.5	7.1 8.9 15.8 26.4 26.4 9.1	6.9 8.5 15.6 29.3 23.1 9.0	6.0 7.3 15.6 27.1 20.1 4.1	23.4 33.2 35.2 15.1 29.9 25.9
Don't know	2.6 17.4	4.8 45.5	7.0 50.3	8.3 89.5	10.5 50.6	9.2 61.0	5.7 20.6	33.8
Foreign owned: Yes. No Don't know Not specified	4.2 0.6 6.1 14.6	8.1 2.4 14.4 29.8	9.5 3.7 10.6 43.5	10.2 4.7 12.1 51.5	12.1 5.6 14.7 46.5	13.9 5.1 17.1 44.9	12.7 2.7 18.1 21.5	54.5 17.8 58.0
			Rela	tive standard	errors for tab	le 5-2		
	А	В	С	D	E	F	G	Н
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and	0.7	2.8	8.8	22.6	50.9	14.1	4.1	28.1
Equipment	0.6	2.5	7.8	14.9	13.4	6.6	4.4	36.9
Equipment	0.8	2.5 3.6	6.4 6.7	12.5 9.4	14.6 24.8	5.7 8.9	5.3 4.2	29.4 33.7
Products  Age of plant: Less than 5 years 5 years to 14 years. 15 years to 29 years 30 years or more. Not specified	0.7 3.6 2.2 2.3 2.6 14.2	2.8 4.8 3.2 3.3 3.6 33.0	7.1 11.3 7.5 6.7 6.2 39.1	12.0 21.9 14.1 14.3 6.3 17.0	50.1 18.5 9.0 19.1	3.4 17.9 7.4 6.6 5.6	5.7 7.4 4.8 5.1 6.0 16.5	31.4 45.1 24.3 33.4 28.3 63.7
Number of employees: Less than 20 20 to 99 100 to 499 500 to 999 1,000 or more Not specified	4.7 1.1 1.4 2.0 1.5	7.2 2.2 1.9 3.3 2.1 33.2	67.3 8.6 4.0 3.0 2.8 39.8	33.5 12.8 6.1 2.4 81.2	57.1 45.9 20.9 10.6	78.4 21.5 10.6 2.3	6.7 3.1 5.6 9.6 8.6 21.9	42.6 21.3 22.7 11.6 5.8 76.0
Unionized plants:	2.8	3.9		7.5	14.2	3.0	6.9	27.5
Contract in effect: Yes. No No No Not specified	2.8 22.0 0.7 22.7	3.9 26.9 1.7 38.3	5.4 5.5 27.2 4.5 34.7	7.7 5.4 9.1 11.9	14.2 14.2 17.3	3.0 - 6.3	7.1 38.7 2.7 32.7	27.5 - 18.2 53.1
Percentage of products exported: None Less than 10 percent 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more. Not specified	2.4 1.6 3.1 3.6 7.1 12.5	4.3 2.4 4.0 4.7 9.5 18.7	12.1 5.5 7.6 7.7 12.9 40.7	21.0 10.1 17.3 8.1 10.1	8.4 24.2 17.3 12.1 12.1 60.7	7.9 3.5 15.3 7.9 6.1 20.1	4.5 4.0 7.8 9.8 20.2 19.4	25.8 21.4 33.4 61.9 63.6 63.2
Value of goods and services: Less than \$750,000	7.4 7.8 1.7 3.1 2.5 3.1 3.0 1.9	11.9 11.2 2.9 4.1 3.2 3.8 4.6 3.9 19.6	42.4 63.3 11.9 11.7 6.5 6.2 4.8 3.4 23.4	88.0 48.6 48.8 27.5 13.8 12.1 3.7 33.6	27.2 40.6 55.4 26.1 10.0 12.5	15.1 78.4 33.8 9.2 2.8 26.5	10.0 12.0 3.8 6.8 7.0 14.8 12.5 14.2	67.1 39.5 27.7 43.4 25.9 23.1 31.3 6.1 61.5

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Plant characteristic			Relative	standard	errors for	table 5-2—	Continued		
Plant characteristic	Α	В		С	D	Е	F	G	Н
Products made to military									
specifications:									
Yes	1.8	2.7	5	.7	8.9	13.4	3.1	5.2	27.1
No	1.4	2.3	5	.1	10.5	20.9	6.5	3.2	20.0
Don't know	5.2	7.1	14	.1	26.7	5.9	14.1	9.7	56.5
Not specified	17.9	36.0	32	.7	24.8	-	-	22.7	76.0
Prime contractor to defense agencies:								1	
Yes: Percent of products shipped	2.3	3.2	6	.2	8.4	17.1	3.3	6.1	24.9
1 percent to 24 percent	2.7	3.6		.5	12.4	26.0	4.1	6.8	36.0
	7.2	9.6	13		13.0	8.9	7.0	19.3	42.
25 percent to 74 percent		14.4	22			9.8		22.2	
75 percent or more	9.3				8.2		7.8		52.6
Don't know	16.9	18.5	24		8.7	12.8		34.9	
No	1.0	1.9		.9	10.1	16.4	6.3	2.9	19.
Don't know	6.7	9.4	12		9.4	7.2	9.2	12.5	77.
Not specified	21.1	48.2	51	.4	24.8	-	-	25.3	76.0
Subcontractor to defense agencies:									
Yes: Percent of products shipped	1.8	2.6	5	.6	9.3	12.9	3.4	5.4	31.4
1 percent to 24 percent	2.5	3.4		.3	13.2	17.4	4.0	6.6	42.
25 percent to 74 percent	5.1	6.9	11		12.0	5.2	5.7	13.2	36.8
75 percent or more	9.4	12.3	20		20.1	7.3	7.1	25.9	10.2
Don't know	9.2	11.3	23		17.9	48.0		20.0	97.
							17.8	1	
No	2.0	3.1		.3	13.3	18.6	5.3	3.9	23.4
Don't know	2.6	3.6		.2	11.2	31.4	15.1	5.4	28.8
Not specified	17.4	34.5	31	./	14.1	-	•	21.1	76.0
Foreign owned:									
Yes	4.2	5.5	8	.3	18.5	37.4	8.8	12.1	48.5
No	0.6	1.5		.3	6.8	11.1	4.7	2.5	16.7
Don't know	6.1	8.9	10		6.4	5.4	5.9	16.8	41.9
Not specified	14.6	22.7	44		7.5	0.7	12.5	20.9	76.0
That opcomed	14.0			<u>'</u>	7.0		12.0		70.0
,			R	elative sta	ndard erro	rs for table	5-3		
	Α	В	С	D		E	F	G H	
Major Group:						_			
34, Fabricated Metal Products	0.7	3.7	7.8	14.3	27.	5 4	5.7 73	.6 3.4	24.6
35, Industrial Machinery and									
Equipment	0.6	3.4	7.4	11.1	24.	7 5	1.0	- 3.4	20.5
36, Electronic and Other Electric									
Equipment	0.8	3.3	5.7	9.8	33.	3 40	0.2 89	.5 4.0	21.0
37, Transportation Equipment	0.9	4.6	7.2	9.4	11.	4 5	3.8 10	.9 3.7	29.1
38, Instruments and Related									
Products	0.7	4.1	6.9	9.9	20.	0 6	7.5 61	.9 4.2	23.6
Age of plant:									
Less than 5 years	3.6	5.5	11.8	15.4	28.		3.4 12		
5 years to 14 years	2.2	3.9	6.9	12.3	31.	1	7.5 75		
15 years to 29 years	2.3	4.1	6.2	8.5	22.	1	2.2	- 4.2	
30 years or more	2.6	4.6	5.6	8.9	9.	6   4	4.6 47	.7   4.8	
Not specified	14.2	33.8	66.1	94.3		-	-	- 16.2	88.3
Number of employees:									
Less than 20	4.7	8.9	28.1	69.0		٥.	7.5	- 6.1	31.6
					07				
20 to 99	1.1	2.8	7.5	13.6	37.		1.6 63		
100 to 499	1.4	2.7	3.6	6.9	15.		3.5 49		
500 to 999	2.0	3.3	4.0	4.4	13.		7.7 12		
1,000 or more	1.5	5.2	1.4	3.6	2.	ا ا	9.3   14		
Not specified	16.4	35.9	45.1	70.3		•	-	- 20.5	
Unionized plants:									
Yes	2.8	5.2	5.8	7.5	7.	7 2	1.8 59	.3 5.4	20.7
Contract in effect:	2.0	5.2	3.0	7.5	/ ·	´	5	3.4	25.7
	2.0	F 0	5.0	7.5	7	0 0	1.8 59	.3 5.5	20.7
	2.8	5.3	5.9	7.5	7.		•.0   59		
Yes		04.0	40.4	05.0	7	Q I			
No	22.0	34.3	40.4	25.6	7.		, <u>-</u>	- 33.0	
		34.3 2.1 36.3	40.4 4.3 66.0	25.6 7.1 45.4	7. 17.		0.0 66	1	12.6

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Discount of the second of the			Relative	standard	errors fe	or table 5-3-	-Continued			
Plant characteristic	А	В	С	D		Е	F	G	н	ı
Percentage of products exported:										
None	2.4	5.1	11.5	19.9		1		33.5	4.1	20 7
Less than 10 percent	1.6	3.0	4.9	7.3			9.0	58.6	3.2	14.8
10 percent to 19 percent	3.1	4.8	7.7	12.0			5.1	58.7	6.1	26.6
20 percent to 49 percent	3.6	6.0	7.0	10.4		11.0	9.9	-	7.0	38.3
50 percent or more	7.1	11.0	14.5	18.3	3	38.0	-	•	15.2	54 5
Not specified	12.5	26.5	33.9	41.8		-	•	- 1	15.9	62.8
Value of goods and services:	7.4	440	07.0	07.0				1	0.5	07.0
Less than \$750,000	7.4	14.0	37.3	37.0			-	-	9.5	37.3
\$750,000 to less than \$1 million	7.8	12.9	36.9	64.9		12.6		96.0	11.1	36 3
\$1 million to less than \$5 million	1.7	3.5	11.2 10.7	18.7		- 1	3.4	83.5	3.2	21.2
\$5 million to less than \$10 million	3.1	5.1	10.7	19.3		58.7	2.8	86.9	5.3	25.6
\$10 million to less than \$25 million	2.5	3.9	6.2	11.9	,	25.0 4	8.7	12.2	5.0	18.9
\$25 million to less than	2.5	3.9	6.3	11.9	-	25.0 4	0.7	13.2	5.2	18.9
\$50 million	3.1	4.9	5.5	11.0		20.0	1.2		8.6	30.8
\$50 million to less than	5.1	4.5	3.5	11.0	-	20.0	1.2	-	0.0	30.0
\$100 million	3.0	5.3	5.6	7.6	4	10.2	6.4	86.8	7.8	24.4
\$100 million or more	1.9	4.7	3.4	3.7		2.2	8.3	14.0	6.5	19.2
Not specified	11.9	25.6	40.8	41.7	_	40.8		12.5	15.3	36.3
	11.5	25.0	70.0	71.7		10.0		12.5	15.5	30.3
Products made to military										
specifications:										
Yes	1.8	3.3	5.2	8.1			8.0	51.8	4.1	21.6
No	1.4	3.0	5.0	7.7				50.6	2.7	14.4
Don't know	5.2	8.5	15.7	17.7	1	17.9 1	2.5	-	8.1	29.2
Not specified	17.9	37.0	65.7	9.2		-	-	•	21.3	-
Prime contractor to defense agencies:										
Yes: Percent of products shipped	2.3	3.9	5.8	8.1	1	13.2 5	9.2	41.7	4.8	19.1
1 percent to 24 percent	2.7	4.4	6.9	10.3	1	12.4 5	9.2	68.5	5.4	21.9
25 percent to 74 percent	7.2	11.9	14.7	15.0	1	14.6	-	75.8	14.9	39.7
75 percent or more	9.3	15.3	18.7	6.8	4	46.9	-	10.0	20.8	59.9
Don't know	16.9	19.0	28.4	31.3	1	10.9	-	-	26.9	
No	1.0	2.5	4.6	7.1	1	18.9 4	5.4	56.8	2.4	14.2
Don't know	6.7	10.3	15.5	21.6		7.5	-	-	11.2	38.6
Not specified	21.1	46.8	65.7	-		-	-	-	24.4	-
Subcontractor to defense agencies:										
Yes: Percent of products shipped	1.8	3.2	5.3	8.2	1	16.2 5	1.5	53.3	4.2	22.6
1 percent to 24 percent	2.5	4.0	6.7	9.6				60.8	5.2	33.6
25 percent to 74 percent	5.1	7.9	11.6	15.1				86.8	10.6	35.8
75 percent or more	9.4	14.4	18.8	32.4			8.0	15.1	20.7	54.2
Don't know	9.2	14.2	15.8	27.7		17.9	-		15.0	91.2
No	2.0	3.9	6.2	10.0			4.5	7.4	3.4	18.0
Don't know	2.6	4.5	7.2	9.6			6.3	70.2	4.4	18.1
Not specified	17.4	43.6	70.6	70.1		-			19.4	
Foreign owned:										
Yes	4.2	6.7	8.9	13.5	4	19.8	9.0	12.5	8.7	38.6
No	0.6	2.0	4.0	6.3				46.4	2.0	12.0
Don't know	6.1	10.9	9.5	12.8	'		2.5	12.5	13.3	47.5
Not specified	14.6	29.1	43.2	49.8		12.5	2.5	12.5	18.2	4/13
Not specified	14.0	29.1	43.2	49.0		12.5			10.2	•
			Re	lative star	ndard e	rrors for table	e 5-4			
_	А	В		c	D	Е		F	G	Н
Major Crayer				<u> </u>				<u> </u>	- G	
Major Group: 34, Fabricated Metal Products	0.7	0.4	7	2	5.0	7.5	27		2.2	20.0
·	0.7	9.1	7.	٥	5.8	7.5	37.	0	3.3	35.2
35, Industrial Machinery and Equipment	0.6	0.0	7	5	6.0	6.7	0.0	7	2.4	22.5
	0.6	9.6	7.	5	6.0	5.7	32.	1	3.4	39 5
36, Electronic and Other Electric Equipment	0.0	0.4	-	0	E 4	0.0	0.1	2	2.2	27.
	0.8	9.4	5.		5.1	6.0	24.		3.9	27.4
37, Transportation Equipment 38, Instruments and Related	0.9	9.5	6.	4	6.6	8.2	61.	0	3.5	26.9
Products	0.7	12.9	7.	2	5.9	6.4	28.	0	4.4	326
	17 /	1291	/		2 8 1	b 4	68	0	4.4	0.0

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Plant characteristic			Relative st	andard errors	for table 5-4-	-Continued		
Plant characteristic	А	В	С	D	Е	F	G	Н
Age of plant:								
Less than 5 years	3.6	15.5	10.0	8.2	8.9	48.4	6.0	59.7
5 years to 14 years	2.2	9.9	7.2	5.8	6.2	24.1	4.0	22.0
15 years to 29 years	2.3	9.8	6.5	5.3	6.3	19.6	4.2	31.8
30 years or more	2.6	8.6	6.1	6.0	7.1	28.8	4.8	30.5
Not specified	14.2	17.0	68.8	51.2	50.3	-	16.1	51.8
Number of employees:								
Less than 20	4.7	26.4	24.6	18.7	12.7	61.0	5.9	33.7
20 to 99	1.1	8.4	6.4	4.8	4.7	22.3	2.6	24.
100 to 499	1.4	6.0	3.8	3.5	4.2	19.5	4.0	22.8
500 to 999	2.0	6.6	2.8	3.9	5.2	31.7	6.9	15.4
1,000 or more	1.5	1.6	2.3	4.0	2.1	6.6	10.1	8.3
Not specified	16.4		34.5	47.7	52.0	-	21.2	ļ
Unionized plants:								
Yes	2.8	7.4	6.3	5.7	8.1	21.2	5.4	27.6
Contract in effect:			_					
Yes	2.8	7.5	6.4	5.8	8.1	21.2	5.5	27.0
No	22.0	45.0	39.4	26.0	38.3	-	32.6	
No	0.7	6.1	4.1	3.4	3.7	17.8		18.0
Not specified	22.7	20.1	60.9	49.5	74.5	91.5	26.4	26.
Percentage of products exported:								
None	2.4	12.8	10.3	8.6	8.5	48.3	3.9	27.0
Less than 10 percent	1.6	7.3	5.0	4.2	5.1	22.6		24.
10 percent to 19 percent	3.1	11.7	7.4	6.6	-6.9	30.0		37.
20 percent to 49 percent	3.6	11.3	8.2	7.1	8.7	34.6		35.0
50 percent or more	7.1	22.6	16.2	14.7	13.6	24.8		
Not specified	12.5	55.2	36.9	26.6	40.5	-	16.4	
Value of goods and services:								
Less than \$750,000	7.4	35.7	34.1	28.2	22.1	77.3	8.9	41.4
\$750,000 to less than \$1 million	7.8	37.1	32.4	30.6	19.2	67.6		47.0
\$1 million to less than \$5 million	1.7	10.7	8.1	6.5	5.8	29.6		32.
\$5 million to less than \$10 million	3.1	13.5	9.4	7.3	7.9	33.8	1	45.
\$10 million to less than \$25 million	2.5	8.8	6.0	5.5	6.1	30.4	5.3	30.
\$25 million to less than \$50 million	3.1	10.2	6.5	5.5	7.3	27.3	1	29.
\$50 million to less than \$100 million	3.0	8.5	5.6	5.3	8.8	33.8		21.
\$100 million or more	1.9	3.9	2.9	4.1	6.7	26.3		18.
Not specified	11.9	29.0	24.7	30.5	31.3	-	15.3	86.
Products made to military								
specifications:							4.5	
Yes	1.8	7.9	5.1	4.6	5.6	21.7		30.
No	1.4	7.3	5.3	4.3	4.6			
Don't know	5.2	17.8	15.0	10.9	13.2	70.2	8.5 20.5	64.
Not specified	17.9	91.5	48.7	55.0	68.1	-	20.5	
Prime contractor to defense agencies:		0.0	5.0	5.0			4.0	01.
Yes: Percent of products shipped	2.3	9.3	5.9	5.0	6.0	24.1	4.9	21.
1 percent to 24 percent	2.7	10.9	6.9	5.9	6.8	27.3		24.
25 percent to 74 percent	7.2	17.4	14.1	12.4	17.9	60.9		58.
75 percent or more	9.3	31.3	19.7	16.7	22.5	60.7		58.
Don't know	16.9	43.8	34.0	23.2	28.1	82.3 21.5		21.
No	1.0	6.2	4.7	3.9	4.2			62.
Don't know	6.7	23.5	13.8	11.2 65.7	17.2 72.2	61.4	11.3	02.
Not specified	21.1	91.5	81.4	65.7	12.2	_	24.3	
Subcontractor to defense agencies:	4.6	77	F 0	4.5	F 4	04.0	4.0	24
Yes: Percent of products shipped	1.8	7.7	5.3	4.5	5.4	21.9		21.
1 percent to 24 percent	2.5	9.3	6.6	5.9	6.6	23.2	b .	30.
25 percent to 74 percent	5.1	17.9	11.4	9.3		52.1		40.
75 percent or more	9.4	27.9	20.7	20.3		56.7		44.
Don't know	9.2	30.5	23.6	15.3	19.9	80.6		55.9
No	2.0	9.2	6.8	5.4	5.8	32.7		24.
Don't know	2.6	10.8	6.8	6.2	7.2	29.2		31.4 97.5
DIOT CDCCITICA	17.4	12.5	52.2	42.1	55.5	-	20.0	97.

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Disease the second size is				Relative s	tandard e	rrors for t	able 5-4-	-Continued			
Plant characteristic		Α	В	С		D	Е	F		G	H
Foreign owned: Yes. No Don't know Not specified		4.2 0.6 6.1 4.6	15.0 5.6 18.5 61.9	9.3 3.9 11.1 33.3		7.3 3.3 10.1 32.2	9.5 3.6 16.4 43.7	51.8 16.9 54.2		9.2 1.9 14.2 18.6	33.6 17.8 63.6 93.4
				Rela	tive stan	dard error	s for table	5-5			
	Α	В	С	D	E	F	G	н	1	J	H
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and	0.7	3.7	6.8	15.6	20.1	49.7	11.8	74.1	92.5	3.5	23.9
Equipment	0.6	3.3	7.6	14.9	19.9	16.1	4.4	8.2	17.5	3.5	21.3
Equipment	0.8	3.3 4.3	6.1 7.6	9.6	15.5 11.3	30.5 9.5	25.9 5.0	9.8	7.9 8.3	4.1 3.7	27.4 28.8
Products	0.7	3.8	7.8	12.2	11.6	7.9	3.7	46.2	6.5	4.4	23.4
Age of plant: Less than 5 years	3.6 2.2 2.3 2.6 14.2	5.7 3.8 3.9 4.4 33.3	10.3 7.1 6.8 5.7 83.5	16.8 13.6 12.7 9.2	27.4 18.6 13.3 8.5 17.0	53.1 37.5 17.1 22.2	17.8 11.6 14.9 3.0	38.5 9.7 6.9 8.5	92.5 16.0 10.1 5.1 17.0	6.2 4.1 4.3 5.1 16.2	30.9 22.1 20.1 25.8 66.0
Number of employees: Less than 20 20 to 99 100 to 499 500 to 999 1,000 or more Not specified	4.7 1.1 1.4 2.0 1.5 16.4	9.2 2.7 2.4 3.5 3.6 33.2	28.4 7.2 3.8 3.3 3.0 56.4	77.6 15.8 7.8 6.9 4.5 95.2	27.4 12.4 6.6 4.1 60.7	49.2 22.8 10.9 2.5	60.2 22.0 2.6	50.0 34.8 3.5	92.5	6.1 2.6 4.1 7.2 5.6 20.6	26.3 17.7 21.0 13.1 5.6 92.8
Unionized plants: Yes Contract in effect:	2.8	4.7	5.4	11.1	9.8	7.0	8.2	8.3	5.6	5.6	30.
Yes	2.8 22.0 0.7 22.7	4.8 25.2 2.1 37.0	5.5 47.4 4.2 68.1	11.3 6.2 8.3 20.1	9.9 60.3 10.9 12.5	7.3 10.9 21.2	8.2 - 11.5	8.3 16.6	5.6 46.3	5.7 31.7 2.2 31.0	30.9 13.0 26.7
Percentage of products exported:  None	2.4 1.6 3.1 3.6 7.1 12.5	5.0 2.9 4.6 5.7 10.3 22.2	11.2 5.0 8.0 8.3 16.9 31.5	22.8 11.1 13.1 11.1 27.1 50.6	24.8 12.2 14.0 11.5 15.8 6.7	29.5 26.1 33.5 24.5 11.6 12.5	8.4 4.1 4.8 17.6 6.3	11.7 9.9 35.2 5.5 10.0 20.1	11.2 72.3 7.7 13.0 17.5	4.1 3.3 6.3 7.6 14.8 18.3	22.7 17.8 30.9 29.2 41.6 56.8
Value of goods and services: Less than \$750,000	7.4 7.8 1.7 3.1 2.5 3.1 3.0 1.9	14.0 14.0 3.6 4.9 3.7 4.5 5.0 4.2 22.8	44.9 40.8 9.2 10.7 6.5 6.0 5.6 3.4 26.3	95.2 79.3 21.1 21.2 14.9 10.4 7.9 6.1 65.0	88.0 41.5 33.1 22.3 15.7 13.3 3.6 11.3	68.0 55.3 38.4 5.9 21.5 5.2 7.1	13.9 - 39.6 2.8 20.1	84.7 32.3 24.8 3.4 45.4	92.5	9.3 10.4 3.3 5.4 5.4 9.9 9.6 8.6 15.4	36.70.4 39.0 21.9 29.0 25.70.4
Products made to military specifications: Yes	1.8 1.4 5.2 17.9	3.2 2.8 8.2 42.6	5.1 5.3 14.6 60.9	10.9 8.6 20.7 24.8	10.9 12.2 27.2 13.3	22.2 16.8 6.2	10.8 4.3 24.8	9.8 16.6 7.3	6.5	4.3 2.7 8.5 20.8	22 ( 15.1 44.1

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Plant characteristic			F	Relative s	tandard e	rrors for	table 5-5-	-Continu	ed		
Fiant Characteristic	А	В	С	D	Е	F	- (	i	н і	J	К
Prime contractor to defense agencies:	0.0	0.7	5.0	10.0	10.0	00.		10	4 75	4.0	04.4
Yes: Percent of products shipped  1 percent to 24 percent	2.3 2.7	3.7 4.2	5.8 6.6	12.2 15.5	12.2 18.3	22. <sup>-</sup> 31.2					24.4 30.6
25 percent to 74 percent	7.2	11.0	14.7	30.6	12.4	8.0				15.2	41.0
75 percent or more	9.3	15.0	22.7	16.9	10.9	5.3					57.3
Don't know	16.9	21.8	34.1	33.8	15.9	21.8				27.6	37.5
No	1.0	2.4	4.6	8.8	10.5	23.7					14.5
Don't know.	6.7	10.3	17.3	19.3	18.5	31.2			- 81.2		60.9
Not specified	21.1	49.1	91.5	24.8	-		-	-	-	24.3	-
Subcontractor to defense agencies:											
Yes: Percent of products shipped	1.8	3.2	5.2	10.7	12.1	20.9					23.3
1 percent to 24 percent	2.5	4.1	6.7	12.9	16.8	28.3					37.9
25 percent to 74 percent	5.1	7.5	11.3	25.4	18.9	22.0					33.9
75 percent or more	9.4	13.3	19.9	46.9	30.0	21.			.1   -	22.5	9.0
Don't know	9.2	14.3	19.0	28.5	31.4	9.3				16.6	54.1
No	2.0	3.7	6.5	10.3	13.4	18.6					17.1
Don't know	2.6	4.3	7.3	12.0	12.3	14.	1 29.	0 8.	.9 64.9		24.8
Not specified	17.4	32.8	54.1	71.5	7.4		-	-	-	20.5	97.5
Foreign owned:	4.0	0.4	0.0	46.0	45.5	40.4	, ,				17.5
Yes	4.2	6.4	8.6	16.8	15.5 9.3	43.0					17.5 12.8
No	0.6	2.0 9.7	4.0	8.0 13.9	10.3	18. 5.	1		.4 14.1		34.1
Don't know	6.1	24.0	13.7 33.8	43.4	10.3	5.:			.4 14.1	19.2	91.8
Not specified										19.2	91.0
		1		Rela	ative stan	dard erro	ors for tab	le 5-6			
	Α	В	(	С	D	Е	F	G	н	1	J
Major Group:											
34, Fabricated Metal Products	7.3	9.4	12.	3 1	1.7	15.1	17.1	19.9	10.1	15.9	19.5
35, Industrial Machinery and											
Equipment	6.9	9.6	14.	9 1:	2.7	14.7	17.8	19.3	9.2	14.4	16.1
36, Electronic and Other Electric				_						40.4	40.0
Equipment	6.1	9.3	11.			11.3	14.3	19.5	7.8	13.1	18.6
37, Transportation Equipment	6.5	9.0	14.	3   1	0.4	14.0	17.6	22.9	8.3	14.7	17.3
38, Instruments and Related		40.7	45			40.0	40.0		9.8	45.0	17.8
Products	7.5	12.7	15.	4 1	1.7	12.6	19.3	21.9	9.6	15.3	17.0
Age of plant:										0.4.0	04.7
Less than 5 years	10.7	15.3	25.			17.8	21.8	29.7	15.0	21.0	24.7
5 years to 14 years	6.8	10.0	14.			13.3	17.3	21.0	9.3	14.2	17.3
15 years to 29 years	6.6	9.0	12.			13.3	14.3	17.5	8.2	12.5	17.1
30 years or more	6.3	8.7	11.		9.5	10.9	12.0	17.6	7.9	12.5	13.6
Not specified	35.1	52.9	73.	9 1	7.0	17.0	88.0	-	59.5	69.9	84.1
Number of employees:	16.7	04.7			1.1	35.7	97.5	41.0	23.5	73.5	65.5
Less than 20	16.7	24.7	39. 11.		1	13.0	15.0	16.0	8.3	12.7	17.1
20 to 99	6.0	8.5			6.8	8.0	10.9	12.9	5.5	8.7	10.2
100 to 499	4.2 3.7	5.8	7. 8.		5.1	5.7	12.5	27.6	3.8	8.6	6.2
1,000 or more	2.6	3.3	2.		2.6	3.7	3.6	4.3	3.9	8.0	2.1
Not specified	34.0	39.8	50.		3.4	-	58.6		45.7	72.0	-
Unionized plants:											
Yes	5.7	7.7	10.	5	9.4	8.0	11.4	18.3	7.0	12.6	14.7
Contract in effect:											
Yes	5.8	7.8	10.	5	B.4	8.1	11.5	18.3	7.1	12.8	14.9
	37.9	49.6	7.	3 8	1.2	51.2	34.9	-	46.0	57.6	9.8
No	00										
Na	4.1	5.9	8.	5	6.7	8.5	10.0	12.0 93.1	5.6 44.1	8.6	10.9 20.1

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Disset also seed at the			Rela	ative stand	ard errors	for table 5-6	-Continue	ed		
Plant characteristic	Α	В	С	D	Е	F	G	н	1	,
Percentage of products exported:										
None	9.8	13.4	18.3	17.4	19.3	25.3	27.2	13.2	21.8	26.7
Less than 10 percent	4.9	7.0	9.9	8.5	10.0	12.5	14.9	6.4	9.8	12.0
10 percent to 19 percent	7.8	12.6	13.5	11.5	13.2	15.8	19.2	10.0	16.1	17.
20 percent to 49 percent	8.4	11.1	17.0	11.8	13.6	14.0	23.8	10.1	17.4	17.
50 percent or more	13.3	17.1	24.9	19.4	23.2	29.0	48.1	16.8	22.4	29.
Not specified	28.5	45.6	52.8	47.1	81.0	55.2	82.2	32.4	70.9	36.
alue of goods and services:										
Less than \$750,000	26.0	47.4	59.9	44.6	57.6	69.2	92.3	40.7	55.3	
\$750,000 to less than										
\$1 million	22.2	32.0	45.5	42.0	54.6	92.1	67.0	32.9	47.7	75.
\$1 million to less than										
\$5 million	7.3	10.4	15.0	13.7	17.1	19.6	18.0	10.4	17.0	24.
\$5 million to less than										
\$10 million	9.3	14.3	18.5	15.8	17.4	25.5	26.9	12.6	17.9	25.
\$10 million to less than										
\$25 million	6.2	8.5	13.2	10.4	12.8	16.8	17.9	8.7	14.2	15.
\$25 million to less than										
\$50 million	6.3	8.9	12.5	10.1	11.7	15.2	17.8	7.7	14.5	15.3
\$50 million to less than										
\$100 million	5.7	7.9	11.8	8.5	10.1	16.3	22.1	7.4	10.7	12.
\$100 million or more	3.5	5.2	5.5	3.2	3.7	8.8	19.2	4.0	8.3	5.
Not specified	21.3	38.7	85.4	35.2	28.5	6.3	-	25.0	61.4	7.
		00	33.1	55.2	20.0	5.5		20.0	0	
oducts made to military										
pecifications:					ł					
Yes	5.1	7.4	10.3	8.3	10.1	12.8	15.0	6.8	11.1	12.
No	5.2	7.5	10.3	7.7	8.8	11.9	15.6	6.7	10.2	13.
Don't know	14.8	17.2	20.8	20.6	29.2	24.1	29.9	19.0	30.1	31.
Not specified	43.6	39.2	-	-	13.3	-	-	47.8	-	65.
ime contractor to defense agencies:										
Yes: Percent of products shipped	5.8	8.6	12.2	8.6	9.9	14.3	17.4	7.0	13.4	14.0
	6.8		14.3	10.2	- 1	17.5	23.5	7.2	15.5	16.
1 percent to 24 percent		10.1			12.3			8.5		
25 percent to 74 percent	13.5	19.6	19.1	18.2	17.7	28.3	21.6	17.5	35.4	24.
75 percent or more	14.2	15.3	9.9	23.7	7.5	24.9	27.4	12.0	47.2	6.
Don't know	27.8	36.4	43.4	43.6	61.7	60.0	64.3	30.3	45.2	56.
No	4.6	6.3	8.7	7.5	9.0	10.7	12.4	6.0	8.7	11.
Don't know	17.7	25.6	32.4	25.3	34.6	27.5	50.8	17.5	40.5	30.
Not specified	48.4	59.2	-	•	-	-	-	47.9	68.9	
abcontractor to defense agencies:										
Yes: Percent of products shipped	5.1	7.3	10.3	7.9	9.8	12.8	14.6	6.8	10.6	12.
1 percent to 24 percent	6.3	9.1	13.5	9.9	11.8	16.6	16.9	8.0	12.5	16.
25 percent to 74 percent				1						
75 percent or more	11.9	16.5	19.0	15.8	18.9	24.7	35.2	16.5	27.6	25.
75 percent or more	21.0	25.0	41.0	33.7	36.8	41.9	35.2	29.1	44.2	29.
Don't know	21.3	31.1	38.6	32.3	43.5	45.6	52.5	26.3	29.7	47.
No	6.3	9.7	12.8	10.0	11.3	13.9	19.9	7.9	12.6	12.
Don't know	7.7	9.9	13.0	10.5	13.6	16.0	21.0	10.3	16.4	22.
Not specified	60.1	52.1	97.5	67.7	13.2	12.5	-	76.2	91.7	
oreign owned:										
Yes	9.5	12.7	22.8	13.3	13.7	18.6	22.9	10.0	17.5	21.
No	3.9	5.5	7.4	6.3	7.7	9.6	11.7	5.3	8.2	10.
Don't know	13.5	14.4	18.4	11.8	11.1	14.9	36.4	14.4	21.4	18.
Not specified	38.5	35.0	66.1	64.6	37.7	93.5		43.3	50.1	

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

				ı	Relative s	tandard	errors for	table 5-7				
Plant characteristic	Α	В	С	D	Е	F	G	н	ı	J	к	L
Major Group:	4.0			0.4		22.4	40.0	45.0				
34, Fabricated Metal Products 35, Industrial Machinery and	4.8	6.7	8.1	9.1	8.9	22.1	16.0	15.6	16.7	21.4	23.0	15.9
Equipment	4.4	6.3	7.7	9.4	7.6		16.3	11.8	19.6	20.9	22.1	13.0
Equipment	4.0 4.6	6.2 7.0	6.8 8.5	9.5 10.2	7.5 8.1	32.5 22.4	14.8 19.3	11.2 12.9	16.5 16.7	20.7 16.1	22.1 22.3	14.3 12.2
Products	5.0	7.2	9.1	13.1	8.8	35.0	16.5	12.6	18.6	21.5	27.2	16.1
Age of plant: Less than 5 years	7.2	10.0	11.5	16.1	11.2	55.2	24.2	16.8	25.3	32.4	24.1	22.2
5 years to 14 years	4.7	6.5	7.9	9.7	8.2	33.6	15.7	10.9	19.4	19.8	20.7	14.6
15 years to 29 years	4.6	6.4	7.7	8.6	7.5	24.1	11.6	10.6	14.9	18.2	21.4	13.7
30 years or more	4.5 43.4	6.2 56.9	7.2 70.3	8.6	7.8 71.3	15.4 -	15.3 17.0	12.8 53.3	16.6 88.0	22.2	27.4 61.7	11.9
Number of employees:												
Less than 20	10.2	13.9	15.9	21.2	18.1	77.0	33.6	35.6	40.0	40.2	71.3	23.2
20 to 99	3.6	5.0	6.0	7.9	6.4	26.0	12.5	11.0	14.2	14.9	17.0	11.4
100 to 499	2.9	4.3	5.1 6.2	5.6 5.5	4.9 4.7	14.2 9.9	9.9 7.1	6.5 3.5	12.0 5.7	13.2 30.9	14.8	9.5 8.6
1,000 or more	2.2	1.8	1.5	4.0	5.2	3.4	22.0	3.6	2.5	4.1	4.1	2.
Not specified	32.5	43.4	54.3	53.5	88.7	-	86.7	42.6	72.6	-	66.2	61.9
Unionized plants: Yes	4.7	6.6	8.2	7.7	8.2	12.3	13.7	10.8	16.9	20.6	24.3	14.0
Contract in effect: Yes	4.7	6.7	7.9	7.8	8.3	12.6	13.8	11.0	15.2	20.6	24.3	13.3
No	46.4	44.9	56.6	53.3	44.8	53.9	82.3	43.0	84.0	-	-	70.2
No	2.7	3.8	4.6	6.0	4.8	61.7	9.5	7.5	10.7	12.7	13.3	8.3
Not specified	44.3	59.8	84.7	91.5	-	-	-	62.4	-	-	· -	14.2
Percentage of products exported:  None	6.2	8.7	9.9	12.3	10.3	39.4	22.9	18.4	21.6	23.6	25.2	15.4
Less than 10 percent	3.4	4.7	5.6	6.7	6.1	17.2	10.3	8.6	14.0	15.1	17.0	10.2
10 percent to 19 percent	5.4	8.1	9.2	10.4	8.0	22.5	20.3	12.2	17.9	22.2	25.6	16.5
20 percent to 49 percent	6.2	8.5	9.9	13.4	10.5	36.5	19.2	17.3	20.1	24.8	28.4	16.5
50 percent or more	11.9	14.7	20.3	29.6	15.6	53.8	51.6	23.4	38.8	78.8	43.7	26.
Not specified	23.6	29.1	43.3	56.8	40.1	90.4	30.2	37.8	53.3	95.2	9.8	50.7
Value of goods and services:  Less than \$750,000	17.4	21.9	24.7	31.1	23.1	-	93.1	49.3	55.6	54.5	77.5	38.
\$750,000 to less than \$1 million	15.7	20.2	24.2	28.9	26.8	-	56.1	55.0	50.7	53.2	96.9	51.4
\$1 million to less than \$5 million	4.4	6.1	7.2	9.7	7.9	32.9	15.7	13.9	19.0	17.7	23.9	13.5
\$5 million to less than \$10 million	6.2	8.4	10.0	11.9	10.6	32.1	18.8	16.2	22.3	26.2	23.7	17.6
\$25 million to less than \$25 million to less than	4.2	6.0	6.7	7.6	7.9	19.9	12.7	9.8	14.4	23.3	23.8	15.1
\$50 million to less than	4.9	6.8	8.1	10.1	7.9	22.7	15.7	10.4	22.8	22.2	20.4	14.8
\$100 million	5.1	6.8	8.8	9.1	7.5	6.9	16.2	10.5	14.1	23.2	19.2	9.8
\$100 million or more	2.8 26.6	2.7 21.2	3.8 24.9	5.6 30.7	4.7 57.9	6.4	13.5 65.7	9.2 43.5	3.0 82.2	16.6 41.3	17.0 52.7	5.6 39.2
Products made to military												
specifications:	3.7	5.2	6.3	7.9	6.6	16.6	12.1	9.8	13.8	15.5	16.6	10.7
No	3.7	4.9	5.7	6.7	5.8	19.2	11.3	9.6 8.6	12.5	16.4	17.3	10.7
Don't know.	9.5	11.9	16.1	17.5	14.8	46.9	28.6	21.0	35.0	31.0	43.5	26.4
Not specified	37.7	66.7	60.0	-	63.8		95.2	44.7	89.2			95.2

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

				Rela	ative standa	ard errors	for table 5	5-7—Con	tinued			
Plant characteristic	А	В	С		D E	F	G	н			J	( L
Prime contractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	4.2 4.9 11.3 14.9 24.3 3.0 11.9 50.0	5.7 6.7 11.6 19.7 37.2 4.3 14.9 75.2	7.0 8.2 12.8 28.9 39.2 5.1 20.7 66.0	8. 9. 20. 28. 58. 6. 24.	9 8.1 .8 23.0 .6 14.1 .5 38.0 .2 5.2	10.0 - 16.2	13.1 14.5 42.0 23.0 53.6 10.0 39.8	9.2 10.5 19.2 21.7 40.3 8.1 24.9 62.4	14.1 16.2 33.2 31.0 55.6 11.7 31.6	15. 18. 21. 21. 76. 13. 35.	2 26.6 7 43.4 9 58.8 0 14.1	14.8 4 36.0 3 31.2 48.5 1 9.3
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	3.7 4.7 9.1 16.1 14.8 4.4 5.0 41.2	5.4 6.6 11.6 24.2 22.6 5.9 6.8 56.0	6.3 7.8 14.5 24.2 22.8 6.8 8.7 84.7	8. 10. 17. 29. 38. 8. 9.	.0 8.5 .7 14.6 .7 22.5 .1 21.6 .2 7.4	16.3 19.2 33.0 16.7 52.8 24.7 23.9	12.2 15.9 22.4 46.0 41.6 14.2 14.2	9.4 11.2 24.6 38.6 30.4 11.5 11.4 62.4	14.8 19.1 33.0 34.8 43.4 16.3 16.1	16. 24. 27. 28. 61. 18.	0 22.2 8 34.3 9 59.6 6 46.8 5 21.3	2 13.2 1 22.6 6 37.4 8 40.6 3 12.2 6 15.5
Foreign owned: Yes No Don't know Not specified	7.6 2.5 9.2 29.0	10.9 3.6 11.0 40.7	12.7 4.3 13.7 57.6	15. 5. 16. 55.	.4 4.6 .3 13.9	24.4 14.1 34.0	21.0 8.9 22.0 35.9	16.1 7.1 16.5 33.5	30.4 9.7 29.3	30. 11. 22.	7 13.2	7.9 3 18.9
					Relative	standard	errors for	table 5-8			1	
	Α		в	С	D	E	F		G	Н	1	J
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and	5.5	3.	6	7.8	11.2	11.1	14.2	11	.2	6.7	20.7	2.8
Equipment	5.4	3.	2	6.8	9.5	11.5	11.0	8	.8	7.2	20.0	3.0
Equipment	3.9 5.2	2. 3.		5.9 6.2	9.2 9.6	9.4 12.4	9.7 13.5		.7 .7	7.3 8.5	18.8 21.0	3.5 3.1
Products	4.7	3.	5	7.1	10.5	12.3	11.0	8	.2	9.8	20.3	37
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified	6.9 5.1 4.8 4.9 52.9	5. 3. 3. 3. 36.	7 6 6	9.6 7.0 6.3 6.0 39.6	13.6 10.2 9.3 10.1 83.9	14.5 10.5 10.4 10.5 48.6	14.7 9.7 9.6 11.0 14.4	8	.4 .2 .5	11.6 7.6 7.0 7.5 65.1	26.9 18.2 17.3 14.2 94.1	5.6 3.7 3.8 4.4 15.7
Number of employees: Less than 20 20 to 99 100 to 499 500 to 999 1,000 or more Not specified	14.1 4.5 2.7 3.0 2.2 34.2	11. 2. 2. 2. 1. 24.	9 0 2 6	24.6 6.2 3.8 3.0 2.7 43.6	26.5 8.7 5.9 4.5 3.2 81.4	29.4 9.2 6.2 7.6 4.6 43.3	24.0 9.5 7.1 6.7 2.2 45.4	8 5 4 2	.2 .2 .4	18.0 6.0 4.5 4.9 4.0 70.5	43.0 15.8 14.0 10.6 9.1 95.2	5.7 23 3.4 6.0 9.4 21 0
Unionized plants:										7.0	.0.5	
YesContract in effect:	4.8	3.		5.8	8.7	10.3	10.6		.7	7.3	18.5	4 9
Yes No No No Not specified	4.9 29.5 3.0 35.7		3	5.8 39.0 4.0 62.1	8.8 37.3 6.2 56.9	10.4 70.9 6.5 84.7	10.9 47.8 6.3 67.4	42	.2	7.5 36.9 4.4 64.2	19.1 30.5 11.5	5.0 31 1 1 9 28 5
Percentage of products exported:  None Less than 10 percent. 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more. Not specified	7.7 3.8 5.5 6.3 10.6 32.8	4. 9.	.7 .2 .7	10.3 5.0 7.3 7.2 13.1 31.8	13.5 7.7 10.8 10.5 22.1 43.7	14.6 7.7 11.4 15.5 22.3 40.8	18.0 8.0 11.2 12.4 16.5 8.0	6 8 8 16	.7 .8 .3	9.5 5.4 9.3 10.3 22.1 41.1	24.5 13.3 19.7 23.0 56.0 50.6	37 29 5.5 66 13.1 15.6

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Plant characteristic			Re	lative stan	dard errors	for table 5-8-	Continu	ed		
Fiant Gharacteristic	А	В	С	D	Е	F	G	н	ı	J
Value of goods and services:										
Less than \$750,000	27.2	17.9	29.2	54.9	58.2	28.4	41.4	33.6	47.2	8.6
\$750,000 to less than \$1 million	20.1	16.1	34.5	33.2	37.2	34.9	31.0	31.2	64.8	9.9
\$1 million to less than \$5 million	5.7	3.9	8.4	10.9	11.5	12.2	10.8	7.3	20.7	2.9
\$5 million to less than \$10 million	6.9	5.0	9.1	14.0	13.2	15.9	10.9	9.7	21.5	4.9
\$10 million to less than \$25 million	4.3	3.5	6.0	10.2	12.2	10.1	7.8	7.2	18.5	
\$25 million to less than \$50 million	4.8	3.7	6.2	9.2	10.6	11.2	8.3	7.6	21.2	
\$50 million to less than \$100 million	4.5	3.5	5.9	7.7	9.1	11.1	7.1	7.5	16.7	8.0
\$100 million or more	2.8	2.0	2.6	4.0	7.6	3.7	3.3	5.9	16.3	
Not specified	24.9	19.6	34.7	48.8	38.4	35.6	42.4	41.3	28.5	
Products made to military										
specifications:										
Yes	3.8	2.8	5.1	7.7	8.5	9.5	6.6	5.8	15.2	3.8
No	3.9	2.7	4.8	7.7	8.1	7.2	6.3	5.8	14.4	2.4
Don't know	10.7	7.7	14.0	19.5	18.3	19.6	23.2	14.8	29.1	
Not specified	36.9	30.7	32.8	67.5	63.9	-	60.9	67.1	24.8	21.3
Prime contractor to defense agencies:								•		
Yes: Percent of products shipped	4.2	3.3	5.2	8.4	9.9	9.5	7.0	7.9	13.6	4.4
1 percent to 24 percent	4.9	3.9	6.0	9.9	11.3	10.8	8.1	8.8	15.6	
25 percent to 74 percent	10.9	9.0	14.0	19.2	27.5	20.4	19.0	18.7	33.5	
75 percent or more	13.4	11.8	8.2	13.2	20.0	41.1	16.3	32.8	6.0	
Don't know	25.9	18.1	30.7	31.4	38.4	67.1	32.8	30.5	78.0	
No	3.4	2.3	4.6	6.9	7.1	7.1	5.9	4.7	13.2	
Don't know	11.5	8.5	16.0	21.1	15.9	18.4	17.5	18.8	37.4	
Not specified	45.0	39.6	14.2	67.5	60.3	68.9	81.4	67.1	24.8	24.9
Subcontractor to defense agencies:	0.0		5.0	7.0	0.0		0.4	5.0	440	
Yes: Percent of products shipped	3.8	2.8	5.2	7.3	9.0	9.0	6.1	5.8	14.8	
1 percent to 24 percent	4.9	3.5	6.5	9.0	10.7	11.1	7.5	7.2	18.7	
25 percent to 74 percent	7.7	6.7	11.0	15.5	20.6	17.0	14.3	14.3	26.5	
75 percent or more	15.3	12.3	19.6	27.9	38.3	41.5	20.7	20.6	61.0	20.1
Don't know	17.6	12.1	22.2	27.1	30.1	25.4	30.2	23.9	35.2	15.6
No	4.9	3.6	6.1	10.5	9.6	9.5	9.0	7.3	15.2	3.0
Don't know	5.6	4.0	7.3	10.7	10.7	10.2	9.4	8.0	20.5	4.0
Not specified	55.2	34.6	67.5	42.8	85.2	-	48.7	55.6	89.8	
oreign owned:										
Yes	6.8	5.4	8.3	11.9	13.1	16.0	12.8	10.8	24.4	8.1
No	2.8	1.9	3.8	5.9	6.3	6.0	5.0	4.2	10.9	1.7
Don't know	9.4	7.6	12.3	21.0	21.9	16.7	15.0	12.7	31.6	
Not specified	37.4	22.5	55.3	49.3	71.8	63.7	43.9	41.3	56.0	
							10.5.0			
		. 1	_			errors for tab		_		
	,	A	В	C	D	Е		F	G	Н
Major Group:			5.5	7.0				0.5	4.0	00.0
34, Fabricated Metal Products	0.	/	5.5	7.3	7.9	9.1		8.5	4.6	26.0
35, Industrial Machinery and		_								
Equipment	0.	6	5.1	6.2	8.1	8.9	:	8.5	4.6	25.0
36, Electronic and Other Electric				ŀ						
Equipment	0.		5.3	6.0	6.9	7.0		7.0	5.5	24.4
37, Transportation Equipment	0.	9	5.8	8.0	8.3	9.0		8.4	4.7	28.3
38, Instruments and Related										
Products	0.	7	5.5	6.6	8.4	8.8		9.4	6.3	32.6
Age of plant:										
Less than 5 years	3.0	6	7.7	9.0	11.1	10.5		12.0	7.9	38.7
5 years to 14 years	2.		5.3	6.5	7.5	8.8		8.1	5.1	23.0
		1				8.0		7.6	5.2	26.5
	2	3	5.5	6.4.1	1./					
15 years to 29 years	2.	1	5.5 5.5	6.4 7.0	7.2 7.8					
	2.: 2.: 14.:	6	5.5 5.5 41.6	7.0 60.3	7.2 7.8 70.6	8.1 60.8		7.5 49.4	6.3	21.6 30.7

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Diameter and a desired			Relative stan	dard errors for	table 5-9—Co	ontinued		
Plant characteristic	Α	В	С	D	E	F	G	1
Number of employees:								
Less than 20	4.7	10.3	17.1	23.7	25.4	33.4	6.6	36.
20 to 99	1.1	3.8	5.3	6.6	7.6	6.8	3.4	17.
100 to 499	1.4	3.6	3.9	4.6	5.1	5.1	5.7	19.
500 to 999	2.0	6.0	3.9	5.1	3.7	5.2	8.7	11.
1,000 or more	1.5	4.3	4.9	3.7	1.2	3.3	8.6	7.
Not specified	16.4	46.9	66.6	58.8	57.5	38.1	21.4	92.
Inionized plants:								
Yes  Contract in effect:	2.8	6.0	6.6	7.8	7.6	7.8	7.1	20.
Yes	2.8	6.1	6.7	8.0	7.7	7.9	7.2	20.
No	22.0	34.0	26.8	30.7	49.6	55.1	35.9	20.
								4.5
No	0.7	3.1	3.9	4.5	5.1	4.8	2.9	15
Not specified	22.7	46.2	24.1	48.6	81.4	50.7	31.0	
ercentage of products exported:  None	2.4	6.8	9.7	11.9	12.4	10.7	4.6	23.
	1.6	3.9	5.1	5.7	12.4		4.6	20.
Less than 10 percent					6.2	6.1	4.2	
10 percent to 19 percent	3.1	6.8 8.0	7.0 8.2	8.1	9.6	9.7	8.1	34
20 percent to 49 percent	3.6			9.4	10.0	8.7	10.5	52
50 percent or more	7.1 12.5	15.2 29.3	15.8 27.4	16.9 29.4	16.4 40.6	19.9 61.3	20.1 19.7	12 51
		23.5	27.4	25.4	40.0	01.3	15.7	51
alue of goods and services:  Less than \$750,000	7.4	16.7	27.0	20.0	55.4	20.0	0.0	
		16.7	27.0	39.2	55.1	33.9	9.6	50
\$750,000 to less than \$1 million	7.8	14.6	25.8	35.2	40.8	42.4	12.0	34
\$1 million to less than \$5 million	1.7	4.7	7.0	8.6	9.4	8.8	4.0	21
\$5 million to less than \$10 million	3.1	6.7	8.2	9.9	11.5	10.1	7.3	34
\$10 million to less than \$25 million	2.5	5.3	5.9	7.1	8.3	7.6	7.3	27
\$25 million to less than \$50 million	3.1	6.8	6.3	7.4	7.9	8.2	14.4	45
\$50 million to less than \$100 million	3.0	8.2	5.8	6.9	7.5	7.5	12.6	37
\$100 million or more	1.9	5.2	4.9	4.5	4.2	3.7	15.5	7.
Not specified roducts made to military	11.9	32.0	35.1	43.2	23.3	37.9	16.8	68.
specifications:								
Yes	1.8	4.9	5.3	5.9	6.5	6.2	5.7	21
No	1.4	3.7	5.0	5.7	6.4	6.2	3.4	17
Don't know	5.2	10.4	13.3	17.2	17.9	15.4	10.1	82
Not specified	17.9	42.7	13.2	47.6	75.8	60.0	22.2	
rime contractor to defense agencies:								
Yes: Percent of products shipped	2.3	5.3	6.0	6.3	6.8	7.3	6.6	25
1 percent to 24 percent	2.7	5.9	7.0	7.3	8.2	8.4	7.5	28
25 percent to 74 percent	7.2	16.7	15.8	14.8	14.6	17.5	20.5	55
75 percent or more	9.3	21.3	20.4	11.8	21.3	27.4	25.5	73
Don't know	16.9	30.2	29.6	26.9	42.5	34.1	31.7	
No	1.0	3.4	4.4	5.2	5.8	5.3	3.1	16
Don't know	6.7	14.3	15.6	17.9	19.7	18.9	13.1	54
Not specified	21.1	62.2	45.3	81.4	81.4	66.0	25.8	90
ubcontractor to defense agencies:			ľ					
Yes: Percent of products shipped	1.8	4.9	5.2	5.9	6.4	6.1	5.9	26
1 percent to 24 percent	2.5	5.9	6.5	7.7	8.1	7.3	7.2	29
25 percent to 74 percent	5.1	11.5	10.8	12.0	13.8	15.0	14.8	48
75 percent or more	9.4	24.1	19.7	20.5	22.4	24.1	24.3	90
Don't know	9.2	19.6	22.9	22.5	23.6	20.9	20.7	63
No	2.0	4.5	6.4	7.5	8.1	7.8	4.0	20
Don't know	2.6	5.7	7.1	7.8	8.8	8.7	5.5	23
Not specified	17.4	62.2	67.2	54.9	46.3	50.9	21.0	90
oreign owned:								
Yes	4.2	9.2	11.2	10.0	10.7	11.4	11.2	58
No	0.6	2.9	3.7	4.4	4.9	4.6	2.6	14.
Don't know	6.1	13.0	13.0	15.5	15.6	14.3	17.9	79
Not specified	14.6	28.6	41.7	48.5	55.0	42.8	24.8	50

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control-Continued

Diant share storicti-			Relative stand	dard errors for tal	ole 5-10		
Plant characteristic	А	В	С	D	E	F	G
Major Group:		2.0					
34, Fabricated Metal Products 35, Industrial Machinery and	0.7	24.5	7.7	5.8	4.6	4.1	25.9
Equipment	0.6	28.3	8.1	5.6	4.0	4.0	25.1
Equipment	0.8	24.1	6.3	4.7	4.1	4.8	24.9
37, Transportation Equipment 38, Instruments and Related	0.9	28.3	8.2	5.9	5.0	4.0	30.5
Products	0.7	28.4	8.5	5.4	4.8	5.2	32.0
age of plant:							
Less than 5 years	3.6	31.3	10.1	7.7	6.5	7.2	35.0
5 years to 14 years	2.2 2.3	23.4 25.8	7.5 6.8	5.5 5.3	4.5 4.6	4.6 4.7	22.4 30.0
15 years to 29 years	2.6	24.7	7.5	5.3	5.0	5.5	25.0
Not specified	14.2	-	54.7	56.1	37.0	15.8	20.0
Number of employees:							
Less than 20	4.7	40.6	25.7	17.1	9.5	6.4	35.4
20 to 99	1.1	20.9	6.6	4.8	3.2	3.1	18.5
100 to 499	1.4	14.3	4.7	3.2	3.0	4.5	18.3
500 to 999	2.0	18.3	4.5	3.1	4.0	7.4	8.8 7.1
1,000 or more	1.5 16.4	4.8	3.8 41.1	1.3 31.2	4.7 45.1	8.0 20.4	7.1
Jnionized plants:							
Yes	2.8	25.7	7.0	5.0	5.3	6.2	30.5
Contract in effect: Yes	2.0	25.7	7.1	5.1	5.3	6.3	30.5
No	2.8 22.0	25.7	35.0	30.1	54.5	34.3	30.5
No	0.7	14.2	4.4	3.2	2.5	2.5	15.9
Not specified	22.7	-	20.1	44.2	36.4	28.2	26.7
Percentage of products exported:							
None	2.4	31.7	11.4	8.7	5.6	4.3	26.3
Less than 10 percent	1.6	21.7	5.6	4.1	3.4	3.7	20.4
10 percent to 19 percent	3.1	24.5	8.3	5.9	5.9	6.8	29.9
20 percent to 49 percent	3.6	27.9	8.8	6.3   13.3	6.8 11.7	8.2 17.6	56.5 17.0
50 percent or more	7.1 12.5	39.9 84.5	17.8 38.4	29.4	24.5	19.1	67.1
Value of goods and services:							
Less than \$750,000	7.4	50.2	38.1	29.4	16.9	9.4	41.1
\$750,000 to less than \$1 million	7.8	80.0	33.9	28.0	13.2	11.6	45.8
\$1 million to less than \$5 million	1.7	28.0	8.6	6.3	4.0	3.7	25.6
\$5 million to less than \$10 million	3.1	26.4	10.2	7.1	5.8	6.4	30.1
\$10 million to less than \$25 million	2.5	20.0	6.8	4.7	5.2 5.3	5.5	23.2 28.9
\$25 million to less than \$50 million	3.1 3.0	34.1 21.3	6.9 6.4	5.3 5.0	6.0	11.0 9.6	31.7
\$50 million to less than \$100 million \$100 million or more	1.9	14.9	4.3	2.7	3.7	11.3	7.1
Not specified	11.9	-	25.8	22.1	24.7	15.7	47.2
Products made to military							
specifications:							
Yes	1.8	21.0	5.8	4.2	3.8	5.1	23.2
No	1.4	16.3	5.5	4.0	3.3	3.0	18.6 44.4
Don't know	5.2 17.9	47.2	16.2 68.2	11.9 39.4	9.1 45.7	9.3 21.2	44.4
	17.0		00.2	30.4	.0.7		
Prime contractor to defense agencies: Yes: Percent of products shipped	2.3	23.9	6.9	4.6	4.6	5.5	29.0
1 percent to 24 percent	2.7	26.9	7.9	5.3	5.3	6.3	34.9
25 oercent to 74 percent	7.2	56.5	16.8	14.3	12.0	16.9	51.0
75 percent or more	9.3	10.8	25.9	10.1	17.6	21.2	53.8
Don't know	16.9		40.1	22.6	29.0	28.4	97.8
No	1.0	15.8	5.0	3.6	2.9	2.7 12.9	16.4 74.3
Don't know	6.7	41.9	15.8	15.1	11.0	12.9	90.4

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Diant characteristic			Relative sta	indard errors	for table 5-10-	-Continued					
Plant characteristic	Α	E	3	С	D	Е	F	G			
Subcontractor to defense agencies: Yes: Percent of products shipped 1 percent to 24 percent 25 percent to 74 percent 75 percent or more Don't know No Don't know Not specified	1.8 2.5 5.1 9.4 9.2 2.0 2.6 17.4	21.0 24.1 53.0 49.0 24.0 17.0 26.0	7 9 7 8 3	5.7 7.1 12.8 22.4 20.0 7.3 8.0 76.9	4.2 5.1 9.6 18.3 20.1 5.2 5.9 61.9	3.9 5.1 8.7 16.4 15.2 4.2 4.8 36.5	5.1 6.2 13.1 21.0 19.4 3.6 5.0 20.9	26.9 38.3 47.4 58.5 62.9 22.9 23.7 90.4			
Foreign owned: Yes. No Don't know Not specified	4.2 0.6 6.1 14.6	32.0 14.7 34.4 12.0	7 4	10.7 4.3 13.6 60.9	7.7 3.1 10.4 32.5	7.9 2.4 11.1 32.0	9.7 2.3 14.7 19.7	44.4 15.1 82.3 66.9			
	Relative standard errors for table 5-11										
	Α	В	С	D	E	F	G	Н			
Major Group: 34, Fabricated Metal Products 35, Industrial Machinery and	0.7	3.2	8.2	15.3	67.2	48.1	3.5	27.9			
Equipment	0.6	2.9	7.2	18.1	30.3	8.9	3.8	20.3			
Equipment	0.8 0.9	2.9 4.1	5.8 6.4	12.3 7.4	33.0 19.8	33.6 6.1	4.5 3.7	25.4 27.4			
Products	0.7	3.5	6.3	11.8	4.2	16.3	4.8	28.7			
Age of plant: Less than 5 years 5 years to 14 years 15 years to 29 years 30 years or more Not specified	3.6 2.2 2.3 2.6 14.2	5.2 3.5 3.6 4.0 42.1	10.1 7.1 6.5 6.1 43.5	24.3 12.2 13.2 5.3 84.7	48.3 12.6 36.9 18.6	27.1 45.9 13.3 5.9 17.0	6.6 4.4 4.5 5.3 15.6	28.7 20.9 27.8 21.4			
Number of employees: Less than 20	4.7 1.1 1.4 2.0 1.5 16.4	8.2 2.4 2.1 3.5 3.8 37.4	34.5 7.5 3.9 3.1 1.9 35.2	33.6 14.3 4.8 3.1 84.7	54.1 46.5 20.5 13.7	87.8 32.9 63.4 3.3	6.2 2.8 4.3 5.3 7.4 20.6	33.0 16.7 20.5 31.6 8.1 65.8			
Unionized plants:	10.4	37.4	33.2	04.7			20.0	00.0			
Yes Contract in effect: Yes	2.8	4.1	5.0 5.1	7.7 7.9	15.7 16.5	9.5	5.8	26.9 26.9			
No No Not specified	22.0 0.7 22.7	35.6 1.9 38.3	27.5 4.2 9.1	20.0 8.8 66.0	10.3 27.6	21.5	33.4 2.4 27.5	13.7 26.7			
Percentage of products exported:  None Less than 10 percent 10 percent to 19 percent. 20 percent to 49 percent. 50 percent or more.  Not specified	2.4 1.6 3.1 3.6 7.1 12.5	4.8 2.6 4.3 5.4 10.0 21.4	11.3 5.1 8.0 6.3 14.8 34.2	25.5 11.4 10.6 10.9 18.5 54.4	13.9 28.2 22.9 17.9 8.1	39.4 9.1 52.7 8.1 7.9 20.1	4.0 3.6 6.5 8.1 16.2 18.1	24.4 17.0 32.2 37.1 17.0 67.1			
Value of goods and services: Less than \$750,000 \$750,000 to less than \$1 million \$1 million to less than \$5 million \$5 million to less than \$25 million \$25 million to less than \$50 million \$50 million to less than \$100 million \$50 million to less than \$100 million \$100 million or more Not specified	7.4 7.8 1.7 3.1 2.5 3.1 3.0 1.9	13.9 12.3 3.2 4.3 3.5 4.1 5.0 3.8 21.1	66.0 40.1 10.2 10.6 6.1 5.7 4.7 2.9 15.8	92.4 71.2 53.0 19.4 14.6 11.6 4.1 54.3	54.1 96.0 46.4 36.8 12.0 20.1	24.8 24.8 24.5 17.1 45.4	9.2 11.2 3.4 6.1 5.8 10.3 9.4 9.5	38.4 42.5 20.3 26.9 20.1 38.2 24.8 7.3			

Table D-5. Estimates of Relative Standard Errors for Tables in Inspection and Quality Control—Continued

Disease of the second of the			Relative sta	andard errors	for table 5-11	—Continued		
Plant characteristic	А	В	С	D	Е	F	G	Н
Products made to military								
specifications:								
Yes	1.8	2.9	5.1	7.3	26.1	18.3	4.7	20.2
No	1.4	2.6	5.2	11.4	18.1	23.4	2.8	15.8
Don't know	5.2	8.0	14.8	12.0	7.1	34.1	8.5	41.6
Not specified	17.9	44.7	55.1	84.7	-	-	20.8	-
Prime contractor to defense agencies:								
Yes: Percent of products shipped	2.3	3.5	5.5	6.7	18.4	7.8	5.3	26.6
1 percent to 24 percent	2.7	3.9	6.7	9.2	28.1	8.4	6.1	32.4
25 percent to 74 percent	7.2	10.5	11.8	16.4	31.8	20.1	16.2	46.8
75 percent or more	9.3	17.5	11.4	5.7	11.6	34.9	19.4	53.8
Don't know	16.9	21.3	21.7	10.9	10.9	-	30.7	
No	1.0	2.2	4.7	10.4	26.7	26.0	2.5	13.6
Don't know	6.7	10.6	14.1	17.2	6.9	16.5	11.2	80.3
Not specified	21.1	39.8	79.1	84.7	-	-	24.2	90.4
Subcontractor to defense agencies:								
Yes: Percent of products shipped	1.8	2.8	5.2	7.6	23.6	16.3	4.7	21.1
1 percent to 24 percent	2.5	3.6	6.6	10.3	31.1	11.2	6.0	27.8
25 percent to 74 percent	5.1	7.0	11.5	9.4	46.7	51.8	12.0	32.3
75 percent or more	9.4	13.8	19.7	29.1	8.8	10.0	18.5	63.8
Don't know	9.2	13.4	19.7	29.6	57.9	16.5	18.0	96.9
No,.	2.0	3.4	6.3	13.2	6.8	37.0	3.5	20.3
Don't know	2.6	3.9	7.6	15.9	38.6	8.1	4.7	21.6
Not specified	17.4	36.1	41.0	66.2	-	-	20.8	90.4
Foreign owned:								
Yes	4.2	6.2	8.9	12.3	60.2	47.2	9.4	51.1
No	0.6	1.8	4.0	8.0	12.5	12.8	2.1	12.8
Don't know	6.1	10.1	8.6	15.2	52.8	14.2	14.1	20.8
Not specified	14.6	24.0	44.4	36.0	-	-	21.9	66.9

<sup>-</sup> Represents zero.



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